

# ABDULLOKH OBIDJONOV



## PERSONAL DETAILS

Name: Abdullokh Obidjonov

Date of birth: 16.09.1997

Country: Uzbekistan

Visa status: Currently on  
Al Shamsi Holdings Group

## CONTACT

Phone number:

+971565948490

E-mail:

abdullokhdx@gmail.com

## PROFILE

Looking for a challenging and progressive career using by my key strengths, where my competencies, professional skills and knowledge can be utilized to enhance level of sales and I have valuable opportunities for further self-development.

## COMPETENCIES & SKILLS

Excellent and clear communication skills with ability to use positive language (spoken and written).

Attentive & fast learner when it comes to product knowledge.

Easily handle stress situations.

Ability to work in and manage team.

Excellent time management skills and punctuality.

Persuasive and approaches to the task with tenacity.

## WORK EXPERIENCE



**Abu Dhabi, UAE**  
**2019-2020**

### “PARFOIS” boutique, Marina Mall

#### Salesman

- ❖ Undertaking direct sales with clients and customers, whilst representing the sales objectives and strategies as set by the company and brand.
- ❖ Represent brand name and image both in and out of the boutique as a brand ambassador.
- ❖ Practices customer greetings in the boutique, over the phone, e-mail according to brand guidelines.
- ❖ Responsible for the acquisition of qualitative customer data and the update of the customer database.
- ❖ Development of customer loyalty by way of excellence in service and treatment.
- ❖ Maintenance & upkeep of the boutique – quality of the displays and furnishings.

## EDUCATION



Chilanzar Medical College  
September 2013 - May 2016

Speciality: Dentistry  
Tashkent, Uzbekistan

## COMPUTER SKILLS

Photo, Sound, Video  
editing;  
Microsoft Office: Word,  
Excel, Power Point;  
Adobe Photoshop

## REFERENCES

UPON REQUEST

## WORK EXPERIENCE



Tashkent, Uzbekistan  
2017-2019

“LC WAIKIKI” boutique, Shopping Mall “NEXT”  
Sales assistant

- ❖ Be attentive to customers’ needs.
- ❖ Give information about the features, quality and availability of different products.
- ❖ Active participation in team meetings, contests, events, annual inventory counts, handling of the till and daily operations as required.
- ❖ Assisting personal, VIP clients with passion to the brand and luxury fashion.
- ❖ When necessary, be able to give in-depth necessary advice about products.
- ❖ Arrange orders and deliveries of stock.
- ❖ To assist fellow sales consultants during a sale, customer service, gift wrapping.
- ❖ To perform any selectively entrusted task by the boutique manager or supervisors – re-stocking, display maintenance, sales accessories follow-up & maintenance.

## LANGUAGES

- English
- Russian
- Turkish
- Arabic
- Uzbek

