

Manish Vaishnav

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PROFESSIONAL SUMMARY

Highly motivated and accomplished finance professional with over 25 years of experience, currently serving in a Director-level role as Head of Finance at a Singapore-based technology start-up. Proven expertise in financial management, strategic planning, and cross-border operations across both public and private sectors. Adept at financial reporting, FP&A, compliance, and team leadership, with a strong ability to scale systems and processes in high-growth environments. Open to senior Finance Manager and FP&A roles where strategic oversight, operational excellence, and hands-on leadership are valued. Demonstrated ability to navigate complex financial landscapes, ensuring compliance with international standards (IFRS, SFRS) and delivering impactful solutions. Adept at leading finance teams, managing multi-entity operations, and implementing ERP systems to enhance operational efficiency. Committed to continuous learning and leveraging technology to drive sustainable business growth.

KEY SKILLS

- **Financial Leadership:** Strategic Planning, Budgeting, FP&A, Board Reporting, Financial Modeling (Fundraising & Investment Decisions)
- **Compliance & Reporting:** IFRS, SFRS, Tax, Audit, SGX/ACRA Filings
- **Systems & Automation:** Power Query, Power Pivot, Power BI, Oracle, Dynamics NAV, QuickBooks, MYOB, Python (Regression Analysis), Data visualization
- **Cross-Border Operations:** Subsidiary Setup, Multi-Entity Consolidation, Treasury Management

CORE COMPETENCIES

- Financial Reporting & Consolidation (IFRS, SFRS)
- Strategic Planning & Budgeting
- Cash Flow & Treasury Management
- Taxation & Regulatory Compliance
- Audit Management
- Financial Planning & Analysis (FP&A)
- ERP Implementation & Automation (Dynamics NAV, Oracle, Power BI)
- Leadership & Team Development
- Business Partnering with CEO/CFO
- Board-Level Financial Presentations

PROFESSIONAL EXPERIENCE

ceEntek Pte Ltd | Finance & Administration Manager (Director-Level Role) Singapore

March 2024 – Present (Promoted to Director in Jan 2025)

- Manage full finance and accounting functions, including accounts receivable, accounts payable, and payroll processing, across Singapore headquarters and subsidiaries in China and the Middle East, ensuring compliance with regulatory requirements.
- Handle financial planning & analysis (FP&A) activities, including forecasting, budgeting, variance analysis, and providing strategic insights to support business decisions.
- Lead fundraising efforts including engagement with venture capitalists and preparation of financial models and forecasts to support investment decisions and business planning.
- Prepare and present monthly management accounts to senior leadership, providing actionable insights and strategic recommendations.
- Conduct cash flow planning and management to ensure liquidity and support business operations and growth initiatives.
- Oversee the audit process, tax matters, GST filing and filing of annual returns with ACRA.
- Lead the establishment of new subsidiaries in other countries, navigating regulatory requirements and setting up financial operations aligned with local laws and business practices.

Key Achievements:

- Standardized and streamlined monthly management reporting processes, improving consistency, accuracy, and control over financial performance metrics.
- Built financial models for decision support in the context of fundraising activities, providing clear insights to support investor discussions and business planning.
- Partnered with regional directors to prepare detailed business plans aligned with strategic objectives, contributing to improved financial planning and long-term decision-making.
- Conducted ERP evaluations to assess suitable systems for future scalability and business expansion, ensuring informed decision-making as the company grows.
- Performed business analysis upon joining and proactively recommended voluntary GST registration, resulting in successful registration and refunds from IRAS that enhanced the company's cash position.
- Updated accounting systems for Middle East, UAE, and China subsidiaries to align with corporate standards.

GMR Infrastructure (Singapore) Pte Ltd | Associate General Manager - Finance Singapore

April 2023 – February 2024

- Reported directly to the CFO and oversaw all aspects of finance and accounting for the trading business in Singapore and Dubai.
- Developed and presented detailed MIS reports and Chairman Dashboards on a monthly and quarterly basis, driving decision-making at senior levels.
- Managed external audits, ensuring compliance and on-time completion.
- Oversaw all banking transactions and maintained strong relationships with financial institutions.

- Led a finance team, providing mentorship, support, and performance guidance.
- Consolidated Singapore financials and coordinated with India HQ for inclusion in listed company results.
- Created and managed annual budgets, aligning financial planning with strategic goals.
- Administered tax strategy and compliance, improving accuracy and reducing liabilities.

Healthway Medical Group Pte Ltd | Finance & Treasury Manager Singapore

June 2018 – October 2022

- Reported to the CFO and was responsible for financial closing, preparation of financial statements, and group-level consolidation for SGX-listed entity.
- Prepared quarterly and annual SGX announcements in accordance with listing regulations.
- Managed treasury functions, including cash management and forecasting, to support capital investments and operational needs.
- Played a pivotal role in restructuring group subsidiaries and improving operational efficiency.
- Collaborated closely with banks, payment service providers, and internal teams (AP, AR, payroll) to improve cash flow forecasting.
- Led the annual audit and coordinated tax filings, including GST and corporate tax, working with Big 4 tax consultants.
- Served as core team member for ERP system implementation, ensuring alignment with business processes.
- Automated reporting systems using Jet Reports, improving the accuracy and detail of financial insights.

Key Achievements:

- Automated daily cash flow reporting using Power BI.
- Reduced consolidation timeline from 5 days to 2 days.
- Successfully implemented SFRS 116 Leases accounting standard.
- Implemented Microsoft Dynamics NAV for consolidated company reporting, including designing the reporting structure and system architecture for streamlined group consolidation.

Rotary Engineering Ltd | Finance Manager Singapore

April 2017 – May 2018

- Directed finance operations across Singapore, Malaysia, and India, managing accounting, tax, and treasury activities.
- Supervised and mentored finance teams across multiple geographies, aligning them with corporate financial policies.
- Led the budgeting and quarterly forecasting process in coordination with Business Unit leaders to support strategic objectives.
- Collaborated with auditors and government authorities to ensure full statutory and regulatory compliance.
- Prepared monthly and quarterly business performance reports for senior management, including KPI tracking and variance analysis.

- Developed and implemented training programs for project teams to improve understanding of project cash flow management.

Key Achievement:

- Reduced monthly closing cycle by 3 days by streamlining reporting processes and eliminating bottlenecks.

Amtek Global Technologies Pte Ltd | Finance Manager *Singapore*

August 2015 – March 2017

- Oversaw cash flow and treasury for 15+ entities in Europe.
- Managed tax, GST, audits, and EDB incentive reporting.

Sembawang Engineers & Constructors Pte Ltd | Finance Manager *Singapore*

March 2008 – August 2015

- Progressed from Finance Executive to Manager.
- Led group cash flow, budgeting, MIS, financial consolidation, and SGX listing preparation.

Compulynx Ltd. Nairobi, Kenya | Financial Controller *Kenya*

April 2004 – February 2008

- Headed finance department; managed budgets, audits, tax, and financial systems.
- Recognized as "Best Manager" and developed in-house MIS systems.

Kentainers Ltd. & Crestanks Ltd. | Financial Controller & Chief Accountant *Kenya & Uganda*

September 2000 – March 2004

- Managed finance and admin functions across two countries.
- Implemented financial controls, reporting systems, and improved liquidity.

Monte Carlo Construction Pvt Ltd | Chief Accountant *India*

January 2000 – August 2000

Pravin M. Shah & Co. Chartered Accountants | Audit Executive *India*

July 1994 – December 1999

EDUCATION & QUALIFICATIONS

- Master of Commerce (Cost and Advanced Accounting) – May 1999
- Bachelor of Commerce (Advanced Accounting and Audit) – March 1997
- Completed Singapore Chartered Accountant Foundation Programme
- Completed Singapore Chartered Accountant Professional Programme except Capstone project.

CERTIFICATIONS

- Certified Business Analytics Specialist – April 2021
- Future Leaders Programme (NUS) – October 2022
- IFRS Certification (ACCA UK) – May 2013