

Name:

Strategy 1:

Strategy 2:

**SUCCESS  
RESOURCES**



**EXPERIENCE THE POWER OF EDUCATION**

# THE ONLINE PACKAGE

Are you on a tight schedule but you want to learn more about property investing or start optimizing your investment strategies? This course was specifically designed for those who want to learn while on the move. We will give you the tools to build the foundations of your property business in a practical 12-week fundamental course led by Andrew Walker, a JHB investor with over a decade of experience along with more than 100 transactions.

You will also get practical experience on how to find deals in an intense step-by-step workgroup led by Dave McGlashan, A Cape Town based investor who has had over 1000 leads in the past year. Last but not least, as most Investors start by Flipping properties, you will also get access to an intense Flipping course where Andrew and his team show you the step-by-step process of doing a flip.

## **The Course includes:**

- The 12-week Fundamental course
- The Property Flipping course
- The Practical Deal-finding work-group

## **• Key outcomes:**

- Understanding Property Investing
- Discovering the right tools to invest
- Learning the steps to find your first deal

# GROUP COACHING PACKAGE

If you are sure that property investing is the key to your future, the group coaching package is designed to take you from where you are today to where you want to be.

The fundamental content from the online package is included to kickstart your knowledge base. On top of that, we facilitate 4 x half-day group coaching sessions, led by our expert coaches. Here you will meet other investors who are on the same journey as you.

The coaching is practical and hands on where you will be assigned tasks to practically apply to your property business.

## **The Course includes:**

- The Fundamental content from the online package
- An intense practical group coaching program spread over 4 months

## **Key outcomes:**

- Boost your property investing while armed with the right knowledge
- Give you Practical guidance to do your first or next deal
- Show you the Advanced tools and tactics from the big-leagues investors



Perfect for expanding your knowledge, network & property portfolio

- Connect & Network with like-minded Investors
- Access to SAPIN Connect for Property Investment Deals
- Free access to the online Accelerator Course- 5 Investment Educational Videos
- Monthly E-Books
- Online Member Portal & Forums
- Pitch your Property related business or Deals at our Events
- Exclusive Members only Events
- Inclusive Lightstone Reports
- 240 FREE TPN Reports p/annum
- Free Virtual Q&A Session with Industry Experts
- Discount on Mastermind Group Coaching with The Property Academy
- R 300 Discount on Public Events



"Last night was mind blowing! I am brand new to property investment and listening to all of the speakers share their ideas and strategies left me in a daze about what possibilities exist! Never had I imagined that attending one networking event would open my eyes and where I could learn so much."

### INCLUDED IN ALL PACKAGES:

Start building or expanding your network with a 1-year SAPIN Intermediate membership and meet like-minded investors who are already taking their journey to the next level!



[www.linkedin.com/company/the-property-academy/](http://www.linkedin.com/company/the-property-academy/)



[www.facebook.com/thepropertyacademyZA/](http://www.facebook.com/thepropertyacademyZA/)

[www.thepropertyacademy.co.za](http://www.thepropertyacademy.co.za)

THE  
**PROPERTY**  
ACADEMY

## **Fundamentals Course**

### **GET STARTED IMMEDIATELY ON YOUR PROPERTY INVESTING JOURNEY**

This spans 12 weeks, where Andrew will take you through all the fundamentals of property investment. Video content also includes insightful interviews with power team experts, as well as real world examples, demonstrations and inspections. This is a practical course aimed at new investors and those looking to grow their portfolio faster and smarter.

## **GUARANTEED STEP-BY-STEP SYSTEM**

On-Demand Video Learning including lessons, expert interviews, demonstrations, site inspections and practical homework. Full support provided, plus important documents and tools, together with live webinars each month for you to engage and discuss your potential deals and tackle any challenges you might be facing.

## **Flipping Course**

### **ARE YOU LOOKING TO BUY AND SELL A PROPERTY TO MAKE PROFIT?**

Most property investors start with buying and selling property. Andrew Walker has put together a practical course on flipping houses. This on-the-ground course shows you through a property journey and exposes the practical thought process and steps taken that Andrew applied to a deal.

## **ENSURE THE BEST RETURN ON INVESTMENT**

The 12 module course is designed to not only teach you the concepts behind flipping properties but also shows you how we think about the different stages of property flipping. The entire course is framed around a single property flip so you can see what decisions are made at each step of the flipping process.

## **Deal Finding Work-Group**

### **GENERATE LEADS WITH A TRULY PASSIVE FUNNEL**

Finding deals is a common barrier to investors of all calibres. Join Dave McGlashan, a Cape Town based investor who had over 1000 leads in 2019 as he shows you practically, in a step-by-step process, how you can build a deal funnel that keeps working for you and not the other way around.

The 8-week deal-finding workgroup is a pop-up Facebook group that shows you how to set up a new lead source and how to manage those leads. The work-group is a space where you will watch step by step video tutorials on how to set up the tools you need to find deals fast!