

Mamta Gola

Sales Executive

Sales Executive with 3 years of experience and a solid track record at Indiabulls Consumer Finance Ltd. and Agrim Wholesale Pvt. Ltd. Skilled in leveraging CRM software for efficient pipeline management, with proven abilities in negotiation and problem-solving to drive sales growth and improve client satisfaction.



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EDUCATION

B.sc IT

Rajiv Academy for Technology and Management

2019

Mathura

Courses

- Computer Science

SKILLS

Pipeline Management

Product Knowledge

Customer Relationship Management

Negotiation

CRM Proficiency

Problem Solving

WORK EXPERIENCE

Sales Executive

IndiaBulls Consumer Finance Ltd.

07/2019 - 08/2020

Grugram

Worked at Indiabulls Consumer Finance Limited, utilizing CRM tools to assist clients with the disbursement of personal loans through the Dhani app.

Sales Executive

Agrim Wholesale Pvt. Ltd.

12/2020 - 08/2022

Grugram

Served as a sales executive at Agrim Wholesale Pvt. Ltd., engaging with B2B retailers to promote and sell products such as spray pumps and seeds. Responsible for creating estimates and confirming orders.

EXTRA-CURRICULAR ACTIVITIES

Life Skills and Personality Development (08/2017)

Barclays Company

Industrial Visit - Ginni Filaments (09/2017)

Ginni Filaments

Industrial Visit - Parle G (11/2018)

Parle-G

Industrial Visit - Yakult (02/2019)

Yakult

COURSES

Advanced Diploma in Computer Application (08/2016)

Hightech Coaching, Mathura

English Fluency Program Course (03/2019)

Niel Institute, Mathura

LANGUAGES

Hindi

Native or Bilingual Proficiency

English

Full Professional Proficiency

INTERESTS

Cooking

Travelling