

Mamta Gola

Sales Executive

Experienced Sales Executive with a strong background at Indiabulls Consumer Finance Ltd. and Agrim Wholesale Pvt. Ltd. Proficient in utilizing CRM software for effective pipeline management. Demonstrated expertise in negotiation and problem-solving, consistently driving sales growth and enhancing client satisfaction.



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🐙 github.com/mamta1998gola

EDUCATION

B.sc IT

Rajiv Academy for Technology and Management

2019

Mathura

Courses

- Computer Science

WORK EXPERIENCE

Sales Executive

Indiabulls Consumer Finance Ltd.

07/2019 - 08/2020

Grugram

Worked at Indiabulls Consumer Finance Limited, utilizing CRM tools to assist clients with the disbursement of personal loans through the Dhani app.

Sales Executive

Agrim Wholesale Pvt. Ltd.

12/2020 - 08/2022

Grugram

Served as a sales executive at Agrim Wholesale Pvt. Ltd., engaging with B2B retailers to promote and sell products such as spray pumps and seeds. Responsible for creating estimates and confirming orders.

SKILLS

Profile Management

Product Knowledge

CRM

Negotiation

CRM Proficiency

Problem Solving

EXTRA-CURRICULAR ACTIVITIES

Life Skills and Personality Development (08/2017)

Barclays Company

Industrial Visit - Ginni Filaments (09/2017)

Ginni Filaments

Industrial Visit - Parle G (11/2018)

Parle-G

Industrila Visit - Yakult (02/2019)

Yakult

COURSES

Advanced Diploma in Computer Application (08/2016)

Hightech Coaching, Mathura

English Fluency Program Course (03/2019)

Niel Institute, Mathura

LANGUAGES

Hindi

Native or Bilingual Proficiency

English

Full Professional Proficiency

INTERESTS

Cooking

Travelling