



## **Proposal for Customized ERP Software**

**For  
TEST COMPANY**

**By  
Concepts 360 Plus**  
SAIF Office No: Q1-09-056/  
PO BOX No – 46310  
Sharjah, UAE

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## 1. Project Information

<b>Project Title</b>	DODGE
<b>Prepared By</b>	Concepts 360 Plus
<b>Date</b>	21-Jan-2025
<b>Enquiry Number</b>	C3P-INQ-2025-01-0001
<b>Quotation Number</b>	QTN25010003
<b>Revision</b>	1
<b>Contact Details</b>	<p><b>Ms. Reeba Mathew</b> Business Development Executive +971 58 577 9121 sales@concepts360plus.com</p> <p><b>Mr. Nataraj Marulaiah</b> Techno-Commercial Director +91 797 281 5750 nm@concepts360plus.com</p>

## 2. Client Information

<b>Client Name</b>	TEST COMPANY
<b>Contact Details</b>	<p>Josh Sales josh@gmail.com 256345</p>

## 3. About Concepts 360 Plus – C3P

The proposal is to develop a customized ERP Software for Dexion Kitchen Equipment's Maintenance and Trading LLC. The new ERP software will be built / developed using the latest technologies. Dexion Kitchen Equipment's Maintenance and Trading LLC has identified the following modules for developing the ERP exclusively as per their requirement. However, this is just a broad outline of the requirement considered for making our offer. A complete SRS (Software Requirement Specifications) will be prepared once the project is assigned to us.

### 7.1 Sales Module

#### 7.1.1 Customer Registration

#### 7.1.2 Enquiry Registration

#### 7.1.3 Estimation

#### 7.1.4 Quotation

#### 7.1.5 Quotations for Variations

#### 7.1.6 Payment Terms

#### 7.1.7 Delivery Terms

#### 7.1.8 Order Confirmation

#### 7.1.9 Order Acceptance

#### 7.1.10 Performa Invoice

- 7.2.3 Request for Quotation
- 7.2.4 Purchase Quotation List
- 7.2.5 Comparison Statement

#### 4. Our Team

- 7.2.6 Purchase Order list

- 7.2.7 PO from Multiple PR

The core team of M/s Concepts 360 Plus has professionals with 20 years of experience in Information technology

- 7.3 Inventory Module

#### 5. Our Capabilities

- 7.3.1 Receipt

- 7.3.2 Storage

Customized Software Solutions

- 7.3.3 Records

- 7.3.4 Verification

Software Support

- 7.3.5 Goods Received Note

Customized Enterprise Resource Planning (ERP)

Digital Portals & Mobile Management

- 7.3.6 Stock Management

- 7.3.7 Material Issued

Digital marketing

- 7.3.8 Service Order List

Customized Web Solutions

- 7.4 HR Module

E-Commerce Solutions and Mobile Application Development

- 7.4.1 Employee details

Search Engine Optimization (SEO)

- 7.4.2 Salary Calculation

IT Hardware

- 7.4.3 Insurance

IT Hardware Management

- 7.4.4 Vehicle details

IT Infrastructure/ Consulting

- 7.4.5 Recruitment details

Remote Infrastructure Management

- 7.4.6 Salary advance/overtime

#### 6. Our Clients

- 7.4.7 Job role assignment

- 7.5 Accounting Module

Our clients have been IT companies, Engineering Industries, Educational Institutions, Bio Medical Waste Disposal Company, Manufacturing Companies, Trading Companies, Etc. We have also created intra organization portals like

- 7.5.1 Profit/Loss Tracking

- 7.5.2 Accounts Payable

Customer Relationship Management Systems, Subscriber Management Systems, Product Management Systems, Service

- 7.5.3 Accounts Receivable

Flow Control Management Systems and other customized solutions for our clients.

- 7.5.4 Tax Management

#### 7. About the Project

- 7.5.5 Multi-Currency Management

have been IT companies, Engineering Industries, Educational Institutions, Bio Medical Waste Disposal Company, Manufacturing Companies, Trading Companies, Etc. We have a

- 7.5.6 Credit Notes

- 7.5.7 Debit Notes

7.6 Annual Maintenance Contract (AMC) Module

#### 8. Roles & Responsibilities

- 7.6.1 Customer Registration

- 7.6.2 AMC Enquiry Registration

Developer

- 7.6.3 AMC Quotation

Concepts 360 Plus-

- 7.6.4 AMC Agreement

C3P

- 7.6.5 AMC PPM

Development of Customized ERP software as per the details mentioned above  
Annual Maintenance (Optional) -Online support and maintenance  
Provide all necessary training to handle the ERP software.

- 7.6.6 AMC Reports

- 7.6.7 AMC Reminders

- 7.6.8 Complaint Registration

Client

- 7.6.9 Complaint Reports

Provide all the necessary information like company details, organization structure, disclaimers, private policy, terms and conditions, department SOP, all types of reports, department process flow diagrams, department flow chart, all types of current using formats, number of required controls, employee details etc. to develop a customized ERP as per the requirement mentioned above  
Assign a project coordinator for this project from the client side.  
Provide all necessary infrastructure for ERP implementation  
Provide all necessary permissions during the visit of the technical team (If Planned)

Test 1

all types of reports, department process flow diagrams, department flow chart, all types of current using formats, number of required controls, employee details etc. to develop a customized ERP as per the requirement mentioned above  
Assign a project coordinator for this project from the client side.  
Provide all necessary infrastructure for ERP implementation  
Provide all necessary permissions during the visit of the technical team (If Planned)

## 9. Timeline

Based on the information provided we have calculated the tentative time required for Development of QR Code based Salesperson tracking and Reporting System as follows: All time-lines below are indicative and are subject to minor changes depending on changes after mutual discussions.

<div>Concepts360Plus</div>		Form No:C3P-SAM-011																							
		Date: 7-Jan-2025																							
		Dexion Kitchen Equipment's Maintenance and Trading LLC																							
Customer Name:	Dexion Kitchen	2025																							
Project Name:	Customized ERP Software	Jan		Feb		Mar			April			May			June			Remarks							
Inquiry Number:	C3P-INQ-2024-03-163	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19		20	21	22	23	24		
PROJECT ACTIVITIES	Resp																								
Requirement Analysis	C3P/DK																								
Designing	C3P																								
Coding and Integration	C3P																								
First Demo	C3P/DK																								
Changes required If any after the completion of basic development	C3P																								
Testing and delivery	C3P/DK																								
Second Demo	C3P																								
Implementation & Training	C3P/DK																								
Completed As per Plan																									
Completed With Delay																									
In Progress																									
Update Schedule																									
Not Started																									
		Total Weeks Expected :21																							
		Saif Office No:Q1-09-056 Sharjah, UAE, PO BOX No - 46310																							
		<a href="http://www.concepts360plus.com">www.concepts360plus.com</a>																							
Prepared by: Reeba Mathew																									

The completion of work is estimated to be a period of 2 months. (This is an average period which includes 3 weeks for requirement collection and it highly depends upon the time taken by customer to provide necessary data for input and other necessities for the preparation of the software solution). As the pandemic situation is in existence, any problems that arises due to the pandemic conditions will be mutually discussed and actions will be taken accordingly.

## 10. Cost of the Project

Description	Qty	Price	Total
Sales	2	15.00	30.00
Purchase	2	12.00	24.00
<b>Grand Total:</b>			54.00
<i>Amount in Words:</i>			Fifty Four Only

## Optional Services

Services	Monthly Rate	Yearly Rate
Cloud Hosting (Optional)	100.00	1200.00
One Time Set-up fees	0.00	0.00
Cloud Service Annual Recurring Cost	0.00	0.00
Annual Maintenance Contract (AMC)	0.00	0.00
Test Optional Service	10.00	120.00
<b>Grand Total:</b>		1,320.00
<i>Amount in Words:</i>		One Thousand Three Hundred Twenty Only

1. Above prices are based on the requirements collected during the discussion / input given for designing the software. The
2. offer may change when design parameters and scope changes
3. Any additional development other than the scope mentioned will be discussed mutually and will be charged extra.
4. If there is any change in the initial templates provided by the customer, additional charges will apply for the redesign
5. If any visit required from our technical team, company shall provide necessary arrangements.

## 11. Terms And Conditions

### Validity

Quotation is valid for 30 days

### Payment

1. 50% Advance along with the order.
2. 40% After Delivery and Final Installation
3. 10% against Final Integration and Training.

### **Delivery Terms**

Estimated to be a period of 2 months from the date of releasing the PO along with the advance.

### **Annual Maintenance Contract**

1. 2 months from the date of final Installation, free online Support and Maintenance will be provided.
2. After completion of the 2 months, 15 % of the total cost of the solution will be charged annually for providing the Online Support and Maintenance. (Optional)
3. If any delays occur from the customer during the development stage, the delayed days/weeks will be deducted from the free support period.

### **Commitments**

All technical/ commercial commitments made by us in writing only form part of our agreement with you. Concepts 360 Plus may use the general details of this quote for promotional, advertising and PR purposes.

### **Passing of Risk & Title**

Ownership of supplied software remains with Concepts 360 Plus until full payment is received. Risk passes on to customer on delivery.

Migration of Existing data and Creation Centralized reports for management: The cost will be calculated based on the volume of work.

Necessary infrastructural requirements shall be done by the customer.

### **Force Majeure**

Neither party shall be liable or deemed to be in default for any delay or failure in performance resulting directly or indirectly from acts of God, Civil or Military authority, acts of public enemy, war, riots, civil disturbances, insurrections, accidents, fire, explosions, earthquakes, floods, shortages etc. beyond the reasonable control of such party.

We are looking forward to assist you with our business solutions. Please do not hesitate to contact if any further clarifications are required. Assuring you the best of our services.