

Name- Bodhisatva Ghosh
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Int. Passport No.- M3011987

Nationality: Indian

Permanent Address-

Flat-3C, Block-B, Mangaldeep Apartment, 523 R.N.Guha Road, Kolkata(W.B)-700074

Mailing Address -

Flat No.-242,"Daffodil", Parthivi Pacific, Tatibandh. G.E Road, Raipur-492099

SOCIAL

Skype: bodhisatvag **Whatsapp-**7773009622

LinkedIn:

https://www.linkedin.com/in/ghoshbodhisatva/

Facebook:

https://www.facebook.com/bodhi.ghosh

LANGUAGE SKILLS-

Fluent in English, Hindi and Bengali

MEMBER OF ASSOCIATION

Member of Bharat Soka Gakkai(BSG)-the Indian Affiliate of Soka Gakkai International(SGI)

KEY IT SKILLS

- MS Office (Excel, Word, Power Point) and Finacle-10 & Profile for Windows
- CRM/QMS/CCMS/WMS
- ERP for Realestate Developers
- WhatsApp, Instagram, Twitter and Facebook

BODHISATVA GHOSH

Six Sigma Black belt certified+ M.B.A (Mktg+HR)+B.E (Mech.)
With more than 21+ years professional Experience

Acknowledged, performance-driven professional offering over 21+ years of multi-faceted experience with proven competence in the Training, Business Administration, Office Administration, Marketing Administration, Retail Branch Banking Operations, HR & Manpower Management, HR and Retail Store Management.

PROFESSIONAL EXPERIENCE

- Executive Assistant to The Chairman- Nov2015 Till Date Parthivi Group, Raipur, Chhattisgarh, India
 - Conducting Employee Training and development across the organizations.
 - Imparting Marketing and Sales Training and coordinating in Advertisement Drafts, Brand Management and promotions of Projects.
 - Expertise in delivering corporate presentations for business meetings and proposals, designing Presentations of various projects
 - Project Planning, Construction Site Management, Coordination and Management
 - Analysis of department Reports and evaluating productivity of Employee.
 - > Strategic Filtration of Flow of Management Communication to each level.
 - With excellent Communication Skill actively handling client's grievances,
 - Strategic Communication with Corporate, Business Consultants and Institutional dignitaries.
 - Strategizing and participating in Diversification of Business
 - Exploring new Business Modules and evaluating Profitability
 - Expertise in delivering corporate presentations for business meetings and proposals, designing Presentations of various projects.
 - Expertise in documentation of various financial borrowings and Project Financing and managing Banking communication
 - Expertise in Managing Infrastructural Project with TCS-iON-Digital Zone and coordinating the entire project Management.
 - Expertise in public relations and Media communications
 - > Analysis of department Reports and evaluating productivity.
 - Arranging and coordinating various Corporate and Business events heading a Business Vertical completely on behalf of the Company Directors.
 - > Coordinating, executing and processing all lease contracts & Property leasing...
- Freelance Educational & Professional Trainer/Consultant July 2013 – Oct 2015

Imparting corporate Induction, Soft skill Training, Sales Training and process training in various corporate and SME's

- Manager Administration Nov 2012 Jun 2013, Sky Mars Agro Industries Ltd, Kolkata, West Bengal India
- ➤ Branch Operations Service Head- ING Vysya Bank Ltd., Kolkata, Jan 2012 Sep 2012 & Jul 2007- Jul 2011
- Manager Operations- Axis Bank Ltd. Baharampur, India- Jul 2011 Dec 2011
- Customer Service Officer- ICICI Bank Ltd., Mumbai, India- Oct 2004 Jul 2007
- ➤ Manager (Government & Institutional Sales of TATA Motors Commercial Vehicles)-Bafna Motors (Mumbai) Pvt. Ltd., Thane, India- Nov 2002 May 2004
- > Jr. Quality Advisor Feb 2002 Aug2002- Quality Systems and Allied Services, Raipur, India

KEY PROFESSIONAL SKILLS

- Grievance Handling
- Sales Training
- Marketing Administration
- Sales Support
- Team Management
- Employee relations
- Total Quality Management
- ERP Process Coordination
- Liaison & Coordination
- Training & Development
- Project Report Drafting
- Travel Planning, Management
- Office Administration
- Social Media Advertisina
- Employee relations
- Office Automation
- Project Management
- Training on Customer Service
- Financial Management
- Profitability Analysis
- Retail Store Management
- Cash Control & Management
- Banking Operations
- Manpower Planning

HOBBIES

Singing, Dancing, Pencil Sketching and Painting, Creativity & Cooking

PERSONAL DETAILS

Date of Birth: 14th September 1976

Blood Group: B+ Gender: Male Height- 176 cm

Marital Status: Married

Dependants: 3

EDUCATION

> Post Graduation--M.B.A (Mktg. & Personnel Mgmt.)- from 1999 to 2001

Nagpur University College-K.I.T.S, Ramtek, India- First Class

Graduation-Bachelor of Engineering(Mechanical)- from 1995 to 1999

NMU Jalgaon, Gangamai College of Engg., Dhule, India-First Class

> Diploma in Total Quality Management- 2007-NCQM, Mumbai

CERTIFICATION

> Certification in Six Sigma Black Belt- year 2016

International Academy for Certification and Training, Delhi, India, -First Class

Certification in Six Sigma Green Belt- year 2012-IACT-2016

TRAININGS & PROJECTS UNDERTAKEN

- Certification in Financial market Training, Equity,
 Commodity and Currency Segment at Financial Gurukul, Kolkata, India 2014
- Communication Skills at ICICI Bank Ltd, Mumbai, India 2006
- Personal Effectiveness at ICICI Bank Ltd, Mumbai, India 2005
- Personnel Management at The Associated Cement Companies Ltd (ACC), Durg - 2000
- Marketing Management at Bhilai Steel Plant, Mumbai, India - 1999
- Project on Rolling Mill and Coke Oven Plant at Bhilai Steel Plant, Mumbai, India - 1998

IMPORTANT PROJECTS ADMINISTERED

- ➤ REAL ESTATE PROJECT @ Parthivi Group- Marketing Training, Planning, Coordinating, Project planning and prelaunch and post launching promotions & Invitations, Project launching, Project Financing Documentation & Purchase.
- ➤ IT INFRASTRUCTURAL PROJECTS @ Parthivi Group- Complete execution from Planning, project budgeting, Project Financial Planning, Purchase, Documentation, branding and furnishing. Executing various contracts and agreements. Final handover and Project commissioning.
- ➤ MANAGING EVENTS @ Parthivi Group- International Seminars, Travel Management of Delegates, Presentations, Negotiations with Event Management Agencies, Planning program schedules, hospitality & entertainment.
- > FIVE-S IMPLEMENTATION IN BANK BRANCH @ ICICI Bank-Implementing, Executing and coordinating Five-S in Bank Branches. Achieving appreciation and driving in all branches.
- ➤ BULK HCV, MCV, BUS SALES DEALS @Bafna Motors Pvt. Ltd.- Participating in tendering process, Rewarded for Bulk Commercial vehicle Sales deals, coordinating the billing to final delivery in Government and Institutional Sales Dept..

DECLARATION

I hereby declare that above mentioned all information is correct to my knowledge and I bear the responsibility for the precision of above mentioned particulars

BODHISATVA GHOSH