

# MALLORY KORPICS

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## PROFESSIONAL SUMMARY

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Well-rounded professional, new to the development world, with a passion for learning and constantly improving. Skilled in communications, leadership, strategic planning, project management, crisis management, and business development, with a demonstrated history of working with and growing start-ups.

## EDUCATION

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**Full Stack Coding Bootcamp (Trilogy Education Certificate) - Vanderbilt University, Nashville, TN**  
Expected Graduation 11/2020

**Bachelor of Science - Belmont University, Nashville, TN**

Majors: Communication Studies and Sociology

Minors: Business Administration and Religion & the Arts

GPA: 3.95

### Honors and Awards

Graduated *Summa Cum Laude*

President's Award for highest GPA of August 2017 graduating class

Member of Alpha Chi National College Honor Society

Sociology Scholarship Award (2017)

Most Promising New Sociology Major Award (2016)

## EMPLOYMENT EXPERIENCE

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### CONSULTING | Sojen, Remote - October 2020

Worked with Sojen to customize CSS for their website for their Lulu Lemon partnership.

### OPERATIONS MANAGER | Tennessee Neurofeedback, Nashville, TN -- August 2017 - October 2020

Served many different roles while helping build Tennessee Neurofeedback from its start-up in 2017.

**Main Skills Required:** leadership, interpersonal communication, project management, creativity, adaptability, time management, project management, editing and marketing capabilities, employee management, business development, business and financial analysis.

- Oversaw all operations, sales, projects, scheduling and employees from 2017 to 2020.
- Created the company playbook and assisted in writing all training manuals for the company.
- Established and continually improved operational systems along with company growth. Onboarded new clients, organized bi-monthly learning events (pre-covid), and oversaw the creation of all marketing materials.
- Managed, updated and created content for the company website.
- Grew sales revenue and active clientele ~ 300% from 2017 to 2020.
- Established and oversaw the home training program for remote clientele.
- Worked as a QEEG and neurofeedback technician from August 2017 - October 2017.
- Worked remotely from October 2017 - October 2019.

## RESEARCH ASSISTANT with Dr. Ken Spring, Nashville, TN -- Summer 2017 – Summer 2018

- Researched Music, Memory and Identity through content analysis and managed the organization of data sets.
- Presented research at the Southern Sociology Society Conference.

## PROFICIENCY

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Organizational Communication  
Team Leadership  
Training & Development  
Human Resources Management  
Teamwork in Organizations

Crisis Management  
Project Management  
Business Development  
Sales Development Tracking  
CRM

\*HTML, CSS, Javascript, Git, Heroku  
Node.js, Express.js, OOP, REST APIs,  
SQL, NoSql, React, PWA (progressive  
web applications)  
Microsoft Office Suite, Keynote

\*\* As I am new to the development world, it should be noted that my development skills are ... still developing! That said, I am an extremely hard worker and learn quickly.

## REFERENCES

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provided upon request