

# CORPORATE PROFILE PRESENTATION



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# President's Letter

Dears,

UTA Group companies having five (5) interlinked companies and acting as its customer representative in Turkey serves as a platform where organizations or individuals find efficient solutions for their projects realization and supplies.

UTA Foreign Trade Company (United Trade Agency)  
Takes care of appropriately gathering requested material and equipment as defined by a project.

UTA Logistic (United Transport Agency)  
Efficiently carries the given materials and equipment to required destination.

Meralikat Construction  
Completes the chain work by implementing project solution on site with the qualified necessary work team.

UTA Building Materials (UTA Yapı Malzemeleri) Is the group materials and equipment physical store and showroom.

UTA Technology Agency  
Closely following new technology trends, brings innovation in businesses with the usage of technological gadgets.

UTA Group aims to maximize the overall supply chain profit, where final customer and manufacturers all benefits at the end. With an experience of over 10 years in construction, logistics and engineering, our goal is to serve, help, and assist to get the job done by all means necessary. We stay behind our words and deliver customer satisfaction no matter the circumstances, even sometimes with no profit; because we aim for long term cooperation and to us customer equals friend.

Best Regards.

**Fazli Turkey**  
General Director





# Global Reach

**UTA Group** is one of the leading exporter Turkish firm with an average of around 50-60 trucks a month. Materials, equipment, services are being supplied to projects realized globally. UTA Group already realized projects in countries like : Turkey, Russia, Kazakhstan, Turkmenistan, Azerbaijan, Uzbekistan, Ukraine, Georgia, UAE, Iraq, Libya, Algeria, Ghana, Mali, Greece, Morocco, Tunisia, etc.

**The Group** global reach allows outsourcing of appropriate solution from all around the globe. UTA group currently hold distributorship from international global manufacturers acting in countries such as Italy, Malaysia, India, Turkey and China.

**UTA Group** has got specially licenses and permissions for supply weapons, explosive materials and dangerous chemical materials. Also works with giant corporate groups and governments as PETRONAS (Turkmenistan), DIA HOLDING (Azerbaijan), DEPA Group (UAE), SAIPEM (Italy), RENAISSANCE (Turkmenistan), Dragon Oil (Turkmenistan), BAUER (Germany), Turkmenistan maritime ministry, Turkmenistan gas ministry, Turkmenistan Army, Turkish Air force , etc.

**UTA** has got on going investment projects with other countries local partners.





## Group Strategy

**Studying** customer project and within given budget frame, finding requested materials and equipments at most economical for the project realization.

**UTA** process through a deep market analyses and alongside customers, go through different offer option to choose the adequate solution.

**Activities** are carried out using cash in advance method in all of its buying and selling and in this way, gets goods in appropriate conditions, then sells goods against quite a little profit in order to increase customer portfolio.

**UTA** creates business relationship with many manufacturers as possible in all sectors, gives options to customer choice and opens up manufacturers to more markets.



- Market Study
- Pricing Analysis

- Product Quality Control
- Material Safety
- Delivery Control
- Customs Formalities
- Transport Operations



- Storage
- Export
- Documentation Paperwork
- Logistic Operation Management
- Other\*

\*other: means for some material special certification can be required.

## Service & Solutions

A deep market analysis to find the most economical manufacturer and provide materials and equipments in good conditions. Study of construction, industrial, infrastructure projects to supply adequate materials and equipments. Application works realization of particular project upon customer request. UTA manages customers projects in all angles.

**Generally** we meet the project requirements, material and operations regarding every field of activity from the ground to roof, excavation to landscaping regarding construction materials and industrial products.

**UTA Group** provides medium sized foreign construction firms which are unable to establish their own purchasing, logistics and operation due to high cost of managing those departments. Firms that are also less experienced in import-export, we provide at the same time world's giant or multinational firms, or DIY chains which can have trouble managing their supply due to extensive bureaucracy, and pricing conditions.

**UTA** offers project study, import, storage, export, purchasing and logistics services, and with close relationship with manufacturer, we are capable to offer very short delivery time.

**Acting** as a platform we establish a relationship between local manufacturers and foreign firms which can be otherwise difficult or costly due language barriers, documentation and paperwork processes.





# Group Work Result

Completed, ongoing, upcoming work and projects:

## Africa

Location	Company	Work / Project
Ghana	James Butler	Supply electronic goods and chiller units.
Mali	Samdesfa SARL	Decorative interior goods
Algeria	EURL Wast Transit	Ceramic tiles

Location	Company	Work / Project
Azerbaijan	DIA Holding	Gypsum boards and profiles etc. more than 180 trucks
	Shirvan	Pumps - Chilling units/ 2 Cont.
Dubai	James Buttler	Electronic goods, refrigerators
Georgia	Bauer GMBH	Construction materials
	City & Co	Construction materials 3 Trucks
Iraq	Rosha City	Turnkey stadium (steel construction)
	T&T Ercan Airport	artificial grass, seats, roof etc.
Italy	Purchase Line	Distributorship Tema, Limonta, Tegola Canadese
Kazakhstan	Andrei	Security and Safety materials.
Cyprus	Taş Yapı	Airport equipments
	Arok	Security fences and Construction materials
Russia	Meridian	Construction materials
	Myruss	LED Lighting stripes
	Prom 23	Heavy industrial bolts and anchors

# Group Work Result

Completed, ongoing, upcoming work and projects:

## Asia

Location	Company	Work / Project
Turkmenistan	Salyhat	For Schools, Complete facility equipments Polyclinics Culture Houses more than 35 projects
		Heavy equipments (Excavator, construction equipment)
		Transformers, heating systems, Scaffolding, sport floors turnkey projects
		Steel construction
	Altin	Turnkey mechanical projects.
	Arkoto	HDPE Pipes and fittings supplies
	Güneşli Seher	Turnkey construction materials supply for school with 600 persons capacity
	Aygitli Kuvvet 2.7 Mio \$	HDPE Pipes, construction materials
		Turnkey Mechanical Projects.
		Sport floors, steel construction, turnkey stadium and sport facilities
	Gayratli Turkmen	City furnitures and sport equipments
	Turkmenistan Army	120.000 m2 polyurea spray system for Army storages, turnkey projects, Aluminum Composite Panel supply
	Hayirli Gala 0,25 Mio \$	Turnkey sport facilities
	Aktan	Solar guard projects
		Electrical material supply (Transformers, cable, etc.)
		transformers, heating systems, Scaffolding, sport floors turnkey projects
	Bagly Gurлуşuk	Doors, Pumps
		Turnkey sport facilities for 600 persons school
	Eziz Dağ	HDPE and steel pipes supply
		Turnkey school equipments supply
		Turnkey electromechanical materials supply projects
	Selbi	Supply sport equipments

## Asia

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	Eziz Dağ	HDPE and steel pipes supply
		Turnkey school equipments supply
		Turnkey electromechanical materials supply projects
	Petronas	Pyrotechnics, class #1 goods supply



# Group Work Result

Completed, ongoing, upcoming work and projects:

## Asia

Location	Company	Work / Project
Turkmenistan	Altin Burgut	Turnkey schools, polyclinics, primary schools, Water treatment projects
		Sport facilities for schools
		Turnkey pump stations
		Sandwich Panel , steel construction project
		Spare parts for construction equipments
		Turnkey gravel washing facilities project
		Ventilation, Heating cooling systems projects
	Eziz Doğanlar	Scaffolding supply
	Zehinli İş	Turnkey materials and equipment supply for school with 600 person capacity
		Turnkey polyclinic supply project
	Ihlas Pirkuliev	Supply for Turkmenistan Army: toothbrush, toothpaste paint for shoes, soaps
		Cables supply
		Sanitary furnitures supplies
	Vegatex	School furnitures Supply
		Mechanical projects (Heating, Ventilation) supply project
	Leili Nureyva	Safety cloths, gloves, etc.. Supplies
		Promotion materials for Hyundai car supplies
	M. Beghanov	Turnkey materials supply for schools, sport schools, HDPE pipe line
	Merdan Meradov	Steel construction supply project
	Telekechi Rovshen Chobdurbayev	Turnkey projects
	Net Organizasyon	Turnkey heating systems supply
	Oras Chary	Turnkey materials supply project for school with 640 person capacity, primary school materials supplies

## Asia

Location	Company	Work / Project
Turkmenistan	Renaissance Construction	Turnkey roof steel construction supply project
	Seher Shimali	Supply Water treatment system equipments, cultural houses, primary schools 600 person capacity constructions materials and equipment
	Resoul Regepov	Supply electrical equipment such as transformers, cables, etc.
	Sport Yıldızı	turnkey sport facilities, supply sport equipment, sportive floors
	Tahir Agamuradov	Supply electrical cable, transformers, pumps, generators
	Taze Nargurluşuk	Supply JET grout machinery, concrete pumps
	Dragon Oil GP Borg	Pyrotechnics Class #1 goods
		Supply of Hotel equipments, construction materials
Malta		

# Group Future Perspectives

**Our** objective is a horizontal growth meaning every year expanding our scope by entering new sectors (sectors like energy, food, investment etc...)

**Working** in parallel in different sector will give us the ability to increase and keep our services qualities strong and maintain our CRM (Customer Relationship Management) at a high level.

**The** group has a social conscience while realizing project considering environmental issues. We also aim to give career opportunity to talented people, increasing the employment rate in many sector.

**Our** ultimate goal is to make the global supply chain as smooth as possible for End-users, negotiators and manufacturers.



## Additional

# CORPORATE PROFILE PRESENTATION



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