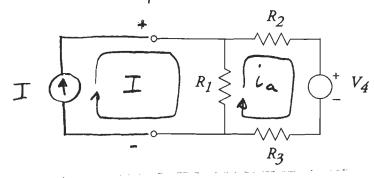
1. Add a test current to the terminals, and use the loop method to solve:



Apply KVL around the in loop:

$$(R_1 + R_2 + R_3)i_4 - IR_1 + V_4 = 0$$

$$\Rightarrow (R_1 + R_2 + R_3) i_a = IR_1 - V_4$$

Plug in numbers:

$$(3+4+2)i_a = 3I-12$$

 $\Rightarrow i_a = \frac{1}{3}I - \frac{4}{3}$

Now, the voltage across the terminals is

$$\mathcal{T} = (I - i_a) R_1$$

$$= [I - (1/3 I - 4/3)] 3$$

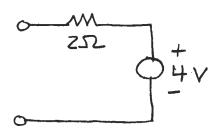
$$= 2I + 4 = V_7 + R_7 I$$

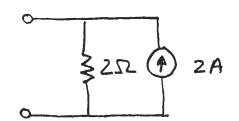
$$R_7 = 2R_7 V_7 = 4V_7$$

$$\Rightarrow$$
 $R_T = 2.52, V_T = 4V$

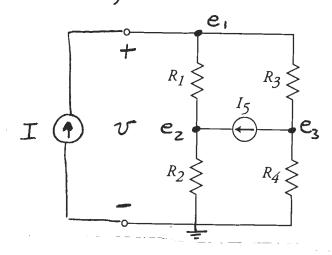
Also, $I_N = V_T/R_T$, $R_N = R_T$. Therefore, $I_N = 2A$, $R_N = 2D$

Therefore, the equivalent circuits are: Therein: Norton:





2. As above, apply a test current. This time, I'll use node method. (There are more unknown nodes with node method, but the loop method is trickier, clue to current source in circuit.)



The node equations are

e₁:
$$(G_1 + G_3) e_1$$
 - $G_1 e_2$ - $G_3 e_3 = I$
e₂: - $G_2 e_1 + (G_1 + G_2) e_2$ + 0 $e_2 = I_5$
e₃: - $G_3 e_1 + 0 e_2 + (G_3 + G_4) e_3 = -I_5$

Plugging in numbers:

$$1.25e_1 - 1e_2 - 0.25e_3 = I$$

 $-1e_1 + 1.25e_2 + 0e_3 = 10$
 $-0.25e_1 + 0e_2 + 1.25e_3 = -10$

Solve by Cramer's rule:
$$V = e_1 = \begin{vmatrix}
-1 & -0.25 \\
10 & 1.25 & 0 \\
-10 & 0 & 1.25
\end{vmatrix}$$

$$\begin{vmatrix}
1.25 & -1 & -0.25 \\
-1 & 1.25 & 0 \\
-0.25 & 0 & 1.25
\end{vmatrix}$$

$$\frac{1.5625 I + 9.375}{0.625}$$

$$= 15 + 2.5I$$

$$V_T = 15 V$$
, $R_T = R_N = 2.552$
 $I_N = V_T/R_T = 6 A$