





# TWO WEEKS TRAINING PROGRAM (FDP) ON ENTREPRENEURSHIP

FOR MAKING SELF SUFFICIENT ENTREPRENEURS & INNOVATORS

(ONLINE MODE)

**TECHNICAL SPONSOR** 

**IEEE UP SECTION (INDIA)** 

#### **COURSE COORDINATOR**

Dr. Pragya Singh

Assistant Professor
Department of Management Studies
Indian Institute of Information Technology Allahabad,
Prayagraj

Email: pragyabhardwaj@iiita.ac.in

Phone: 7897386365

Profile: https://iiita.irins.org/profile/102977

### CONTENTS

- 1. Introduction
- 2.Objective of Workshop
- 3.Distinguished Speakers
- 4.Course Structure & Schedule
- 5.Course Learning Outcomes
- 6.Who can Attend?
- 7.Registration
- 8.About IIIT-A

### INTRODUCTION

Indian Institute of Information Technology,
Allahabad is organizing a two week DST sponsored
Faculty Development Program on Entrepreneurship
to equip and empower the Educators from academia
with substantial skills and competencies that are
essential to inculcate the spirit of Entrepreneurship
among Teachers of Science & Technology
Institutions, Trainers from organizations Engaged in
Entrepreneurship, Administrative Officers and
Industry Professionals, so that they can act as
"Resource Persons" in guiding and motivating young
minds particularly from science & technology stream.

### **OBJECTIVE OF WORKSHOP**

- To develop vision, strategy & structure for Entrepreneurship Development Program in Educational Institutions.
- To inculcate entrepreneurial values.
- To organize Entrepreneurship oriented courses in the Institution.
- To co-ordinate entrepreneurial activities in their region through Entrepreneurship Development Programs.

#### **CHIEF PATRON**



Prof. P. Nagabhushan
Director, Indian Institute of Information
Technology Allahabad, India

### **DISTINGUISHED SPEAKERS**



Dr Parameshwar P Iyer Professor & Principal Scientist IISc Bangalore



Mr. Madan Lal
Professor at Department of
Commerce, Delhi School of
Economics,
University of Delhi



Dr Praveen Ranjan Srivastava Associate Professor, IIM Rohtak



Dr Satish Kr. Sharma G B Pant University of Agriculture & Tech. Pantnagar, India



Ms. Mamta Gupta Chartered Accountant, Allahabad



Mr. Sumit Agarwal Chartered Accountant, Allahabad.

\*\* Speakers are subject to change according to the availability.



Dr. Shefali Nandan Assistant Professor, MONIRBA, University of Allahabad



Dr. Madhvendra Misra Associate Professor Dept. of Information Technology, IIITA



Dr. Vijayshri Tewari Associate Professor, Registrar (Officiating), Dept. of Management Studies, IIITA



Dr. Shailendra Kumar Head & Associate Professor, Dept. of Management Studies, IIITA



Dr. Ranjit Singh Associate Professor, Dept. of Management Studies, IIITA



Dr. Ranjana Vyas PI & Dept. of Information Technology, IIITA



Dr. Rahul Kala Co- PI & Dept. of Information NEW GEN IEDC, Dept. of Information Technology IIITA

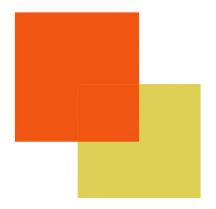


Dr. Pragya Singh Assistant Professor, Dept. of Management Studies, IIITA

## COURSE STRUCTURE & SCHEDULE

Day	Session I Time: 10:00- 11:15 AM	Session II Time: 11:30- 12:45 PM	Session III Time: 2:30-3:45 PM	Session IV Time: 04:00- 05:15 PM
12 <sup>th</sup> Feb, 2021	Inauguration & Programme Objectives: Expectations from participants, Programme Brief etc		Unleashing Entrepreneurship: Present Scenario	Entrepreneurship: Importance, Need & Practice
13 <sup>th</sup> Feb, 2021	Entrepreneurship Development Process	Approaches for Entrepreneurship Development	Personality Traits of an Entrepreneur	Ecosystem available for promoting Entrepreneurship
14 <sup>th</sup> Feb, 2021	Development Programmes: Entreprer Methodology, Tools & Techniques Rationa		Selecting Potential Entrepreneurs: Rationale for Selection	Assessing Training Needs
15 <b></b> Feb, 2021	How to Identify Business Opportunities: Environment Scanning	Business opportunity Identification: Sources of Information		How to assess Pre-feasibility of Project through Market Survey
16 <sup>th</sup> Feb, 2021	How to Set-up MSME (govt. formalities, rules & regulations etc.	Role & Responsibilities of Supporting Agencies: DIC, SIDC, DI MSME etc. Panel discussion		Support available from Financial Institutions including Banks: Panel discussion

Day	Session I Time: 10:00- 11:15 AM	Session II Time: 11:30- 12:45 PM	Session III Time: 2:30-3:45 PM	Session IV Time: 04:00- 05:15 PM		
17 <b>⊪ Feb, 2021</b>	Virtual tour to a Factory & online experience sharing with Successful Entrepreneur (VEEKAY CONNECTORS PVT. LTD (FIBRE OPTICS), INDUSTRIAL AREA, NAINI, ALLAHABAD, UP, INDIA)					
18 <sup>th</sup> Feb, 2021	Achievement Motivation: Developing Soft Skills (CASE STUDY)					
19 <sup>th</sup> Feb, 2021	Technology Sou available from R		Promoting Innovative Ventures: Role of Technology Business Incubator (TBI)			
20th Feb, 2021	IPR, Pattern, Copy Rights, Trade Mark and Industrial Management		Marketing management in MSME: Sales, Advertisement & Brand Building			
21 <sup>th</sup> Feb, 2021	Financial Management in MSME		Problem solving & decision making			
22 <sup>th</sup> Feb, 2021	Developing Business Plan (Project Report): Format, Content & Sequencing		Cost of Project, Sources of finance, Profitability	BEP, Working Capital Assessment		
23 <sup>th</sup> Feb, 2021	Business Communication	Legal Formalities in an Enterprise: (Factory Act, PF, Labour Laws etc.)	Action Plan & Feed Back	Valedictory		



# COURSE LEARNING OUTCOMES

- The participants will be able to develop and can systematically apply an entrepreneurial way of thinking that will allow them to identify and create business opportunities that may be commercialized successfully.
- The participants will inculcate the ability to discern distinct entrepreneurial traits and know the parameters to assess opportunities and constraints for new business ideas.
- The learners will understand the systematic process to select and screen a business idea.
- The sessions will help the participants in doing market research and access forward and backward linkage of the proposed business.
- The learning will facilitate the participants to utilize various governments (both union and state level) schemes for establishing startups and running it successfully.

### **WHO CAN ATTEND**

- Faculty Members from all Science & Technology Institutes.
- Trainers from organizations engaged in Entrepreneurship development.
- Industry Professionals.
- Administrative officers.
- Research Scholars.
- Students (UG, PG)





### REGISTRATION

 For Faculty Members, Trainers, Industry Professionals and Administrative officers.

Registration Fee: ₹ 1180 \*(Inclusive of 18% GST)

- 2. For Research Scholars and Students (UG, PG).

  Registration Fee: ₹ 590 \*(Inclusive of 18% GST)
- 3. For IEEE Members (50% rebate is provided on fee for registration)
  - **a.** For Faculty Members, Trainers, Utility Professionals & Industry Stakeholders (for IEEE members):

Registration Fee: ₹ 590 \*(Inclusive of 18% GST)

**b.** For Research Scholars and Students (UG/PG members of IEEE ):

Registration Fee: ₹ 295 \*(Inclusive of 18% GST)

### Please click on the below link for registration

https://forms.gle/zdCbaEg1WiWEmLDS6

### **ABOUT IIIT-A**

Established in 1999, as a center of excellence in Information Technology and allied areas. Institute was conferred the Deemed University status by Govt. of India in the year 2000.

The beautiful 100-acre campus, situated at Devghat, Jhalwa, designed meticulously on the Penrose Geometry pattern, is being further topped by fine landscaping to give an all-round soothing effect to create a stimulating learning environment for everyone.



