

## Project Design Phase

### Technology Stack

Date	01 NOV 2025
Team ID	NM2025TMID04631
Title	CRM Application For Jewel Customer
Maximum Marks	4 Marks

#### 1. Overview

The **CRM Application for Jewel Customer** will be developed using a modern and reliable technology stack to ensure **performance, security, scalability, and ease of maintenance**. The stack combines both **frontend and backend technologies**, as well as **database, integration, and deployment tools**.

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#### 2. Technology Stack Summary

Layer	Technology / Tool	Purpose
<b>Frontend (User Interface)</b>	HTML5, CSS3, JavaScript	Structure, style, and interactivity for the CRM web interface.
	React.js / Salesforce Lightning Components	For creating responsive, dynamic, and reusable UI components.
<b>Backend (Server-side)</b>	Node.js with Express / Apex (if on Salesforce platform)	Server logic, API handling, and business process automation.
<b>Database</b>	MySQL / PostgreSQL / Salesforce Object Database	To store customer, order, billing, and inventory data securely.
<b>API Layer</b>	RESTful APIs	To integrate modules like billing, payment, and SMS/email gateways.
<b>Authentication &amp; Security</b>	JWT / OAuth 2.0 / Salesforce Authentication	User login, session management, and secure access control.
<b>Hosting / Deployment</b>	Salesforce Cloud / AWS / Heroku	For reliable cloud-based hosting and deployment.
<b>Version Control</b>	Git, GitHub	For source code management and team collaboration.

<b>Layer</b>	<b>Technology / Tool</b>	<b>Purpose</b>
<b>Communication Services</b>	Twilio / SendGrid / Salesforce Email Service	For sending SMS, email notifications, and alerts.
<b>Payment Integration</b>	Razorpay / Stripe / PayPal APIs	To manage online payments and transaction tracking.
<b>Testing Frameworks</b>	Jest / Mocha / Salesforce Test Classes	Unit and integration testing to ensure system reliability.
<b>Analytics &amp; Reporting</b>	Power BI / Tableau / Salesforce Reports	For generating dashboards, visual analytics, and performance reports.
<b>Containerization (Optional)</b>	Docker	To containerize and deploy the CRM for consistent environments.

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### 3. Technology Stack Architecture

The system follows a **3-Tier Architecture**:

1. **Presentation Layer (Frontend/UI)**
    - Developed using **React.js or Salesforce Lightning**.
    - Provides intuitive interfaces for admins, sales teams, and customers.
  2. **Application Layer (Backend/Logic)**
    - Implements all **business logic**, workflow automation, and validations.
    - Uses **Node.js/Express** or **Salesforce Apex** for processing requests and managing APIs.
  3. **Data Layer (Database/Storage)**
    - Uses **MySQL/PostgreSQL** or **Salesforce Database Objects** to store and retrieve all system data.
    - Includes **data backup and encryption** for reliability and security.
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### 4. Integration Components

- **SMS & Email Services:** Twilio / SendGrid APIs for communication.
- **Payment Gateways:** Integration with Razorpay or Stripe for transactions.

- **External APIs:** Support for future integrations like accounting or loyalty programs.
  - **Data Analytics:** Integration with Power BI or Salesforce Dashboard for insights.
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## 5. Development Tools

Category	Tools / Software
<b>IDE / Code Editor</b>	Visual Studio Code / Salesforce Developer Console
<b>Version Control</b>	GitHub / GitLab
<b>Project Management</b>	Jira / Trello
<b>Testing &amp; QA</b>	Postman (API testing), Jest, Selenium
<b>CI/CD</b>	GitHub Actions / Jenkins
<b>Documentation</b>	Confluence / Notion / Salesforce Documentation Tools

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## 6. Security Technologies

- SSL/TLS Encryption for all data transmission.
  - Role-Based Access Control (Admin, Manager, Sales Executive).
  - Data encryption at rest using AES standards.
  - Regular security audits and backup mechanisms.
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## 7. Deployment & Maintenance

- Hosted on **Salesforce Cloud** or **AWS Cloud Infrastructure**.
- Continuous Integration and Continuous Deployment (CI/CD) pipelines for regular updates.
- Automated monitoring using tools like **CloudWatch** or **Salesforce Monitoring Tools**.