Contact

8860942267 (Mobile) ankit95092@gmail.com

www.linkedin.com/in/ankitarora123 (LinkedIn)

Top Skills

Leadership
Microsoft Word
Microsoft PowerPoint

Certifications
Inbound Marketing

Honors-Awards Scholarship

Ankit Arora

Management Trainee @ Pidilite | MDI Gurgaon |DCE/DTU India

Experience

Pidilite Industries Limited Management Trainee August 2020 - Present (1 month)

Illumina: The Market Research Club of MDI Gurgaon Secretary January 2019 - February 2020 (1 year 2 months) Gurgaon, Haryana, India

Illumina is the Disguised Market Research Event Club of MDI, Gurgaon running since it's inception in 1997. I am responsible for conducting one of MDI's legacy events, Illumina - which looks to dwelve into the consumer psyche in a disguised format of market research. I will be heading a team of 42 students managing a budget of 20+ lakhs, and overlooking Corporate Connect, Event Management, Promotion and Branding.

Management Development Institute
Senior Student Council
January 2019 - February 2020 (1 year 2 months)

Hindustan Unilver Limited Live Project Intern October 2019 - October 2019 (1 month) Gurugram

Consumer Behaviour, Triggers & Barriers for Soup Consumption

Pidilite Industries Limited Summer Trainee - PPO April 2019 - May 2019 (2 months) Mumbai, Maharashtra, India

Received a Pre Placement Offer for excellent work during the internship

Sanskriti - The Cultural Club of MDI Senior Core Team Member August 2018 - January 2019 (6 months) TransOrg Analytics
Analyst-Client Development
June 2017 - June 2018 (1 year 1 month)
Gurugram

- 1.Carried out end to end execution of a webinar as a part of the inbound marketing strategy of the company.
- 2.Generated over 10 collaterals for different business verticals including case studies, white papers, solution briefs
- 3. Prepared blogs as a part of content marketing strategy.
- 4. Single-handedly co-ordinated with a pharmaceutical client, developed KPIs relevant to their business, developed solutions for them
- 5.Delivered product demos to prospective clients of the level of VP's, Marketing Heads etc.
- 6.Understood client's priority areas to conceptualize and propose relevant analytics solution

Asian Paints
Winter Intern
December 2015 - January 2016 (2 months)
Greater Noida

Carried out Strategy analysis and Sales forecasting for Asian paints Pvt ltd.

Education

Management Development Institute

MBA - Master of Business Administration, General

Management · (2018 - 2020)

Delhi College of Engineering

Bachelor's degree, Production and Industrial Engineering (2013 - 2017)

Nc Jindal Public School, New Delhi 12th, Science · (2011 - 2013)

Nc Jindal Public School,New Delhi 10th, Science · (2009 - 2011)