## **Lambda Functions and Pivot Tables**

Until now, we have not made any changes or modifications to the data. In this section, we will:

- Use lambda functions to create new and alter existing columns
- Use pandas pivot tables as an alternative to df.groupby() to summarise data

Let's first read all the files and create a master df.

```
In [1]: # Loading libraries and files
    import numpy as np
    import pandas as pd

market_df = pd.read_csv("../global_sales_data/market_fact.csv")
    customer_df = pd.read_csv("../global_sales_data/cust_dimen.csv")
    product_df = pd.read_csv("../global_sales_data/prod_dimen.csv")
    shipping_df = pd.read_csv("../global_sales_data/shipping_dimen.csv")
    orders_df = pd.read_csv("../global_sales_data/orders_dimen.csv")

# Merging the dataframes to create a master_df
    df_1 = pd.merge(market_df, customer_df, how='inner', on='Cust_id')
    df_2 = pd.merge(df_1, product_df, how='inner', on='Prod_id')
    df_3 = pd.merge(df_2, shipping_df, how='inner', on='Ship_id')
    master_df = pd.merge(df_3, orders_df, how='inner', on='Ord_id')

master_df.head()
```

Out[1]:		Ord_id	Prod_id	Ship_id	Cust_id	Sales	Discount	Order_Quantity	Profit	Shipping_
	0	Ord_5446	Prod_16	SHP_7609	Cust_1818	136.81	0.01	23	-30.51	
	1	Ord_5446	Prod_4	SHP_7610	Cust_1818	4701.69	0.00	26	1148.90	
	2	Ord_5446	Prod_6	SHP_7608	Cust_1818	164.02	0.03	23	-47.64	
	3	Ord_2978	Prod_16	SHP_4112	Cust_1088	305.05	0.04	27	23.12	
	4	Ord_5484	Prod_16	SHP_7663	Cust_1820	322.82	0.05	35	-17.58	

5 rows × 22 columns

#### **Lambda Functions**

Say you want to create a new column indicating whether a given order was profitable or not (1/0).

You need to apply a function which returns 1 if Profit > 0, else 0. This can be easily done using the apply() method on a column of the dataframe.

```
In [2]: # Create a function to be applied
def is_positive(x):
    return x > 0

# Create a new column
master_df['is_profitable'] = master_df['Profit'].apply(is_positive)
master_df.head()
```

Out[2]:		Ord_id	Prod_id	Ship_id	Cust_id	Sales	Discount	Order_Quantity	Profit	Shipping_
	0	Ord_5446	Prod_16	SHP_7609	Cust_1818	136.81	0.01	23	-30.51	
	1	Ord_5446	Prod_4	SHP_7610	Cust_1818	4701.69	0.00	26	1148.90	
	2	Ord_5446	Prod_6	SHP_7608	Cust_1818	164.02	0.03	23	-47.64	
	3	Ord_2978	Prod_16	SHP_4112	Cust_1088	305.05	0.04	27	23.12	
	4	Ord_5484	Prod_16	SHP_7663	Cust_1820	322.82	0.05	35	-17.58	
	5 r	ows × 23 c	olumns							
	4									•

The same can be done in just one line of code using lambda functions.

In [3]: # Create a new column using a lambda function
 master\_df['is\_profitable'] = master\_df['Profit'].apply(lambda x: x > 0)
 master\_df.head()

		_	• •							
it[3]:		Ord_id	Prod_id	Ship_id	Cust_id	Sales	Discount	Order_Quantity	Profit	Shipping_
	0	Ord_5446	Prod_16	SHP_7609	Cust_1818	136.81	0.01	23	-30.51	
	1	Ord_5446	Prod_4	SHP_7610	Cust_1818	4701.69	0.00	26	1148.90	
	2	Ord_5446	Prod_6	SHP_7608	Cust_1818	164.02	0.03	23	-47.64	
	3	Ord_2978	Prod_16	SHP_4112	Cust_1088	305.05	0.04	27	23.12	
	4	Ord_5484	Prod_16	SHP_7663	Cust_1820	322.82	0.05	35	-17.58	
	5 r	ows × 23 c	olumns							
	4									•

Now you can use the new column to compare the percentage of profitable orders across groups.

```
In [4]: # Comparing percentage of profitable orders across customer segments
by_segment = master_df.groupby('Customer_Segment')
by_segment.is_profitable.mean()
```

Out[4]: Customer Segment

CONSUMER 0.500910 CORPORATE 0.481469 HOME OFFICE 0.498524 SMALL BUSINESS 0.496346

Name: is\_profitable, dtype: float64

In [5]: # Comparing percentage of profitable orders across product categories
by\_category = master\_df.groupby('Product\_Category')
by\_category.is\_profitable.mean()

Out[5]: Product\_Category

FURNITURE 0.465197 OFFICE SUPPLIES 0.466161 TECHNOLOGY 0.573366

Name: is\_profitable, dtype: float64

In FURNITURE, 46% orders are profitable, compared to 57% in TECHNOLOGY.

```
In [6]: # You can also use apply and lambda to alter existing columns
# E.g. you want to see Profit as one decimal place
# apply the round() function
master_df['Profit'] = master_df['Profit'].apply(lambda x: round(x, 1))
master_df.head()
```

	Ord_id	Prod_id	Ship_id	Cust_id	Sales	Discount	Order_Quantity	Profit	Shipping_(
0	Ord_5446	Prod_16	SHP_7609	Cust_1818	136.81	0.01	23	-30.5	
1	Ord_5446	Prod_4	SHP_7610	Cust_1818	4701.69	0.00	26	1148.9	
2	Ord_5446	Prod_6	SHP_7608	Cust_1818	164.02	0.03	23	-47.6	
3	Ord_2978	Prod_16	SHP_4112	Cust_1088	305.05	0.04	27	23.1	
4	Ord_5484	Prod_16	SHP_7663	Cust_1820	322.82	0.05	35	-17.6	
	1 2 3	<ul><li>Ord_5446</li><li>Ord_5446</li><li>Ord_5446</li><li>Ord_5446</li><li>Ord_2978</li></ul>	<ul> <li>Ord_5446 Prod_16</li> <li>Ord_5446 Prod_4</li> <li>Ord_5446 Prod_6</li> <li>Ord_2978 Prod_16</li> </ul>	<ul> <li>Ord_5446 Prod_16 SHP_7609</li> <li>Ord_5446 Prod_4 SHP_7610</li> <li>Ord_5446 Prod_6 SHP_7608</li> <li>Ord_2978 Prod_16 SHP_4112</li> </ul>	0         Ord_5446         Prod_16         SHP_7609         Cust_1818           1         Ord_5446         Prod_4         SHP_7610         Cust_1818           2         Ord_5446         Prod_6         SHP_7608         Cust_1818           3         Ord_2978         Prod_16         SHP_4112         Cust_1088	0         Ord_5446         Prod_16         SHP_7609         Cust_1818         136.81           1         Ord_5446         Prod_4         SHP_7610         Cust_1818         4701.69           2         Ord_5446         Prod_6         SHP_7608         Cust_1818         164.02           3         Ord_2978         Prod_16         SHP_4112         Cust_1088         305.05	0         Ord_5446         Prod_16         SHP_7609         Cust_1818         136.81         0.01           1         Ord_5446         Prod_4         SHP_7610         Cust_1818         4701.69         0.00           2         Ord_5446         Prod_6         SHP_7608         Cust_1818         164.02         0.03           3         Ord_2978         Prod_16         SHP_4112         Cust_1088         305.05         0.04	0         Ord_5446         Prod_16         SHP_7609         Cust_1818         136.81         0.01         23           1         Ord_5446         Prod_4         SHP_7610         Cust_1818         4701.69         0.00         26           2         Ord_5446         Prod_6         SHP_7608         Cust_1818         164.02         0.03         23           3         Ord_2978         Prod_16         SHP_4112         Cust_1088         305.05         0.04         27	0         Ord_5446         Prod_16         SHP_7609         Cust_1818         136.81         0.01         23         -30.5           1         Ord_5446         Prod_4         SHP_7610         Cust_1818         4701.69         0.00         26         1148.9           2         Ord_5446         Prod_6         SHP_7608         Cust_1818         164.02         0.03         23         -47.6           3         Ord_2978         Prod_16         SHP_4112         Cust_1088         305.05         0.04         27         23.1

5 rows × 23 columns

**→** 

You sometimes need to create new columns using existing columns, for instance, say you want a column Profit / Order\_Quantity.

```
# Creating a column Profit / Order Quantity
         master_df['profit_per_qty'] = master_df['Profit'] / master_df['Order_Quantity']
         master df.head()
Out[7]:
               Ord_id Prod_id
                                 Ship_id
                                           Cust_id
                                                     Sales
                                                           Discount Order_Quantity
                                                                                    Profit Shipping_(
          0 Ord 5446 Prod 16 SHP 7609
                                         Cust 1818
                                                    136.81
                                                                0.01
                                                                                23
                                                                                     -30.5
          1 Ord_5446
                       Prod_4 SHP_7610 Cust_1818 4701.69
                                                                0.00
                                                                                26 1148.9
          2 Ord 5446
                       Prod 6 SHP 7608 Cust 1818
                                                    164.02
                                                                0.03
                                                                                23
                                                                                     -47.6
          3 Ord_2978 Prod_16 SHP_4112 Cust_1088
                                                    305.05
                                                                0.04
                                                                                27
                                                                                     23.1
          4 Ord 5484 Prod 16 SHP 7663 Cust 1820
                                                    322.82
                                                                0.05
                                                                                35
                                                                                     -17.6
         5 rows × 24 columns
```

## **Pivot Tables**

You may want to use pandas pivot tables as an alternative to groupby(). They provide Excel-like functionalities to create aggregate tables.

```
In [8]: # Read documentation
help(pd.DataFrame.pivot_table)
```

Help on function pivot table in module pandas.core.frame:

pivot\_table(self, values=None, index=None, columns=None, aggfunc='mean', fill\_v
alue=None, margins=False, dropna=True, margins\_name='All')
 Create a spreadsheet-style pivot table as a DataFrame. The levels in
 the pivot table will be stored in MultiIndex objects (hierarchical
 indexes) on the index and columns of the result DataFrame

#### Parameters

```
-----
values : column to aggregate, optional
index : column, Grouper, array, or list of the previous
   If an array is passed, it must be the same length as the data. The
   list can contain any of the other types (except list).
   Keys to group by on the pivot table index. If an array is passed,
   it is being used as the same manner as column values.
columns: column, Grouper, array, or list of the previous
   If an array is passed, it must be the same length as the data. The
   list can contain any of the other types (except list).
   Keys to group by on the pivot table column. If an array is passed,
   it is being used as the same manner as column values.
aggfunc : function or list of functions, default numpy.mean
   If list of functions passed, the resulting pivot table will have
   hierarchical columns whose top level are the function names
    (inferred from the function objects themselves)
fill value : scalar, default None
   Value to replace missing values with
margins : boolean, default False
   Add all row / columns (e.g. for subtotal / grand totals)
dropna : boolean, default True
   Do not include columns whose entries are all NaN
margins_name : string, default 'All'
   Name of the row / column that will contain the totals
   when margins is True.
```

#### Examples

```
>>> df = pd.DataFrame({"A": ["foo", "foo", "foo", "foo", "foo",
                             "bar", "bar", "bar"],
                       "B": ["one", "one", "one", "two",
                             "one", "one", "two", "two"],
                       "C": ["small", "large", "large", "small",
                             "small", "large", "small", "small",
                             "large"],
                       "D": [1, 2, 2, 3, 3, 4, 5, 6, 7]})
. . .
>>> df
          В
                 C
    Α
                    D
            small
  foo
       one
                   1
0
 foo
       one large
                    2
1
2
  foo
       one
            large
                    2
3
  foo
             small
       two
4
  foo
       two
             small
5
  bar
       one
            large 4
```

```
5
  bar
       one small
7
  bar
        two
            small 6
       two large 7
  bar
>>> table = pivot_table(df, values='D', index=['A', 'B'],
                        columns=['C'], aggfunc=np.sum)
>>> table
... # doctest: +NORMALIZE WHITESPACE
         large small
           4.0
bar one
                  5.0
           7.0
                  6.0
    two
foo one
           4.0
                  1.0
    two
           NaN
                  6.0
Returns
-----
table : DataFrame
See also
-----
DataFrame.pivot : pivot without aggregation that can handle
    non-numeric data
```

The general syntax is pivot\_table(data, values=None, index=None, columns=None, aggfunc='mean', ...).

- · data is a dataframe
- values contains the column to aggregate
- index is the row in the pivot table
- columns contains the columns you want in the pivot table
- · aggfunc is the aggregate function

Let's see some examples.

```
In [9]: # E.g. Compare average Sales across customer segments
master_df.pivot_table(values = 'Sales', index = 'Customer_Segment', aggfunc = 'me
```

## Out[9]: Sales

#### Customer\_Segment

```
CONSUMER 1857.859965
CORPORATE 1787.680389
HOME OFFICE 1754.312931
SMALL BUSINESS 1698.124841
```

```
In [10]: # E.g. compare total number of profitable orders across regions
# Note that since is_profitable is 1/0, we can directly compute the sum
master_df.pivot_table(values = 'is_profitable', index = 'Region', aggfunc = 'sum'
```

Out[10]:

#### is\_profitable

Region	
ATLANTIC	544.0
NORTHWEST TERRITORIES	194.0
NUNAVUT	38.0
ONTARIO	916.0
PRARIE	852.0
QUEBEC	360.0
WEST	969.0
YUKON	262.0

# Out[11]: Customer\_Segment CONSUMER CORPORATE HOME OFFICE SMALL BUSINESS Product\_Category

FURNITURE	42728.5	22008.3	23978.6	28717.5
OFFICE SUPPLIES	88532.4	203038.8	121145.6	105306.8
TECHNOLOGY	156700.1	374701.1	173230.6	181684.1

You don't necessarily need to specify all four arguments, since pivot\_table() has some smart defaults. For instance, if you just provide columns, it will compute the **mean of all the numeric columns** across each column. For e.g.:

In [12]: # Computes the mean of all numeric columns across categories
# Notice that the means of Order\_IDs are meaningless
master\_df.pivot\_table(columns = 'Product\_Category')

## Out[12]:

Product_Category	FURNITURE	OFFICE SUPPLIES	TECHNOLOGY
Discount	0.049287	0.050230	0.048746
Order_ID_x	30128.711717	30128.122560	29464.891525
Order_ID_y	30128.711717	30128.122560	29464.891525
Order_Quantity	25.709977	25.656833	25.266344
Product_Base_Margin	0.598555	0.461270	0.556305
Profit	68.116531	112.369544	429.208668
Sales	3003.822820	814.048178	2897.941008
Shipping_Cost	30.883811	7.829829	8.954886
is_profitable	0.465197	0.466161	0.573366
profit_per_qty	-3.607020	1.736175	-52.274216