

Table 2: Instrumental Variable - Multinomial Logit Regression

	<i>Dependent variable:</i>					
	LA	Chicago	log(share) - log(outshr) Dallas	Houston	Syracuse	Spokane
	(1)	(2)	(3)	(4)	(5)	(6)
Constant	−6.596*** (0.284)	−7.634*** (0.229)	−6.460*** (0.275)	−6.645*** (0.258)	−4.686*** (0.228)	−5.244*** (0.212)
p2_Wmean	−0.188*** (0.017)	−0.122*** (0.015)	−0.152*** (0.018)	−0.229*** (0.016)	−0.063*** (0.013)	−0.247*** (0.013)
prct_PR	2.157*** (0.136)	3.771*** (0.129)	1.656*** (0.147)	2.644*** (0.148)	1.378*** (0.141)	0.495*** (0.098)
ABV	−0.250*** (0.049)	−0.438*** (0.042)	−0.385*** (0.041)	−0.314*** (0.042)	0.001 (0.041)	−0.121*** (0.039)
Calories_oz	0.217*** (0.033)	0.255*** (0.028)	0.211*** (0.027)	0.193*** (0.028)	0.013 (0.028)	0.205*** (0.026)
Carbs_oz	−1.170*** (0.141)	−1.487*** (0.123)	−1.591*** (0.119)	−1.233*** (0.121)	−0.958*** (0.121)	−1.338*** (0.108)
USA	−0.343*** (0.105)	−0.085 (0.096)	0.547*** (0.094)	0.379*** (0.100)	0.407*** (0.091)	0.359*** (0.082)
Mexico	1.325*** (0.124)	0.608*** (0.105)	1.007*** (0.105)	1.017*** (0.111)	−1.298*** (0.103)	0.225** (0.097)
Observations	2,600	2,600	2,600	2,600	2,600	2,600
R ²	0.239	0.406	0.323	0.406	0.328	0.357
Adjusted R ²	0.237	0.404	0.321	0.404	0.326	0.355
Residual Std. Error (df = 2592)	1.716	1.457	1.435	1.435	1.432	1.350

Note:

*p<0.1; **p<0.05; ***p<0.01