

# Mostafa Abouayar

-  Showroom in charge sales and customer service
-  DFMC king koil luxury American brand for furniture
-  Retail
-  Dubai, United Arab Emirates



## Contact Information

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## General Information

Sector Retail	Functional Area Sales / Business Development
Highest Education Bachelor Degree	Experience Level Senior Level
Years of Experience 12.0 Years	Current Job Type Full-Time
Current Monthly Salary (USD) 0	Expected Monthly Salary (USD) 0
Nationality Egypt	Languages Arabic,English
Age 29 Years Old	Gender Male
Marital Status Single	Visa Status Tourist
Notice Period Less than 1 Month	

## Summary

Dear Mr or Ms, Currently iam on visit Visa. I would like to tell you that I have got 8 years experience in sales and 4 years experience in customer service. Fmcg, retail and fashion, food, furniture, hospitality. in famous international brands like Philip morris, zara, spinneys dubai, king koil luxury American brand for furniture in UAE AND EGYPT. I have got large database about big famous emirates families. I know how to treat with high class customers with good respective attitude and excellent relationship and supporting to them 5 star hospitality as a Arabic hospitality. Best regards, Thank you.

## Work Experience

● **DFMC king koil luxury American brand for furniture**

Showroom in charge sales and customer service

Dubai, United Arab Emirates

Aug 17-Nov 19 (2 Years 4 Months)

**Roles And Responsibilities**

- Greeting my customers and handling their requirements and calls. Explain to them our luxury furniture and accessories. handling customers payment and emails. POS system. bringing new customers to my company by following good relationship with old customers. Achieving my target

● **Spinneys Dubai**

Sales merchandiser team leader

Dubai, United Arab Emirates

Jul 15-Jul 17 (2 Years)

**Roles And Responsibilities**

● **Philip Morris international**

Sales executive

Alexandria, Egypt

Jun 14-Jul 15 (1 Year)

**Roles And Responsibilities**

- Sales and distribution our Philip morris company like cigarettes and new launch items. I am the one who handling more than ushers. I am following my sequence route every day should visit average 45 customers. To achieve my targets.

● **Massimo dutti**

Sales merchandiser

Alexandria, Egypt

Apr 12-Jun 14 (2 Years 2 Months)

**Roles And Responsibilities**

- Sales and display new stock and facing the items. Handling customers requirements and issues. Selling to them more than their requirements to achieve my target. With good explanations.

● **Tez tour Egypt tourism company**

Receptionist and customer service

Alexandria, Egypt

Jan 07-Jan 11 (4 Years)

**Roles And Responsibilities**

- Handling of customers requirements and issues and support them with prices and information about our programmes and promotions. handling of meeting and attendance to the guests. Handling of calls and face to face requirements. helping sales team to achieve their target.

## Education

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● **Alexandria UNIVERSITY**

Faculty of art department of advertising

Grade: A

Alexandria, Egypt

## Skills

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- Email Management and sending (Expert)
- Point of Sale (POS) Systems (Expert)
- SAP (Beginner)
- Sales Techniques (Expert)
- Interactive customer service techniques (Expert)

