



DIANA KHACHATRYAN

Sales Executive

ABOUT ME

I would always prepare myself for contributing in the progress of organization. The development of the company would be my prime area of interest. It would help me to create a good impression among my companions. would use my ideology while working. So, I will come to know the strength of my skills.

CONTACT



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International City,
France Cluster,
Dubai UAE

EXPERIENCE

2012 - 2019
SALES EXECUTIVE

Brezza Mexa General Trading LLC, Dubai

- Proactively acknowledged, greeted and assisted customers in the store
- Offered customers with exemplary and timely service
- Provided accurate product information
- Served multiple customers, discovered their needs, and made recommendations to generate sales
- Merchandised, stocked and replenished the selling floor constantly
- Organized and cleaned store during downtime
- Merchandised, restocked and maintained sales floor

2010 - 2012
SALES MANAGER

Fashion & Luxury Brands

- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff
- Ensure high levels of customers satisfaction through excellent service
- Report on buying trends, customer needs, profits etc
- Propose innovative ideas to increase market share
- Deal with all issues that arise from staff or customers (complaints, grievances etc).

2007 - 2010
MANAGER

Shoes and Bag Shop

PERSONAL DETAILS

NATIONALITY: Armenian
DATE OF BIRTH: 25th July 1979
MARITAL STATUS: Married
VISA STATUS: Husband Visa

LANGUAGES

ENGLISH ● ● ● ● ● ● ●
RUSSIAN ● ● ● ● ● ● ●
ARMENIAN ● ● ● ● ● ● ●

SKILLS

Communication
Prospecting
Social selling
Active listening
Objection-handling
Presentation
Negotiation
Time management and planning
Excellent customers service

SOFTWARE



HOBBIES



TRAVEL



MUSIC



MOVIE



SPORT

EDUCATION

1995 -1999
Diploma
Bachelor degree

7 years

Yerevan Musical Padagogical
University Arno Babadjanyan

Piano Technology
Music School

CERTIFICATE

DIPLOMA
2016

"Tate-V Scientific- Educational Complex" LTD
"MANANA" Educational Center
For completing the course of Manicurist