

## PROJECT-3

### Operation Analytics and Investigating Metric Spike.

#### Project description:

**Overview-** Analyzing a company's end-to-end operations is a critical step in the process of operational analytics. this analysis helps identify areas of improvement within the company. metric spike investigation is one of the main applications of operational analytics. this entails figuring out why and how important metrics suddenly change.as a decline in sales or a reduction in daily user engagement.

**Purpose-** purpose of this project is to understand the role of data analyst.as a data analyst I will be working with various teams such as operations, support and marketing assisting them by drawing insightful conclusions from data. And making it essential to comprehend how to investigate metric spike to respond to questions from various departments within the company.

**Plan-** as a role of a data analyst I must create a database and different tables to derive insights from the data to answer questions.by using advanced SQL skills I can analyze the data and I can provide valuable insights that can help improve the company's operations and understand sudden changes in key metrics.

#### Approach:

I used SQL commands to create the databases that were required for the project. These are:1 oaим\_spike; 2 ope\_ana\_spike.

**Case study 1:** uses the first database oaим\_spike, to work on job data analysis using job-data dataset. I used the appropriate SQL queries to add values to the table.

**Case study 2:** uses the second database ope\_ana\_spike, to work on the metric spike investigation with the “users”, “events”, “email\_events” tables. And after that import a csv file into my SQL workbench to add values to the tables.

after it has been created the necessary insights are derived from the tables by running SQL queries.

## Tech-Slack-Used:

I connected to **MySQL workbench** as a software and server with the service name mysql@localhost:3306 with **version- 8.0.23** with MySQL community server – GPL.

I used MySQL workbench because it is an open-source relational database design tool. And it is a friendly user interface.

And I used Microsoft excel 365 to import csv file into MySQL workbench; Microsoft word 365 to create project PDF.

## INSIGHTS:

### Case study 1 – Job Data Analysis

#### A. Jobs Reviewed Over Time:

Task - Write an SQL query to calculate the number of jobs reviewed per hour for each day in November 2020.

**Query:**

```
SELECT
    ds AS date,
    COUNT(job_id) AS total_jobs_reviewed_per_hour,
    SUM(time_spent) / 3600 AS total_hours_spent_per_day
FROM
    job_data
GROUP BY ds
ORDER BY ds;
```

## Result Table:

	date	total_jobs_reviewed_per_hour	total_hours_spent_per_day
▶	2020-11-25	1	0.0125
	2020-11-26	1	0.0156
	2020-11-27	1	0.0289
	2020-11-28	2	0.0092
	2020-11-29	1	0.0056
	2020-11-30	2	0.0111

**Insight:** The total number of jobs evaluated per hour and the total number of hours spent reviewing jobs throughout the month of November are displayed in the above table.

Additionally, it indicates that more jobs were reviewed on November 28 and 30, compared to other dates in the same month.

## B. Throughput Analysis:

Task -write an SQL query to calculate the 7-day rolling average of throughput. Additionally, explain whether you prefer using the daily metric or the 7-day rolling average for throughput, and why.

### Query:

```
SELECT
    ds AS 'date',
    ROUND(COUNT(event) / SUM(time_spent), 3) AS daily_throughput,
    (SELECT
        ROUND(COUNT(event) / SUM(time_spent), 3)
        FROM
            job_data) AS 7day_rolling_avg
FROM
    job_data
GROUP BY ds
ORDER BY ds;
```

## Result Table:

	date	daily_throughput	7day_rolling_avg
▶	2020-11-25	0.022	0.027
	2020-11-26	0.018	0.027
	2020-11-27	0.010	0.027
	2020-11-28	0.061	0.027
	2020-11-29	0.050	0.027
	2020-11-30	0.050	0.027

**Insight:** the above table shows 7day rolling average of throughput.

I prefer the 7day rolling average over the daily metric. The reason is the daily measurements are subject to fluctuations due to external factors outside the company's control. These causes may generate abrupt surges that could mislead the organization and lead to potentially dangerous actions. Therefore, since the 7day rolling average is less affected by the aforementioned factors and can provide a realistic sense of the data, so, it is the best option for obtaining an accurate understanding of the throughput data.

### C. Language Share Analysis:

Task: write an SQL query to calculate percentage share of each language over the last 30 days.

**Query:**

```
SELECT
    language,
    SUM(time_spent) / (SELECT
        SUM(time_spent)
        FROM
            job_data) * 100 AS percentage_share
FROM
    job_data
GROUP BY language
ORDER BY 2 DESC;
```

**Result Table:**

	language	percentage_share
▶	french	34.8993
	persian	32.8859
	italian	15.1007
	arabic	8.3893
	english	5.0336
	hindi	3.6913

**Insight:** the percentage share of language during the previous 30 days is displayed in the table above.

Additionally, it demonstrates that the Hindi language has the lowest percentage share of 3.6913 and the French language has the largest share of 34.8993.

### D. Duplicate Rows Detection:

Task: write an SQL query to display duplicate rows from the job\_data table.

**Query:**

```
SELECT
    *
FROM
    job_data
WHERE
    job_id IN (SELECT
                job_id
            FROM
                job_data
            GROUP BY job_id
            HAVING COUNT(*) > 1)
ORDER BY ds;
```

**Result Table:**

	ds	job_id	actor_id	event	language	time_spent	org
▶	2020-11-26	23	1004	skip	persian	56	A
	2020-11-28	23	1005	transfer	persian	22	D
	2020-11-29	23	1003	decision	persian	20	C

**Insight:** three duplicate rows with actor-id's 1004, 1005, and 1003 in the job\_data table are seen in the above table.

## Case study 2 - Investigating Metric Spike:

### A. Weekly User Engagement:

Task – write an SQL query to calculate the weekly user engagement.

**Query:**

```
SELECT
    EXTRACT(WEEK FROM occurred_at) AS week_number,
    COUNT(DISTINCT user_id) AS activeness_users
FROM
    `events`
GROUP BY week_number;
```

**Result Table:**

	week_number	activeness_users
▶	17	663
	18	1068
	19	1113
	20	1154
	21	1121
	22	1186
	23	1232
	24	1275
	25	1264
	26	1302
	27	1372
	28	1365
	29	1376
	30	1467
	31	1299
	32	1225
	33	1225
	34	1204
	35	104

**Insight:** user engagement is displayed weekly in the above table.

At week 35, there are 104 fewer active users engaged.

At week 30, there are 1467 active users, which is the highest user engagement.

## B. User Growth Analysis:

Task – write an SQL query to calculate the user growth for the product.

Query:

- ```
select week_num,year_num,active_users,sum(active_users)
over(order by week_num,year_num) as cumulative_users_growth
from
(
select  extract(week from created_at)as week_num,
extract(year from created_at)as year_num,
count(distinct user_id)as active_users from users
WHERE state = 'active'
group by week_num,year_num
ORDER BY week_num,year_num
) s;
```

Result Table:

|   | week_num | year_num | active_users | cumulative_users_growth |
|---|----------|----------|--------------|-------------------------|
| ▶ | 0        | 2013     | 23           | 23                      |
|   | 1        | 2013     | 30           | 53                      |
|   | 2        | 2013     | 48           | 101                     |
|   | 3        | 2013     | 36           | 137                     |
|   | 4        | 2013     | 30           | 167                     |
|   | 5        | 2013     | 48           | 215                     |
|   | 6        | 2013     | 38           | 253                     |
|   | 7        | 2013     | 42           | 295                     |
|   | 8        | 2013     | 34           | 329                     |
|   | 9        | 2013     | 43           | 372                     |
|   | 10       | 2013     | 32           | 404                     |
|   | 11       | 2013     | 31           | 435                     |
|   | 12       | 2013     | 33           | 468                     |
|   | 13       | 2013     | 39           | 507                     |
|   | 14       | 2013     | 35           | 542                     |
|   | 15       | 2013     | 43           | 585                     |
|   | 16       | 2013     | 46           | 631                     |
|   | 17       | 2013     | 49           | 680                     |
|   | 18       | 2013     | 44           | 724                     |
|   | 19       | 2013     | 57           | 781                     |
|   | 20       | 2013     | 39           | 820                     |
|   | 21       | 2013     | 49           | 869                     |
|   | 22       | 2013     | 54           | 923                     |
|   | 23       | 2013     | 50           | 973                     |

|  |    |      |    |      |
|--|----|------|----|------|
|  | 23 | 2013 | 50 | 973  |
|  | 24 | 2013 | 45 | 1018 |
|  | 25 | 2013 | 57 | 1075 |
|  | 26 | 2013 | 56 | 1131 |
|  | 27 | 2013 | 52 | 1183 |
|  | 28 | 2013 | 72 | 1255 |
|  | 29 | 2013 | 67 | 1322 |
|  | 30 | 2013 | 67 | 1389 |
|  | 31 | 2013 | 67 | 1456 |
|  | 32 | 2013 | 71 | 1527 |
|  | 33 | 2013 | 73 | 1600 |
|  | 34 | 2013 | 78 | 1678 |
|  | 35 | 2013 | 63 | 1741 |
|  | 36 | 2013 | 72 | 1813 |
|  | 37 | 2013 | 85 | 1898 |
|  | 38 | 2013 | 90 | 1988 |
|  | 39 | 2013 | 84 | 2072 |
|  | 40 | 2013 | 87 | 2159 |
|  | 41 | 2013 | 73 | 2232 |
|  | 42 | 2013 | 99 | 2331 |
|  | 43 | 2013 | 89 | 2420 |
|  | 44 | 2013 | 96 | 2516 |
|  | 45 | 2013 | 91 | 2607 |
|  | 46 | 2013 | 88 | 2695 |



|    |      |     |      |
|----|------|-----|------|
| 46 | 2013 | 88  | 2695 |
| 47 | 2013 | 102 | 2797 |
| 48 | 2013 | 97  | 2894 |
| 49 | 2013 | 116 | 3010 |
| 50 | 2013 | 124 | 3134 |
| 51 | 2013 | 102 | 3236 |
| 52 | 2013 | 47  | 3283 |
| 0  | 2014 | 83  | 3366 |
| 1  | 2014 | 126 | 3492 |
| 2  | 2014 | 109 | 3601 |
| 3  | 2014 | 113 | 3714 |
| 4  | 2014 | 130 | 3844 |
| 5  | 2014 | 133 | 3977 |
| 6  | 2014 | 135 | 4112 |
| 7  | 2014 | 125 | 4237 |
| 8  | 2014 | 129 | 4366 |
| 9  | 2014 | 133 | 4499 |
| 10 | 2014 | 154 | 4653 |
| 11 | 2014 | 130 | 4783 |
| 12 | 2014 | 148 | 4931 |
| 13 | 2014 | 167 | 5098 |
| 14 | 2014 | 162 | 5260 |
| 15 | 2014 | 164 | 5424 |
| 16 | 2014 | 179 | 5603 |
| 13 | 2014 | 167 | 5098 |
| 14 | 2014 | 162 | 5260 |
| 15 | 2014 | 164 | 5424 |
| 16 | 2014 | 179 | 5603 |
| 17 | 2014 | 170 | 5773 |
| 18 | 2014 | 163 | 5936 |
| 19 | 2014 | 185 | 6121 |
| 20 | 2014 | 176 | 6297 |
| 21 | 2014 | 183 | 6480 |
| 22 | 2014 | 196 | 6676 |
| 23 | 2014 | 196 | 6872 |
| 24 | 2014 | 229 | 7101 |
| 25 | 2014 | 207 | 7308 |
| 26 | 2014 | 201 | 7509 |
| 27 | 2014 | 222 | 7731 |
| 28 | 2014 | 215 | 7946 |
| 29 | 2014 | 221 | 8167 |
| 30 | 2014 | 238 | 8405 |
| 31 | 2014 | 193 | 8598 |
| 32 | 2014 | 245 | 8843 |
| 33 | 2014 | 261 | 9104 |
| 34 | 2014 | 259 | 9363 |
| 35 | 2014 | 18  | 9381 |

**Insight:** the product's user growth is displayed in the above table.

With 124 active users as of the 50<sup>th</sup> week of 2013-has the best user growth for the product. And 18 users were the least active on the 35<sup>th</sup> week of 2014.

### C. Weekly Retention Analysis:

Task- Write an SQL query to calculate the weekly retention of users based on their sign-up cohort.

Query:

```
• SELECT first AS 'week_number',  
    SUM(CASE WHEN week_number = 0 THEN 1 ELSE 0 END) AS 'Week 0',  
    SUM(CASE WHEN week_number = 1 THEN 1 ELSE 0 END) AS 'Week 1',  
    SUM(CASE WHEN week_number = 2 THEN 1 ELSE 0 END) AS 'Week 2',  
    SUM(CASE WHEN week_number = 3 THEN 1 ELSE 0 END) AS 'Week 3',  
    SUM(CASE WHEN week_number = 4 THEN 1 ELSE 0 END) AS 'Week 4',  
    SUM(CASE WHEN week_number = 5 THEN 1 ELSE 0 END) AS 'Week 5',  
    SUM(CASE WHEN week_number = 6 THEN 1 ELSE 0 END) AS 'Week 6',  
    SUM(CASE WHEN week_number = 7 THEN 1 ELSE 0 END) AS 'Week 7',  
    SUM(CASE WHEN week_number = 8 THEN 1 ELSE 0 END) AS 'Week 8',  
    SUM(CASE WHEN week_number = 9 THEN 1 ELSE 0 END) AS 'Week 9',  
    SUM(CASE WHEN week_number = 10 THEN 1 ELSE 0 END) AS 'Week 10',  
    SUM(CASE WHEN week_number = 11 THEN 1 ELSE 0 END) AS 'Week 11',  
    SUM(CASE WHEN week_number = 12 THEN 1 ELSE 0 END) AS 'Week 12',  
    SUM(CASE WHEN week_number = 13 THEN 1 ELSE 0 END) AS 'Week 13',  
    SUM(CASE WHEN week_number = 14 THEN 1 ELSE 0 END) AS 'Week 14',  
    SUM(CASE WHEN week_number = 15 THEN 1 ELSE 0 END) AS 'Week 15',  
    SUM(CASE WHEN week_number = 16 THEN 1 ELSE 0 END) AS 'Week 16',  
    SUM(CASE WHEN week_number = 17 THEN 1 ELSE 0 END) AS 'Week 17',  
    SUM(CASE WHEN week_number = 18 THEN 1 ELSE 0 END) AS 'Week 18'
```

```
FROM
(SELECT
    m.user_id,
    m.signup_week,
    n.first,
    m.signup_week - n.first AS week_number
FROM
    (SELECT
        user_id, EXTRACT(WEEK FROM occurred_at) AS signup_week
    FROM
        events
    GROUP BY 1 , 2) m, (SELECT
        user_id, MIN(EXTRACT(WEEK FROM occurred_at)) AS first
    FROM
        events
    GROUP BY 1) n
WHERE
    m.user_id = n.user_id) sub
GROUP BY first
ORDER BY first;
```

### Result Table:

[illegible]

| Week<br>12 | Week<br>13 | Week<br>14 | Week<br>15 | Week<br>16 | Week<br>17 | Week<br>18 |
|------------|------------|------------|------------|------------|------------|------------|
| 132        | 143        | 116        | 91         | 82         | 77         | 5          |
| 127        | 110        | 97         | 85         | 67         | 4          | 0          |
| 63         | 42         | 51         | 49         | 2          | 0          | 0          |
| 40         | 33         | 40         | 0          | 0          | 0          | 0          |
| 35         | 28         | 2          | 0          | 0          | 0          | 0          |
| 31         | 1          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| 0          | 0          | 0          | 0          | 0          | 0          | 0          |

**Insight:** based on their sign-up cohort, the weekly retention of users is displayed in the above table from first week to last.

In comparison to previous remaining week numbers, there were more retained users on the seventeenth week number.

## D. Weekly Engagement Per Device:

Task: Write an SQL query to calculate the weekly engagement per device.

**Query:**

```

SELECT
    EXTRACT(WEEK FROM occurred_at) AS week,
    EXTRACT(YEAR FROM occurred_at) AS year,
    device,
    COUNT(DISTINCT user_id) AS weekly_engagement_device
FROM
    events
WHERE
    event_type = 'engagement'
GROUP BY week , year , device
ORDER BY week , year , device;

```

## Result Table:

|   | week | year | device                 | weekly_engagement_device |
|---|------|------|------------------------|--------------------------|
| ▶ | 17   | 2014 | acer aspire desktop    | 9                        |
|   | 17   | 2014 | acer aspire notebook   | 20                       |
|   | 17   | 2014 | amazon fire phone      | 4                        |
|   | 17   | 2014 | asus chromebook        | 21                       |
|   | 17   | 2014 | dell inspiron desktop  | 18                       |
|   | 17   | 2014 | dell inspiron notebook | 46                       |
|   | 17   | 2014 | hp pavilion desktop    | 14                       |
|   | 17   | 2014 | htc one                | 16                       |
|   | 17   | 2014 | ipad air               | 27                       |
|   | 17   | 2014 | ipad mini              | 19                       |
|   | 17   | 2014 | iphone 4s              | 21                       |
|   | 17   | 2014 | iphone 5               | 65                       |
|   | 17   | 2014 | iphone 5s              | 42                       |
|   | 17   | 2014 | kindle fire            | 6                        |
|   | 17   | 2014 | lenovo thinkpad        | 86                       |
|   | 17   | 2014 | mac mini               | 6                        |
|   | 17   | 2014 | macbook air            | 54                       |
|   | 17   | 2014 | macbook pro            | 143                      |
|   | 17   | 2014 | nexus 10               | 16                       |
|   | 17   | 2014 | nexus 5                | 40                       |
|   | 17   | 2014 | nexus 7                | 18                       |
|   | 17   | 2014 | nokia lumia 635        | 17                       |
|   | 17   | 2014 | samsung galaxy tablet  | 8                        |
|   | 17   | 2014 | samsung galaxy note    | 7                        |
|   | 17   | 2014 | samsung galaxy s4      | 52                       |
|   | 17   | 2014 | windows surface        | 10                       |



|    |      |                        |     |
|----|------|------------------------|-----|
| 17 | 2014 | windows surface        | 10  |
| 18 | 2014 | acer aspire desktop    | 26  |
| 18 | 2014 | acer aspire notebook   | 33  |
| 18 | 2014 | amazon fire phone      | 9   |
| 18 | 2014 | asus chromebook        | 42  |
| 18 | 2014 | dell inspiron desktop  | 58  |
| 18 | 2014 | dell inspiron notebook | 77  |
| 18 | 2014 | hp pavilion desktop    | 37  |
| 18 | 2014 | htc one                | 19  |
| 18 | 2014 | ipad air               | 52  |
| 18 | 2014 | ipad mini              | 30  |
| 18 | 2014 | iphone 4s              | 46  |
| 18 | 2014 | iphone 5               | 113 |
| 18 | 2014 | iphone 5s              | 73  |
| 18 | 2014 | kindle fire            | 27  |
| 18 | 2014 | lenovo thinkpad        | 153 |
| 18 | 2014 | mac mini               | 13  |
| 18 | 2014 | macbook air            | 121 |
| 18 | 2014 | macbook pro            | 252 |
| 18 | 2014 | nexus 10               | 30  |
| 18 | 2014 | nexus 5                | 73  |
| 18 | 2014 | nexus 7                | 30  |
| 18 | 2014 | nokia lumia 635        | 33  |
| 18 | 2014 | samsung galaxy tablet  | 11  |
| 18 | 2014 | samsung galaxy note    | 15  |
| 18 | 2014 | samsung galaxy s4      | 82  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 18 | 2014 | samsung galaxy s4      | 82  |
| 18 | 2014 | windows surface        | 10  |
| 19 | 2014 | acer aspire desktop    | 23  |
| 19 | 2014 | acer aspire notebook   | 41  |
| 19 | 2014 | amazon fire phone      | 12  |
| 19 | 2014 | asus chromebook        | 27  |
| 19 | 2014 | dell inspiron desktop  | 36  |
| 19 | 2014 | dell inspiron notebook | 83  |
| 19 | 2014 | hp pavilion desktop    | 40  |
| 19 | 2014 | htc one                | 30  |
| 19 | 2014 | ipad air               | 55  |
| 19 | 2014 | ipad mini              | 36  |
| 19 | 2014 | iphone 4s              | 44  |
| 19 | 2014 | iphone 5               | 115 |
| 19 | 2014 | iphone 5s              | 79  |
| 19 | 2014 | kindle fire            | 21  |
| 19 | 2014 | lenovo thinkpad        | 178 |
| 19 | 2014 | mac mini               | 18  |
| 19 | 2014 | macbook air            | 112 |
| 19 | 2014 | macbook pro            | 266 |
| 19 | 2014 | nexus 10               | 25  |
| 19 | 2014 | nexus 5                | 87  |
| 19 | 2014 | nexus 7                | 41  |
| 19 | 2014 | nokia lumia 635        | 23  |
| 19 | 2014 | samsung galaxy tablet  | 6   |
| 19 | 2014 | samsung galaxy note    | 11  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 19 | 2014 | samsung galaxy note    | 11  |
| 19 | 2014 | samsung galaxy s4      | 91  |
| 19 | 2014 | windows surface        | 16  |
| 20 | 2014 | acer aspire desktop    | 23  |
| 20 | 2014 | acer aspire notebook   | 40  |
| 20 | 2014 | amazon fire phone      | 11  |
| 20 | 2014 | asus chromebook        | 41  |
| 20 | 2014 | dell inspiron desktop  | 52  |
| 20 | 2014 | dell inspiron notebook | 84  |
| 20 | 2014 | hp pavilion desktop    | 30  |
| 20 | 2014 | htc one                | 29  |
| 20 | 2014 | ipad air               | 59  |
| 20 | 2014 | ipad mini              | 32  |
| 20 | 2014 | iphone 4s              | 55  |
| 20 | 2014 | iphone 5               | 125 |
| 20 | 2014 | iphone 5s              | 79  |
| 20 | 2014 | kindle fire            | 23  |
| 20 | 2014 | lenovo thinkpad        | 173 |
| 20 | 2014 | mac mini               | 26  |
| 20 | 2014 | macbook air            | 119 |
| 20 | 2014 | macbook pro            | 256 |
| 20 | 2014 | nexus 10               | 22  |
| 20 | 2014 | nexus 5                | 103 |
| 20 | 2014 | nexus 7                | 32  |
| 20 | 2014 | nokia lumia 635        | 22  |
| 20 | 2014 | samsung galaxy tablet  | 9   |



|    |      |                        |                |
|----|------|------------------------|----------------|
| 29 | 2014 | kindle fire            | 37             |
| 29 | 2014 | lenovo thinkpad        | 209            |
| 29 | 2014 | mac mini               | 31             |
| 29 | 2014 | macbook air            | 148            |
| 29 | 2014 | macbook pro            | 295            |
| 29 | 2014 | nexus 10               | 25             |
| 29 | 2014 | nexus 5                | 77             |
| 29 | 2014 | nexus 7                | 45             |
| 29 | 2014 | nokia lumia 635        | 43             |
| 29 | 2014 | samsung galaxy tablet  | 13             |
| 29 | 2014 | samsung galaxy note    | 16             |
| 29 | 2014 | samsung galaxy s4      | samsung galaxy |
| 29 | 2014 | windows surface        | 28             |
| 30 | 2014 | acer aspire desktop    | 33             |
| 30 | 2014 | acer aspire notebook   | 60             |
| 30 | 2014 | amazon fire phone      | 12             |
| 30 | 2014 | asus chromebook        | 56             |
| 30 | 2014 | dell inspiron desktop  | 54             |
| 30 | 2014 | dell inspiron notebook | 127            |
| 30 | 2014 | hp pavilion desktop    | 42             |
| 30 | 2014 | htc one                | 31             |
| 30 | 2014 | ipad air               | 70             |
| 30 | 2014 | ipad mini              | 35             |
| 30 | 2014 | iphone 4s              | 65             |
| 30 | 2014 | iphone 5               | 152            |
| 30 | 2014 | iphone 5s              | 103            |

|    |      |                        |     |
|----|------|------------------------|-----|
| 21 | 2014 | nokia lumia 635        | 25  |
| 21 | 2014 | samsung galaxy tablet  | 6   |
| 21 | 2014 | samsung galaxy note    | 20  |
| 21 | 2014 | samsung galaxy s4      | 84  |
| 21 | 2014 | windows surface        | 17  |
| 22 | 2014 | acer aspire desktop    | 25  |
| 22 | 2014 | acer aspire notebook   | 41  |
| 22 | 2014 | amazon fire phone      | 5   |
| 22 | 2014 | asus chromebook        | 52  |
| 22 | 2014 | dell inspiron desktop  | 52  |
| 22 | 2014 | dell inspiron notebook | 92  |
| 22 | 2014 | hp pavilion desktop    | 38  |
| 22 | 2014 | htc one                | 24  |
| 22 | 2014 | ipad air               | 58  |
| 22 | 2014 | ipad mini              | 34  |
| 22 | 2014 | iphone 4s              | 45  |
| 22 | 2014 | iphone 5               | 125 |
| 22 | 2014 | iphone 5s              | 71  |
| 22 | 2014 | kindle fire            | 21  |
| 22 | 2014 | lenovo thinkpad        | 176 |
| 22 | 2014 | mac mini               | 25  |
| 22 | 2014 | macbook air            | 145 |
| 22 | 2014 | macbook pro            | 251 |
| 22 | 2014 | nexus 10               | 27  |
| 22 | 2014 | nexus 5                | 96  |
| 22 | 2014 | nexus 7                | 45  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 22 | 2014 | nexus 7                | 45  |
| 22 | 2014 | nokia lumia 635        | 25  |
| 22 | 2014 | samsung galaxy tablet  | 10  |
| 22 | 2014 | samsung galaxy note    | 19  |
| 22 | 2014 | samsung galaxy s4      | 105 |
| 22 | 2014 | windows surface        | 15  |
| 23 | 2014 | acer aspire desktop    | 22  |
| 23 | 2014 | acer aspire notebook   | 43  |
| 23 | 2014 | amazon fire phone      | 16  |
| 23 | 2014 | asus chromebook        | 49  |
| 23 | 2014 | dell inspiron desktop  | 53  |
| 23 | 2014 | dell inspiron notebook | 103 |
| 23 | 2014 | hp pavilion desktop    | 54  |
| 23 | 2014 | htc one                | 20  |
| 23 | 2014 | ipad air               | 41  |
| 23 | 2014 | ipad mini              | 33  |
| 23 | 2014 | iphone 4s              | 53  |
| 23 | 2014 | iphone 5               | 152 |
| 23 | 2014 | iphone 5s              | 79  |
| 23 | 2014 | kindle fire            | 25  |
| 23 | 2014 | lenovo thinkpad        | 176 |
| 23 | 2014 | mac mini               | 18  |
| 23 | 2014 | macbook air            | 124 |
| 23 | 2014 | macbook pro            | 266 |
| 23 | 2014 | nexus 10               | 45  |
| 23 | 2014 | nexus 5                | 88  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 23 | 2014 | nexus 5                | 88  |
| 23 | 2014 | nexus 7                | 36  |
| 23 | 2014 | nokia lumia 635        | 31  |
| 23 | 2014 | samsung galaxy tablet  | 14  |
| 23 | 2014 | samsung galaxy note    | 14  |
| 23 | 2014 | samsung galaxy s4      | 99  |
| 23 | 2014 | windows surface        | 14  |
| 24 | 2014 | acer aspire desktop    | 24  |
| 24 | 2014 | acer aspire notebook   | 40  |
| 24 | 2014 | amazon fire phone      | 11  |
| 24 | 2014 | asus chromebook        | 43  |
| 24 | 2014 | dell inspiron desktop  | 59  |
| 24 | 2014 | dell inspiron notebook | 99  |
| 24 | 2014 | hp pavilion desktop    | 56  |
| 24 | 2014 | htc one                | 20  |
| 24 | 2014 | ipad air               | 57  |
| 24 | 2014 | ipad mini              | 39  |
| 24 | 2014 | iphone 4s              | 53  |
| 24 | 2014 | iphone 5               | 142 |
| 24 | 2014 | iphone 5s              | 79  |
| 24 | 2014 | kindle fire            | 25  |
| 24 | 2014 | lenovo thinkpad        | 165 |
| 24 | 2014 | mac mini               | 29  |
| 24 | 2014 | macbook air            | 152 |
| 24 | 2014 | macbook pro            | 255 |
| 24 | 2014 | nexus 10               | 38  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 24 | 2014 | nexus 10               | 38  |
| 24 | 2014 | nexus 5                | 87  |
| 24 | 2014 | nexus 7                | 49  |
| 24 | 2014 | nokia lumia 635        | 35  |
| 24 | 2014 | samsung galaxy tablet  | 11  |
| 24 | 2014 | samsung galaxy note    | 20  |
| 24 | 2014 | samsung galaxy s4      | 101 |
| 24 | 2014 | windows surface        | 22  |
| 25 | 2014 | acer aspire desktop    | 28  |
| 25 | 2014 | acer aspire notebook   | 47  |
| 25 | 2014 | amazon fire phone      | 13  |
| 25 | 2014 | asus chromebook        | 38  |
| 25 | 2014 | dell inspiron desktop  | 52  |
| 25 | 2014 | dell inspiron notebook | 105 |
| 25 | 2014 | hp pavilion desktop    | 52  |
| 25 | 2014 | htc one                | 21  |
| 25 | 2014 | ipad air               | 57  |
| 25 | 2014 | ipad mini              | 30  |
| 25 | 2014 | iphone 4s              | 40  |
| 25 | 2014 | iphone 5               | 137 |
| 25 | 2014 | iphone 5s              | 78  |
| 25 | 2014 | kindle fire            | 24  |
| 25 | 2014 | lenovo thinkpad        | 197 |
| 25 | 2014 | mac mini               | 21  |
| 25 | 2014 | macbook air            | 121 |
| 25 | 2014 | macbook pro            | 275 |

|    |      |                        |     |
|----|------|------------------------|-----|
| 25 | 2014 | macbook pro            | 275 |
| 25 | 2014 | nexus 10               | 29  |
| 25 | 2014 | nexus 5                | 89  |
| 25 | 2014 | nexus 7                | 51  |
| 25 | 2014 | nokia lumia 635        | 37  |
| 25 | 2014 | samsung galaxy tablet  | 12  |
| 25 | 2014 | samsung galaxy note    | 14  |
| 25 | 2014 | samsung galaxy s4      | 99  |
| 25 | 2014 | windows surface        | 22  |
| 26 | 2014 | acer aspire desktop    | 29  |
| 26 | 2014 | acer aspire notebook   | 35  |
| 26 | 2014 | amazon fire phone      | 13  |
| 26 | 2014 | asus chromebook        | 49  |
| 26 | 2014 | dell inspiron desktop  | 60  |
| 26 | 2014 | dell inspiron notebook | 89  |
| 26 | 2014 | hp pavilion desktop    | 46  |
| 26 | 2014 | htc one                | 23  |
| 26 | 2014 | ipad air               | 56  |
| 26 | 2014 | ipad mini              | 43  |
| 26 | 2014 | iphone 4s              | 50  |
| 26 | 2014 | iphone 5               | 152 |
| 26 | 2014 | iphone 5s              | 94  |
| 26 | 2014 | kindle fire            | 26  |
| 26 | 2014 | lenovo thinkpad        | 192 |
| 26 | 2014 | mac mini               | 11  |
| 26 | 2014 | macbook air            | 134 |

|    |      |                        |     |
|----|------|------------------------|-----|
| 26 | 2014 | macbook air            | 134 |
| 26 | 2014 | macbook pro            | 269 |
| 26 | 2014 | nexus 10               | 29  |
| 26 | 2014 | nexus 5                | 87  |
| 26 | 2014 | nexus 7                | 46  |
| 26 | 2014 | nokia lumia 635        | 42  |
| 26 | 2014 | samsung galaxy tablet  | 12  |
| 26 | 2014 | samsung galaxy note    | 9   |
| 26 | 2014 | samsung galaxy s4      | 112 |
| 26 | 2014 | windows surface        | 21  |
| 27 | 2014 | acer aspire desktop    | 29  |
| 27 | 2014 | acer aspire notebook   | 49  |
| 27 | 2014 | amazon fire phone      | 10  |
| 27 | 2014 | asus chromebook        | 52  |
| 27 | 2014 | dell inspiron desktop  | 53  |
| 27 | 2014 | dell inspiron notebook | 89  |
| 27 | 2014 | hp pavilion desktop    | 56  |
| 27 | 2014 | htc one                | 27  |
| 27 | 2014 | ipad air               | 55  |
| 27 | 2014 | ipad mini              | 35  |
| 27 | 2014 | iphone 4s              | 67  |
| 27 | 2014 | iphone 5               | 163 |
| 27 | 2014 | iphone 5s              | 83  |
| 27 | 2014 | kindle fire            | 25  |
| 27 | 2014 | lenovo thinkpad        | 202 |
| 27 | 2014 | mac mini               | 15  |

|    |      |                        |     |
|----|------|------------------------|-----|
| 27 | 2014 | mac mini               | 15  |
| 27 | 2014 | macbook air            | 142 |
| 27 | 2014 | macbook pro            | 302 |
| 27 | 2014 | nexus 10               | 37  |
| 27 | 2014 | nexus 5                | 84  |
| 27 | 2014 | nexus 7                | 40  |
| 27 | 2014 | nokia lumia 635        | 31  |
| 27 | 2014 | samsung galaxy tablet  | 15  |
| 27 | 2014 | samsung galaxy note    | 15  |
| 27 | 2014 | samsung galaxy s4      | 116 |
| 27 | 2014 | windows surface        | 33  |
| 28 | 2014 | acer aspire desktop    | 30  |
| 28 | 2014 | acer aspire notebook   | 49  |
| 28 | 2014 | amazon fire phone      | 6   |
| 28 | 2014 | asus chromebook        | 50  |
| 28 | 2014 | dell inspiron desktop  | 56  |
| 28 | 2014 | dell inspiron notebook | 103 |
| 28 | 2014 | hp pavilion desktop    | 56  |
| 28 | 2014 | htc one                | 26  |
| 28 | 2014 | ipad air               | 54  |
| 28 | 2014 | ipad mini              | 35  |
| 28 | 2014 | iphone 4s              | 61  |
| 28 | 2014 | iphone 5               | 151 |
| 28 | 2014 | iphone 5s              | 93  |
| 28 | 2014 | kindle fire            | 31  |
| 28 | 2014 | lenovo thinkpad        | 220 |



|    |      |                        |     |
|----|------|------------------------|-----|
| 28 | 2014 | lenovo thinkpad        | 220 |
| 28 | 2014 | mac mini               | 28  |
| 28 | 2014 | macbook air            | 148 |
| 28 | 2014 | macbook pro            | 295 |
| 28 | 2014 | nexus 10               | 26  |
| 28 | 2014 | nexus 5                | 85  |
| 28 | 2014 | nexus 7                | 39  |
| 28 | 2014 | nokia lumia 635        | 35  |
| 28 | 2014 | samsung galaxy tablet  | 9   |
| 28 | 2014 | samsung galaxy note    | 10  |
| 28 | 2014 | samsung galaxy s4      | 122 |
| 28 | 2014 | windows surface        | 33  |
| 29 | 2014 | acer aspire desktop    | 28  |
| 29 | 2014 | acer aspire notebook   | 53  |
| 29 | 2014 | amazon fire phone      | 12  |
| 29 | 2014 | asus chromebook        | 49  |
| 29 | 2014 | dell inspiron desktop  | 54  |
| 29 | 2014 | dell inspiron notebook | 113 |
| 29 | 2014 | hp pavilion desktop    | 58  |
| 29 | 2014 | htc one                | 31  |
| 29 | 2014 | ipad air               | 52  |
| 29 | 2014 | ipad mini              | 34  |
| 29 | 2014 | iphone 4s              | 60  |
| 29 | 2014 | iphone 5               | 144 |
| 29 | 2014 | iphone 5s              | 90  |
| 29 | 2014 | kindle fire            | 37  |

**Insight:** each device's weekly involvement is displayed in the above table.

On the 27<sup>th</sup> week of 2014, the MacBook pro had the greatest engagement rate with 302 users.

## E. Email Engagement Analysis:

TASK: Write an SQL query to calculate the email engagement metrics.

**Query:**

```

SELECT
  100 * SUM(CASE
    WHEN email_category = 'email_open' THEN 1
    ELSE 0
  END) / SUM(CASE
    WHEN email_category = 'email_sent' THEN 1
    ELSE 0
  END) AS email_open_rate,
  100 * SUM(CASE
    WHEN email_category = 'email_click' THEN 1
    ELSE 0
  END) / SUM(CASE
    WHEN email_category = 'email_sent' THEN 1
    ELSE 0
  END) AS email_click_rate
FROM (SELECT *,
  CASE
    WHEN action IN ('sent_weekly_digest' , 'sent_reengagement_email') THEN 'email_sent'
    WHEN action IN ('email_open') THEN 'email_open'
    WHEN action IN ('email_clickthrough') THEN 'email_click'
  END AS email_category
FROM email_events) AS t;

```

### Result Table:

|   | email_open_rate | email_click_rate |
|---|-----------------|------------------|
| ▶ | 33.5834         | 14.7899          |

**Insight:** email engagement metrics are included in the resultant table.

In this case, the email open rate is 33.5834% and the email click rate is 14.7899%.

## RESULT:

Using my extensive SQL skills, I was able to extract valuable information from two databases. It is possible to enhance business operations and comprehend abrupt shifts in important metrics by using result tables.

This project has improved my understanding of the value of operational analytics. This effort has helped me to comprehend how the business employ metric spike

as a weapon of mass destruction. Management can use insights to create data-driven decision by taking a proactive and educated approach.

