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Quiz 3

Below you will find 15 quiz questions.

Ten (10) of these questions are drawn randomly from a pool of questions on this current topic.
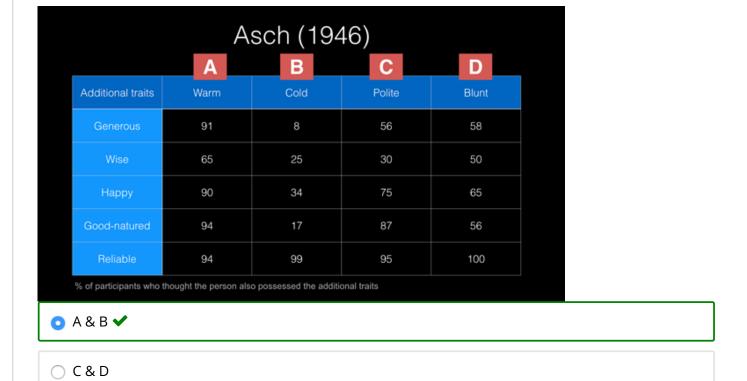
The remaining five (5) questions are drawn randomly from a pool of questions on the previous topic.

Multiple Choice

1/1 point (graded)

The following table represents the findings of a study by Asch (1946). The traits manipulated by Asch are in the header (Warm, Cold, Polite, Blunt). The additional traits that participants rated the target person on are in the leftmost column.

Which columns of data show influence of central traits on impression formation?

Asch (1946)

Additional traits	A Warm	B Cold	C Polite	D Blunt
Generous	91	8	56	58
Wise	65	25	30	50
Happy	90	34	75	65
Good-natured	94	17	87	56
Reliable	94	99	95	100

% of participants who thought the person also possessed the additional traits

- ◉ A & B ✔
- ○ C & D

○ A & C

○ B & D

Submit   You have used 1 of 1 attempt

Multiple Choice

1/1 point (graded)
What is a heuristic?

○ A self-serving bias.

○ The part of a schema that describes emotions.

○ A rational model of inference.

◉ A mental shortcut. ✔

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Multiple Choice

0/1 point (graded)
Imagine that you have just met Henry. Henry speaks very quietly and enjoys reading. If you describe Henry as being an introvert, what are you relying on?

○ An implicit personality theory

◉ A stereotype ✖

○ Prejudice

○ An attributional bias

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Multiple Choice

1/1 point (graded)

If you were to form an impression of a person by adding up your positive or negative reactions to each of the traits you were exposed to, what model of impression formation would you be using?

- ◯ Weighted averaging model
- 🔘 Summative model ✔
- ◯ Configurational
- ◯ Averaging model

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Multiple Choice

1/1 point (graded)

The tendency to attribute other people's behaviour to internal states rather than external situations is known as:

- 🔘 The fundamental attribution error ✔
- ◯ Attributional style
- ◯ The self-serving bias
- ◯ The self-presentation bias

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Multiple Choice

1/1 point (graded)

When we are more influenced by the features of a specific person in estimating the likelihood
that the person belongs to a specific group, rather than the statistical chance of group membership, we
are using which heuristic?

- ⦿ Representativeness heuristic ✔
- ○ Availability heuristic
- ○ Simulation heuristic
- ○ Attribution heuristic

| Submit | You have used 1 of 1 attempt |

Multiple Choice

1/1 point (graded)

Imagine you are going to the cinema to see a film. To your surprise, when you enter the cinema, you
find that a yoga class is underway. Which schema has been violated?

- ○ Role schema
- ⦿ Event schema ✔
- ○ Person schema
- ○ Self schema

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Multiple Choice

1/1 point (graded)

According to the _____ heuristic, we judge an event's _____ by the ease with which we can remember instances of that event.

- ○ representativeness, similarity

- ● availability, frequency ✔

- ○ simulation, likelihood

- ○ attributional, cause

Submit   You have used 1 of 1 attempt

Multiple Choice

1/1 point (graded)
What is a schema?

- ● A cognitive representation of a person's knowledge about a concept or event ✔

- ○ A person's plan to achieve a goal

- ○ An algebraic method of impression formation

- ○ A configurational method of impression formation

Submit   You have used 1 of 1 attempt

Multiple Choice

1/1 point (graded)

Which of the following models of impression formation argues that impression formation is NOT the result of a mechanical combination of information about a person?

- ○   The summative model

- ○   The averaging model

- ●   The configurational model ✔

- ○   The weighted averaging model

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Multiple Choice

1/1 point (graded)
What is one reason for why alcohol consumption produces poor self-control?

- ○   It makes us have a more negative self-concept

- ○   It uses up our willpower

- ○   It lowers our standards for our behaviour

- ●   It disrupts our ability to monitor our behaviour ✔

Submit	You have used 1 of 1 attempt

Multiple Choice

1/1 point (graded)
Memory bias is:

- ○   Being more critical of negative information than positive information

○ Attributing successes to internal factors, and failures to external factors

● Remembering good things and forgetting or explaining away bad things ✔

○ Repressing criticism out of conscious memory

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Multiple Choice

0/1 point (graded)
What is true of the relationship between self-esteem and performance in school?

○ High self-esteem causes students to do better in school

○ Low self-esteem causes students to do better in school

○ Doing well in school causes self-esteem to increase

● Self-esteem and performance in school are unrelated ✖

Submit   You have used 1 of 1 attempt

Multiple Choice

1/1 point (graded)
When you overestimate how many people are the same as you, this is:

● False consensus ✔

○ False uniqueness

○ Over optimism

⭕ Self-serving bias

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Checkboxes

1/1 point (graded)
What are the three components of self control?

☑ Standards

☐ Resilience

☑ Willpower

☑ Monitoring

✔

| Submit | You have used 1 of 1 attempt |

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