



### Israel, West Bank, Gaza

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



### Japan

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



Korea, North

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



Korea, South

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



## Mexico

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



### Peoples Republic of China

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007



### United States

Source: U.S. Central Intelligence Agency, *World Factbook*, 2007

# Key Concepts

**527 group** A tax-exempt advocacy organization that seeks to influence federal elections by running issue related advertisements criticizing the record of a candidate or by mobilizing voters to register and vote.

**absolute poverty** A situation in which people lack the resources to satisfy the basic needs no person should be without.

**absorption assimilation** A process by which members of a minority group adapt to the ways of the dominant culture.

**achieved characteristic** A status acquired through some combination of personal choice, effort, and ability.

**achieved statuses** Social statuses acquired through some combination of personal choice, effort, and ability. A person's marital status, occupation, and educational attainment are considered examples of achieved statuses.

**adaptive culture** The portion of nonmaterial culture (norms, values, and beliefs) that adjusts to material innovations.

**affectional action** Social action that pursues a goal in response to an emotion such as revenge, love, or loyalty.

**agents of socialization** Significant others, primary groups, ingroups and outgroups, and institutions that (1) shape our sense of self or social identity, (2) teach us about the groups to which we do and do not belong, (3) help us to realize our human capacities, and (4) help us negotiate the social and physical environment we have inherited.

**age-specific birth rate** The annual number of births per 1,000 women of a specific age group.

**aging population** A population in which the percentage that is age 65 and older is increasing relative to other age groups.

**alienation** A state of being in which human life is dominated by the forces of its inventions.

**altruistic** A state in which the ties attaching the individual to the group are such that he or she has no life beyond the group and strives to blend in with the group to have a sense of being.

**altruistic suicide** Suicide resulting from social ties so strong that the self has no life apart from the group.

**anomaly** An observation that a paradigm cannot explain.

**anomic** A state in which the ties attaching the individual to the group are disrupted due to dramatic changes in economic circumstances.

**anomic suicide** Suicide resulting from social ties disrupted by dramatic change in economic circumstances.

**ascribed characteristic** Any physical trait that is biological in origin and/or cannot be changed, to which people assign overwhelming significance. (ch. 2)

**ascribed characteristics** Attributes people have at birth, develop over time, or possess through no effort or fault of their own. (ch. 8)

**ascribed statuses** Social positions assigned on the basis of attributes people possess through no fault of their own—those attributes are acquired at birth (such as skin shade, sex, or hair color), develop over time (such as height, weight, baldness, wrinkles, or reproductive capacity), or possess through no effort or fault of their own (such as the country into which one is born and religious affiliation “inherited” from parents).

**assimilation** A process by which ethnic or racial distinctions between groups disappear because one group is absorbed into another group's culture or because two cultures blend to form a new cultural system.

**authoritarian government** A system of government in which there is no separation of power and a single person (dictator), group (family, military, single party), or social class holds all power.

**authority** Legitimate power in which people believe that the differences in power are just and proper—that is, people view a leader as being entitled to give orders.

**back stage** The area of everyday life out of an audience's sight, where individuals can do things that would be inappropriate or unexpected on the front stage.



**basic innovations** Revolutionary, unprecedented, or groundbreaking inventions or discoveries that form the basis for a wide range of applications.

**beliefs** Conceptions that people accept as true, concerning how the world operates and where the individual fits in relationship to others.

**biography** All the day-to-day activities from birth to death that make up a person's life.

**bourgeoisie** In Marxist theory, owners of the means of production who exploit the labor of the proletariat. (ch. 1)

**bourgeoisie** The owners of the means of production (such as land, machinery, buildings, and tools), who purchase labor. (ch. 2)

**brain drain** The emigration from a country of the most educated and most talented people.

**bureaucracy** An organization that strives to use the most efficient means to achieve a valued goal.

**capitalism** An economic system in which the raw materials and the means of producing and distributing goods and services remain privately owned.

**caregiver burden** The extent to which caregivers believe that their emotional balance, physical health, social life, and financial status suffer because of their caregiver role.

**caste system** A system of social stratification in which people are ranked on the basis of ascribed characteristics (over which they have no control).

**chance** Something not subject to human will, choice, or effort; it helps determine a person's racial and ethnic classification.

**charismatic authority** A type of authority that derives from the exceptional and exemplary qualities of the person who issues the commands.

**church** A group whose members hold the same beliefs about the sacred and the profane, who behave in the same way in the presence of the sacred, and who gather in body or spirit at agreed-on times to reaffirm their commitment to those beliefs and practices.

**class** A person's overall economic and social status in a system of social stratification.

**class system** A system of social stratification in which people are ranked on the basis of achieved characteristics, such as merit, talent, ability, or past performance.

**censors** People whose job is to sift information conveyed through movies, books, letters, TV, the Internet, and other

media and to remove or block any material that those in power consider unsuitable or threatening.

**censorship** A method of preventing information from reaching an audience.

**choice** The act of choosing from a range of possible behaviors or appearances; a person's choices may evoke associations with a particular race or ethnic group.

**civil religion** An institutionalized set of beliefs about a nation's past, present, and future and a corresponding set of rituals. Both the beliefs and the rituals take on a sacred quality and elicit feelings of patriotism. Civil religion forges ties between religion and a nation's needs and political interests.

**claims makers** People who articulate and promote claims and who tend to gain in some way if the targeted audience accepts their claims as true.

**claims-making activities** Actions taken to draw attention to a claim, such as "demanding services, filling out forms, lodging complaints, filing lawsuits, calling press conferences, writing letters of protest, passing resolutions, publishing exposés, placing ads in newspapers, . . . setting up picket lines or boycotts" (Spector and Kitsuse 1977, p. 79).

**coercive organizations** Formal organizations that draw in people who have no choice but to participate; such organizations include those dedicated to compulsory socialization or to resocialization or treatment of individuals labeled as deviant.

**cohort** A group of people born around the same time (such as a specified five-year period) who share common experiences and perspectives by virtue of the time they were born.

**collective memory** The experiences shared and recalled by significant numbers of people. Such memories are revived, preserved, shared, passed on, and recast in many forms, such as stories, holidays, rituals, and monuments.

**colonialism** A form of domination in which a foreign power uses superior military force to impose its political, economic, social, and cultural institutions on an indigenous population so it can control their resources, labor, and markets.

**colonization** A form of domination in which one country imposes its political, economic, social, and cultural institutions on an indigenous population and the land it occupies.

**color line** A barrier supported by customs and laws separating nonwhites from whites, especially with regard to their place in the division of labor.

**commercialization of gender ideals** The process of introducing products to the market by using advertising and sales campaigns that draw on socially constructed standards of masculinity and femininity.

**concepts** Thinking and communication tools used to give and receive complex information efficiently and to frame and focus observations.

**conflict** In Marxist theory, the major force that drives social change.

**conformity** Behavior and appearances that follow and maintain the standards of a group. Also, the acceptance of culturally valued goals and the pursuit of those goals through means defined as legitimate.

**conglomerate** A large corporation that owns “smaller” corporations acquired through merger or acquisition.

**constrictive pyramid** A population pyramid that is narrower at the base than in the middle. It shows that the population consists disproportionately of middle-aged and older people.

**constructionist approach** A sociological approach that focuses on the way specific groups, activities, conditions, or artifacts become defined as problems.

**context** The social setting in which racial and ethnic categories are recognized, constructed, and challenged.

**control** The guiding or regulating, by planning out in detail, the production or delivery of a service or product.

**control variables** Variables suspected of causing spurious correlations.

**core economies** The wealthiest, most highly diversified economies, with strong, stable governments.

**corporate crime** Crime committed by a corporation as it competes with other companies for market share and profits.

**correlation coefficient** A mathematical representation that quantifies the extent to which a change in one variable is associated with a change in another variable.

**countercultures** Subcultures in which the norms, values, beliefs, symbols, and language the members share emphasize conflict or opposition to the larger culture. In fact, rejection of the dominant culture’s values, norms, symbols, and beliefs is central to understanding a counterculture.

**counterrevolutionary movements** Social movements that seek to maintain a social order that reformist and revolutionary movements are seeking to change.

**crude birth rate** The annual number of births per 1,000 people in a designated geographic area.

**crude death rate** The annual number of deaths per 1,000 people in a designated geographic area.

**cultural genocide** An extreme form of ethnocentrism in which the people of one society define the culture of another society not as merely offensive, but as so intolerable that they attempt to destroy it.

**cultural relativism** The perspective that a foreign culture should not be judged by the standards of a home culture and that a behavior or way of thinking must be examined in its cultural context.

**culture** The way of life of a people; more specifically, the human created strategies for adjusting to the environment and to those creatures (including humans) that are part of that environment.

**culture shock** The strain that people from one culture experience when they must reorient themselves to the ways of a new culture.

**cults** Very small, loosely organized groups, usually founded by a charismatic leader who attracts people by virtue of his or her personal qualities.

**cultural base** The number of existing innovations, which forms the basis for further inventions.

**cultural lag** A situation in which adaptive culture fails to adjust in necessary ways to material innovation.

**currents of opinion** The state of affairs with regard to some way of being expressed through rates (suicide, marriage, savings).

**dearth of feedback** A situation in which much of the information released or picked up by the popular media is not subjected to honest, constructive criticism, because the critical audience that exists is too small to evaluate the information before it is used.

**decolonization** A process of undoing colonialism such that the colonized achieves independence from the so-called mother country.

**democracy** A system of government in which power is vested in the citizen body, and in which members of that citizen body participate directly or indirectly in the decision-making process.

**demographic gap** The difference between a population’s birth rate and death rate.

**demography** A subspecialty within sociology that focuses on the study of human populations, particularly on their size and rate of growth.

**denomination** A hierarchical religious organization, led by a professionally trained clergy, in a society in which church and state are usually separate.

**dependent variable** The variable to be explained or predicted.

**deviance** Any behavior or physical appearance that is socially challenged or condemned because it departs from the norms and expectations of a group.

**deviant subcultures** Groups that are part of the larger society but whose members adhere to norms and values that favor violation of the larger society's laws.

**differential association** A theory of socialization that explains how deviant behavior, especially delinquent behavior, is learned. It states that "when persons become criminal, they do so because of contacts with criminal patterns and also because of isolation from anticriminal patterns" (Sutherland and Cressey 1978, p. 78).

**diffusion** The process by which an idea, an invention, or some other cultural item is borrowed from a foreign source.

**discrimination** Intentional or unintentional unequal treatment of individuals or groups because of attributes unrelated to merit, ability, or past performance—treatment that denies equal opportunities to achieve socially valued goals.

**disenchantment** A great spiritual void accompanied by a crisis of meaning. It occurs when people focus so uncritically on the ways they go about achieving a valued goal that they lose sight of that goal.

**dispositional causes** Forces over which individuals are supposed to have control—including personal qualities or traits, such as motivation level, mood, and effort.

**division of labor** Work that is broken down into specialized tasks, each performed by a different set of persons trained to do that task. The persons doing each task often live in different parts of the world. Not only are the tasks specialized, but the parts and materials needed to manufacture products also come from many different regions of the world.

**documents** Written or printed materials used in research.

**domestication** The process by which plants and animals were brought under human control.

**double consciousness** According to DuBois, "this sense of always looking at one's self through the eyes of others, of measuring one's soul by the tape of a world that looks on in amused contempt and pity." The double consciousness includes a sense of two-ness: "an American, a Negro;

two souls, two thoughts, two unreconciled strivings; two warring ideals in one dark body, whose dogged strength alone keeps it from being torn asunder."

**doubling time** The estimated number of years required for a country's population to double in size.

**downward mobility** A form of vertical mobility in which a person moves down in rank.

**dramaturgical model** A model in which social interaction is viewed as if it were a theater, people as if they were actors, and roles as if they were performances before an audience in a particular setting.

**ecclesia** A professionally trained religious organization, governed by a hierarchy of leaders, that claims everyone in a society as a member.

**economic system** A socially created institution that coordinates human activity in the effort to produce, distribute, and consume goods and services.

**education** In the broadest sense, the experiences that train, discipline, and shape the mental and physical potentials of the maturing person.

**efficiency** An organization's claim of offering the "best" products and services, which allow consumers to move quickly from one state of being to another (for example, from hungry to full, from fat to thin, or from uneducated to educated).

**egoistic** A state in which the ties attaching the individual to others in the society are weak.

**egoistic suicide** Suicide resulting from weak social ties that fail to attach the person to the group.

**emigration** The departure of individuals from one country or other geographic area to take up residence elsewhere.

**empire** A group of countries under the direct or indirect control of a foreign power or government such that the dominant power shapes the subordinate entities' political, economic, and cultural development.

**endogamy** Norms requiring or encouraging people to choose a partner from the same social category as their own.

**established sects** Religious organizations, resembling both denominations and sects, that have left denominations or ecclesiae and have existed long enough to acquire a large following and widespread respectability.

**esteem** The reputation that someone occupying an ascribed or achieved status has earned from people who know and observe them.

**ethgender** A social category that combines sex, gender, race, and ethnicity.

**ethnicity** People who share, believe they share, or are believed by others to share a national origin; a common ancestry; a place of birth; distinctive concrete social traits (such as religious practices, style of dress, body adornments, or language); or socially important physical characteristics (such as skin color, hair texture, or body structure).

**ethnocentrism** A viewpoint that uses one culture, usually the home culture, as the standard for judging the worth of foreign ways.

**evolutionary view** The idea that human societies progress in stages from primitive to civilized, with each successive stage representing a more complex form of social organization.

**exogamy** Norms requiring or encouraging people to choose a partner from a social category other than their own.

**expansive pyramid** A triangular population pyramid that is broadest at the base, with each successive cohort smaller than the one below it. This pyramid shows that the population consists disproportionately of young people.

**externality costs** Hidden costs of using, making, or disposing of a product that are not figured into the price of the product or paid for by the producer.

**extreme poverty** The most severe form of poverty, in which people cannot afford the basic human necessities (food, water, clothes, and shelter).

**extreme wealth** The most excessive form of wealth, in which a very small proportion of people have money, material possessions, and other assets (minus liabilities) in such abundance that a small fraction of it (if spent appropriately) could provide adequate food, safe water, sanitation, and basic health care for the 1 billion poorest people on the planet.

**facade of legitimacy** An explanation that members of dominant groups give to justify their actions.

**falsely accused** People who have not broken the rules of a group but are treated as if they have.

**family** A social institution that binds people together through blood, marriage, law, and/or social norms. Family members are generally expected to care for and support each other.

**fatalistic** A state in which the ties attaching the individual to the group involve discipline so oppressive it offers no chance of release.

**fatalistic suicide** Suicide resulting from social ties whose discipline is so oppressive it offers no chance of release.

**feeling rules** Norms that specify appropriate ways to express internal sensations.

**femininity** The physical, behavioral, and mental and emotional traits believed to be characteristic of females.

**feminism** In its most basic sense, a perspective that advocates equality between men and women.

**finance aristocracy** Bankers and stockholders seemingly detached from the world of “work.”

**folkways** Customary ways of handling the routine matters of everyday life. (ch. 7)

**folkways** Norms that apply to the mundane aspects or details of daily life. (ch. 3)

**foreign-born** People living within the political boundaries of a country who were born elsewhere.

**formal curriculum** The various academic subjects, such as mathematics, science, English, reading, and physical education.

**formal dimension** The official aspect of an organization, including job descriptions and written rules, guidelines, and procedures established to achieve valued goals.

**formal education** A systematic, purposeful, planned effort intended to impart specific skills and modes of thought.

**formal organization** Coordinating mechanisms that bring together people, resources, and technology and then channel human activity toward achieving a specific outcome.

**formal sanctions** Expressions of approval or disapproval backed by laws, rules, or policies that specify (usually in writing) the conditions under which people should be rewarded or punished and the procedures for allocating rewards and administering punishments.

**fortified households** Preindustrial arrangements in which a household acts as an armed unit and the head of the household acts as its military commander. The household is characterized by the presence of a nonhouseholder class, consisting of propertyless laborers and servants.

**front stage** The area of everyday life visible to an audience, where people take care to create and maintain the images and behavior the audience has come to expect.

**function** The contribution part of a society makes to order and stability within the society.

**functionally illiterate** Lacking the level of reading, writing, and calculating skills needed to function in the society in which one lives.

**fundamentalism** A belief in the timelessness of sacred writings and a belief that such writings apply to all kinds of environments.

**games** Structured, organized activities that usually involve more than one person and a number of constraints, such as established roles, rules, time, place, and outcome.

**gender** A social distinction based on culturally conceived and learned ideals about appropriate appearance, behavior, and mental and emotional characteristics for males and females.

**gender polarization** The organizing of social life around male-female ideals, so that people's sex influences every aspect of their life, including how they dress, the time they get up in the morning, what they do before they go to bed at night, the social roles they take on, the things they worry about, and even the ways they express emotion and experience sexual attraction.

**gender-schematic** A term describing decisions that are influenced by a society's polarized definitions of masculinity and femininity rather than by criteria such as self-fulfillment, interest, ability, and personal comfort.

**generalizability** The extent to which findings can be applied to the larger population from which a sample is drawn.

**generalized other** A system of expected behaviors, meanings, and viewpoints that transcend those of the people participating.

**global inequality** The unequal distribution of income, wealth, or other valued resources across countries and within each country.

**global interdependence** A situation in which the social, political, financial, and cultural lives of people around the world are so intertwined that one country's problems—such as unemployment, drug abuse, environmental pollution, and the search for national security in the face of terrorism—are part of a larger global situation.

**globalization** The ever-increasing flow of goods, services, money, people, information, and culture across political borders.

**goods** Any products manufactured, grown, or extracted from the earth, such as food, clothing, housing, automobiles, coal, computers, and so on.

**government** The organizational structure that directs and coordinates people's involvement in the political activities

of a country or other territory (city, county, state) within that country.

**gross domestic product (GDP)** The monetary value of the goods and services that a nation's work force produces over the course of a year (or some other time period).

**group** Two or more people who share a distinct identity, feel a sense of belonging, and interact directly or indirectly with one another.

**Hawthorne effect** A phenomenon in which research subjects alter their behavior when they learn they are being observed.

**hegemony** A process by which a power maintains its dominance over other entities.

**hidden curriculum** All the other activities that go on as students learn subject matter, and the "lessons" that those other activities convey about the value and meaning of what the students are learning.

**households** All related and unrelated persons who share the same dwelling.

**hypothesis** A trial explanation put forward as the focus of research; it predicts how independent and dependent variables are related and how a dependent variable will change when an independent variable changes.

**ideal** A standard against which real cases can be compared.

**ideal type** A deliberate simplification or caricature that exaggerates defining characteristics, thus establishing a standard against which real cases can be compared.

**ideology** A set of beliefs taken to be accurate accounts and explanations of why things are as they are. The beliefs are not challenged or subjected to scrutiny by the people who hold them.

**illiteracy** The inability to understand and use a symbol system, whether it is based on sounds, letters, numbers, pictographs, or some other type of symbol.

**immigration** The entry of individuals into a country or other geographic area of which they are not natives to take up residence there.

**imperialistic power** A political entity that exerts control and influence over foreign entities through conquest or force and/or through policies and economic pressures.

**impression management** The process by which people in social situations manage the setting, their dress, their words, and their gestures to correspond to the impression they are trying to make or the image they are trying to project.



**improving innovations** Modifications of basic inventions that improve upon the originals—for example, making them smaller, faster, less complicated, more efficient, more attractive, or more profitable.

**income** The money a person earns, usually on an annual basis through salary or wages.

**independent variable** The variable that explains or predicts the dependent variable.

**individual discrimination** Any overt action of an individual that depreciates someone from an outgroup, denies outgroup members opportunities to participate, or does violence to their lives and property.

**Industrial Revolution** Changes in manufacturing, agriculture, transportation, and mining that transformed virtually every aspect of society.

**infant mortality rate** The annual number of deaths of infants one year old or younger for every 1,000 such infants born alive.

**informal dimension** The unofficial aspect of an organization, including behaviors that depart from the formal dimension, such as employee-generated norms that evade, bypass, or ignore official rules, guidelines, and procedures.

**informal education** Education that occurs in a spontaneous, unplanned way.

**informal sanctions** Spontaneous, unofficial expressions of approval or disapproval that are not backed by the force of law.

**information explosion** An unprecedented increase in the amount of stored and transmitted data and messages in all media (including electronic, print, radio, and television).

**ingroup** A group with which people identify and to which they feel closely attached, particularly when that attachment is founded on hatred or opposition toward an outgroup.

**in-migration** The movement of people into a designated geographic area, such as a country, region, or city.

**innovation** (as a response to structural strain) The acceptance of cultural goals but the rejection of the legitimate means to achieve them. (ch. 7)

**innovation** The invention or discovery of something, such as a new idea, process, practice, device, or tool. (ch. 16)

**institution** A relatively stable and predictable arrangement among people that has emerged over time to coordinate human interaction and behavior in ways that meet some social need.

**institutionally complete subcultures** Subcultures whose members do not interact with anyone outside their subculture to shop for food, attend school, receive medical care, or find companionship, because the subculture satisfies these needs.

**instrumental-rational action** Social action that is pursued by the most efficient means, often without considering the appropriateness or consequences of those means.

**insurgents** Groups who participate in armed rebellion against some established authority, government, or administration with the hope that those in power will retreat.

**intergenerational mobility** A form of vertical mobility in which people move upward or downward in rank over two or more generations.

**internal migration** The movement of people within the boundaries of a single country—from one state, region, or city to another.

**internalization** The process in which people take as their own and accept as binding the norms, values, beliefs, and language that their socializers are attempting to pass on.

**intersexed** A broad term used by the medical profession to classify people with some mixture of male and female biological characteristics.

**interviews** Face-to-face or telephone conversations between an interviewer and a respondent, in which the interviewer asks questions and records the respondent's answers.

**intragenerational mobility** A form of vertical mobility in which a person moves upward or downward in rank during his or her lifetime.

**invention** A synthesis of existing innovations.

**involuntary minorities** Ethnic or racial groups that were forced to become part of a country by slavery, conquest, or colonization.

**iron cage of rationality** The set of irrationalities that rational systems generate.

**Islamic revivalism** Responses to the belief that existing political, economic, and social systems have failed—responses that include a disenchantment with, and even a rejection of, the West; soul-searching; a quest for greater authenticity; and a conviction that Islam offers a viable alternative to secular nationalism, socialism, and capitalism.

**issue** A matter that can be explained only by factors outside an individual's control and immediate environment.

**labor-intensive poor economies** Economies that have a lower level of industrial production and a lower standard of living than core economies. They differ markedly from core economies on indicators such as doubling time, infant mortality, total fertility, per capita income, and per capita energy consumption.

**language** A symbol system involving the use of sounds, gestures (signing), and/or characters (such as letters or pictures) to convey meaning.

**latent functions** Unintended or unanticipated effects that part of a society has on order and stability within the society.

**laws of supply and demand** Natural laws regulating capitalist economies such that “as demand for an item increases, prices rise.” Manufacturers respond by increasing production which in turn “increases competition and drives the price down” (Hirsch, Kett, and Trefil 1993, p. 455).

**legal-rational authority** A type of authority that rests on a system of impersonal rules that formally specifies the qualifications for occupying a powerful position.

**liberation theology** A religious movement based on the idea that organized religions have a responsibility to demand social justice for the marginalized peoples of the world, especially landless peasants and the urban poor, and to take an active role at the grassroots level to bring about political and economic justice.

**life chances** The probability that an individual’s life will follow a certain path and will turn out a certain way. (ch. 8)

**life chances** A critical set of potential social advantages, including the chance to live past the first year of life, to live independently in old age, and everything in between. (ch. 12)

**linguistic relativity hypothesis** The idea that “no two languages are ever sufficiently similar to be considered as representing the same social reality. The worlds in which different societies live are distinct worlds, not merely the same world with different labels attached.”

**looking-glass self** A process in which a sense of self develops, enabling one to see oneself reflected in others’ real or imagined reactions to one’s appearance and behaviors.

**low-technology tribal societies** Hunting-and-gathering societies with technologies that do not permit the creation of surplus wealth.

**manifest functions** Intended or anticipated effects that part of a society has on order and stability within the society.

**masculinity** The physical, behavioral, and mental and emotional traits believed to be characteristic of males.

**mass media** Forms of communication designed to reach large audiences without face-to-face contact between those conveying and those receiving the messages.

**master status** One status in a status set that is so important to a person’s social identity it overshadows all other statuses a person occupies—shaping every aspect of life and dominating social interactions.

**master status of deviant** An identification marking a rule breaker first and foremost as a deviant.

**material culture** All the natural and human-created objects to which people have attached meaning.

**McDonaldization** A process whereby the principles governing the fast-food industry come to dominate other sectors of the American economy, society, and the world.

**means of production** The land, machinery, buildings, tools, labor, and other resources needed to produce and distribute goods and services.

**mechanical solidarity** Social order and cohesion based on a common conscience, or uniform thinking and behavior.

**mechanization** The addition of external sources of power, such as that derived from burning coal and oil, to muscle-powered tools and modes of transportation.

**melting pot assimilation** Cultural blending in which groups accept many new behaviors and values from one another. The exchange produces a new cultural system, which is a blend of the previously separate systems.

**methods of data collection** The procedures a researcher follows to gather relevant data.

**migration** The movement of people from one residence to another.

**migration rate** A rate based on the difference between the number of people entering and the number of people leaving a designated geographic area in a year. We divide that difference by the size of the relevant population and then multiply the result by 1,000.

**militaristic power** One that believes military strength, and the willingness to use it, is the source of national—and even global—security.

**minority groups** Subgroups within a society that can be distinguished from members of the dominant group by visible identifying characteristics, including physical and cultural attributes. These subgroups are systematically

excluded, whether consciously or unconsciously, from full participation in society and denied equal access to positions of power, privilege, and wealth.

**mixed contacts** “The moments when stigmatized normals are in the same ‘social situation,’ that is, in one another’s immediate physical presence, whether in a conversation-like encounter or in the mere co-presence of an unfocused gathering” (Goffman 1963, p. 12).

**modern capitalism** An economic system that involves careful calculation of costs of production relative to profits, borrowing and lending money, accumulating all forms of capital, and drawing labor from an unrestricted global labor pool.

**monopoly** A situation in which a single producer dominates a market.

**mores** Norms that people define as essential to the well-being of their group or nation.

**mortality crises** Violent fluctuations in the death rate, caused by war, famine, or epidemics.

**multinational corporations** Enterprises that own, control, or license production or service facilities in countries other than the one where the corporations are headquartered.

**mystical religions** Religions in which the sacred is sought in states of being that, at their peak, can exclude all awareness of one’s existence, sensations, thoughts, and surroundings.

**natural increase** The number of births minus the number of deaths occurring in a population in a year.

**nature** Human genetic makeup or biological inheritance.

**negative sanction** An expression of disapproval for noncompliance.

**negatively privileged property class** Weber’s category for people completely lacking in skills, property, or employment or who depend on seasonal or sporadic employment; they constitute the very bottom of the class system.

**neocolonialism** A new form of colonialism where more powerful foreign governments and foreign-owned businesses continue to exploit the resources and labor of the post-colonial peoples.

**nonmaterial culture** Intangible human creations, which we cannot identify directly through the senses.

**nonprejudiced discriminators (fair-weather liberals)** Persons who believe in equal opportunity but discriminate because doing so gives them an advantage or

because they fail to consider the discriminatory consequences of their actions.

**nonprejudiced nondiscriminators (all-weather liberals)** Persons who accept the creed of equal opportunity and whose conduct conforms to that creed.

**norms** Written and unwritten rules that specify behaviors appropriate and inappropriate to a particular social situation.

**nurture** The social environment, or the interaction experiences that make up every individual’s life.

**objective deprivation** The condition of the people who are the worst off or most disadvantaged—those with the lowest incomes, the least education, the lowest social status, the fewest opportunities, and so on.

**objectivity** A stance in which researchers’ personal, or subjective, views do not influence their observations or the outcomes of their research.

**observation** A research technique in which the researcher watches, listens to, and records behavior and conversations as they happen.

**oligarchy** Rule by the few, or the concentration of decision-making power in the hands of a few persons, who hold the top positions in a hierarchy.

**oligopoly** A situation in which a few producers dominate a market.

**operational definitions** Clear, precise definitions and instructions about how to observe and/or measure the variables under study.

**organic solidarity** Social order based on interdependence and cooperation among people performing a wide range of diverse and specialized tasks.

**outgroup** A group toward which members of an ingroup feel a sense of separateness, opposition, or even hatred.

**out-migration** The movement of people out of a designated geographic area, such as a country, region, or city.

**paradigms** The dominant and widely accepted theories and concepts in a particular field of study.

**participant observation** A research technique in which the researcher observes study participants while directly interacting with them.

**peripheral economies** Economies that rely on a few commodities or even a single commodity (such as coffee, peanuts, or tobacco) or a single mineral resource (such as tin, copper, or zinc). They are exploited by both core and semiperipheral economies.



**planned obsolescence** A profit-making strategy that involves producing goods that are disposable after a single use, have a shorter life cycle than the industry is capable of producing, or go out of style quickly even though the goods can still serve their purpose.

**play** A voluntary and often spontaneous activity with few or no formal rules that is not subject to constraints of time or place.

**pluralist model** A model that views politics as an arena of compromise, alliances, and negotiation among many competing and different special-interest groups, and power as something that is dispersed among those groups.

**political action committees (PACs)** Committees that raise money to be donated to the political candidates most likely to support their special interests.

**political parties** According to Weber, “organizations oriented toward the planned acquisition of social power [and] toward influencing social action no matter what its content may be.”

**political system** A socially created institution that regulates the use of and access to power that is essential to articulating and realizing individual, local, regional, national, international, or global interests and agendas.

**population pyramid** A series of horizontal bar graphs, each representing a different five-year age cohort, that allows us to compare the sizes of the cohorts.

**populations** The total number of individuals, traces, documents, territories, households, or groups that could be studied.

**positive checks** Events that increase deaths—including epidemics of infectious and parasitic diseases, war, famine, and natural disasters—and thus keep population size in line with the food supply.

**positive sanction** An expression of approval and a reward for compliance.

**positively privileged property class** Weber’s category for the people at the very top of the class system.

**post-industrial society** A society that is dominated by intellectual technologies of telecommunications and computers, not just “large computers but computers on a chip.” These intellectual technologies have had a revolutionary effect on virtually every aspect of social life.

**power** The probability that an individual can achieve his or her will even against another individual’s opposition.

**power elite** Those few people who occupy such lofty positions in the social structure of leading institutions that

their decisions have consequences affecting millions of people worldwide.

**predestination** The belief that God has foreordained all things, including the salvation or damnation of individual souls.

**predictability** The expectation that a service or product will be the same no matter where or when it is purchased.

**prejudice** A rigid and usually unfavorable judgment about an outgroup that does not change in the face of contradictory evidence and that applies to anyone who shares the distinguishing characteristics of the outgroup.

**prejudiced discriminators (active bigots)** Persons who reject the notion of equal opportunity and profess a right, even a duty, to discriminate.

**prejudiced nondiscriminators (timid bigots)** Persons who reject the creed of equal opportunity but refrain from discrimination primarily because they fear the sanctions they may encounter if they are caught.

**primary group** A social group that has face-to-face contact and strong emotional ties among its members.

**primary sector (of the economy)** Economic activities that generate or extract raw materials from the natural environment.

**primary sex characteristics** The anatomical traits essential to reproduction.

**private ownership** A situation in which individuals (rather than workers, the government, or communal groups) own the raw materials, machines, tools, labor, trucks, buildings, and other inputs needed to produce and distribute goods and services.

**productive work** Work that involves “the production of the means of existence, of food, clothing, and shelter and the tools necessary for that production” (Engels 1884, pp. 71–72).

**profane** A term describing everything that is not sacred, including things opposed to the sacred and things that stand apart from the sacred, albeit not in opposition to it.

**professionalization** A trend in which organizations hire experts with formal training in a particular subject or activity—training needed to achieve organizational goals.

**proletariat** A social class composed of workers who own nothing of the production process and who sell their labor to the bourgeoisie. (ch. 2)

**proletariat** In Marxist theory, individuals who must sell their labor to the bourgeoisie. (ch. 1)

**prophetic religions** Religions in which the sacred revolves around items that symbolize significant historical events or around the lives, teachings, and writings of great people.

**pull factors** The conditions that encourage people to move into a geographic area.

**pure deviants** People who have broken the rules of a group and are caught, punished, and labeled as outsiders.

**push factors** The conditions that encourage people to move out of a geographic area.

**quantification and calculation** Numerical indicators that enable customers to evaluate a product or service easily.

**race** A vast collectivity of people more or less bound together by shared and selected history, ancestors, and physical features; these people are socialized to think of themselves as a distinct group, and they are regarded by others as such.

**random sample** A type of sample in which every case in the population has an equal chance of being selected.

**rate of natural increase** The number of births minus the number of deaths occurring in a population in a year, divided by the size of the population at the beginning of the year.

**rationalization** A process in which thought and action rooted in emotion, superstition, respect for mysterious forces, or tradition is replaced by thought and action grounded in instrumental-rational action.

**rebellion** The full or partial rejection of both cultural goals and the means of achieving them and the introduction of a new set of goals and means.

**reentry shock** Culture shock in reverse; it is experienced upon returning home after living in another culture.

**regressive or reactionary movements** Social movements that seek to turn back the hands of time to an earlier condition or state of being, one sometimes considered a “golden era.”

**reformist movements** Social movements that target a specific feature of society as needing change.

**relative deprivation** A social condition that is measured not by objective standards, but rather by comparing one group’s situation with the situations of groups who are more advantaged.

**relative poverty** Measured not by some objective standard, but rather by comparing the situation of those at the bottom against an average situation or against the situation of others who are more advantaged.

**reliability** The extent to which an operational definition gives consistent results.

**representative democracy** A system of government in which decision making takes place indirectly through elected representatives.

**representative sample** A type of sample in which those selected for study have the same distribution of characteristics as the population from which it is selected.

**reproductive work** Work that involves bearing children, caregiving, managing households, and educating children.

**research** A data-gathering and data-explaining enterprise governed by strict rules.

**research design** A plan for gathering data that specifies who or what will be studied and the methods of data collection.

**research methods** Techniques that sociologists and other investigators use to formulate or answer meaningful research questions and to collect, analyze, and interpret data in ways that allow other researchers to verify the results.

**resocialization** The process of discarding values and behaviors unsuited to new circumstances and replacing them with new, more-appropriate values and norms.

**resource mobilization** A situation in which a core group of sophisticated strategists works to harness a disaffected group’s energies, attract money and supporters, capture the news media’s attention, forge alliances with those in power, and develop an organizational structure.

**retreatism** The rejection of both cultural goals and the means of achieving them.

**reverse ethnocentrism** A type of ethnocentrism in which the home culture is regarded as inferior to a foreign culture.

**revolutionary movements** Social movements that seek broad, sweeping, and radical structural changes to a society’s basic social institutions or to the world order.

**right** A behavior that a person assuming a role can demand or expect from another.

**ritualism** The rejection of cultural goals but a rigid adherence to the legitimate means of achieving them.

**rituals** Rules that govern how people must behave in the presence of the sacred to achieve an acceptable state of being.

**role** The behavior, obligations, and rights expected of a social status in relation to another social status.

**role conflict** A predicament in which the expectations associated with two or more roles in a role set contradict one another.

**role obligations** The relationship and behavior a person enacting a role must assume toward others occupying a particular social status.

**role strain** A predicament in which the social role a person is enacting involves contradictory or conflicting expectations.

**role taking** The process of stepping outside the self and imagining how others view its appearance and behavior from an outsider's perspective.

**sacramental religions** Religions in which the sacred is sought in places, objects, and actions believed to house a god or spirit.

**sacred** A domain of experience that includes everything regarded as extraordinary and that inspires in believers deep and absorbing sentiments of awe, respect, mystery, and reverence.

**safe debt** Debt secured through collateral, such as a house.

**samples** Portions of the cases from a larger population.

**sampling frame** A complete list of every case in a population.

**sanctions** Reactions of approval or disapproval to others' behavior or appearance.

**scapegoat** A person or group blamed for conditions that (a) cannot be controlled, (b) threaten a community's sense of well-being, or (c) shake the foundations of an important institution.

**schooling** A program of formal, systematic instruction that takes place primarily in classrooms but also includes extracurricular activities and out-of-classroom assignments.

**scientific method** An approach to data collection in which knowledge is gained through observation and its truth is confirmed through verification.

**secondary groups** Impersonal associations among people who interact for a specific purpose.

**secondary sector (of the economy)** Economic activities that transform raw materials into manufactured goods.

**secondary sex characteristics** Physical traits not essential to reproduction (such as breast development, quality of voice, distribution of facial and body hair, and skel-

etal form) that result from the action of so-called male (androgen) and female (estrogen) hormones.

**secondary sources (archival data)** Data that have been collected by other researchers for some other purpose.

**secret deviants** People who have broken the rules of a group but whose violation goes unnoticed or, if it is noticed, prompts no one to enforce the law.

**sect** A small community of believers led by a lay ministry, with no formal hierarchy or official governing body to oversee its various religious gatherings and activities. Sects are typically composed of people who broke away from a denomination because they came to view it as corrupt.

**secularization** A process by which religious influences on thought and behavior are reduced.

**secure parental employment** A situation in which at least one parent or guardian is employed full-time (35 or more hours per week for at least 50 weeks in the past year).

**segregation** The physical or social separation of categories of people.

**selective perception** The process in which prejudiced persons notice only the behaviors or events related to an outgroup that support their stereotypes about the outgroup.

**self-administered questionnaire** A set of questions given to respondents who read the instructions and fill in the answers themselves.

**self-fulfilling prophecy** A concept that begins with a false definition of a situation. Despite its falsity, people assume it to be accurate and behave accordingly. The misguided behavior produces responses that confirm the false definition.

**semiperipheral economies** Economies that are moderately wealthy and diversified but have extreme inequality. They exploit peripheral economies and are in turn exploited by economies.

**services** Activities performed for others that result in no tangible product, such as entertainment, transportation, financial advice, medical care, spiritual counseling, and education.

**sex** A biological concept based on primary sex characteristics.

**sex ratio** The number of females for every thousand males (or another preferred constant, such as 10, 100, or 10,000).

**sexism** The belief that one sex—and by extension, one gender—is innately superior to another, justifying unequal treatment of the sexes.

**significant others** People or characters who are important in an individual's life, in that they greatly influence that person's self-evaluation or motivate him or her to behave in a particular manner.

**significant symbol** A word, gesture, or other learned sign used to convey a meaning from one person to another.

**simultaneous independent inventions** Situations in which more or less the same invention is produced by two or more persons working independently of one another at about the same time.

**situational causes** Forces outside an individual's immediate control—such as weather, chance, and others' incompetence.

**small groups** Groups of 2 to about 20 people who interact with one another in meaningful ways.

**social actions** Actions people take in response to others.

**social change** Any significant alteration, modification, or transformation in the organization and operation of social life.

**social control** Methods used to teach, persuade, or force a group's members, and even nonmembers, to comply with and not deviate from its norms and expectations.

**social dynamics** The forces that cause societies to change.

**social emotions** Internal bodily sensations experienced in relationships with other people.

**social facts** Ideas, feelings, and ways of behaving "that possess the remarkable property of existing outside the consciousness of the individual."

**social forces** Any human-created ways of doing things that influence, pressure, or force people to behave, interact with others, and think in specified ways.

**social interaction** An everyday event in which at least two people communicate and respond through language and symbolic gestures to affect one another's behavior and thinking. (ch. 5)

**social interaction** Everyday events in which the people involved take one another into account by consciously and unconsciously attaching meaning to the situation, interpreting what others are saying, and then responding accordingly. (ch. 1)

**social mobility** Movement from one social class to another.

**social movement** A situation in which a substantial number of people organize to make a change, resist a change, or undo a change in some area of society.

**social prestige** A level of respect or admiration for a status apart from any person who happens to occupy it.

**social statics** The forces that hold societies together such that they endure over time.

**social status** A position in a social structure.

**social stratification** The systematic process of ranking people on a scale of social worth such that the ranking affects life chances in unequal ways.

**social structure** Two or more people occupying social statuses and interacting in expected ways. Statuses are enacted through roles and are embedded in groups and institutions, also key components of social structures.

**socialism** An economic system in which the raw materials and the means of producing and distributing goods and services are collectively owned.

**socialization** The process by which people develop a sense of self and learn the ways of the society in which they live.

**society** A group of interacting people who share, perpetuate, and create culture.

**sociological imagination** A quality of mind that allows people to see how larger social forces, especially their place in history and the ways in which society is organized, shape their life stories or biographies.

**sociological theory** A set of principles and definitions that tell how societies operate and how people in them relate to one another and respond to their surroundings.

**sociology** The study of human activity as it is affected by social forces emanating from groups, organizations, societies, and even the global community.

**solidarity** The ties that bind people to one another in a society.

**special-interest groups** Groups composed of people who share an interest in a particular economic, political, and social issue and who form an organization or join an existing organization with the goal of influencing public opinion and government policy.

**spurious correlation** A correlation that is coincidental or accidental because the independent and dependent variables are not actually related; rather, some third variable related to both of them makes it seem as though they are.

**stationary pyramid** A population pyramid in which all cohorts (except the oldest) are roughly the same size.

**statistical measures of performance** Quantitative (and sometimes qualitative) measures of how well an organization and its members or employees are performing.

**status group** Weber's term for an amorphous group of people held together both by virtue of a lifestyle that has come to be expected of them and by the level of esteem in which other people hold them.

**status value** The social value assigned to a status such that people who possess one status (white skin versus brown skin, blonde hair versus dark hair, low income versus high income, single versus married, professional athlete versus high school teacher) are regarded and treated as more valuable or worthy than people who possess another status.

**stereotypes** Inaccurate generalizations about people who belong to an outgroup.

**stigma** An attribute defined as deeply discrediting because it overshadows all other attributes that a person might possess.

**stupid debt** Debt from using credit cards to finance spending sprees and impulse buying.

**structural constraints** The established and customary rules, policies, and day-to-day practices that affect a person's life chances.

**structural strain** Any situation in which (1) the goals defined as valuable and legitimate for a society have unclear limits, (2) people are unsure whether the legitimate means that the society provides will allow them to achieve the goals, and (3) legitimate opportunities for reaching the goals remain closed to a significant portion of the population.

**structured interview** An interview in which the wording and sequence of questions are set in advance and cannot be changed during the interview.

**subcultures** Groups that share in some parts of the dominant culture but have their own distinctive values, norms, beliefs, symbols, language, or material culture.

**subjective secularization** A decrease in the number of people who view the world and their place in it from a religious perspective.

**suicide** The act of severing relationships.

**surplus wealth** Wealth beyond what is needed to meet basic human needs, such as food and shelter.

**surveillance** A mechanism of social control that involves monitoring the movements, activities, conversations, and associations of people who are believed likely to engage

in wrongdoing; catching those who do engage in it; preventing people from engaging in it; and ensuring that the public is protected from wrongdoers.

**survival debt** Debt from using credit cards to pay living expenses associated with food, rent, and transportation.

**symbols** Any kind of physical or conceptual phenomenon—a word, an object, a sound, a feeling, an odor, a gesture or bodily movement, or a concept of time—to which people assign a name and a meaning or value.

**symbolic gestures** Nonverbal cues, such as tone of voice and body movements, that convey meaning from one person to another.

**sympathetic knowledge** First-hand knowledge gained by living and working among those being studied.

**systems of racial and ethnic classification** A systematic process that divides people into racial or ethnic categories that are implicitly or explicitly ranked on a scale of social worth.

**technological determinist** Someone who believes that human beings have no free will and are controlled entirely by their material innovations.

**territories** Settings that have borders or that are set aside for particular activities.

**terrorism** The systematic use of anxiety-inspiring violent acts by clandestine or semi-clandestine individuals, groups, or state-supported actors for idiosyncratic, criminal, or political reasons.

**tertiary sector** Economic activities related to delivering services such as health care or entertainment and those activities related to creating and distributing information.

**theocracy** A form of government in which political authority rests in the hands of religious leaders or a theologically trained elite. Under this system, there is no separation of church and state.

**theory** A framework that can be used to comprehend and explain events.

**this-worldly asceticism** A belief that people are instruments of divine will and that God determines and directs their activities.

**Thomas theorem** An assumption focusing on how people construct reality: If people define situations as real, their definitions have real consequences.

**tipping points** Situations in which a previously rare (or seemingly rare) event, response, or opinion becomes dramatically more common.



**total fertility rate** The average number of children that women in a specific population bear over their lifetime.

**total institutions** Institutions in which people surrender control of their lives, voluntarily or involuntarily, to an administrative staff and carry out daily activities with others required to do the same thing.

**totalitarianism** A system of government characterized by (1) a single ruling party led by a dictator, (2) an unchallenged official ideology that defines a vision of the “perfect” society and the means to achieve that vision, (3) a system of social control that suppresses dissent and opposition, and (4) centralized control over the media and the economy.

**traces** Materials or other forms of physical evidence that yield information about human activity.

**traditional action** Social action that pursues a goal because it was pursued in the past.

**traditional authority** A type of authority that relies on the sanctity of time-honored norms that govern the selection of someone to a powerful position (chief, king, queen) and that specify responsibilities and appropriate conduct for the individual selected.

**trained incapacity** The inability, because of limited training, to respond to new or unusual circumstances or to recognize when official rules or procedures are outmoded or no longer applicable.

**transsexuals** People whose primary sex characteristics do not match the sex they perceive themselves to be.

**troubles** Personal needs, problems, and difficulties that can be explained as individual shortcomings related to motivation, attitude, ability, character, or judgment.

**unstructured interview** An interview in which the question-and-answer sequence is spontaneous, open-ended, and flexible.

**upward mobility** A form of vertical mobility in which a person moves up in rank.

**urban underclass** The group of families and individuals in inner cities who live “outside the mainstream of the American occupational system and [who] consequently represent the very bottom of the economic hierarchy” (Wilson 1983, p. 80).

**urbanization** An increase in the number of cities in a designated geographic area and growth in the proportion of the area’s population living in cities. (ch. 15)

**urbanization** A transformative process in which people migrate from rural to urban areas and change the way they use land, interact, and make a living. (ch. 16)

**utilitarian organizations** Formal organizations that draw together people seeking material gain in the form of pay, health benefits, or a new status.

**validity** The degree to which an operational definition measures what it claims to measure.

**value-rational action** Social action in which a valued goal is pursued with a deep and abiding awareness of the “symbolic meaning” and purpose of the actions taken to pursue the goal.

**values** General, shared conceptions of what is good, right, appropriate, worthwhile, and important with regard to conduct, appearance, and states of being.

**variable** Any trait or characteristic that can change under different conditions or that consists of more than one category.

**vertical mobility** Change in social class that corresponds to a gain or loss in rank.

**voluntary minorities** Racial or ethnic groups that come to a country expecting to improve their way of life.

**voluntary organizations** Formal organizations that draw together people who give time, talent, or treasure to support mutual interests, meet important human needs, or achieve a not-for-profit goal.

**wealth** The combined value of a person’s income *and* other material assets such as stocks, real estate, and savings minus debt.

**welfare state** A term that applies to an economic system that is a hybrid of capitalism and socialism.

**white-collar crime** “Crimes committed by persons of respectability and high social status in the course of their occupations” (Sutherland and Cressey 1978, p. 44).

**witch hunt** A campaign to identify, investigate, and correct behavior that is believed to be undermining a group or country. Usually this behavior is not the real cause of a problem but is used to distract people’s attention from the real cause or to make the problem seem manageable.

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## Chapter 1

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