

Total Sales Actual

\$19M

YTD Sales Actual \$2M

Total Sales Target

\$19M

Variance

(\$367K)

Variance Pct label

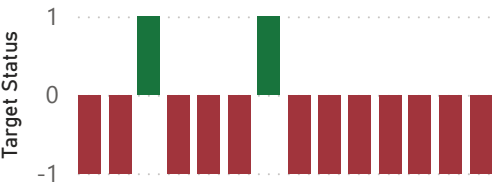
1.9%



Months Target Reached

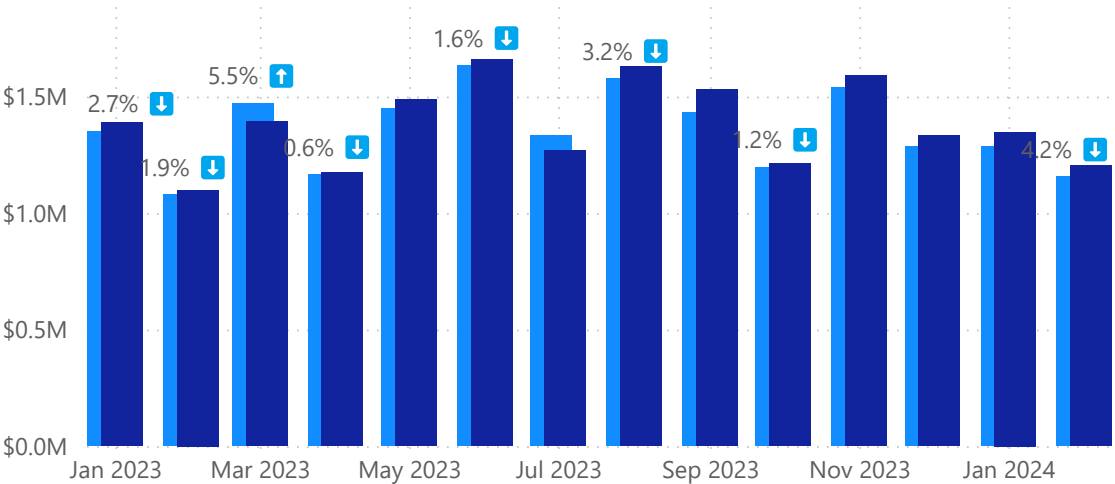
2

Target Status by Date



We met targets for 2 out of 14 months

● Total Sales Actual ● Total Sales Target



Total Sales Actual (14.54% decrease) and Total Sales Target (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales Actual had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Picture	Sales person	Total Sales Actual	Target	Variance %	...Trend line.....
	Dennison Crosswaite	\$786K	\$776K	1%	
	Oby Sorrel	\$786K	\$763K	3%	
	Brien Boise	\$791K	\$848K	-7%	
	Mallorie Waber	\$783K	\$836K	-6%	
	Curtice Advani	\$750K	\$708K	6%	
	Wilone O'Kielt	\$744K	\$777K	-4%	
	Barr Faughny	\$808K	\$787K	3%	
	Van Tuxwell	\$801K	\$858K	-7%	
	Gunar Cockshoot	\$846K	\$873K	-3%	
	Roddy Speechley	\$732K	\$716K	2%	
	Beverie Moffet	\$760K	\$740K	3%	
	Ches Bonnell	\$761K	\$803K	-5%	

Team

- ☐ Delish
- ☐ Jucies
- ☐ Tempo
- ☐ Yummies