

How do GfK operationalise forecast processes with R?

Agenda

1. About me and GfK
2. Our R journey
3. What we are doing now with R
4. How to build data-driven and R-based products
5. Takeaways

About me



- I am a Senior Data Scientist at GfK
- I joined in 2015 after completing the MSc thesis' project at LUMS
- My main work focuses on time series modelling and forecasting
- My unit provides several forecast products to satisfy different clients' needs from financial hedge funds to consumer and retail brand

About GfK



- Global marketing analytics company offering multiple solutions mainly based on Point-of-Sales (POS) data
- GfK is undertaking a transformation from a traditional marketing company into a tech-enabled analytics provider
- Data Science is a key contributor on this journey, by developing and implementing the predictive and prescriptive analytics

Our R journey



R helps us in moving from a human-driven to a data-driven approach

Human-driven

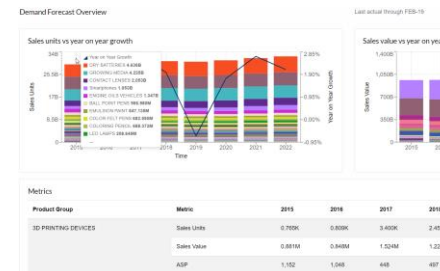
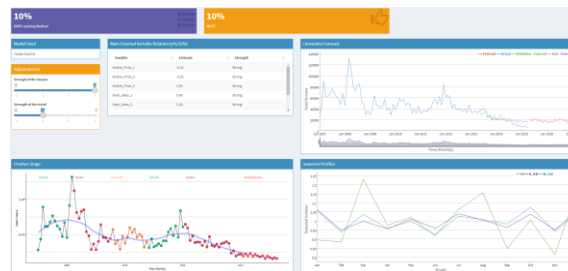
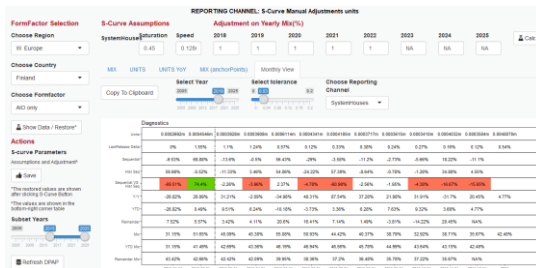
Data-driven

2. First full R-powered product

3. R & Excel based product

1. My MSc Project

4. First full R-powered automated product



What we are doing now with R

Combine market knowledge and state of the art technology and methods to continuous delivery of valuable analytics solutions

Product

- Automatic batch forecast
 - >10K hierarchical time-series
- Forecast on Demand

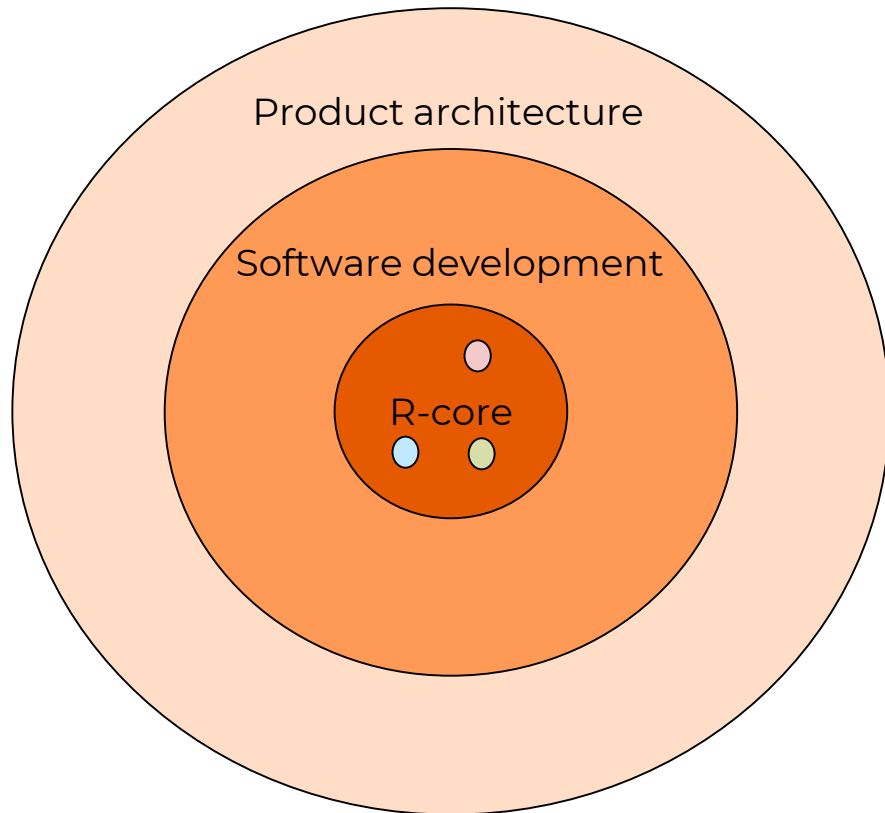
Challenges

- No forecast review
- No model review
- No review on actual

Need for a full automate forecast pipeline

How to build data-driven and R-based products

Thinking in layers



R-core

The key starting points

Develop projects in R packages

- coding standard ([lintr](#) based on tidyverse)
- automatic tests ([testthat](#))

Standardise the delivery of the solution

- automatic report (RMarkdown, [officer](#))
- clear interface
 - web API ([plumber](#), [OpenCPU](#))
 - wrap R functions within custom layers

Software development

No full-proof solution yet

Same pipeline for research and production

- double costs
- increase testing

Controlled workflow (git-based)

- shared ownership with responsibilities

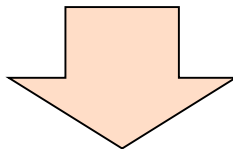
Consistent infrastructure (Docker)

Product architecture

Be able to deliver a robust solution without human intervention

Quality control by design

- evaluate results from “get the data” to deliverable
- modularisation, decouple IO and core functionalities
- tracking of the module behaviour



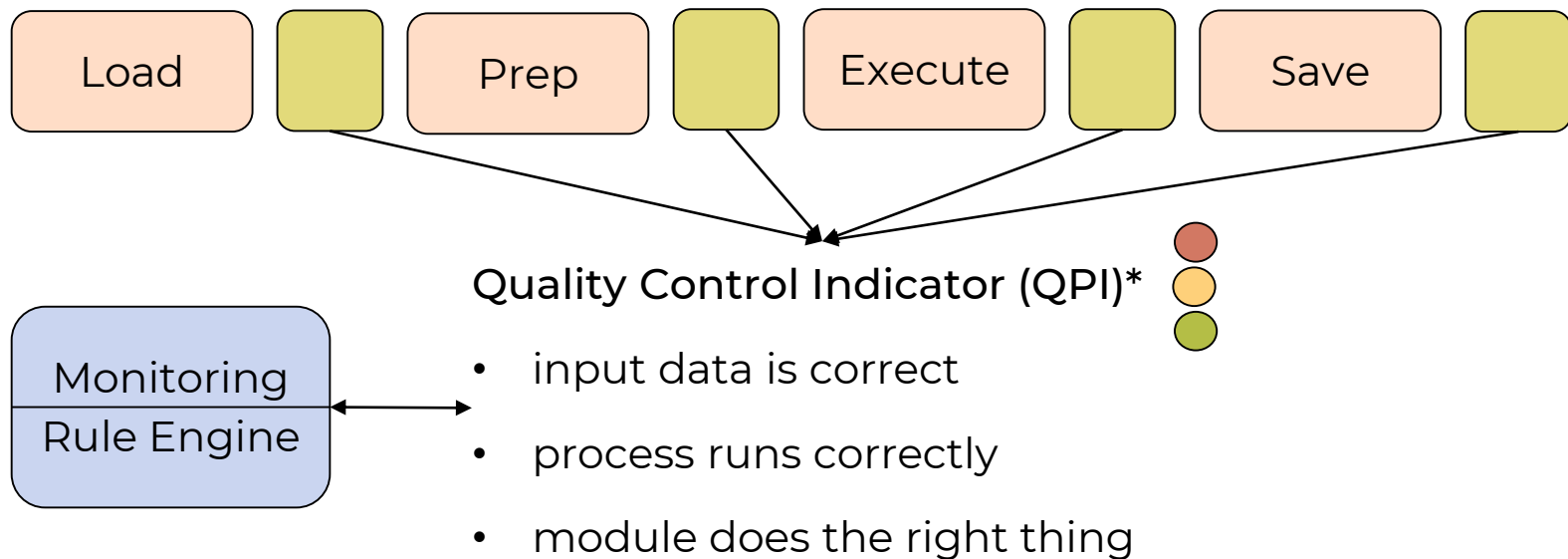
Paradigm Shift

From - Develop a sophisticated solution and scale it

To - Build a simple solution that scales, control it and then improve it on scale

Product architecture

Quality control in action



* [Example of software dev QPIs](#)

Takeaways

- R is ready to be used in business application
- BUT it is not enough to create a bullet-proof product
- Data scientists need to work closely with software and data engineers in order to ensure the delivery of successful solutions

Q&A

Thank you!