

SaaS Financial Analysis

Year

All

Month

All

Account

All

Class

All

Vendor/Ser...

All

Reset Filters

Overview

Expenses

Revenue

\$17,96M

Actual Revenue

\$19,41M

Actual Expenses

-8,07%

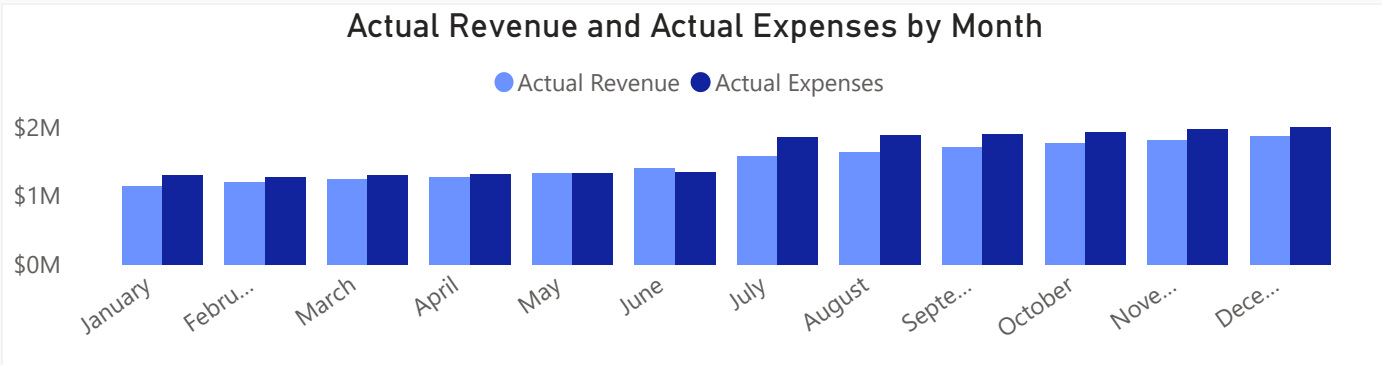
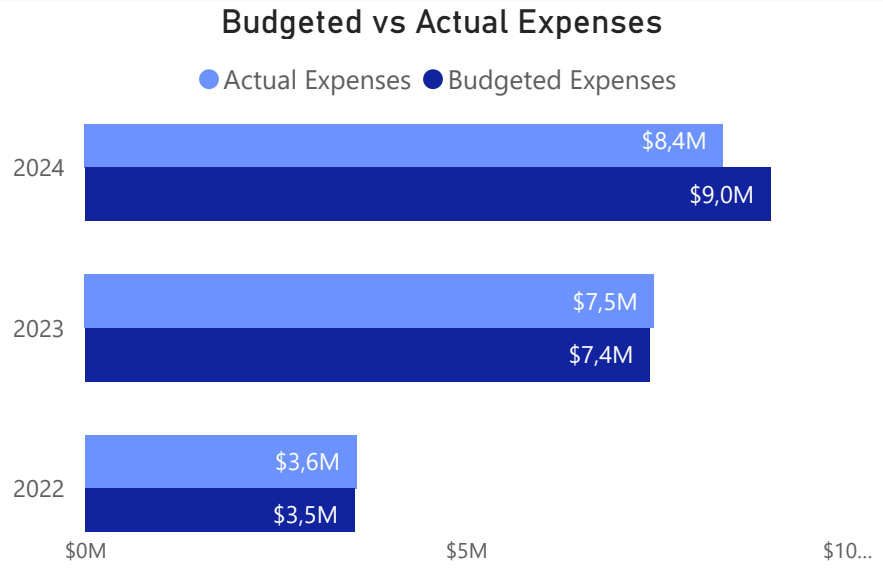
Profit Margin

-14,91%

Budgeted Revenue Shortfall

42,10%

Increase in Revenue from Last Year



Year	Actual Revenue	Actual Expenses	Actual P/L	Profit Margin
2022	\$3 177 870	\$3 563 070	(\$385 200)	-12,12%
2023	\$6 105 200	\$7 468 400	(\$1 363 200)	-22,33%
2024	\$8 675 400	\$8 375 500	\$299 900	3,46%
Total	\$17 958 470	\$19 406 970	(\$1 448 500)	-8,07%

Account	Budgeted Amount	Actual Amount	Difference
SaaS Revenue	\$12 845 000,00	\$14 289 600,00	(\$1 444 600,00)
Health Insurance	\$832 750,00	\$1 627 200,00	(\$794 450,00)
Web Domain & Hosting Fees	\$642 250,00	\$1 270 850,00	(\$628 600,00)
Salary & Wages	\$8 367 250,00	\$8 593 500,00	(\$226 250,00)
Depreciation Expense	\$65 200,00	\$282 150,00	(\$216 950,00)
Rent & Lease	\$210 200,00	\$486 000,00	(\$275 800,00)
Total	\$36 923 857,50	\$37 365 440,00	(\$441 582,50)

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Budgeted Expenses

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Actual Expenses

541,92K

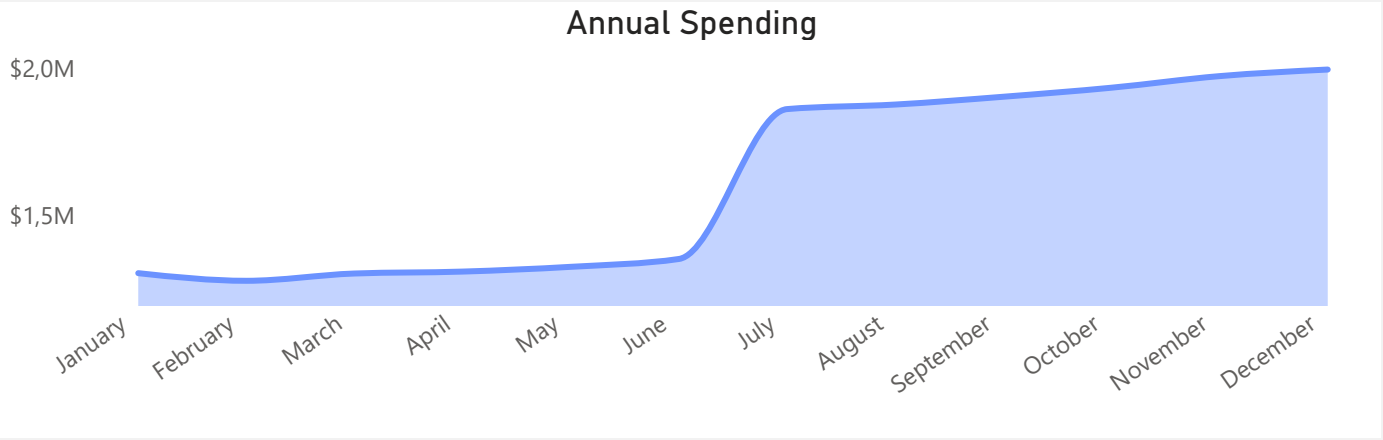
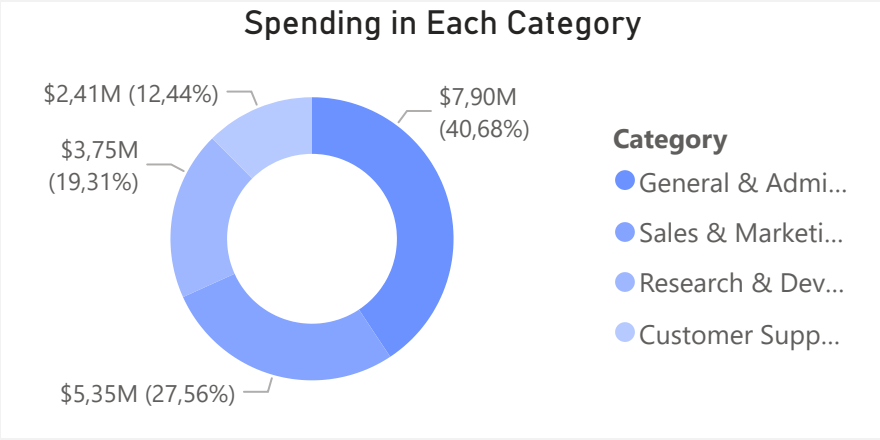
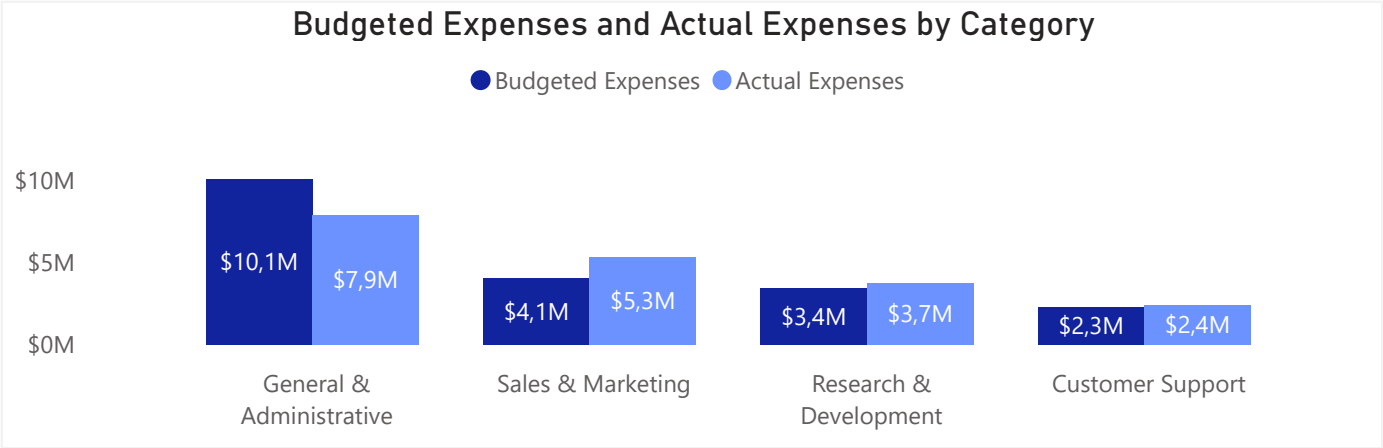
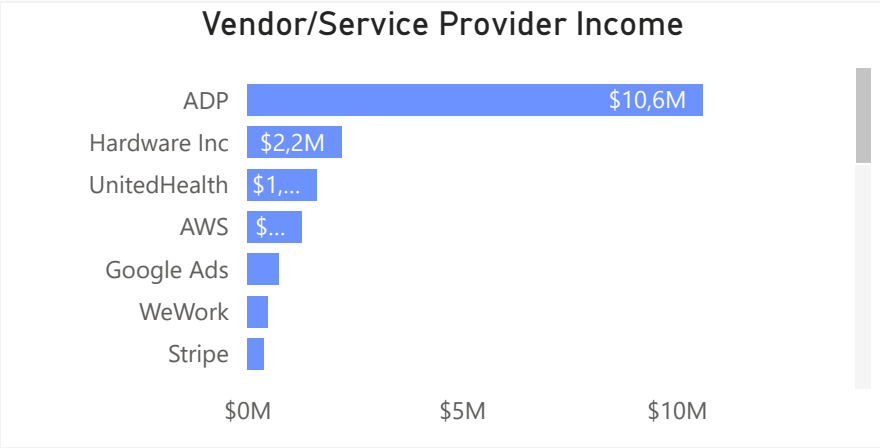
Expense Difference

G&A

Largest Expense

December

Month with the Highest Expenses



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Year

▼

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▼

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Vendor/Ser...

▼

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Reset Filters

Overview

Expenses

Revenue

\$16,97M

Budgeted Revenue

\$17,96M

Actual Revenue

\$983,50K

Revenue Expense Difference

SaaS Revenue

Most Revenue Generation

93,45%

YoY Revenue Growth

Income from Each Client

Client	Income
Various SMB	\$4,7M
GlobalTech	\$3,6M
TechCorp Inc	\$2,0M
DataFlow Ltd	\$1,7M
InnovateX Corp	\$1,0M
TechMatrix Solut...	\$1,0M
Quantum Systems	\$0,9M

Actual Revenue and Budgeted Revenue by Month

Month	Actual Revenue	Budgeted Revenue
January	\$1,1M	\$1,1M
February	\$1,2M	\$1,2M
March	\$1,3M	\$1,3M
April	\$1,3M	\$1,3M
May	\$1,4M	\$1,4M
June	\$1,4M	\$1,4M
July	\$1,6M	\$1,4M
August	\$1,7M	\$1,6M
September	\$1,8M	\$1,7M
October	\$1,8M	\$1,7M
November	\$1,9M	\$1,8M
December	\$1,9M	\$1,8M

Top Revenue Sources

Source	Revenue
SaaS Revenue	\$14,3M
Product Revenue	\$3,6M
Interest Income	\$0,1M

Actual P/L vs Budgeted P/L by Month

Month	Actual P/L	Budgeted P/L
January	\$0,1M	\$0,1M
February	\$0,1M	\$0,1M
March	\$0,1M	\$0,1M
April	\$0,1M	\$0,1M
May	\$0,1M	\$0,1M
June	\$0,1M	\$0,1M
July	\$0,2M	\$0,1M
August	\$0,2M	\$0,1M
September	\$0,2M	\$0,1M
October	\$0,2M	\$0,1M
November	\$0,2M	\$0,1M
December	\$0,2M	\$0,1M