

# Manan Sharma

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## Professional Work Experience

### Neotas Development

Mumbai, Maharashtra

#### Research Analyst and Quality Assurance Analyst

November 2022 – Present

- Conducted comprehensive Research and Analysis on high-profile individuals from the UK, utilizing OSINT sources as well as other diverse resources, resulting in a 95% success rate in uncovering critical information.
- Utilized advanced tools and techniques to explore both surface web and deep web websites that provide information, resulting in the identification of over 12 potential risk categories.
- Produced a detailed report outlining the identified risks and their potential impact on the client's business, providing actionable recommendations for risk management.
- Conducted comprehensive analysis of adverse media databases, utilizing advanced querying techniques to identify and validate potential risks associated with subjects, resulting in a 90% increase in accurate risk assessments.
- Skills used :- Data Analysis , SQL , Microsoft office , Risk Analysis , SaaS.

## Personal Projects

### Customer shopping trends using MS Excel

Mumbai, Maharashtra

- Cleaned and Modelled the dataset using excel and various other data cleaning and aggregation techniques
- Utilised the pivot table function and also various other pivot charts to create beautiful visualizations for stakeholders
- Created a comprehensive report explaining the business problem , insights and solutions to the stakeholders for better helping in making better decision
- Skills used :- MS Excel , Data visualizations, Report writing, logical thinking

### Analysis of a Music Store using SQL in MYSQL

Mumbai, Maharashtra

- Successfully implemented and administered a PostgreSQL database, demonstrating competence in data warehousing, database design, and management..
- Leveraging complex SQL queries, including window functions and filters, to extract and Investigated the data for actionable insights,
- facilitating informed decision-making.
- Leveraged skills to deliver valuable insights on key performance metrics, such as profitability by location and customer segmentation,
- empowering stakeholders with actionable data.
- Employed optimization techniques to enhance query speed and efficiency, ensuring timely processing of large datasets, a vital skill for
- real-time data analysis.
- Successfully proved the null hypothesis mentioned in the business problem.
- Skills used :- Data Analysis , Data Mining , Postgres SQL , SQL , logical thinking, Statistics, DBMS.

### Pizza Sales Dashboard in Power Bi

Mumbai, Maharashtra

- Orchestrated the development of a comprehensive pizza dashboard leveraging Power BI and Excel, demonstrating proficiency in Microsoft Office Suite and Power BI tools, essential for data manipulation, visualization, and analysis in a business intelligence environment.
- Executed data cleansing and transformation workflows within Excel, ensuring data integrity and consistency, and seamlessly integrated disparate data sources into Power BI for cohesive visualization, highlighting expertise in data preprocessing and integration techniques
- Designed interactive and visually compelling dashboards in Power BI, featuring drill-down capabilities and interactive filters, empowering stakeholders to explore pizza sales trends, customer preferences, and geographical distribution with ease, showcasing proficiency in dashboard creation and user experience optimization.
- Skills used :- Data Analysis, MS Excel, Data Visualization, Power BI, Logical thinking, Analytical Thinking

## Education

### Mumbai University

BSC in Information Technology

Mumbai, Maharashtra

Graduation Date: June 2021

**Mumbai University**  
MSC in Information Tehnology

**Mumbai, Maharashtra**  
Graduation Date: June 2023

### **Additional Infomation**

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**Technical Skills:** Microsoft Office (Excel, PowerPoint) | SQL | MY SQL | SQL Server | Power Bi | Data Analysis | KPI | Statistics | Postgres | Python

**Soft Skills:** | Busines problems| Business Communication | Team Collaboration | Presentation Skills | Management | Analysis | Requirement gathering

**Interests:** Analytics, Technology, Machine Learning, Reading , Trekking , Travelling , Events.

### **ACHIEVEMENTS**

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- Received the Highflyer Award for outstanding performance in the first quarter of 2023.
- Received accolades from my Team Lead, Reporting Manager, and Vice President of the Due Diligence Department for consistetly having an accuaracy of 95%+ in my risk analysis reports