

Team Scorecard



RevenueTY Status

83

of Customers

7

of Products

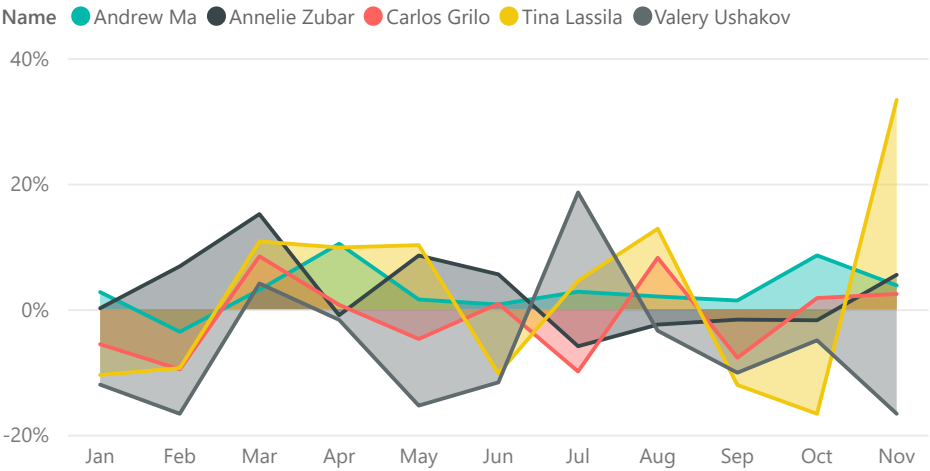
42.5%

GM%

Name

- ☐ Andrew Ma
- ☐ Annelie Zubar
- ☐ Carlos Grilo
- ☐ Tina Lassila
- ☐ Valery Ushakov

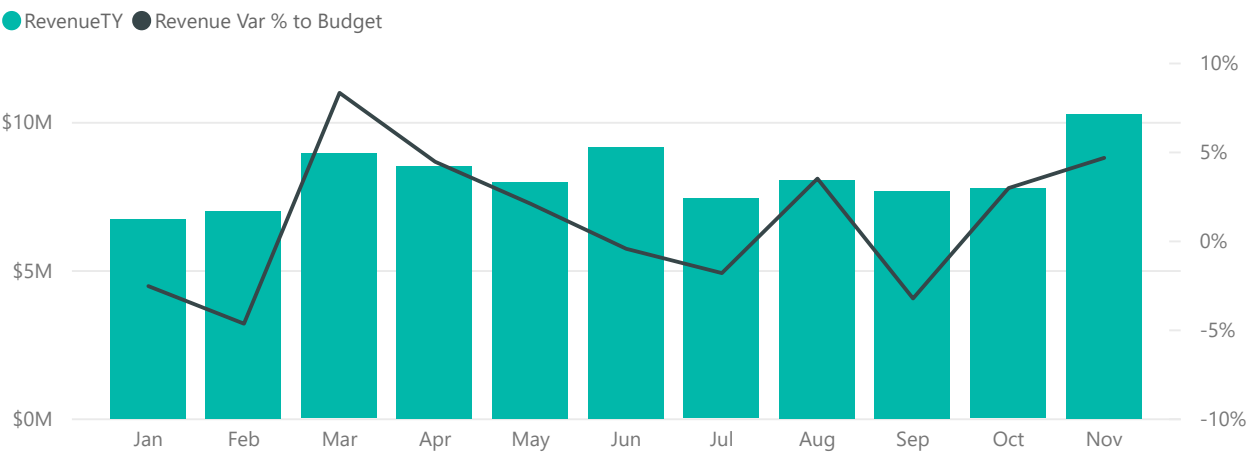
Revenue Var % to Budget by Month and Name



Total Revenue by Region



RevenueTY and Revenue Var % to Budget by Month



RevenueTY by State



Industry Margin Analysis

RevenueTY Status

80

of Customers

5

of Products

42.5%

GM%

- Industry
- (Blank)
- CPG
- Distribution
- Energy
- Federal-Civilian
- Federal-DOD
- High Tech
- Industrial
- Insurance
- Metals
- Oil & Gas
- Paper
- Pharma
- Retail
- Services
- Telecom
- Transportation
- Utilities

- Product
- (Blank)
- Gladius
- MI-72
- Primus
- Sova

