

Probability and Statistics for Business and Data

PART 4 - STATISTICS





Statistics





 Statistics is the application of what we know to what we want to know.

Is the S&P 500 a good model of the entire U.S. economy?

Does the population of Texas reflect the entire U.S. population?





- These terms come up again and again
- Population is every member of a group we want to study
- Sample is a small set of (hopefully) random members of the population





- A parameter is a characteristic of a population. Often we want to understand parameters.
- A statistic is a characteristic of a sample.

 Often we apply statistical inferences to the sample in an attempt to describe the population.



 A variable is a characteristic that describes a member of the sample.

Variables can be discrete, or continuous

age salary gender birthplace





Sampling





- One of the great benefits of statistical models is that a reasonably sized (>30) random sample will almost always reflect the population.
- The challenge becomes, how do we select members randomly, and avoid bias?





There are several forms of bias:

Selection Bias

Perhaps the most common, this type of bias favors those members of a population who are more inclined and able to answer polls.





Selection Bias

Undercoverage Bias: making too few observations or omitting entire segments of a population





Selection Bias

Self-selection Bias: people who volunteer may differ significantly from those in the population who don't





Selection Bias

Healthy-user Bias: the sample may come from a healthier segment of the overall population – people who walk/jog, work outside, follow healthier behaviors, etc.





- A hospital survey of employees conducted during daytime hours
- Neglects to poll people who work the night shift.







- An online survey about a sports team
- Only people who feel strongly about the team will answer the survey.







- Polling customers at a fruit stand to study a connection between diet and health.
- Those polled likely do other things that have greater impact on their health.







Survivorship Bias

If a population improves over time, it may be due to lesser members leaving the population due to death, expulsion, relocation, etc.



J A Classic Puzzle

- At the start of World War I, British soldiers wore cloth caps.
- The war office became alarmed at the high number of head injuries, so they issued metal helmets to all soldiers.





- They were surprised to find that the number of head injuries increased with the use of metal helmets.
- If the intensity of fighting was the same before and after the change, why should the number of **head injuries** increase?





- Answer: You have to consider all of the data
- Before the switch, many things that gave head injuries to soldiers wearing metal helmets would have caused fatalities for those wearing cloth caps!







 In World War II, statistician Abraham Wald worked for America's Statistical Research Group (SRG)





 One problem the SRG worked on was to examine the distribution of damage to

aircraft by enemy fire and to advise the best placement of additional armor.





 Common logic was to provide greater protection to parts that received more damage.





 Wald saw it differently – he felt that damage must be more uniformly distributed and that

aircraft that could return had been hit in less vulnerable parts.





 Wald proposed that the Navy reinforce the areas where returning aircraft were

undamaged, since those were areas that, if hit, would cause the plane to be lost!





- Random
- Stratified Random
- Cluster



- As its name suggests, random sampling means every member of a population has an equal chance of being selected.
- However, since samples are usually much smaller than populations, there's a chance that entire demographics might be missed.





- Stratified random sampling ensures that groups within a population are adequately represented.
- First, divide the population into segments based on some characteristic.
- Members cannot belong to two groups at once.





Stratified Random Sampling

- Next, take random samples from each group
- The size of each sample is based on the size of the group relative to the population.



Stratified Random Sampling Example

- A company wants to conduct a survey of customer satisfaction
- They can only survey 10% of their customers
- They want to ensure that every age group is fairly represented



Stratified Random Sampling Example

 The customer breakdown by age group is as follows:

20-29	30-39	40-49	50+	TOTAL			
1400	4450	3200	950	10,000			
stratum							
strata							





Stratified Random Sampling Example

To obtain a 10% sample,
 take 10% from each group:

20-29	30-39	40-49	50+	TOTAL
1400	4450	3200	950	10,000
140	445	320	95	1,000





- A third and often less precise method of sampling is clustering
- The idea is to break the population down into groups and sample a random selection of groups, or *clusters*.
- Usually this is done to reduce costs.





- A marketing firm sends pollsters to a handful of neighborhoods (instead of canvassing an entire city)
- A researcher samples fishing boats that are in port on a particular day (also known as convenience sampling)





Central Limit Theorem





- What makes sampling such a good statistical tool is the Central Limit Theorem
- Recall that a sample mean often varies from the population mean.
- The CLT considers a large number of random sample tests.





- The CLT states that the mean values from a group of samples will be *normally distributed* about the population mean, even if the population itself is not normally distributed.
- That is, 95% of all sample means should fall within 2σ of the population mean





Central Limit Theorem

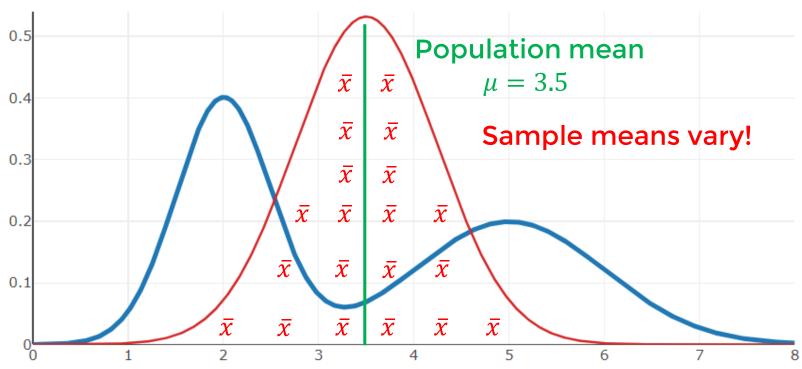


Call Duration (minutes)





Central Limit Theorem

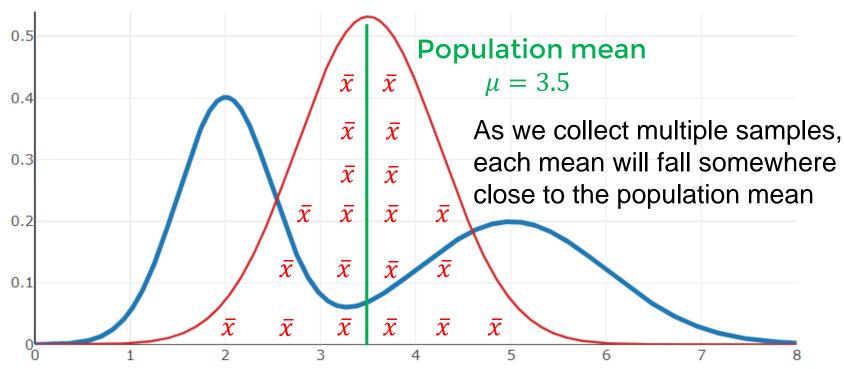








Central Limit Theorem







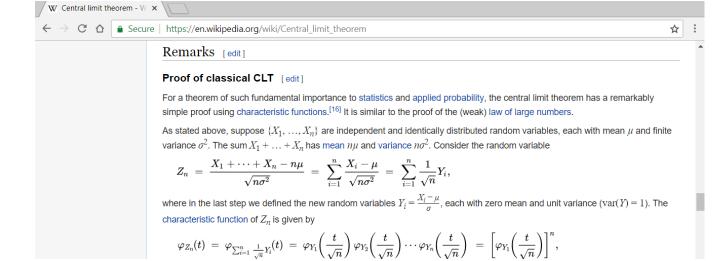


Proof of CLT Available on Wikipedia

For those who are curious, the full proof of the Central Limit Theorem is available at

https://en.wikipedia.org/wiki/Central_limit_theorem









Standard Error

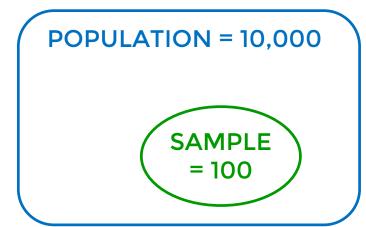




- Let's quickly review terminology
- Let's say we have a population of voters
- It is unrealistic to poll the entire population, so we poll a sample
- We calculate a statistic from that sample that lets us estimate a parameter of the population







N = # population members P = population parameter σ = pop. standard deviation

n = # sample members \hat{p} = sample statistic $SE_{\hat{p}}$ = standard error of the sample





• If for the population of Australia, the mean height is 5'9", and for our 100-person sample the mean height is 5'10", then

$$P = 5'9$$
"
 $\hat{p} = 5'10$ "
 $SE_{\hat{p}} = Standard\ Error\ of\ the\ Mean$









Standard Error of the Mean

 Where the population standard deviation describes how wide individual values stray from the population mean, the Standard Error of the Mean describes how far a sample mean may stray from the population mean.





Standard Error of the Mean

• If the population standard deviation σ is known, then the sample standard error of the mean can be calculated as:

$$SE_{\bar{x}} = \frac{\sigma}{\sqrt{n}}$$



Standard Error Exercise

- An IQ Test is designed to have a mean score of 100 with a standard deviation of 15 points.
- If a sample of 10 scores has a mean of 104, can we assume they come from the general population?







Standard Error Exercise

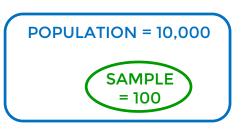
Sample of 10 IQ Test scores:

$$n = 10$$
 $\overline{x} = 104$ $\sigma = 15$ $SE_{\overline{x}} = \frac{\sigma}{\sqrt{n}} = \frac{15}{\sqrt{10}} = 4.743$

 68% of 10-item sample means are expected to fall between 95.257 and 104.743



Confidence Intervals



"We can say with a 95% confidence level that the population parameter lies within a confidence interval of plus-or-minus two standard errors of the sample statistic"

N =# population members

P = population parameter

 σ = pop. standard deviation

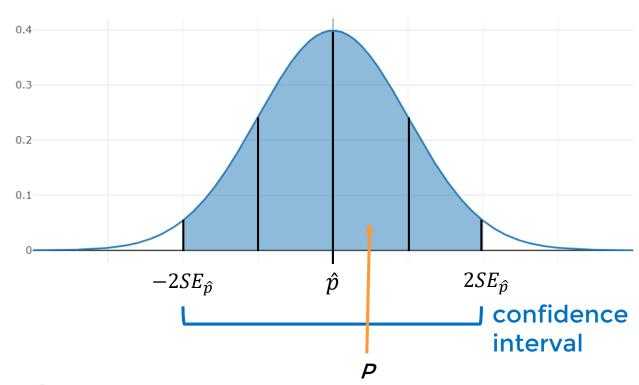
n = # sample members

 \hat{p} = sample statistic

 $SE_{\hat{p}}$ = standard error of the sample











• In the above example, the sample statistic \hat{p} is a point estimator of the population parameter P.



Hypothesis Testing





- Hypothesis Testing is the application of statistical methods to real-world questions.
- We start with an assumption, called the null hypothesis
- We run an experiment to test this null hypothesis





- Based on the results of the experiment, we either reject or fail to reject the null hypothesis
- If the null hypothesis is rejected, then we say the data supports another, mutually exclusive alternate hypothesis
- We never "PROVE" a hypothesis!





- How do we frame the question that forms our null hypothesis?
- At the start of the experiment,
 the null hypothesis is assumed to be true.
- If the data fails to support the null hypothesis, only then can we look to an alternative hypothesis





If testing something assumed to be true, the null hypothesis can reflect the assumption:

Claim: "Our product has an average shipping weight of 3.5kg."

Null hypothesis: average weight = 3.5kg

Alternate hypothesis: average weight ≠ 3.5kg





If testing a claim we want to be true, but can't assume, we test its opposite:

Claim: "This prep course improves test scores."

Null hypothesis: old scores ≥ new scores

Alternate hypothesis: old scores < new scores



The null hypothesis should contain an equality $(=, \leq, \geq)$:

average shipping weight = 3.5kg H_0 : $\mu = 3.5$ The alternate hypothesis should not have an equality (\neq ,<,>):

average shipping weight \neq 3.5kg $\mid H_1: \mu \neq 3.5$

Framing the Hypothesis

The null hypothesis should contain an equality $(=, \leq, \geq)$:

old scores ≥ new scores

$$H_0: \mu_0 \ge \mu_1$$

The alternate hypothesis should not have an equality $(\neq, <, >)$:

old scores < new scores

$$H_1$$
: $\mu_0 < \mu_1$



 So what lets us reject or fail to reject the null hypothesis?



- We run an experiment and record the result.
- Assuming our null hypothesis is valid, if the probability of observing these results is very small (inside of 0.05) then we reject the null hypothesis.
- Here 0.05 is our level of significance

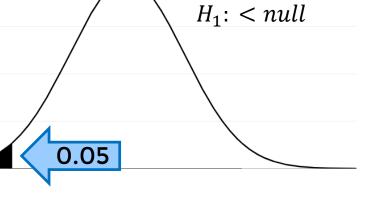
$$\alpha = 0.05$$





- The level of significance α is the area inside the *tail(s)* of our null hypothesis.
- If $\alpha = 0.05$ and the alternative hypothesis is less than the null, then the

left-tail of our probability curve has an area of 0.05







- The level of significance α is the area inside the *tail(s)* of our null hypothesis.
- If $\alpha = 0.05$ and the alternative hypothesis is more than the null, then the right-tail of our probability

curve has an area of 0.05

0.05





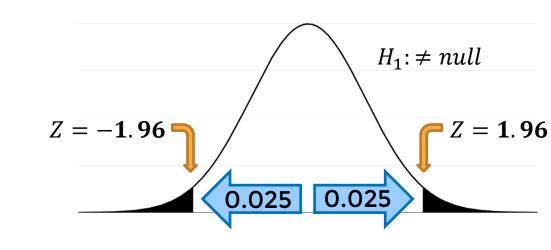
- The level of significance α is the area inside the *tail(s)* of our null hypothesis.
- If $\alpha = 0.05$ and the alternative hypothesis is not equal to the null, then the two tails of our probability

curve share an area of 0.05





 These areas establish our critical values or Z-scores:





Tests of Mean vs. Proportion

- In the next two lectures, we'll work through full examples of Hypothesis Testing.
- There are two main types of tests:
- Test of Means
- Test of Proportions



Tests of Mean vs. Proportion

- Each of these two types of tests has their own test statistic to calculate.
- Let's review the situation for each test before we work through some examples in the upcoming lectures.



Tests of Mean vs. Proportion

Mean

when we look to find an average, or specific value in a population we are dealing with means

Proportion

whenever we say something like "35%" or "most" we are dealing with proportions





When working with means:

$$Z = \frac{\bar{x} - \mu}{\sigma / \sqrt{n}}$$
 assumes we know the population standard deviation

When working with proportions:

$$Z = \frac{\hat{p} - p}{\sqrt{\frac{p \cdot q}{n}}} = \frac{\hat{p} - p}{\sqrt{\frac{p \cdot (1 - p)}{n}}}$$



Hypothesis Testing - P-value Test

In a traditional test:

- take the level of significance α
- use it to determine the critical value
- compare the test statistic to the critical value

In a P-value test:

- take the test statistic
- use it to determine the P-value
- compare the P-value to the level of significance α





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"If the P-value is low,
the null must go!"
reject H_0
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"If the P-value is high, the null must fly!" fail to reject H_0





Testing Example Exercise #1





Testing Exercise #1 - Mean

- For this next example we'll work in the left-hand side of the probability distribution, with negative z-scores
- We'll show how to run the hypothesis test using the traditional method, and then with the P-value method



Testing Exercise #1 - Mean

• A company is looking to improve their website performance.

$$\mu = 3.125$$
 $\sigma = 0.700$

- Currently pages have a mean load time of 3.125 seconds, with a standard deviation of 0.700 seconds.
- They hire a consulting firm to improve load times.



Testing Exercise #1 - Mean

- Management wants a 99% confidence level
- A sample run of 40 of the new pages has a mean load time of 2.875 seconds.

 $\mu = 3.125$ $\sigma = 0.700$ $\alpha = 0.01$ n = 40 $\bar{x} = 2.875$

 Are these results statistically faster than before?



1. State the null hypothesis:

$$H_0$$
: $\mu \ge 3.125$

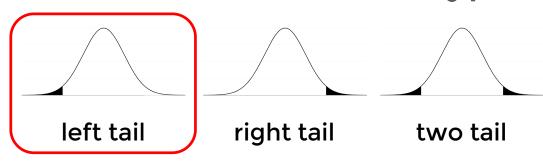
3. Set a level of significance:

$$\alpha = 0.01$$

2. State the alternative hypothesis:

$$H_1$$
: μ < 3.125

4. Determine the test type:





TRADITIONAL METHOD:

5. Test Statistic:

$$Z = \frac{\bar{x} - \mu}{\sigma / \sqrt{n}} = \frac{2.875 - 3.125}{0.7 / \sqrt{40}} = -2.259$$

6. Critical Value:

z-table lookup on 0.01
$$z = -2.325$$

$$\mu = 3.125$$
 $\sigma = 0.700$
 $\alpha = 0.01$
 $n = 40$

$$\bar{x} = 2.875$$

$$Z = -2.259$$

 $z = -2.325$



TRADITIONAL METHOD:

7. Fail to Reject the Null Hypothesis

Since -2.259 > -2.325, the test statistic falls outside the rejection region

We can't say that the new web pages are statistically faster.

 $\mu = 3.125$ $\sigma = 0.700$ $\alpha = 0.01$ n = 40 $\bar{x} = 2.875$

Z = -2.259z = -2.325



P-VALUE METHOD:

5. Test Statistic:

$$Z = \frac{\bar{x} - \mu}{\sigma / \sqrt{n}} = \frac{2.875 - 3.125}{0.7 / \sqrt{40}} = -2.259$$

6. P-Value:

z-table lookup on -2.26 P = 0.0119

$$\mu = 3.125$$
 $\sigma = 0.700$
 $\alpha = 0.01$
 $n = 40$
 $\bar{x} = 2.875$

$$Z = -2.259$$

 $P = 0.0119$



P-VALUE METHOD:

7. Fail to Reject the Null Hypothesis

Since 0.0119 > 0.01, the

P-value is greater than the

level of significance α

We can't say that the new web pages are statistically faster.

$$\mu = 3.125$$
 $\sigma = 0.700$
 $\alpha = 0.01$
 $n = 40$
 $\bar{x} = 2.875$

$$Z = -2.259$$

 $P = 0.0119$



Testing Example Exercise #2





Testing Exercise #2 - Proportion

- A video game company surveys 400
 of their customers and finds that 58%
 of the sample are teenagers.
- Is it fair to say that most of the company's customers are teenagers?



- 1. Set the null hypothesis: $H_0: P \leq 0.50$
- 2. Set the alternative hypothesis: $H_1: P > 0.50$
- 3. Calculate the test statistic:

$$Z = \frac{\hat{p} - p}{\sqrt{\frac{p \cdot q}{n}}} = \frac{0.58 - 0.50}{\sqrt{\frac{0.50(1 - 0.50)}{400}}} = \frac{0.08}{0.025} = 3.2$$



4. Set a significance level:

- $\alpha = 0.05$
- 5. Decide what type of tail is involved:

$$H_1: P > 0.50$$
 means a right-tail test

6. Look up the critical value:

$$Z = 1.645$$

Critical Value = 1.645

Test Statistic = 3.2



7. Based on the sample, we reject the null hypothesis, and support the claim that most customers are teenagers.

Critical Value = 1.645

Test Statistic = 3.2



NOTE: The size of the sample matters! If we had started with a sample size of 40 instead of 400, our test statistic would have been only 1.01, and we would fail to reject Critical Value = 1.645 the null hypothesis. Test Statistic = 3.2



Type 1 and Type 2 Errors





- Often in medical fields (and other scientific fields) hypothesis testing is used to test against results where the "truth" is already known.
- For example, testing a new diagnostic test for cancer for patients you have already succesfully diagnosed by other means.





- In this situation, you already know if the Null Hypothesis is True or False.
- In these situations where you already know the "truth", then you would know its possible to commit an error with your results.





- This type of analysis is common enough that these errors already have specific names:
- Type I Error
- Type II Error





 If we reject a null hypothesis that should have been supported, we've committed a

Type I Error

 H_0 : There is no fire

Pull the fire alarm, only to find out there really was no fire.







 If we fail to reject a null hypothesis that should have been rejected we've committed

a Type II Error

 H_0 : There is no fire

Don't pull the fire alarm, only to find there really is a fire.



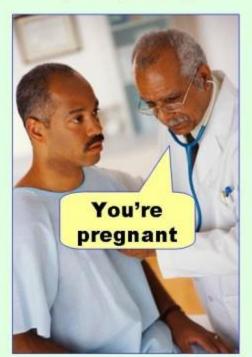




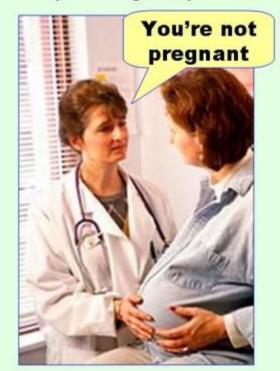
 H_0 : Not pregnant

 H_1 : Are pregnant

Type I error (false positive)



Type II error (false negative)







Student's T-Distribution





- Developed by William Sealy Gossett while he was working at Guinness Brewery
- Published under the pseudonym "Student" as Guinness wouldn't let him use his name.
- Goal was to select the best barley from small samples, when the population standard deviation was unknown!





- Using the t-table, the Student's t-test determines if there is a significant difference between two sets of data
- Due to variance and outliers, it's not enough just to compare mean values
- A t-test also considers sample variances





One-sample t-test

Tests the null hypothesis that the population mean is equal to a specified value μ based on a sample mean \bar{x}



• Independent two-sample t-test Tests the null hypothesis that two sample means \bar{x}_1 and \bar{x}_2 are equal





- Dependent, paired-sample t-test
 Used when the samples are dependent:
 - one sample has been tested twice (repeated measurements)
 - two samples have been matched or "paired"





One-Sample Student's t-test

Calculate the t-statistic

$$t = \frac{\bar{x} - \mu}{s / \sqrt{n}}$$

 \bar{x} = sample mean μ = population mean s = sample standard error n = sample size



One-Sample Student's t-test

 $t \leq t_{n-1,\alpha}$

Compare to a t-score

$$t$$
 = t-statistic
 $t_{n-1,\alpha}$ = t-critical
 $n-1$ = degrees of freedom
 α = significance level



The calculation of the t-statistic differs slightly for the following scenarios:

- equal sample sizes, equal variance
- unequal sample sizes, equal variance
- equal or unequal sample sizes, unequal variance





Independent Two-Sample t-test

Calculate the t-statistic

$$t = \frac{signal}{noise} = \frac{difference in means}{sample variability} = \frac{\overline{x_1} - \overline{x_2}}{\sqrt{\frac{s_1^2}{n_1} + \frac{s_2^2}{n_2}}}$$

 $\overline{x_1}$, $\overline{x_2}$ = sample means s_1^2 , s_2^2 = sample variances n_1 , n_2 = sample sizes



Independent Two-Sample t-test

Compare to a t-score

$$t \leq t_{df,\alpha}$$

t = t-statistic

 $t_{df,\alpha}$ = t-critical

df = degrees of freedom

 α = significance level

Since we have two, potentially unequal-sized samples with different variances, determining the degrees of freedom is a little more complicated.



The Satterthwaite Formula:

$$df = \frac{\left(\frac{S_1^2}{n_1} + \frac{S_2^2}{n_2}\right)^2}{\frac{1}{n_1 - 1} \left(\frac{S_1^2}{n_1}\right)^2 + \frac{1}{n_2 - 1} \left(\frac{S_2^2}{n_2}\right)^2}$$

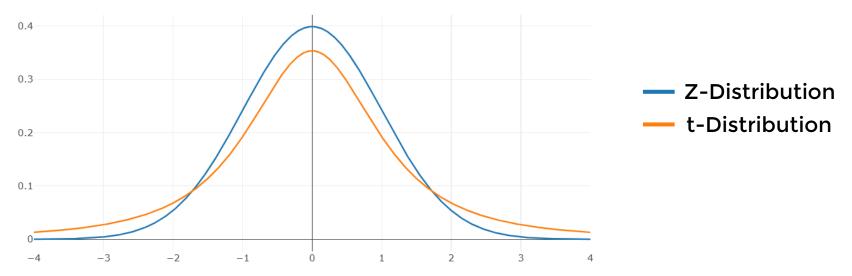


• The General Formula:

$$df = n_1 + n_2 - 2$$



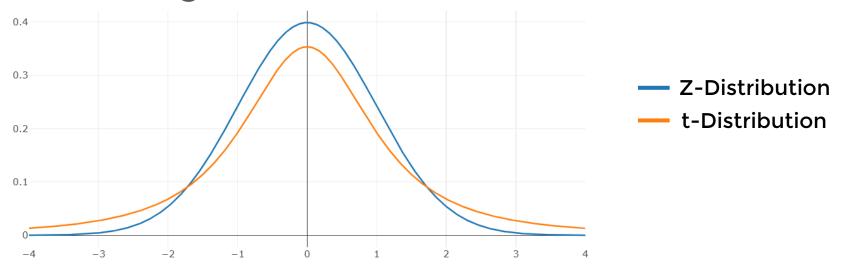
 t-Distributions have fatter tails than normal Z-Distributions







 They approach a normal distribution as the degrees of freedom increase.

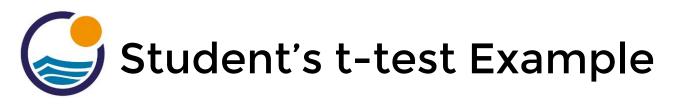






Student's T-Distribution Example Exercise

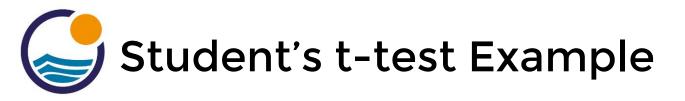




An auto manufacturer has two plants that produce the same car.







They are forced to close one of the plants.







The company wants to know if there's a significant difference in production between the two plants.







Daily production over the same 10 days is as follows:



Plant A	Plant B
1184	1136
1203	1178
1219	1212
1238	1193
1243	1226
1204	1154
1269	1230
1256	1222
1156	1161
1248	1148



Student's t-test Example	e
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First compare sample means

$$\overline{x}_A - \overline{x}_B = 1222 - 1186 = 36$$

From this sample, it looks like Plant A produces 36 more cars per day than Plant B

Plant A	Plant B
1184	1136
1203	1178
1219	1212
1238	1193
1243	1226
1204	1154
1269	1230
1256	1222
1156	1161
1248	1148
$ar{x}_A$	$ar{m{x}}_B$

1186

1222

Mean





Is 36 more cars enough to say that the plants are different?

$$H_0: X_A \leq X_B$$

$$H_1: X_A > X_B$$

one-tailed test

Plant A	Plant B
1184	1136
1203	1178
1219	1212
1238	1193
1243	1226
1204	1154
1269	1230
1256	1222
1156	1161
1248	1148
$ar{x_A}$	$ar{x}_B$
1222	1186

$$(10+10-2)=18$$
 degrees of freedom

Mean





Plant A	Plant
1184	1136
1203	1178
1219	1212
1238	1193

Compute the variance

Α	(x-1222)	(x-1222) ²
1184	-38	1444
1203	-19	361
1219	-3	9
1238	16	256
1243	21	441
1204	-18	324
1269	47	2209
1256	34	1156
1156	-66	4356
1248	26	676
		11232

₂ _	$\Sigma(x -$	$(\bar{x})^2$	
<i>S</i> -		\overline{n} –	1

Σ(x-1222) ²	11232
<u>Σ(x-1222)²</u> 9	1248

	1269	1230
	1256	1222
	1156	1161
	1248	1148
	$ar{x}_A$	$ar{ extbf{x}}_{B}$
Mean	$ar{x}_A$ 1222	\bar{x}_B 1186
Mean Variance		





Plant A	Plant B
1184	1136
1203	1178
1219	1212
1238	1193
1243	1226
1204	1154
1269	1230
1256	1222
1156	1161
1248	1148
$ar{X_A}$	$ar{x}_B$
1222	1186
1248	1246

Mean

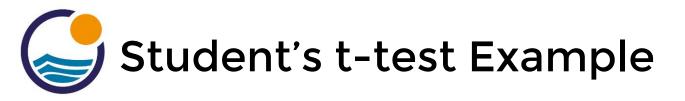
Variance

Compute the t-value

$=\frac{x_1-x_2}{x_1-x_2}$	
S_1^2 S_2^2	
$\sqrt{\frac{n_1}{n_1}} + \frac{n_2}{n_2}$	
_ 36	36
$= \frac{1248}{\sqrt{\frac{1248}{10} + \frac{1246}{10}}} =$	15.792

PIERIAN	DΔΤΔ
PIERIAIN	DAIA

= 2.28



Look up our critical value from a t-table

a one-tailed test95% confidence18 degrees offreedom

cum. prob	<i>t</i> _{.90}	t .95	t .975	<i>t</i> _{.99}	t .995	
one-tail	0.10	0.05	0.025	0.01	0.005	
two-tails	0.20	0.10	0.05	0.02	0.01	
17	1.333	1.740	2.110	2.567	2.898	
18	1.330	1.734	2.101	2.552	2.878	
19	1.328	1.729	2.093	2.539	2.861	

critical value = 1.734





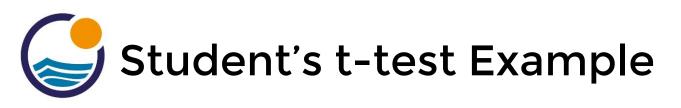
Compare our t-value (2.28) to the critical value (1.734):

2.28 > 1.734

since our computed t-value is *greater* than the critical value, we reject the null hypothesis.

Plant A	Plant B				
1184	1136				
1203	1178				
1219	1212				
1238	1193				
1243	1226				
1204	1154				
1269	1230				
1256	1222				
1156	1161				
1248	1148				





We believe with 95% confidence that Plant A produces more cars per day than Plant B.

We decide to close Plant B.







Student's t-Test with Excel

	A	В	С	D	E	F	G	Н	1	J	K
1	t-Test: Two-Sample Assuming Unequal Variances										
2											
3		Variable 1	Variable 2	Data Analysis						?	×
4	Mean	1186	1222	<u>A</u> nalysis Tools							
5	Variance	1246	1248							OK	
6	Observations	10	10	Fourier Analysis Histogram					^	Cancel	
7	Hypothesized Mean Difference	0		Moving Average						Cancer	
8	df	18		Random Number Generation Rank and Percentile						<u>H</u> elp	
9	t Stat	-2.279577051		Regression Sampling t-Test: Paired Two Sample for Means t-Test: Two-Sample Assuming Equal Variances t-Test: Two-Sample Assuming Unequal Variances							
10	P(T<=t) one-tail	0.017522528									
11	t Critical one-tail	1.734063607									
12	P(T<=t) two-tail	0.035045056									
13	t Critical two-tail	2.10092204									
14											





Student's t-Test with Python

```
>>> from scipy.stats import ttest_ind
\Rightarrow \Rightarrow a = [1184, 1203, 1219, ... 1248]
>>> b = [1136, 1178, 1212, ... 1148]
>>> ttest_ind(a,b).statistic
2.2795770510504845
>>> ttest_ind(a,b).pvalue/2
0.017522528133638322
```





Next Up: ANOVA

