

# MALLORY KORPICS

## EDUCATION

August 2013  
- August  
2017

### **Belmont University, Nashville, TN, Bachelor of Science**

Majors: Communication Studies and Sociology

Minors: Business Administration and Religion & the Arts

GPA 3.95

Honors and  
Awards

- Graduated *Summa Cum Laude*
- President's Award for highest GPA of August 2017 graduating class
- Member of Alpha Chi National College Honor Society
- Most Promising New Sociology Major Award (2016)
- Sociology Scholarship Award (2017)
- Dean's List

## WORK EXPERIENCE

August 2017 -  
Present

### **Operations Manager and Sales Director -- Tennessee Neurofeedback, Nashville, TN**

- Manage all operations, sales, projects, scheduling, and employees.
- Grew sales revenue and active clientele ~300% from 2017 to 2020.
- Established and oversee the home training program for remote clientele.
- Establish new operational systems. Onboard all new clients. Organize bi-monthly learning events. Oversee the creation of all marketing materials. Constantly working to innovate and improve the company.
- Worked as a QEEG and neurofeedback technician from August 2017 - October 2017

Summer 2017-  
Summer 2018

### **Research Assistant with Dr. Ken Spring**

- Researched Music, Memory and Identity through content analysis and managed the organization of data sets.
- Presented research at the Southern Sociology Society conference in New Orleans.

July 2016 - August  
2017

### **Guest Coordinator -- Fruition Salon, Nashville, TN**

## PROFICIENCY

- Business Ethics
- Organizational Communication
- Business and Professional Communications
- Teamwork in Organizations
- Crisis Management
- Interpersonal Communications
- Intercultural Communications
- CSR Communications
- Various CRM platforms
- Sales Reporting & Tracking
- Microsoft Office Suite; Keynote

## REFERENCES:

**Provided upon request**

## CONTACT

1502a Compton Ave  
Nashville, TN 37212

mallory@tnnfb.com

(330) 631 - 3168 (personal)