



Gufon- Gafurov



Profile

I am a competent Sales Executive with more than 5 years of work experience within Luxury Branded Fashion, Beauty and Fragrances in Dubai. I am looking for a position in a mid-sized to big, growing firm where I can use my skills to their full potential.

- Age: 23
- Nationality: Tajik
- Visa Status:
Cancelled Visa
Valid August 1



Contact

701 Napoli Tower, Al Barsha 1,
Dubai, UAE
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Skills

- / Can fluently speak and read: English, Turkish, Russian, Persian, Tajik, Uzbek, Turkmen, Hindi(Urdu) and Chinese Uighur.
- / IT Skills
- / Strong Interpersonal skills
- / Trained in customer marketing and services
- / Energetic and Flexible
- / Commercial awareness
- / Creativity, Sales Planning, Independence, Motivation for Sales

Work Experience

Sales Executive
Paris Group(Alessandro Dell'Acqua)

February 2019,
Up to present

Responsibilities:

- Aiming to achieve monthly or annual targets.
- Research the market and related products.
- Present the product or service favorably and in a structured professional approach.
- Act as a contact between a company and its existing and potential markets.
- Build good working relationships with walk in customers.

Assistant Manager
Jizan Perfumes General L.L.C

February 2017,
January 2019

Responsibilities:

- Negotiate on price, costs, delivery and specifications with suppliers and managers.
- Record sales and order information and sending copies to the sales office. or entering figures into a computer system.
- Attend team meetings and share best practice with colleagues.
- Represent the company at trade exhibitions, events and demonstrations.
- Record sales and order information and sending copies to the sales office. or entering figures into a computer system.
- Liaise with suppliers to check the progress of existing orders.
- Completing tasks assigned by the general manager accurately and efficiently.
- Evaluating employee performance.

Retail Sales Executive
Inter City Perfumes L.L.C

February 2015,
January 2017

Responsibilities:

- Aiming to achieve monthly or annual targets.
- Research the market and related products.
- Present the product or service favorably and in a structured professional approach.
- Act as a contact between a company and its existing and potential markets.
- Build good working relationships with walk in customers.



Education

Khujand State University
The faculty of foreign languages,
BA –Bachelor of Arts, part time student.

2013-Present

Certificate of Secondary School

2002–2013

Hobbies & Interests

I love gardening, reading financial and business materials, learning foreign languages, hiking and cycling.
I am also interested in learning IT, Innovations, and Development.