# Predicting Laptop Price

SmartTech Co.

## AGENDA

- ☐ Introduction
- ☐ Problem Statement
- ☐ Solution Approach
- ☐ Results
- ☐ Business Impact
- ☐ Implementation and Next Steps
- □ Q&A



## TOOLS:



## <u>INTRODUCTION</u>

- Project Overview:
- Problem Statement: Developing a robust machine learning model to predict laptop prices accurately.
- Objective: Accurate pricing, market positioning, and understanding brand influence on pricing.
- Importance: Helps SmartTech Co. remain competitive by pricing their laptops accurately and strategically.

## **Business Context**

#### Client's Objectives:

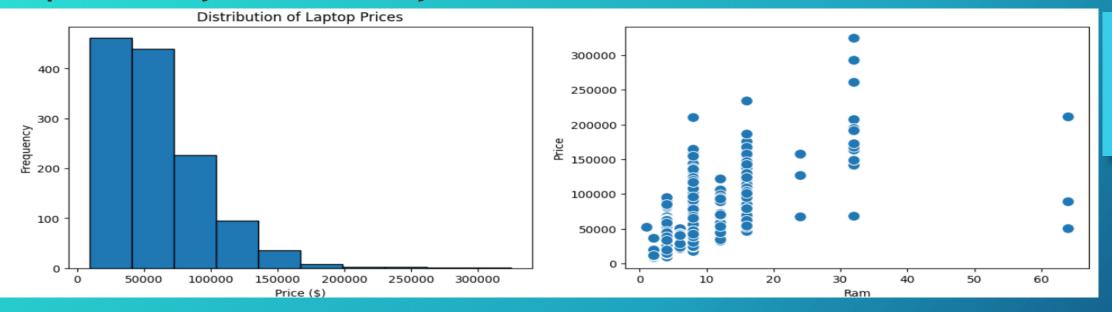
- Accurate Pricing: Enhance pricing strategy based on features.
- Market Positioning: Understand feature impact on prices.
- Brand Influence: Assess how brand reputation affects pricing.

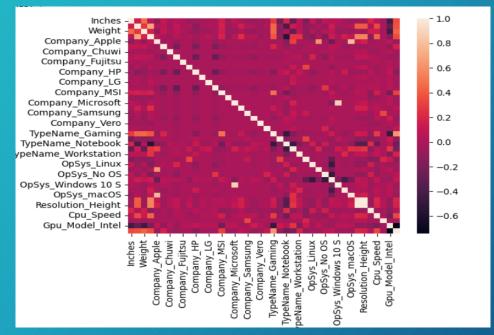
### **Data Overview:**

- Dataset Description:
- Data Attributes
- Key Features:
  - Brand: Manufacturer (e.g., Dell, HP, Apple)
  - Processor Type: Processor details (e.g., Intel i5, AMD Ryzen 7)
  - RAM: Memory size in GB
  - **Storage:** Type and capacity (e.g., 256GB SSD)
  - Screen Size: Size of the screen in inches
  - **Resolution:** Screen resolution (e.g., 1920x1080)
  - Graphics: Type of graphics card (e.g., integrated, dedicated)
  - Price: Laptop price in dollars (target variable)

- Statistics and Summary
- Basic Statistics:
- Total Records: 1303 laptops
- Number of Features: 8 features
- Price Range: \$150 \$2400
- Key Statistics:
- Average Price: \$1129
- Median RAM: 8GB
- Most Common Brand: Dell
- Unique Values in Categorical Features:
- Brands: 19 unique brands
- Processor Types: 20 unique processors
- Additional Insights:
- Most Common Processor: Intel i5
- Most Common Storage Type: SSD

## **Exploratory Data Analysis:**





## Data Preprocessing:

#### **Content:**

- Handling Missing Values: Most of the values are to be missing in entire row so simply drop that rows.
- Encoding Categorical Variables:

Company', 'TypeName', 'Inches', 'ScreenResolution', 'Cpu', 'Ram', 'Memory', 'Gpu', 'OpSys', 'Weight

## Feature Engineering:

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New Features: ['Inches', 'Cpu', 'Ram', 'Memory', 'Gpu', 'Weight', 'Price 'Company_Apple', 'Company_Asus', 'Company_Chuwi', 'Company_Dell' 'Company_Fujitsu', 'Company_Google', 'Company_HP', 'Company_Huawei', 'Company_LG', 'Company_Lenovo', 'Company_MSI', 'Company_Mediacom', 'Company_Microsoft', 'Company_Razer', 'Company_Samsung' 'Company_Toshiba', 'Company_Vero', 'Company_Xiaomi', 'TypeName_Gaming', 'TypeName_Netbook', 'TypeName_Notebook', 'TypeName_Ultrabook', 'TypeName_Workstation', 'OpSys_Chrome OS', 'OpSys_Linux', 'OpSys_Mac OS X', 'OpSys_No OS', 'OpSys_Windows 10', 'OpSys_Windows 10 S', 'OpSys_Windows 7', 'OpSys_macOS', 'Resolution_Width', 'Resolution_Height', 'Memory_Numeric', 'Cpu_Speed', 'Gpu_Model_ARM', 'Gpu_Model_Intel', 'Gpu_Model_Nvidia']
```

#### Among all features most correlation with price:

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["Weight", "Company_Apple", "Company_Fujitsu", "Company_Google", "Company_HP",

"Company_Huawei", "Company_Lenovo", "Company_MSI", "Company_Mediacom", "Company_Microsoft",

"Company_Vero", "TypeName_Netbook", "TypeName_Notebook", "TypeName_Ultrabook",

"TypeName_Workstation", "OpSys_Windows 10 S", "OpSys_macOS", "Resolution_Width",

"Resolution_Height", "Cpu_Speed", "Gpu_Model_ARM", "Gpu_Model_Nvidia"]
```

## Model Selection:

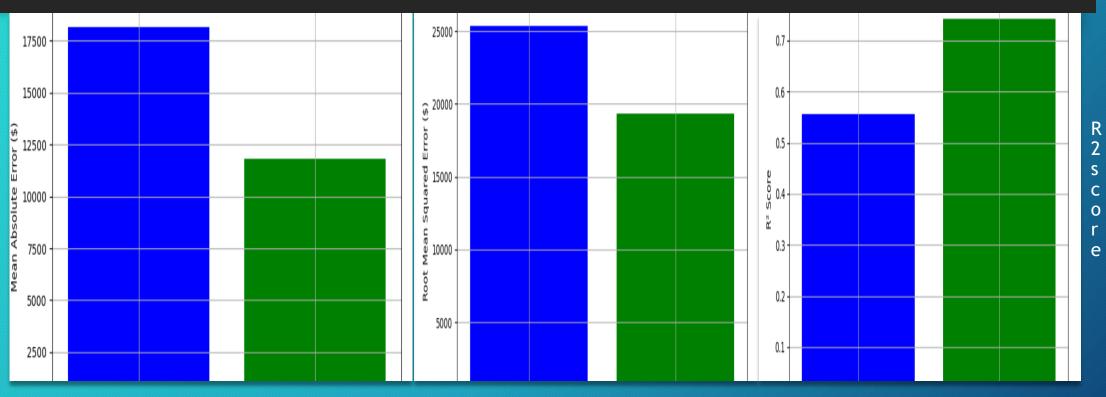
#### Linear Regression:

- Mean Absolute Error(MAE): \$18,179.84
- Root Mean Squared Error (RMSE): \$25,386.51
- R<sup>2</sup> Score: 0.556

#### Random Forest:

- Mean Absolute Error(MAE): \$11,826.01
- Root Mean Squared Error (RMSE): \$19,308.77
- R<sup>2</sup> Score: 0.743

## Visual Representation:



- •Best Model: Random Forest, as it demonstrates superior performance with lower error metrics and a higher R<sup>2</sup> score.
- •Recommendation: Random Forest model for predicting laptop prices due to its improved accuracy and ability to handle complex data relationships.

## Hyper Parameter Tuning:

#### Before Tuning:

MAE: \$11,826.01

RMSE: \$19,308.77

R<sup>2</sup> Score: 0.743

#### After Tuning:

MAE: \$11,950.68

RMSE: \$19,403.42

R<sup>2</sup> Score: 0.7405

Metric	Before Tuning	After Tuning
MAE	\$11,826.01	\$11,950.68
RMSE	\$19,308.77	\$19,403.42
R <sup>2</sup> Score	0.743	0.7405



