

Überblick über Dienstleistungen und Business



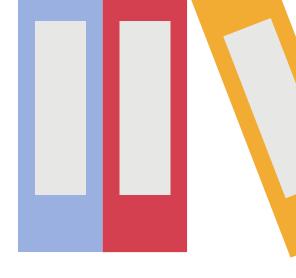
**Mani, Lead Analyst** 











Überblick über Dienstleistungen und Business



Mani, Lead Analyst

— Gewinn/Umsatzentwicklung durch den Jahren

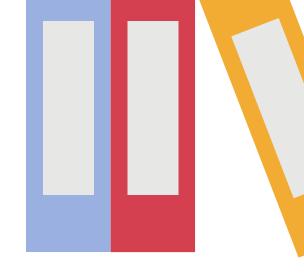


**Bakhtyar, Profit Analyst** 









Überblick über Dienstleistungen und Business



**Mani, Lead Analyst** 

Gewinn/Umsatzentwicklung durch den Jahren



**Bakhtyar, Profit Analyst** 

Bestellungsanalyse durch den Wochentagen

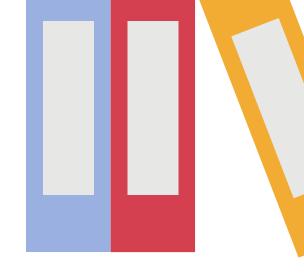


Valerii, Demand Analyst









**Überblick über Dienstleistungen und Business** 



Mani, Lead Analyst

Gewinn/Umsatzentwicklung durch den Jahren



**Bakhtyar, Profit Analyst** 

Bestellungsanalyse durch den Wochentagen



Valerii, Demand Analyst

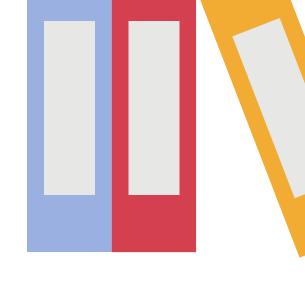
Geografische Geschäftsanalyse 🛕 Anna, Geographical Analyst

















Mani, Lead Analyst

Gewinn/Umsatzentwicklung durch den Jahren



**Bakhtyar, Profit Analyst** 

Bestellungsanalyse durch den Wochentagen



Valerii, Demand Analyst

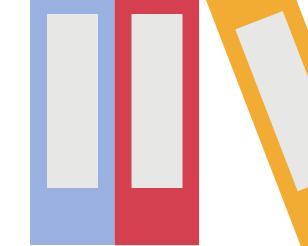
Geografische Geschäftsanalyse Anna, Geographical Analyst



Schluss mit Businessempfehlungen













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Bestellungsanalyse durch den Wochentagen



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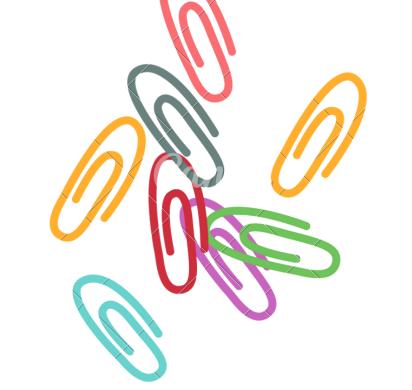
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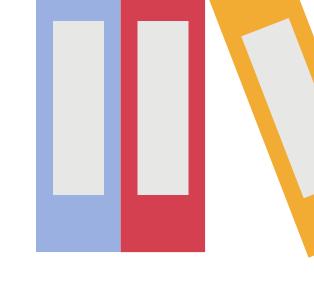
Schluss mit Businessempfehlungen

**Bonus: Dashboard mit Streamlit** 

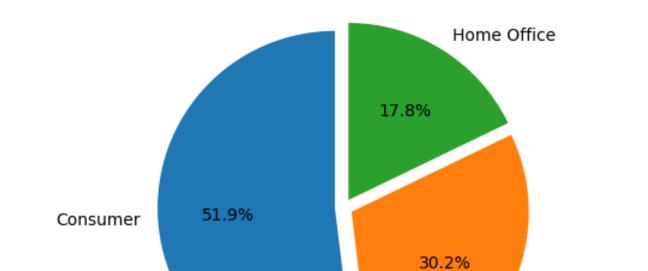








### Teil 1 Überblick über Dienstleistungen und Business

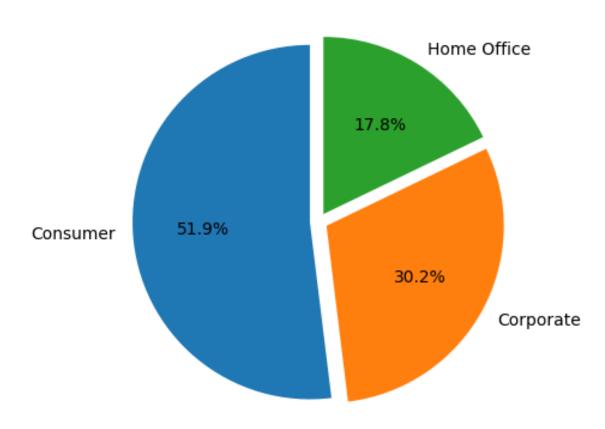


Corporate

Segment Distribution

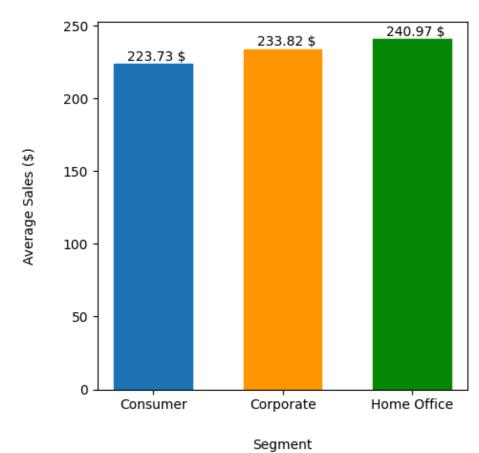




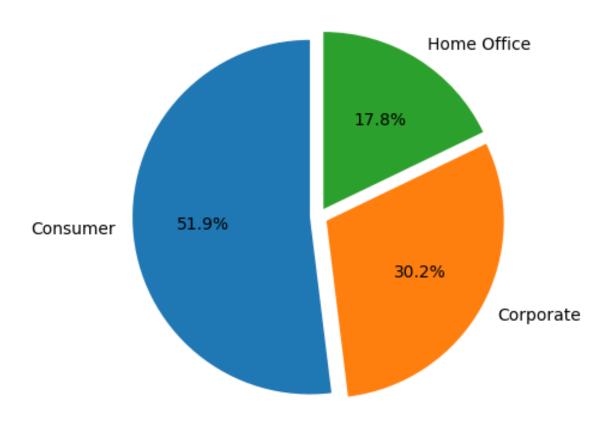






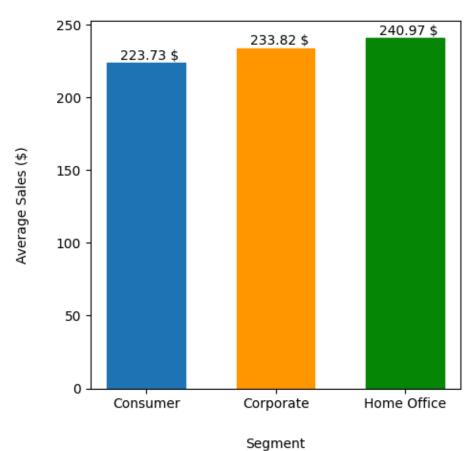


#### Segment Distribution

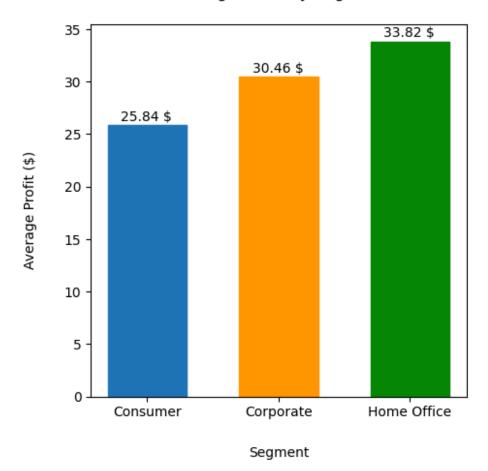


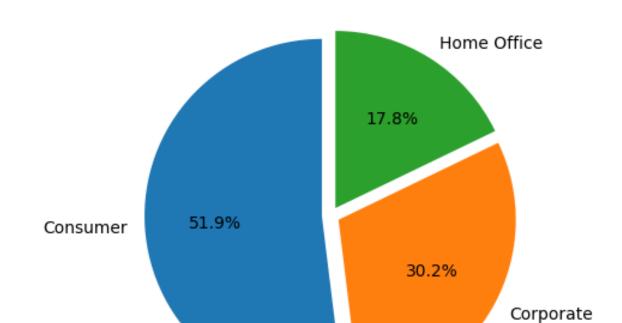






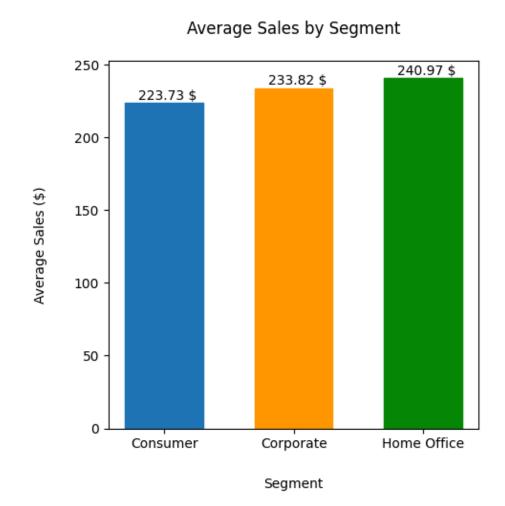
Average Profit by Segment

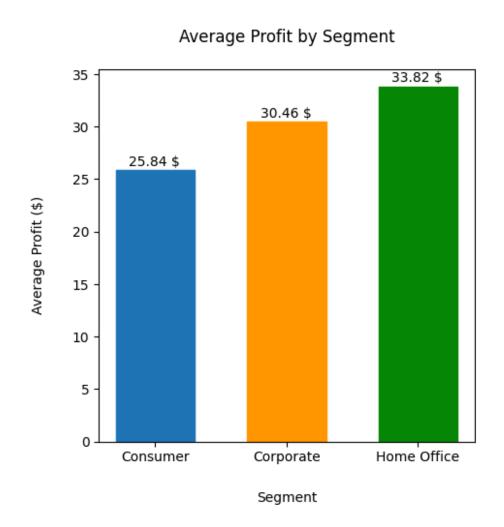


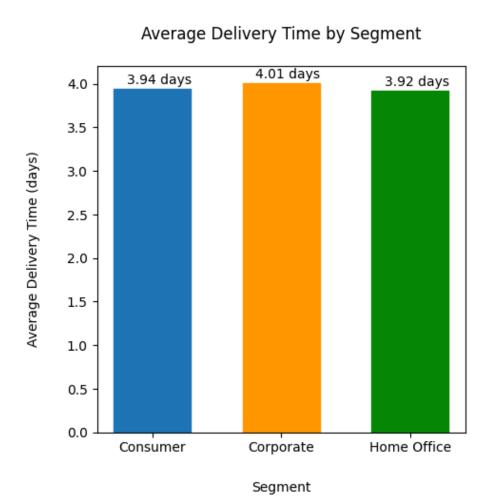


Segment Distribution





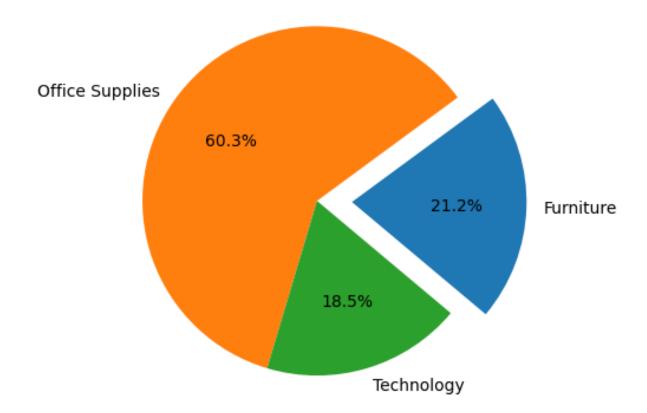






## Jan's Product Analysis

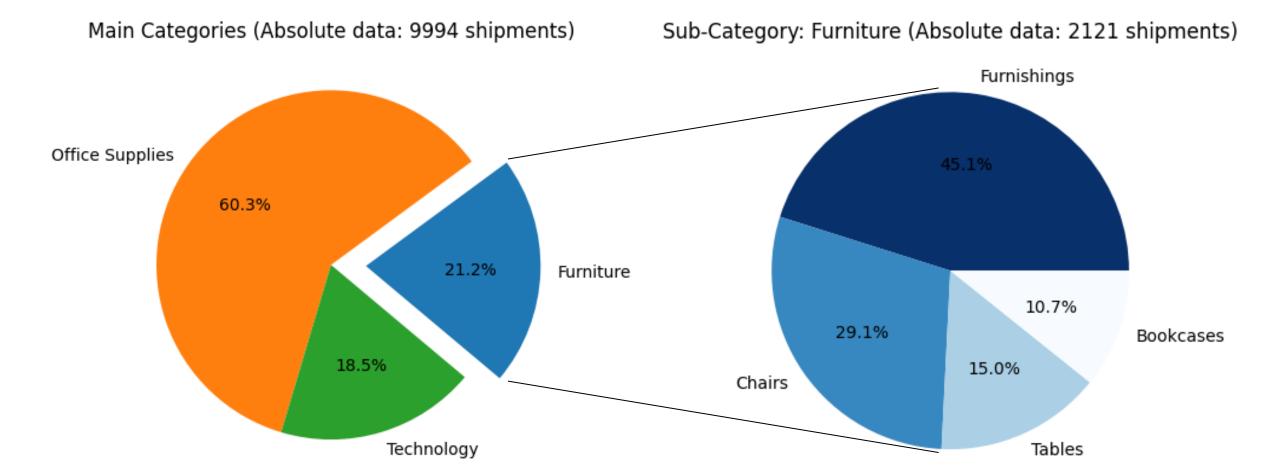
Main Categories (Absolute data: 9994 shipments)







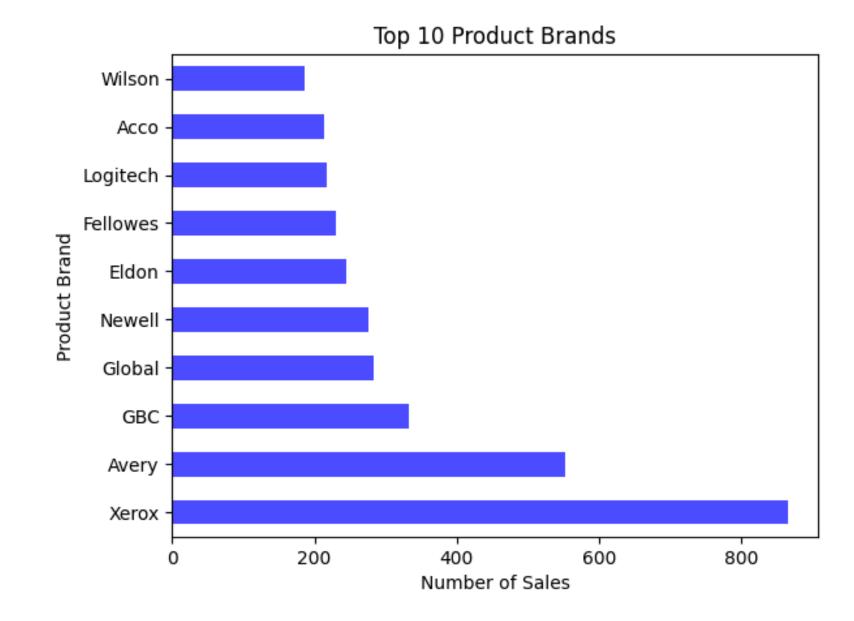
# Jan's Product Analysis



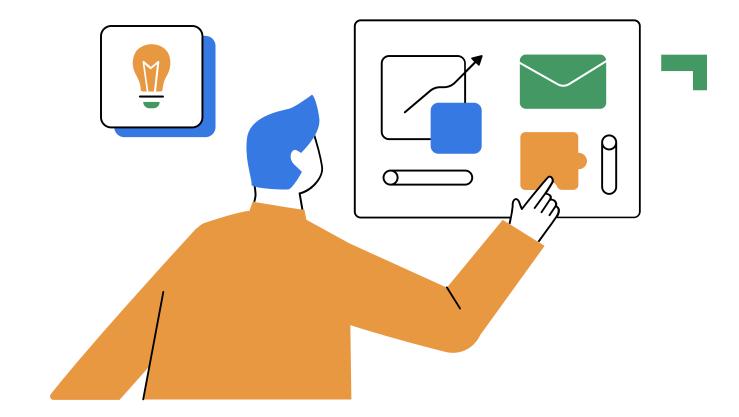


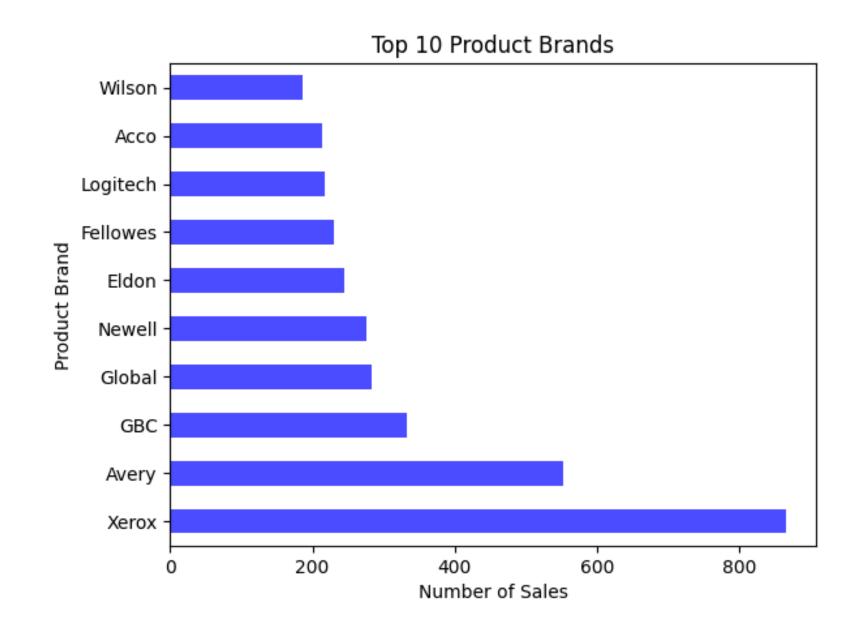


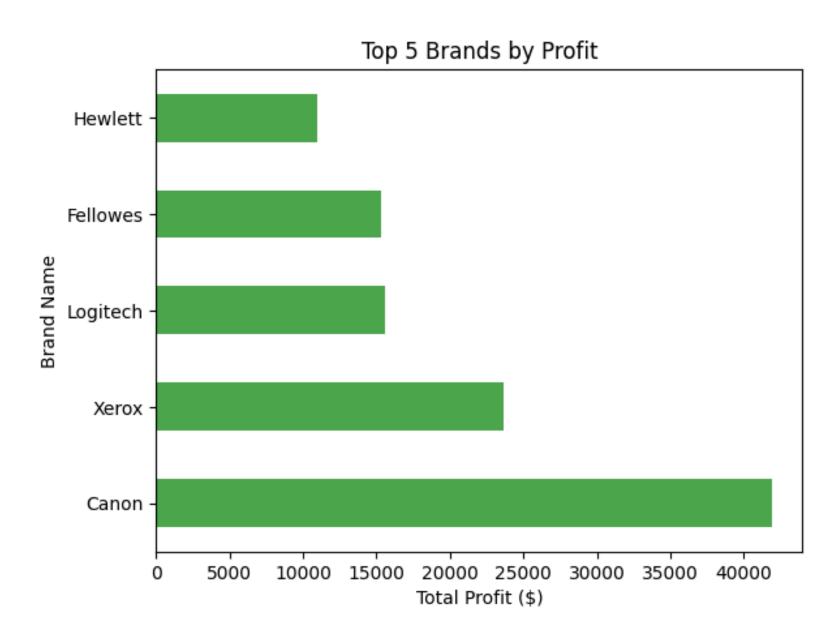








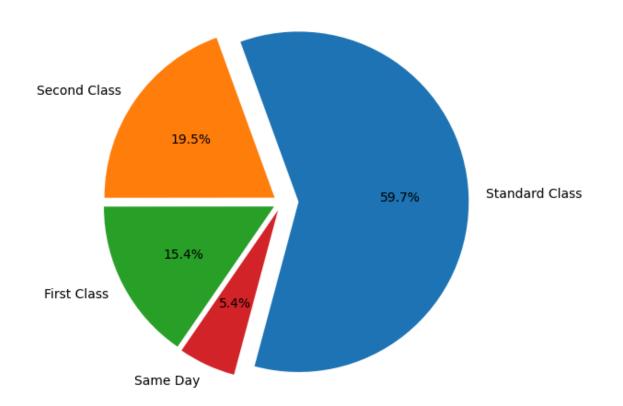








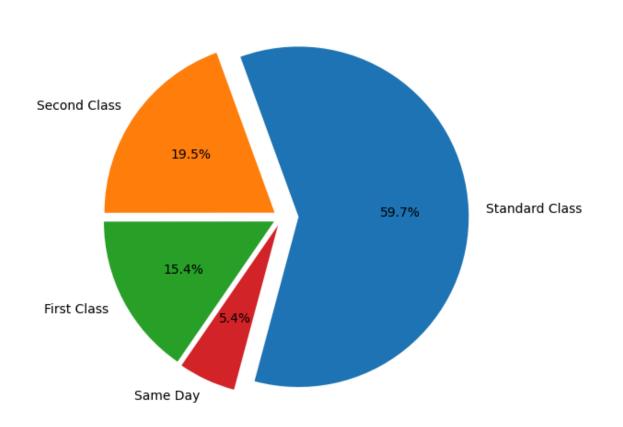
#### **Distribution of Ship Modes**



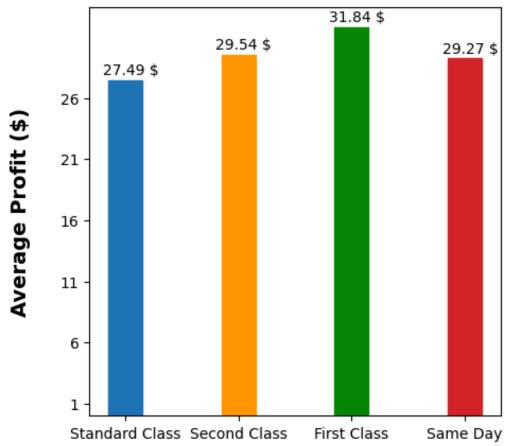




#### **Distribution of Ship Modes**



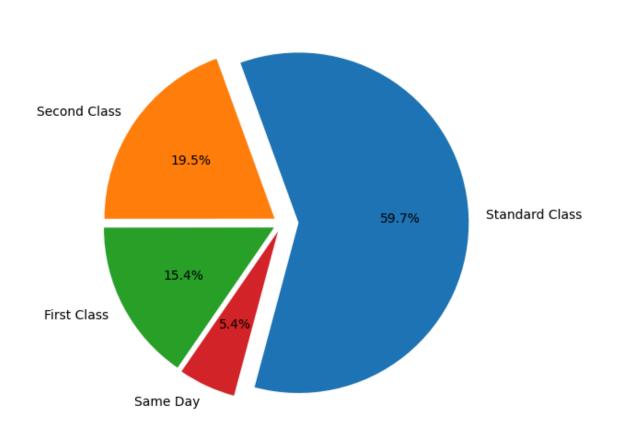
#### **Average Profit by Ship Mode**



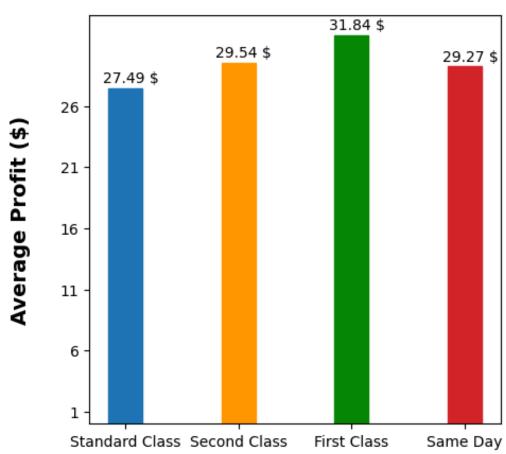




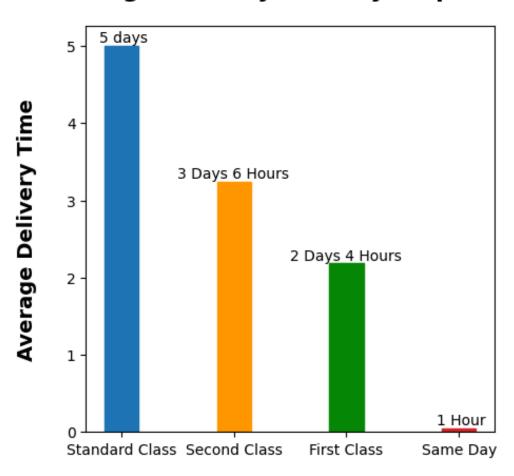
#### **Distribution of Ship Modes**



#### **Average Profit by Ship Mode**



#### **Average Delivery Time by Ship Mode**



## RFM Analysis

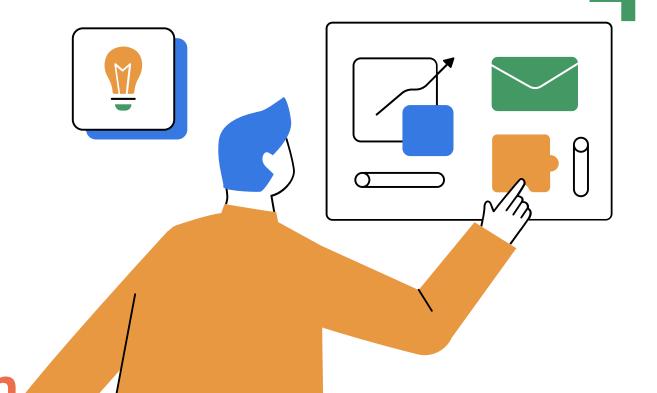
Die wertvollste Kunden indentifizieren



### RFIM Analysis

Die wertvollste Kunden indentifizieren

Die wertvollste Kunden:

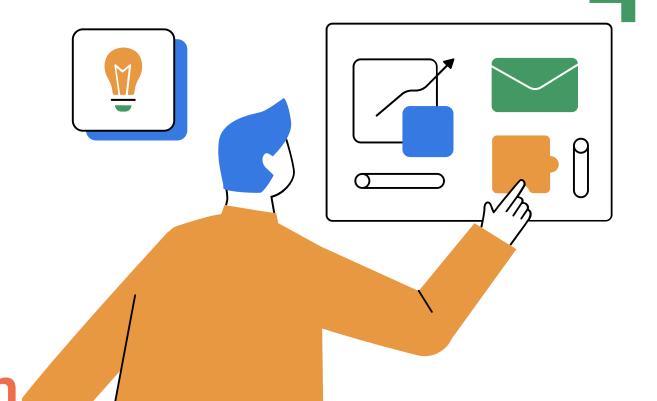


### RFIM Analysis

Die wertvollste Kunden indentifizieren



Haben im Kurz bestellt(Recency)





### RFIM Analysis

Die wertvollste Kunden indentifizieren



- Haben im Kurz bestellt(Recency)
- Vielmal bei uns bestellt(Frequency)





### RFM Analysis

Die wertvollste Kunden indentifizieren

#### Die wertvollste Kunden:

- Haben im Kurz bestellt(Recency)
- Vielmal bei uns bestellt(Frequency)
- Viel Geld ausgegeben (Monetary)



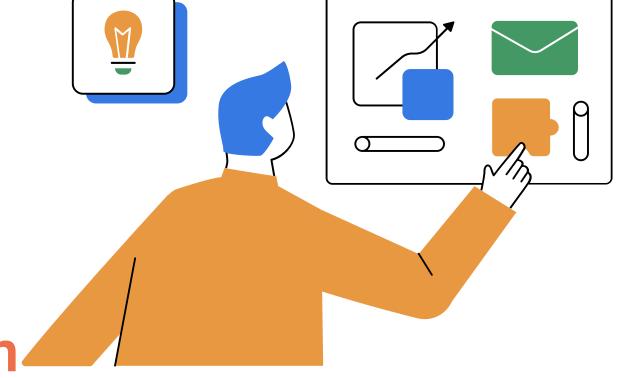


### RFM Analysis

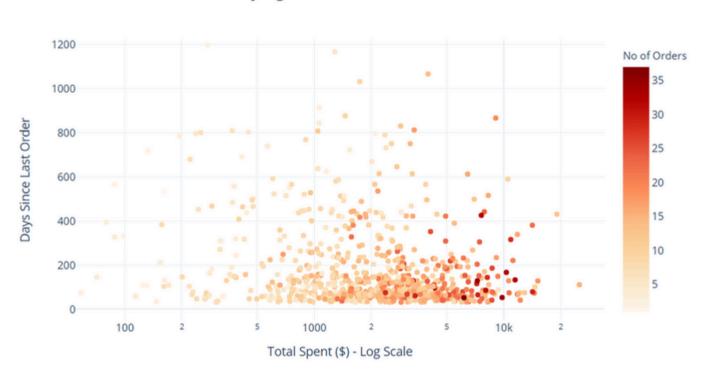
Die wertvollste Kunden indentifizieren



- Haben im Kurz bestellt(Recency)
- Vielmal bei uns bestellt(Frequency)
- Viel Geld ausgegeben (Monetary)



#### Identifying the most valued Customers



Data Analysts' Roundtable \* Lohnen sich die Angebote?



### Data Analysts' Roundtable \* Lohnen sich die Angebote?

#### **Total Profit by Discount Level**

