## MOHAMAD HARETH HAFEZ

ADDRESS: UAE. DUBAI TEL: +971-523326830

EMAIL: hareshafez93@gmail.com

BIRTH: 23-06-1993 SYRIA

Visa: residence

**Summary:** 

luxury goods selling and marketing Executive ,(jewelry , watches , clothes , electronic devices)

- Shipping logistics coordinator (import and export),
- Professional customer services agent ,
- •Digital marketing,
- Showroom administrator ,
- Documents controller.
- •Front Desk Executive .
- •Public relations agent .



## ( EDUCATION & EXPERIENCES CERTIFICATES )

- BACHELOR IN BUSINESS MANAGEMENT- E. MARKETING –
   ALBA-ATH UNIVERSITY from 2013 to 2017
- Certificate of proficiency MH-1876-BS
- MARITIME MEDICAL CERTIFICATE B-4575
- •DOCUMENT OF SUCCESSFUL COMPLETION OF THE BASIC TRAINING AND SECURITY AWARENESS COURSE LAT5402

# (EXPERINCES)

# ■ Senior Showroom Sales Executive & Customer Service Agent

Moda in Milano co.

DUBAI. ALBUSTAN MALL - from: Jan / 2020 till now

- -Customer service, guiding customers to available options, proposing better options, and taking care not to disturb them.
- -Responsible for running the sales process correctly.
- -administrator for luxury Weddings and occasions clothes jewelries and accessories.
- control the retail operation and make a bill for the customer.
- -professional customer care and attention.

### ■ CUSTOMER SERVICE SUPERVISOR & CALL CENTER AGENT

Sun Hills international co (part time)

Dubai . Deidra city center – from : Jan / 2020 till now

- Make phone calls and make deals with leads . Communicating with clients and providing all information via e-mail and social media
- -Sale and promotion by designing advertisements for tourist destinations
- -CUSTOMER SERVICE AGENT RESPONSIBLE FOR LUXURY HOTELS MEMBERSHIPS AND TOURIST programs around the world.
- -Confirm reservations and follow up with clients,
- -get new deals, and pay attention, to running the program successfully.

## ■ LOGISTICS COORDINATOR & ACCOUNTANT

## TARTOUSI SHIPPING CO.

UAE . DUBAI . MINA RRASHED - from : Jan/2018 to Dec / 2019

- -Maintaining simple accounts and organizing expenses and imports
- -Regulating sea freight operations.
- -Searching for clients and companies and signing new contracts
- -Caring for existing customers and ensuring shipments arrive safely
- -Responding to customer inquiries and listening to their demands

## ■ Operations Retail Manager

#### SAMSUNG GROUP

SYRIA LATTAKIA 01-1-2013 to 01-12-2017

Wholesale and retail the Samsung's electronic parts

- -Leading sales operations and organizing them to be at their best.
- -Maintaining accounting operations and organizing bills and accounts.
- -Manager of sales hall . (responsible for five employee).
- Customer service and professional receptionist and Attracting viewers and increasing the confidence of existing customers needs.
- Sale & designing ads on social network sites .

# (SKILLS)

- •Communication •Effective speaking •Presentation •Time management •Teamwork and leadership •Report writing •Networking
- •languages : English is very good Arabic is mother language
- •Widows & office tools : basic in Word , Exile , Photoshop & PowerPoint, Networking and social media ads .