"KVIC- REGP-(Gramodyog Rojgar Yojana)" Project Profile on Banana Chips (Big Unit)

Introduction

Chips are the most popular variety of snacks and they are consumed round the year by people of all age groups from all income segments. Potato chips are more popular than banana chips but banana chips have a special category of consumers and they are preferred by many. Competition is not as fierce as in case of potato chips. There are some national as well as regional established brands for potato chips but they are not in a banana chips as the market is small. This provides an ample opportunity to a new entrant as the market is not dominated by some brands and with good quality and competitive pricing, it is possible to capture adquate market share.

Manufacturing Process: It is very well established and standardised. Damaged or ripe bananas are taken out during inspection and only good quality unripe bananas are washed in water. Then they are peeled and trimmed before slicing or cutting them in the required size. Then they are washed in boiled water and dried. Dried pieces are deep fried and then either salt or spices or both are applied on them. After cooling, they are packed. The process and weight loss in the range of 15% to 20%.

| 1 | Name | e of the Product : | Banana Chips big | g unit | | |
|---|-------------------|--|-----------------------|--------------------------|---|---|
| 2 | Proje a | ct Cost : Capital Expenditure Land Workshed in sq.ft Equipment | : : | Rs. | Own 250,000.00 500,000.00 | |
| | Furnac | a Peeling Machine-3,Fruit \ ce with Burners(Bhatti)-2,Fr , plastic bags sealing mach | ying Pans-4,SS Utensi | | | • |
| | b | Total Capital Expend Working Capital TOTAL PROJECT C | | Rs. Rs. Rs. | 750,000.00 500,000.00 1,250,000.00 | |

| 3 | Estimated Annual Production Capac | city: | (Rs. in 000) |
|---|--|-------|--------------|
| | | | |

| Sr.No. | Particulars | Tones | Rate/tone | Total Value |
|--------|--------------|-------|-----------|-------------|
| 1 | Banana Chips | 50.00 | | 3003.00 |
| TOTAL | | 50.00 | 0.00 | 3003.00 |

| 4 | Raw Material | : | Rs. | 1,500,000.00 |
|---|---------------------------------|---|-----|--------------|
| 5 | Labels and Packing Material | : | Rs. | 45,000.00 |
| 6 | Wages (7-Skilled &7- Unskilled) | : | Rs. | 1,008,000.00 |
| 7 | Salaries manager-1 | | Rs. | 120,000.00 |

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| 8 | Administrative Expenses | : | Rs. | 50,000.00 |
|----|-----------------------------|---|-----|--------------|
| 9 | Overheads | : | Rs. | 75,000.00 |
| 10 | Miscellaneous Expenses | : | Rs. | 35,000.00 |
| 11 | Depreciation | : | Rs. | 62,500.00 |
| | | | | |
| 12 | Insurance | : | Rs. | 7,500.00 |
| 13 | Interest (As per the PLR) | | | |
| | a. C.E.Loan | : | Rs. | 97,500.00 |
| | b. W.C.Loan | : | Rs. | 65,000.00 |
| | Total Interest | | Rs. | 162,500.00 |
| 14 | Working Capital Requirement | : | | |
| | Fixed Cost | | Rs. | 310,000.00 |
| | Variable Cost | | Rs. | 2,693,000.00 |
| | Requirement of WC per Cycle | | Rs. | 500,500.00 |

15 **Cost Analysis**

| Sr.No. | Particulars | Capacity Utilization(Rs in '000) | | | | |
|--------|----------------------|----------------------------------|---------|---------|---------|--|
| | | 100% | 60% | 70% | 80% | |
| 1 | Fixed Cost | 310.00 | 186.00 | 217.00 | 248.00 | |
| 2 | Variable Cost | 2693.00 | 1615.80 | 1885.10 | 2154.40 | |
| 3 | Cost of Production | 3003.00 | 1801.80 | 2102.10 | 2133.10 | |
| 4 | Projected Sales | 3500.00 | 2100.00 | 2450.00 | 2800.00 | |
| 5 | Gross Surplus | 497.00 | 298.20 | 347.90 | 397.60 | |
| 6 | Expected Net Surplus | 435.00 | 236.00 | 285.00 | 335.00 | |

All figures mentioned above are only indicative. Note: 1.

- If the investment on Building is replaced by Rental then a. Total Cost of Project will be reduced. 2.

 - b. Profitability will be increased.
 - Interest on C.E.will be reduced. c.