

Date of Issue:03 August 2023					
Client - Full name	Aerospike, Inc.				
Activity Owner	Sharon Kooy				
Activity Name	Aerospike Summit 2023				
Activity Program Period (activity start date)	26 September 2023, Tuesday				
Supplier Company name	Watermark Marketing Private Limited				
Supplier Company Address	NO. 32, 1ST FLOOR, KRISHNA REDDY LAYOUT, DOMLUR, Bangalore Karnataka 560071				
Supplier Company Contact	Karthik Raju				
Supplier Contact No.	9620728433				
Supplier GSTIN	07AABCW5474C1ZD				
SAC Code	998596				
State / State code	Karnataka 560071				
AEROSPIKE SUMMIT 2023					
DESCRIPTION	Size	Unit rate	Qty	Sub Total	TOTAL (IN INR)
					₹ 35,000.00
1 Round of Reconfirmation Calling					
2 Rounds of Reminder Calling	1	₹ 17,500.00	1	₹ 17,500.00	
Dedicated resource for tele calling					
Response Center Manager Client Servicing	1	₹ 7,500.00	1	₹ 7,500.00	
SMS / WhatsApp Broadcast	1	₹ 10,000.00	1	₹ 10,000.00	
Post Event Analysis					
Registration Area					49,860
Registration back drop with Fabric Print - 10*10	100	₹ 110.00	1	₹ 11,000.00	
Registration table façade	36	₹ 110.00	1	₹ 3,960.00	
LED Banners	1	₹ 950.00	2	₹ 1,900.00	
Badges & Lanyards for delegates from Plantables	1	₹ 70.00	250	₹ 17,500.00	minimum order quantity 250
Badges & Lanyards Transportation	1	₹ 3,500.00	1	₹ 3,500.00	
Laptops for registration	1	₹ 2,500.00	2	₹ 5,000.00	
Black & white Printer	1	₹ 3,500.00	2	₹ 7,000.00	
Pre-Function Area					33,510
Welcome Backdrop	100	₹ 110.00	1	₹ 11,000.00	
Ask the expert booth Backdrop with grey carpet	64	₹ 150.00	1	₹ 9,600.00	Includes Plasma & 2 Bar Stools
Ask the expert booth Platform	32	₹ 55.00	1	₹ 1,760.00	
Lockable Cabinet Table	1	₹ 9,250.00	1	₹ 9,250.00	
LED Banners	1	₹ 950.00	2	₹ 1,900.00	
Conference Hall					530,300
Stage with grey carpet - 40 x 20 x 1.5	1200	₹ 65.00	1	₹ 78,000.00	
LED Raiser 40 x 4 x 1	160	₹ 65.00	1	₹ 10,400.00	
Stage front masking - 2.5 X 60	150	₹ 40.00	1	₹ 6,000.00	
Raiser masking	60	₹ 40.00	1	₹ 2,400.00	
Stage Side Black Masking Panels	135	₹ 35.00	2	₹ 9,450.00	
Steps	1	₹ 2,250.00	2	₹ 4,500.00	
Console masking	120	₹ 40.00	1	₹ 4,800.00	
Podium with Branding	1	₹ 3,750.00	1	₹ 3,750.00	
Raiser with masking for videographer	16	₹ 45.00	1	₹ 720.00	
LED Side Panel Masking	120	₹ 40.00	2	₹ 9,600.00	
Sound					
JBL VRX 6 Tops	1	₹ 18,500.00	1	₹ 18,500.00	
JBL VRX Subs	1	₹ 10,500.00	1	₹ 10,500.00	
Cordless Mics	1	₹ 850.00	4	₹ 3,400.00	
Lapel mics	1	₹ 850.00	3	₹ 2,550.00	
Headset Mic	1	₹ 850.00	2	₹ 1,700.00	
Podium Mic	1	₹ 850.00	1	₹ 850.00	
Delay speakers	1	₹ 1,500.00	2	₹ 3,000.00	
Stage monitor	1	₹ 1,750.00	3	₹ 5,250.00	
D.I Box's	1	₹ 2,500.00	1	₹ 2,500.00	
Digital Mixer	1	₹ 4,500.00	1	₹ 4,500.00	
Amplifier	1	₹ 1,500.00	1	₹ 1,500.00	
Cabling / Technician	1	₹ 1,750.00	1	₹ 1,750.00	
Cue Master	1	₹ 3,500.00	1	₹ 3,500.00	
Light					
Warm	1	₹ 400.00	12	₹ 4,800.00	
Sharp	1	₹ 2,250.00	8	₹ 18,000.00	
Led profile	1	₹ 1,350.00	2	₹ 2,700.00	
LED Par	1	₹ 475.00	24	₹ 11,400.00	
Blenders	1	₹ 900.00	4	₹ 3,600.00	
Programming Board	1	₹ 2,500.00	1	₹ 2,500.00	
Dimmer Pack	1	₹ 950.00	1	₹ 950.00	
Haze	1	₹ 4,000.00	1	₹ 4,000.00	
T-truss	1	₹ 6,500.00	2	₹ 13,000.00	
Cabling / Technician	1	₹ 1,750.00	1	₹ 1,750.00	
Video					
P3 LED Wall	300	₹ 215.00	1	₹ 64,500.00	
LED Side Panels	46	₹ 215.00	2	₹ 19,780.00	
Laptop Connections	1	₹ 1,750.00	3	₹ 5,250.00	
Switcher J6	1	₹ 4,500.00	1	₹ 4,500.00	
Preview monitors	1	₹ 2,000.00	2	₹ 4,000.00	
TXRX	1	₹ 1,250.00	1	₹ 1,250.00	
Delay Plasma 55 inch	1	₹ 6,000.00	2	₹ 12,000.00	
Foot Monitors 55 inch	1	₹ 6,000.00	2	₹ 12,000.00	
Visual jockey					
Genset					
Sound & Light 125 KVA 1.5 Days	1	₹ 18,500.00	1	₹ 18,500.00	
LED Wall 62.5 KVA 1.5 Days	1	₹ 12,950.00	1	₹ 12,950.00	
Manpower					
Male Volunteers	1	₹ 2,250.00	2	₹ 4,500.00	
Female Hostess for Registration	1	₹ 2,500.00	3	₹ 7,500.00	
Photographer	1	₹ 9,500.00	1	₹ 9,500.00	
Videographer	1	₹ 16,500.00	2	₹ 33,000.00	
Normal & Candid					
Post Event Video Editing	1	₹ 27,500.00	1	₹ 27,500.00	
Event Crew -Management, Travel & Food					
Hall Managers - Time Cost	1	₹ 1,750.00	3	₹ 5,250.00	
Local Team Travel & Food - Recce, Set-up & Event	1	₹ 12,500.00	1	₹ 12,500.00	
Equipment Transportation Charges	1	₹ 20,000.00	1	₹ 20,000.00	
Masking Equipments	1	₹ 2,500.00	1	₹ 2,500.00	
Stationery Kits for the registration	1	₹ 1,500.00	1	₹ 1,500.00	
Giveaways / Swags					₹ 56,500.00
ICC cricket jerseys for all speakers & Aerospike staff	1	₹ 719.00	50	₹ 35,950.00	
ICC cricket jerseys Branding	1	₹ 45.00	50	₹ 2,250.00	
Prize for Cricket Winners - Trophy with engraving	1	₹ 6,100.00	3	₹ 18,300.00	
Cricket					₹ 392,980.00
Rental of Net Cricket equipment + cricket bowling machine	1	₹ 325,000.00	1	₹ 325,000.00	
Branding all 3 sides	1	₹ 12,500.00	1	₹ 12,500.00	
Sustainable Water Bottle	1	₹ 175.00	250	₹ 43,750.00	
Branding for sustainable water bottle	1	₹ 15.00	250	₹ 3,750.00	
Metallic Marker Pens, Set of 10 Colors	1	₹ 399.00	20	₹ 7,980.00	
Sub Total				₹ 1,098,150.00	
Agency fee @10%				₹ 109,815.00	
Total before GST				₹ 1,207,965.00	
GST @18%				₹ 217,433.70	
Grand Total				₹ 1,425,398.70	in INR

Aug-05-2023 | 14:45 PDT

For Watermark India Pvt. Ltd.

Accepted on behalf of "Aerospike, Inc."

Karthik Raju
Authorised Signatory

Terms & Conditions:

- 1 - 50% advance payment before activity commencement, balance 50% 15 days from invoice submission.
- 2 - Taxes are applicable as per the Government Rules.
- 3 - Interest will be charged @ 24% per annum if payment is not made on or before the due date.
- 4 - Objection, if any, must be brought to our notice within seven days of receiving the invoice.
- 5 - All disputes subject to Delhi Court Jurisdiction Only.
- 6 - Bank details

Name of the Beneficiary	WATER MARK MARKETING PVT LTD
Bank Name	HDFC BANK LTD
Bank Branch Complete Address	NO 129, 1ST MAIN ROAD, DUMLUR 2ND STAGE, BANGALURU-560071
A/C Type	CURRENT ACCOUNT
Bank A/C No.	50200017138581
SWIF Code	HDFCINBB

Watermark Marketing Pvt. Ltd.
Registered Office - GH-8/235, Paschim Vihar, New Delhi – 110087
Corporate Office - # 32, 1st Floor, Krishna Reddy Colony, Domlur Layout, Bangalore - 560071

DocuSigned by:
Authorised Signatory
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