



# Security Exclusions, Endpoint Controls, ...and You!



# \$whoami

- Exec. Director of Threat Intelligence at SCYTHE
- IANS Faculty, former SANS Instructor
- Former NSA Hacker, endorsed by Shadow Brokers
  - aka Russian Intelligence
- Digital terrorist, breaker of software, responder of incidents, reverser of malware, injector of code, spaces > tabs
- **Dislikes:** those who call themselves “thought leaders,” “crypto bros,” and anyone who **needlessly adds blockchain** to a software solution

# Agenda

- Security Exclusions
- Do We Really Need Another Model?
- Introducing the Equilateral of Exclusion Risk
- Exclusion Gotchas
- Closing Thoughts





# Security Exclusions

Exclusions are a reality for most orgs...



# Security Exclusions – Background

- Simply put, a security exclusion is a tool to prevent alarming on something you otherwise would
- Detection engineering teams build use cases, but these may create too much noise, leading to the need for exclusions
- Exclusions can be thought of as false positive reduction tools
  - If the detection rule works, but results in too many false positives, exclusions are needed



# Detection Engineering: Reality Check

- Most organizations don't have a full-time detection engineer
- Without detection engineering to create custom use cases, orgs primarily use out of the box detections provided by their security tool vendors
- When these detection cause false positives, they either:
  - Disable the detection rule entirely
  - Create an exception for the rule



# Security Haves and Have Nots

- Organizations with full-time professional detection engineers probably don't need this framework
  - They are the "security have's"
- The "security have nots" are left to implement the simplest exclusions they can apply or disable a detection entirely
  - "Simplest" rarely aligns with "best for security"





# Exclusion Rule Necessity Examples

- A custom developed application that is critical to business functionality uses a licensing routine that is heavily obfuscated
  - This obfuscation is identified as malicious by the EDR
- A major sporting event venue sells commemorative screen savers that are packed using commercial tools
  - For copy protection, during installation, the machine ID is encoded in the screen saver binary, so the hash is different
- A business critical application that updates frequently creates a RWX section of memory and unpacks itself there
  - This is detected as malware by the EDR





# Do We Need Another Model?

Signs point to yes...



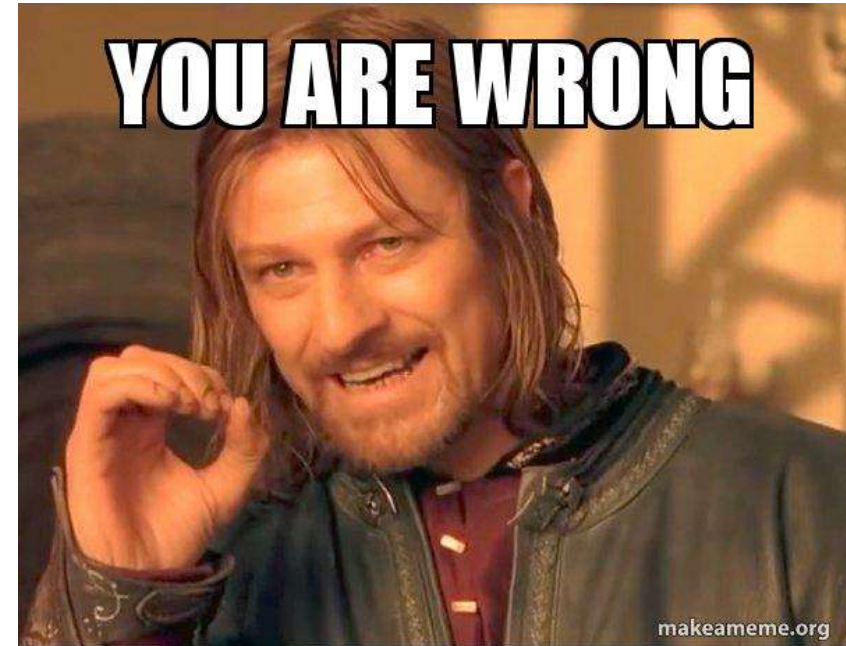
# A Word on Models

- Models introduce academic rigor into areas where we might otherwise try to reinvent the wheel
- More importantly in cybersecurity, stakeholders often think we're just making this up as we go
  - Truth be told, we often are
- This assumption is exacerbated by low rates of formal education in cybersecurity relative to other fields



# Academic Rigor Matters in Cybersecurity

- It's okay if you disagree on this point
  - But you're wrong
  - You just are



- Use every tool at your disposal to stop fighting the "we need degrees" debate and focus instead on fighting the threat actor

# Independent Validation of Model Necessity

- In my work at IANS, I've taken many "Ask an Expert" calls from clients discussing what types of exclusions are best
  - IANS clients are relatively high on the maturity scale
  - I sincerely believe there are many lower maturity organizations that are just as confused but have nobody to (easily) ask
- Side note: many questions focus on whether exclusions are even necessary at all
  - They **absolutely are** and I'll fight anyone who argues otherwise



# Security Exclusion Model

Enter the EER!

# Introducing the EER

- Equilateral of Exclusion Risk (EER) is a model demonstrating the relative risks of different exclusions that can be applied to endpoint security controls
- Yes, equilateral is hard to spell
  - And even to say
- But marketing loves a good acronym and this just works
  - Not many shapes begin with "E"



# Using the EER

- When faced with the need to write an exclusion, use the exclusions highest on the EER model that are supported by your endpoint security tooling
  - The EER addresses creating the best detection rule exclusions on a given endpoint, user, or group of endpoints
- The simplest exclusions often involve exempting an endpoint, user, or group of endpoints from the application of a rule
  - Selecting the right endpoints/groups to apply detection logic to is not addressed by the EER



# Equilateral of Exclusion Risk (EER) Key Principles

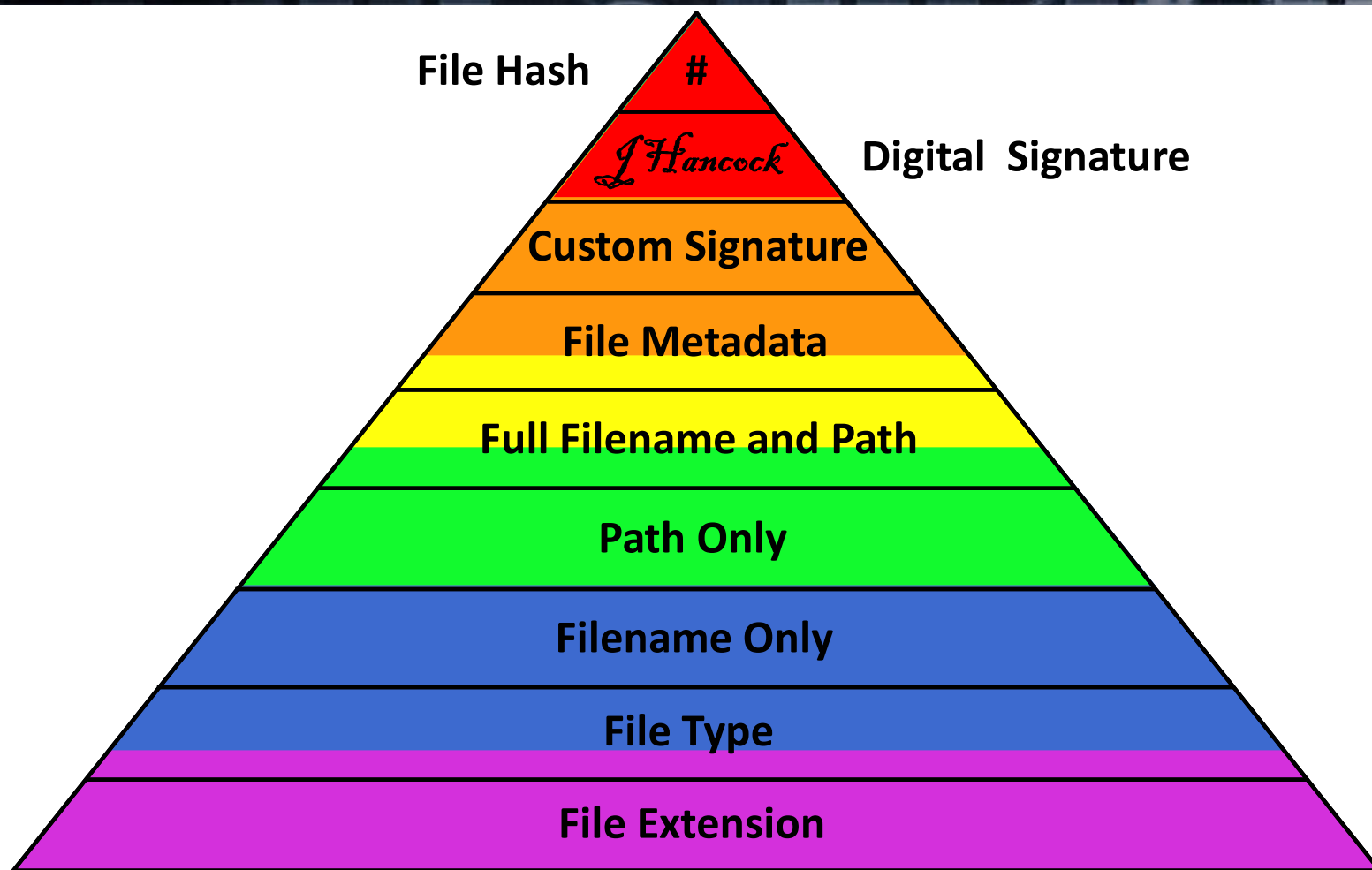
- There exist some activities that cannot be detected reliably without some exclusions built into the detection logic
- Every exclusion introduced some risk of a bypass
- Not all categories of exclusions introduce the same bypass risk
- Optimal exclusions may not be supported by the security controls deployed by the org
- Detection engineers should select the exclusion or exclusions with the lowest risk of bypass
- As controls are updated, exclusions should be reviewed

# EER Order Of Exclusions

- In v1.0 of the EER, exclusions in order of preference are:
  - File Hash
  - Digital Signature
  - Custom Signature Match/Yara Rule
  - File Metadata
  - Full Filename + Path
  - Path Only
  - Filename only
  - File type (inspection of at least the file header)
  - File extension



# EER Order Of Exclusions Diagram



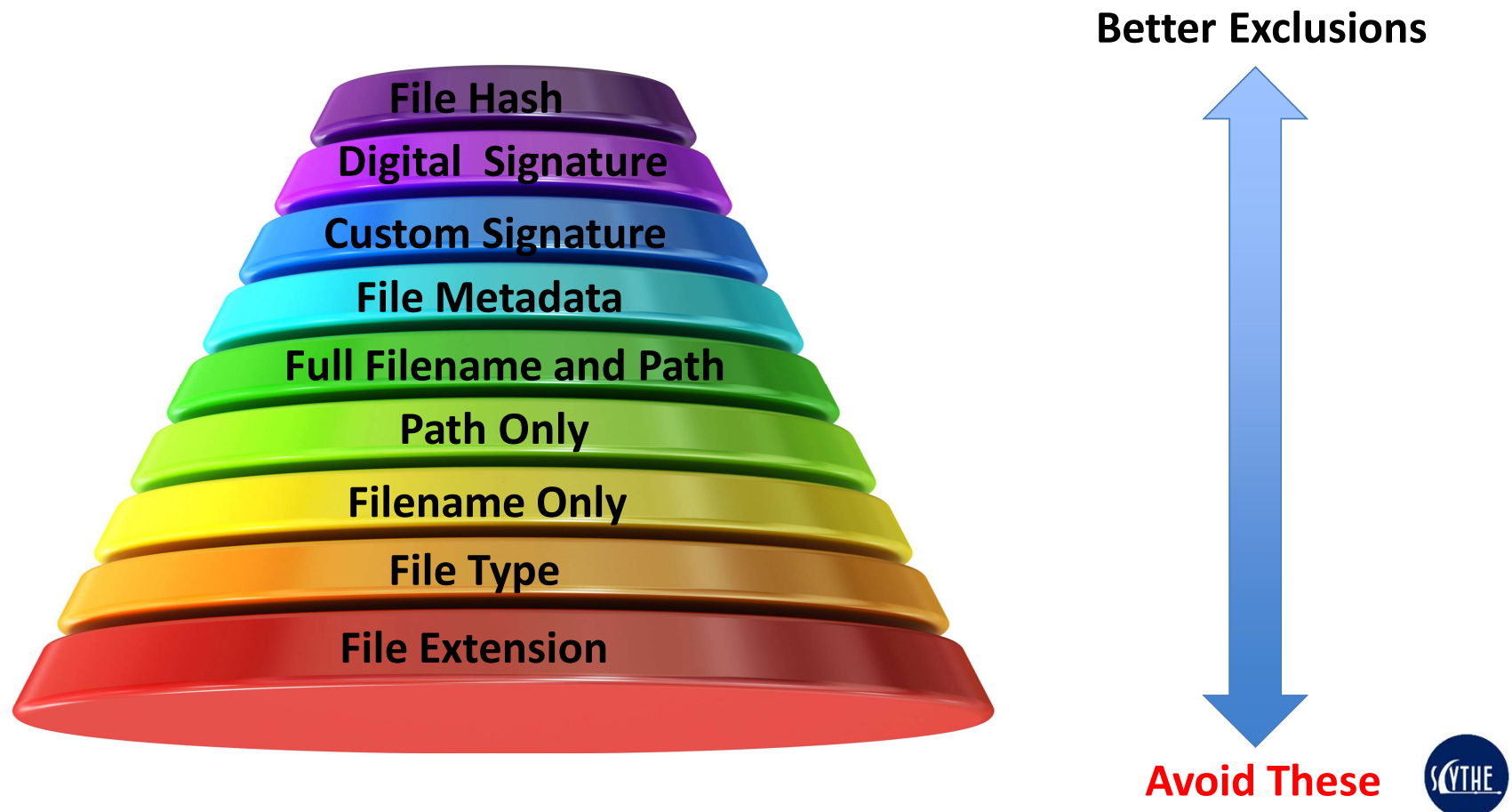
Better Exclusions



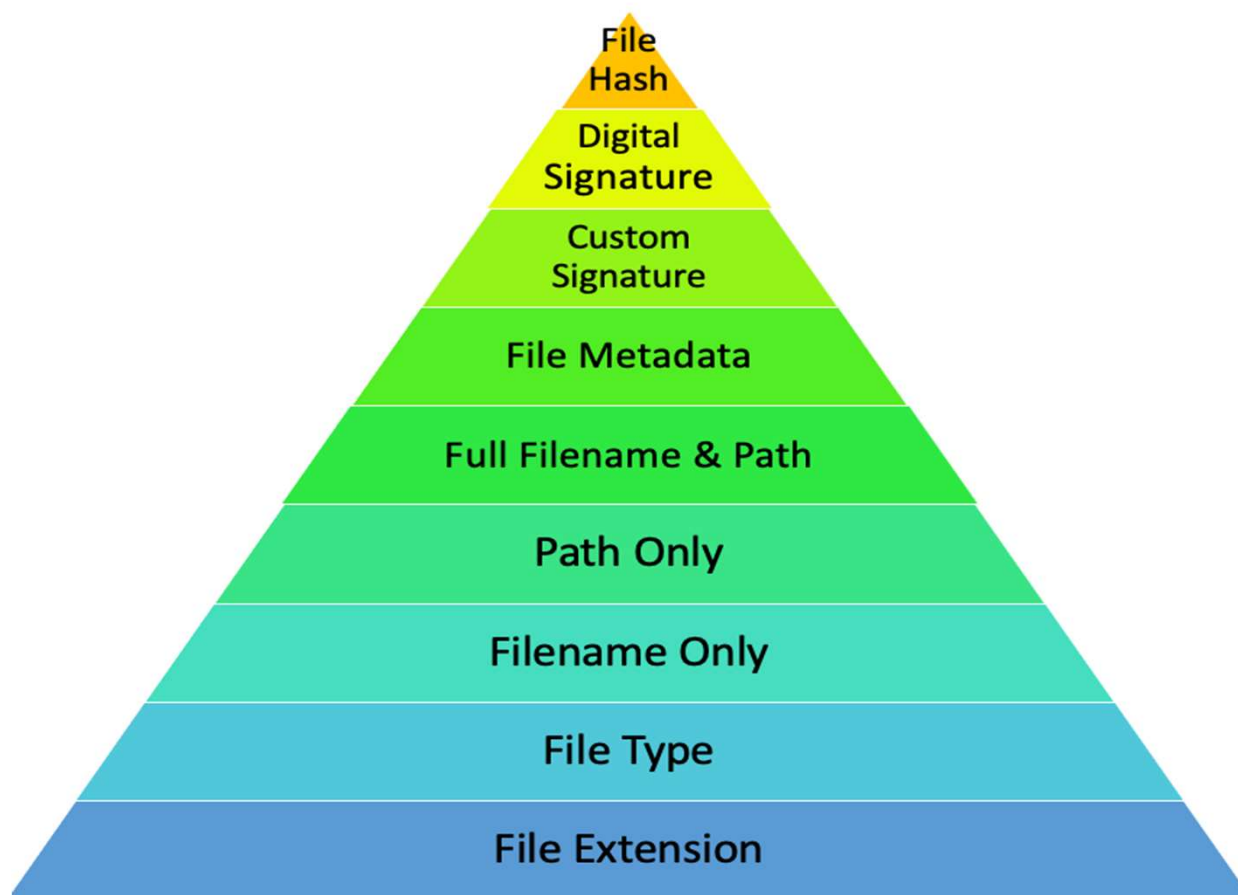
Avoid These



# EER Order Of Exclusions Diagram (Not An Equilateral)



# EER Order Of Exclusions Diagram (Wrong Colors)



**Better Exclusions**



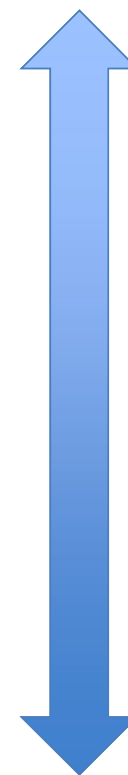
**Avoid These**



# EER Order Of Exclusions Diagram (Tower of Hanoi)



**Better Exclusions**

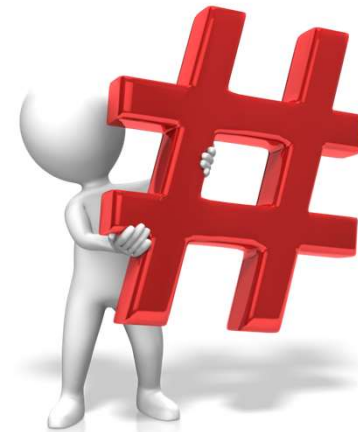


**Avoid These**



# EER – File Hash

- File hashes are the most specific exclusion possible and should always be preferred when possible
- Benefits:
  - Very low chance of bypass by threat actors (near zero when modern hashing algorithms like SHA256 are used)
- Drawbacks:
  - Exclusion must be updated with each new software update
- Notes:
  - Fuzzy hashes, while useful for offline analysis, are not generally useful for real time detections and generally not supported for exclusions
  - Avoid the temptation to engage in "hash hunting" for detections





# EER – Digital Signature

- Digital signatures offer high fidelity exclusions
- Benefits:
  - Mathematically validated exclusion that is more flexible than hashes
- Drawbacks:
  - Security controls vary wildly in how they validate digital signatures
  - Not all security controls support exclusions via digital signatures
- Notes:
  - Test carefully before using digital signature exclusions, particularly when threat modeling against nation-state actors



# EER – Custom Signature Match

- Custom signature matches (e.g. YARA) are far more flexible than hashes or digital signatures
- Benefits:
  - Not dependent on excluded software being digitally signed
- Drawbacks:
  - Complex rules may result in high resource use on endpoints
  - Many teams lack the ability to write good signatures
  - Poorly written signatures may be the least secure exclusion
  - Many endpoint security controls do not support this exclusion



# EER – File Metadata

- File metadata is fragile and easily tampered with, but offers additional selectors for exclusions
- Benefits:
  - More secure than simple file/path name
  - Requires significant attention to detail by threat actors for bypass
- Drawbacks:
  - Trivially bypassed by sophisticated threat actors
  - Few endpoint controls support metadata exclusions
- Notes:
  - Use multiple metadata fields or combine with other data elements



# EER – Full Filename and Path

- Exclusions with full filename and path are really a combination of two other exclusions (filename and pathname)
- Benefits:
  - Combination of elements is harder to bypass than either alone
  - Prevents some attacks like DLL sideloading that would lead to bypass with filename alone
- Drawbacks:
  - Weak filesystem permissions or existing admin permissions renders this exclusion relatively useless



# EER – File Path

- Exclusions that rely only on file path should be a last resort in almost every case since the potential for abuse is so high
  - The path should be as specific as possible
  - Avoid world-writeable paths and implement compensating controls
- Benefits:
  - Support for pesky applications that frequently update but are not digitally signed
- Drawbacks:
  - Trivially bypassed by competent threat actors, who know where you struggle with path exclusions and will capitalize on this knowledge



## EER – File Name

- Exclusions that rely only on file name should be avoided whenever possible
  - Using this exclusion is usually a sign of poor detection engineering or significant tool limitations
- Benefits:
  - So easy, a caveman can do it...
- Drawbacks:
  - So easy to bypass, a caveman can do it...
  - This is svchost.exe from the 2000's all over again





# EER – File Type

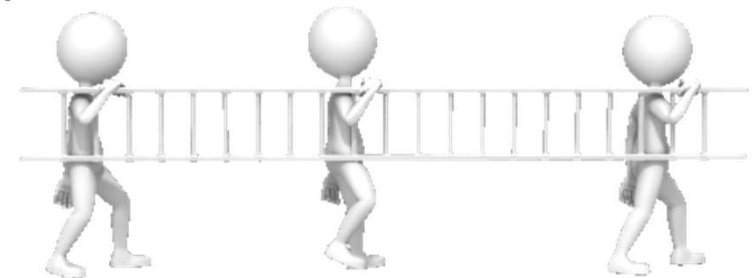
- Exclusions that rely on the file type (as determined by at least the file header) are an option for some platforms
- Benefits:
  - More robust than file extensions since some internal consistency check takes place
  - Primary use case is when a particular file (e.g. AV definition file) is consistently generating false positives
- Drawbacks:
  - Very few file types are completely good or bad





# EER – File Extension

- Exclusions that rely on the file extension are a last resort for the vast majority of use cases
- Benefits:
  - May be useful when a known-benign file type that shares headers with other dangerous file types
    - E.g. DICOM vs MS Office
- Drawbacks:
  - Very few file extensions are completely good or bad
  - Shell handlers care about the file extension, but practically nothing else does (rendering this extremely ineffective)





# Exclusion Gotchas



# Exclusion Gotcha: Digital Signatures

- Security controls vary wildly in how they validate signatures
- Validation failures:
  - Accepts any signature (even self-signed)
  - Only looks for a trusted digital signature
  - Does not validate the signing certificate chain
  - Inspects the subject name field without validating the signature
  - Honors signatures from revoked (stolen) certificates
  - Accept signatures with known weak algorithms like MD5 (Flame)

# Exclusion Gotcha: File Paths

- When building a path-based exclusion, recognize that threat actors know where your pain points are
- A few frequent fliers:
  - Teams
  - GotoMeeting
  - Webex Meetings
- Be judicious about creating exclusions for too many paths
  - Where possible, supplement path-based exclusions with additional detections to avoid coverage gaps





# Closing Thoughts



# Closing Thoughts

- Exclusions don't need to be a dirty word in detection engineering
  - We just need to do it right
- The cost of bad exclusions is high
  - Too damn high to get it wrong
- Even if all this seems obvious to you, the EER model should still help
  - Saying "we followed the model" vs "I know this is best" often produces divergent outcomes

**Jake Williams**  
**@MalwareJake**

**SCYTHE**  
**@scythe\_io**

