# Maneel Reddy Karri

- linkedin.com/in/maneel-reddy github.com/maneelusf
- maneel1995@gmail.com San Francisco, CA
- +1 (415) 802-3155

#### PROFESSIONAL EXPERIENCE

**Amazon Web Services** Machine Learning Intern San Francisco, CA

10/2022 – Present

- Train sequential deep learning recommender models on 3 open-source datasets (ML-1m/Yelp/Amazon Books) using the RecBole framework & explore the model explainability of events and features.
- Working on model explainability of recurrent neural networks by utilizing TimeSHAP to identify the most significant features that result in improved model interpretability.

**Hypersonix Inc** 

Bangalore, India

Senior Data Scientist

04/2021 - 06/2022

Supply Visibility Solution & Data Harmonization for a leading beverage company (S&P 100)

- Developed and implemented a text similarity model utilizing FuzzyWuzzy and Spacy to accurately map customers across three separate Enterprise Resource Planning (ERP) systems with 70% accuracy replacing the manual approach.
- Designed ETL pipelines for monitoring order statuses and tracking truck movements from distribution centers to stores. Developed a uniform schema across 12 tables, which resulted in 86% of orders being mapped to exact delivery times.

Promotion Effectiveness Solution for a US-based CPG client (Annual Revenue: \$500 million)

- Designed a promotion effectiveness model that calculated key drivers of promotion, such as direct lift, halo, and cannibalization at the item level. Escalated  $\sim 5\%$  of promotions on a weekly basis.
- Implemented a Word2Vec model on customer purchase data to recommend substitutable products for over 50K Stock Keeping Units (SKUs) replacing the rules-based approach.

Inventory Management Solution for a US-based CPG client (Annual Revenue: \$4.5 billion)

- Enabled a CPG client to have perpetual visibility of 2M+ Stock Keeping Units (SKUs) at 300+ stores, resulting in improved inventory management and optimized supply chain operations.
- Calculated optimal inventory levels and replenishment schedules for all SKUs by time series forecasting (FB-Prophet) and Linear Programming techniques (MIP on CPLEX) for better supply chain management.
- Received the HX Above & Beyond Award twice for significant contributions to the Hypersonix team.

**Jumbo Electronics LLC** 

Dubai, UAE

Financial Planning & Analysis Analyst

07/2018 - 04/2020

- Optimized key monthly task processes by writing a VBA Macro reducing book closure time by 20%.
- Performed variance and trend analysis on financial data & prepared monthly presentations on business performance presented to executive leadership.
- Designed, reported and maintained financial models on working capital, inventory and debtor aging.

**HSBC** 

Mumbai, India

Summer Intern

04/2017 - 06/2017

Developed a list of 72 prospective clients for business development through a series of key organizational filters by conducting a market study on French and Swedish subsidiaries in India.

#### **EDUCATION**

## University of San Francisco

San Francisco, CA

M.S. in Data Science (GPA:4.0/4.0)

07/2022 - 06/2023

Courses: Machine Learning, Deep Learning, Linear Regression, Time Series Analysis, A/B Testing, Relational Databases (SQL), NoSQL, Distributed Computing

### Faculty of Management Studies, Delhi University

New Delhi. India

M.B.A (Majors in Finance and Minors in Operations & Marketing)

07/2016 - 04/2018Hyderabad, India

Birla Institute of Technology & Science

B.E. in Electronics and Communications

07/2012 - 07/2016

# **SKILLS & CERTIFICATIONS**

Python(scikit-learn, numpy, pandas, scipy), data visualization, SQL, NoSQL(MongoDB), Git, Apache Spark, Google Cloud Platform(GCP), Databricks, PyTorch, Financial Planning & Analysis, CFA Level 2