



Empowering sellers to build their online stores

A Real-time customer trend & Business analysis.





Problem Statement

- Sellers on e-commerce platforms don't get quick insights about their customer behaviour and product sales.
- It's hard for them to track which products are performing well in real time.
- Traditional sales reports are delayed and static, limiting sellers decision making ability in real-time (stocks,pricing etc)

Goal

• To create a real-time dashboard that helps sellers analyze their sales and trending products using AWS.



Objectives

- Help sellers see their product performance in real time.
- Capture and process customer interaction events (e.g., product views, add-to-cart, purchases) in real time.
- Show trends like best-selling products, total sales, and geographical revenue generation
- Build a live dashboard using AWS tools for easy access and actionable insights.
- Make the system fast, reliable, and scalable for many sellers.



Service 01

Kinesis

Service 02

Amazon S3

Service 03

Athena

Service 04

AWS Glue



AWS
Services
Used

Service 05

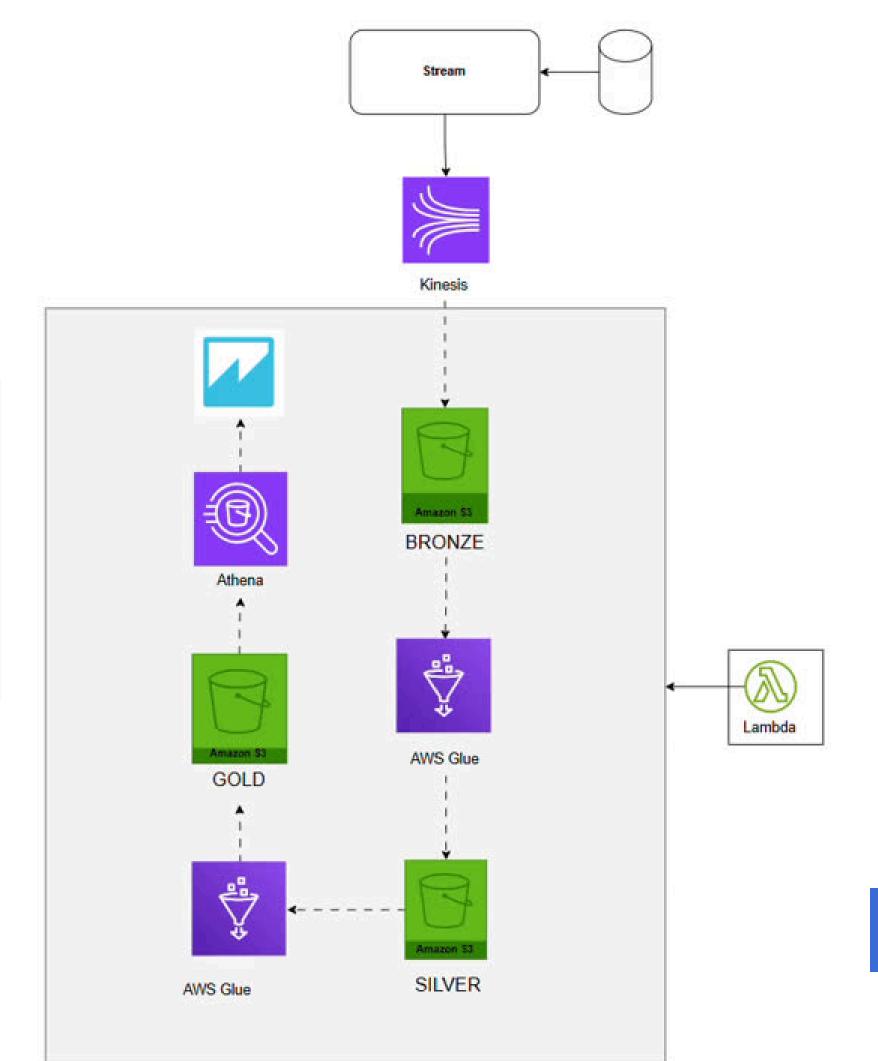
Lambda

Service 06
Quicksight





AWS Architecture Diagram





Data Pipeline Layers





Bronze 01

Raw data ingestion layer storing unprocessed or minimally processed data.





Silver 02

Cleaned and structured data layer for querying and transformations.



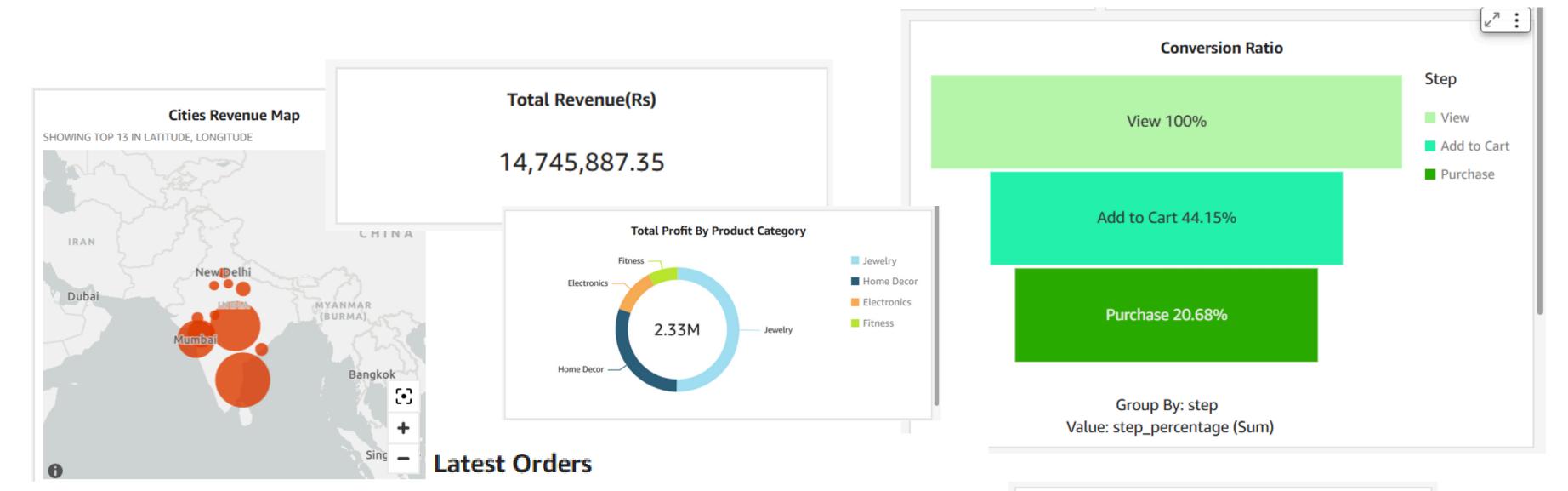


Gold 03

business-ready data layer optimized for analytics and reporting.



Dashboard Snapshots



product_id	product_name	payment_type	final_price	ingestion_date
P003	denim jeans	UPI	2,162.56	Jun 5, 2025
P016	gold necklace	Cash on Delivery	10,502.47	Jun 5, 2025
P024	wall art	Cash on Delivery	2,169	Jun 5, 2025

Average Profit Margin
15.8%





- Integrate machine learning models for demand forecasting and dynamic pricing recommendations.
- Add customer sentiment analysis from reviews to track customer satisfaction.
- Expand dashboard to mobile-friendly UI or embed in seller portals.



Thank You

