## **Business Insights Report**

- 1. The majority of customers come from a few key regions, indicating potential targeted marketing opportunities.
- 2. A small set of products account for the majority of sales, suggesting a focus on these high-performing items.
- 3. Transaction volume has seasonal trends, which can inform inventory planning and promotional activities.
- 4. A few customers contribute disproportionately to revenue, highlighting the need for VIP customer engagement strategies.
- 5. Customers who buy from specific product categories tend to make repeat purchases, which can guide personalized marketing.







