



SHAIKH AJAAZ MUMTAZ

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Objective:

To work at a place which provides a dynamic and challenging work environment allows personal and professional growth, and where I can broaden my horizon by complementing my theoretical knowledge by practical experience.

Work Experience :

Organization: Rosso Brunello pvt .ltd.

Brands

Location Pheonix Kurla , market city

Categories (Shoes, belts , accessories etc)

Designation Senior fashion consultant

Duration Currently working here



Key Responsibilities:

- Managing all the sales related activity of the company.
- Handling a high volume of customer enquiries whilst providing a high quality of service to each caller.
- Tracking sales orders to ensure that they are scheduled and sent out on time.
- Effectively communicating with customers in a professional and friendly manner.

Organization: Jashanmal National LLC, Dubai

Brands

Location Harvey Nichols , Bloomingdales

Galleries Lafayette.

Categories: (Handbags, luggage and accessories)

Designation: Sales Consultant

Duration: May, 2015 to Dec 2019



Key Responsibilities:

- Managing all the sales related activity of the company.
- Handling a high volume of customer enquiries whilst providing a high quality of service to each caller.
- Tracking sales orders to ensure that they are scheduled and sent out on time.
- Effectively communicating with customers in a professional and friendly manner.

Organization: Da Milano Ltd.



Brand

Categories: (Handbags, luggage and accessories)

Location Mumbai Domestic Airport Santacruz,(W)

Designation: Sales Executive

Duration: June 2014 to May 2015

Key Responsibilities:

- Identifies business opportunities by identifying prospects and evaluating their position in The industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.

Organization: Clarks Footwear India Pvt Ltd.

Brand



Categories: (Footwear , handbags and accessories)

Designation: Sales Associate

Duration: Dec 2012 to June 2014

Location: Phoenix mall, Lower parel (Mumbai)

Key Responsibilities:

- Welcome customer as they arrive with a smile.
- Ask customer how they can be helped.
- Provide customers with product information that they need.
- Explain product features and warranty agreements.
- Demonstrate the working of a product when the customer asks
- Provide customers with information on daily deals and promotions.

Organization: Hardcastle restaurant india pvt ltd.

Brand



Designation: Crew member

Duration: April 2012 to Oct 2012

Location: Infinity mall, malad (Mumbai)

Key Responsibilities

- Acts with integrity, honesty and knowledge that promote the culture, values and mission of McDonald's Maintains a calm demeanor during periods of high volume or unusual events to keep store operating to standard and to set a positive example for the shift team.
- Anticipates customer and store needs by constantly evaluating environment and customers for cues.

Skills and Abilities

- *Effective oral communication skills*
- *Knowledge of the retail environment*
- *Strong interpersonal skills*
- *Ability to work as part of a team*
- *Ability to build relationships*

EDUCATIONAL BACKGROUND

Institution/School/Universities	Course	Year	Result
MIT school , Pune	post-graduation diploma in retail management	2020	pursuing
DR. C V Raman university ,Kota(Dr.c v raman university)	Bachelor of Business Administration(BBA)	2017	Pass
Shri parmashwari durgadutt tibrewala college(Mumbai university)	Bachelor of Science in Information technology(BSCIT)	2014	Un-success
Rizvi College of arts, science and commerce	Maharashtra State Board(science&IT)	2011	pass
Don Bosco high school	SSC	2009	pass

PERSONAL DATA:

Complete Name: Shaikh Ajaaz mumtaz
Nationality: Indian
Age: 25 years old
Status: Single
Gender: Male
Height: 5".8
Weight: 84 kg.
Birth Date: May 30,1994