Atomic Habits

- Spending at least 2 minutes for something that we like to improve
- Aggregation of marginal gains

Why Habits?

- Good Habits create freedom.
 - Good financial habits vs Bad financial habits
 - Good health habits vs Bad health habits
 - Good gtd habits vs Bad gtd habits

How Habits formed?

- Cue Different Cue for different person
- Crave Motivational force
- Response Habit
- Reward Satisfy/Teachus
- Cue|Crave|Response|Reward
- (Cue|Crave=Problem Phase)|(Response|Reward=Solution Phase)
- bored|need_to_do_be_entertained|watch_netflix|enjoy_entertainment
- We associate problem phase with solution
- Cue Difficult office task, crave for relief, response check twitter, reward relieved (if office issue, check twitter)

Cue

- Unconscious cues?
- Conscious Cues?

Crave

- What we crave for is the state change (not habit itself)
- Craving for feeling of relief than Cigarette
- Craving for entertainment than Television
- Craving for clean month than brushing

Why habit won't be formed

- Lack of cue, habit will not start
- Reduce the craving, reduce the motivation
- Make habit difficult such that we can't do that, we won't even start
- Rewards fails to satisfy, then habit becomes useless

To Create Habit

Cue: Make it obvious (clear)Craving: Make it attractive

Response: Make it easyReward: Make it satisfying

Habit formation

- Prepare Habit table
- Point and call (don't just think)
 - After 3:00PM, I would book flight ticket (loud and clear)
- Specify DTP, (date, time and place) to perform a habit
 - Everyday 5:55PM, I would double check the office todo
- Habit Stacking Diderot Effect
 - One spending leads to another, one purchase leads to another, One habit can be stacked with another
 - Right after brushing my teeth, I would weigh my weight, and do 10 push ups at the hall.

To find a bad Habit

- List all your habits
- Score +/-/=
- Say loud before every habit and its consequences

To break a bad Habit

• Cue: Make it invisible (clear)

• Craving: Make it un-attractive

• Response: Make it hard

• Reward: Make it unsatisfying

Pointing and Calling

- Use eyes, mouth, ear and hands
- "I have got my keys, wallet, phone, train-pass and ear-phone"

Quotes

 $\bullet\,$ Until you make unconscious conscious, it will direct your life and you call it fate - Carl Jung

- Plant a tiny seed in right spot, and it will grow without coaxing
- B=F(P,E) = Behaviour is function of person in an environment

Useful tiny habits

- Use behaviour stack, behave, Dance/reward/Bingo/IAmSUPER
- After I pee, I do 2 push-ups

Fogg Behavior Grid BehaviorGrid.org				©2007 BJ Fogg	
	Green behavior Do new behavior, one that is unfamiliar	Blue behavior Do <u>familiar</u> behavior	Purple behavior Increase behavior intensity or duration	Gray behavior Decrease behavior intensity or duration	Black behavior Stop doing a behavior
Dot behavior is done one-time	GreenDot Do new behavior one time Install solar panels on house	BlueDot Do familiar behavior one time Tell a friend about eco-friendly soap	PurpleDot Increase behavior one time Plant more trees and local plants	GrayDot Decrease behavior one time Buy fewer boxes of bottled water	BlackDot Stop doing a behavior one time Turn off space heater for tonight
Span behavior has <u>duration</u> , such as 40 days	GreenSpan Do new behavior for a period of time Carpool to work for three weeks	BlueSpan Do familiar behavior for a period of time Bike to work for two months	PurpleSpan Increase behavior for a period of time Take public bus for one month	GraySpan Decrease behavior for a period of time Take shorter showers this week	BlackSpan Stop a behavior for a period of time Don't water lawn during summer
Path behavior is a permanent	GreenPath Do new behavior from now on Start growing own	BluePath Do familiar behavior from now on Turn off lights when	PurplePath Increase behavior from now on Purchase more local	GrayPath Decrease behavior from now on Eat less meat	BlackPath Stop a behavior from now on Never litter again

• BehaviourGrid:

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- After I drink a glass of water, I will do 10-15 body-weight squats.
- After I pour a cup of tea, I will do a 30-second plank.
- After I go the restroom, I will do four or five push-ups.
- After I walk in my office, I will do 10-15 reverse dumbbell flies.
- After I walk in my apartment, I will do 10-15 lateral dumbbell raises.
- After I watch video, I will leave a comment

If habits are not sticking

- Do we really need it? Do we really love that skill/output?
- Do we despararately need them?
- Are there anything more important than what we try?

Reference

- BJ Fogg Tiny habits Stanford Behavior Design Lab
- Habits The Definitive Guide to Lasting Change
- Habit Stacking: 97 Small Life Changes That Take Five Minutes or Less
- S J Scott