

#### CONTACT

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Shahnoza Amanova

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Al Barsha 1 Dubai UAE

#### SKILL

English

Fluent

Russian

Fluent

Turkish

Intermedia



### **EDUCATION**

University Utara Malaysia Northern University of Malaysia: Master of science in Management MSC: 12/2009 02/2011

**Tashkent State University of** 

**Economics:** BACHELOR OF SCIENCE (B.A)

**International Economic Relations** 

Tashkent Uzbekistan 09/2004 05/2008



Career Interests

Luxury fashion & Jewelry Watches

# Shakhnoza Amanova

Sales Executive



#### **ABOUT**

Ambitious individual seeking a sales representative position at a Company that will benefit from building customer loyalty with strong communication and high standard of service



# WORK EXPERIENCE

Levi`s" Levi Strauss & Co SALES EXECUTIVE

Present Sept 2019

- Providing excellent customer service and build client loyalty;
- · Payment Processing :Cashiering and handling debit and credit cards, or any other promotion
- · Present and sell products using solid arguments about brands and products to customers

# INTER CITY PERFUME LLC, DUBAI, UAE SALES EXECUTIVE

May 2016- May 2018

- Welcoming customers by greeting them; luxury service
- Advising customers by providing information on products.
- Helping customer make selections by building customer confidence; offering suggestions and opinions.
- Processes payments by totaling purchases; processing checks, cash, and store or other credit cards.

#### MALIKA FASHION SHOP, NEXT MALL, UZBEKISTAN Aug 2014 - May2016 SENIOR SALES EXECUTIVE

- Maintaining and developing relationships with existing customers in person and via telephone calls and emails;
- Give advice and guidance on product selection to customers;
- Receive, scan and store products of the store;
- Ensure stock replenishment in the shelves of store

MARKETING MANAGER AT RETAIL DEPARTMENT LTD. "KEY MARKETING SOLUTIONS" Project of Samsung Electronics Tashkent Uzbekistan

#### Feb-2012 May-2014

- Distribution of stock to all shops of Samsung Company in Uzbekistan;
- Build strong communication with merchandisers
- Generate sales, while achieving line and sales targets, using make up knowledge;
- Sell-out target tracking at store level;