

Peter Kappus

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Profile

A versatile, innovative, programme/portfolio delivery manager with very strong technical and data skills, a passion for creative problem-solving and 15+ years delivering value for a range of organisations spanning bio-tech, government, automotive, banking/financial services, and advertising.

A natural servant-leader, I specialise in helping product and finance teams to adopt lean/agile/kanban practices, thereby moving to a state of continuous delivery and improvement. I create strong internal communities of practice and drive lasting positive change while rapidly delivering to the broader organisational context and strategy.

I combine deep technical understanding with excellent communication and leadership skills to work with both in-house teams and external vendors locally and globally to deliver best-of-breed digital products which delight customers and help clients to succeed. Adept at providing robust, bespoke processes which minimise risk, navigate complex interdependent systems, and meet diverse requirements from multiple lines of business, often with competing agendas, while providing transparency and predictability throughout.

Skills

Kanban / Scrum	Agile Budgeting (Beyond Budgeting)
Lean / agile delivery	Portfolio / programme delivery
Basic Accounting / finance	Stakeholder management
Goal setting / OKRs	Target Operating Model (TOM)
Risk management	Reporting & governance
Team leadership & motivation	Product / service management
Nonviolent communication	Ruby on Rails, HTML/JS/CSS

Experience

Agile / OKR Coach

British Broadcasting Corporation (TV & Radio)

Jun 2017 - present

Coaching 15 teams (200+ people) across TV & Radio (including iPlayer) in adopting Objectives and Key Results

- Introducing lean/kanban flow models for delivery
- Mentoring finance teams to join up spending and delivery
- Leading workshops and training sessions at all levels
- Building bespoke tracking tools

Tools & Techniques: Confluence, OKRs, Google Docs, Jira, Ruby on Rails, Cucumber, Docker, Vagrant, AWS, Cloud Formation, Postgres, etc.

Benefits Realisation Delivery Lead

Government Digital Service (Cabinet Office, UK Government)

Nov 2016 - Apr 2017

Within the Common Technology Services programme which is rolling out common technology solutions such as shared wifi, shared print, etc. with stronger commercial arrangements across government.

- Developed a robust, flexible and simple processes to roadmap and realise £1.5bn+ in cashable benefits over 10 years
- Coached delivery teams in agile (**kanban**) methods to deliver benefits via rapid, continuous iteration
- Built bespoke contract analysis/management and forecasting system (Ruby)
- Dramatically streamlined internal planning/reporting process while improving transparency

Tools & Techniques: Google Sheets w/ scripting, Ruby on Rails, Google Forms, Lean/Agile cost/benefit modelling, Salesforce, etc.

Portfolio Delivery Manager

Government Digital Service (Cabinet Office, UK Government)

Jun 2015 - Nov 2016

Close engagement with finance, people, and delivery teams combined with strong technical ability added significant operational agility and data-driven, real-time decision-making around a **£500m change portfolio**.

- Enabled real-time business planning and reporting with no additional overhead
- Replaced complex, inflexible vendor ERP solution with bespoke BI platform
- **Saved £100k+** while improving accuracy, engagement, and user satisfaction
- Reduced reporting cycles from quarterly to monthly
- Streamlined business planning to make it light-weight, continuous, and real-time
- Introduced impact-mapping and Objectives and Key Results (OKRs)
- Created bespoke OKR tracking tool using **Ruby on Rails**

Technologies: Google sheets w/ heavy scripting, Google Forms, Ruby on Rails, Hyperion, Anaplan, JavaScript, and more.

Programme Delivery Manager

Government Digital Service (Cabinet Office, HM Government)

Nov 2014 - Jun 2015

Delivered the Digital Marketplace (<https://www.digitalmarketplace.service.gov.uk/>), a revolutionary programme (comprising a submission/search/commissioning platform, legal & commercial frameworks, and customer support) transforming how the government buys digital.

- G-Cloud sales (<https://www.gov.uk/government/statistical-data-sets/g-cloud-framework-sales-up-to-31-july-2017>) £2.4B+ as of Aug 2017
- Facilitated delivery ceremonies (stand-ups, planning, retrospectives, etc)
- Managed multiple, complex stakeholder relationships
- Coached teams in **agile methodologies**, scrum/**kanban**, business planning and reporting: resource management, road-mapping, benefits realisation, risk mitigation, stakeholder management
- Direct management of **~£3m annual budget** for a 30+ person team (product design, user research, engineering, QA, procurement, engagement, support, legal, and analytics)
- Active participant in the Agile delivery community at GDS providing coaching, training, and mentoring across GDS

Technology: Pivotal Tracker, Java (Grails), Python (Flask), Jenkins, SQL Alchemy, git, Postgres, AWS Elastic Beanstalk, continuous integration (CI) with Jenkins, infrastructure automation with Ansible, AWS Relational Data Store (RDS). All code open sourced via github (<https://github.com/alphagov/?utf8=%E2%9C%93&query=digitalmarketplace>).

Delivery Manager | Agile Transformation Coach

Pearson PLC

Jul 2013 - Nov 2014

Successfully delivered two critical, at-risk programmes by transitioning from a dysfunctional waterfall to a high-functioning, lean/agile practice using Scrum, Lean, kanban, retrospectives, rapid prototyping, user testing, etc.

- Coached teams and stakeholders in scrum & **kanban** methods
- Transitioned from legacy ITIL to modern DevOps culture
- Introduced BDD via Capybara, Cucumber, phantomJS, Jenkins
- Delivered complete redesign, rebuild, and platform migration of the Pearson Qualifications (<https://qualifications.pearson.com>) website (a **£300M+** annual business with 60K+ pages and documents) from SharePoint to Adobe Experience Manager (CQ)
- Lasting change to delivery methodologies
- Delivered a real-time analytics platform using **Big Data** and **Machine Learning** to predict subscription renewal rates and remove risk

Technologies: Single Sign on (Forgerock), Jira, Adobe CQ (Java), Solr, AngularJS, Apache, Jenkins, Cucumber (Ruby, Capybara, Poltergeist, PhantomJS), MySQL, CouchDB, MongoDB, Python/Flask, SOA/RESTful APIs

Delivery Manager | Agile Coach

American Express (via ustwo)

Nov 2012 - May 2013

Managed front-end/UX delivery and coached technical and leadership teams at a Fortune 100 credit-card company to deliver a large-scale customer loyalty programme spanning 14 different partner organisations.

- Led agile ceremonies and coached in scrum/**kanban** methods across multiple teams (50+ people)
- Responsive Web, iOS, and Android
- Multi-million dollar global programme with teams in 4 countries and 6 timezones
- Targeting 50 million households at launch

Tech stack included **JIRA, Java EE, SDLC, SOA, Scrum, Agile, User Experience (UX), iOS, Android, Responsive Web**

Product Owner | Data Scientist

Gray Metrics

Apr 2012 - Nov 2012

Applied agile/lean principles and engineering capability enabling a **big data start-up** to conceive and deliver a first-gen social media data mining and trend analysis platform for the automobile industry. Included market strategy, product ownership, engineering, and business development. **AWS (EC2), MongoDB, Ruby on Rails, Jetty, D3.js, and R**

Scrum Master | Agile Coach

JAM @ Engine People Limited

Aug 2011 - Mar 2012

Managed delivery of a real-time social media management and analytics platform to web and mobile channels. Servant leader to a team of engineers, designers, and business owners between the UK & South America. Provided individualised coaching to embed lasting agile transformation. **JIRA, SOA, RESTful APIs, PHP, MySQL, Apache, Tomcat, Java EE, GNIP, Watir, jQuery, Automated Testing, iOS, Android, Windows Phone.**

Delivery Manager

Credit Suisse (via ustwo)

Aug 2010 - Aug 2011

Managed front-end design and delivery of an award-winning **Fixed Income (forex)** Single Dealer Platform (SDP) for a **global Tier 1 investment bank** including support for **cash, options, and algorithmic trading**. Worked with multiple stake-holders across various lines of business including client services, product management, and information technology. Introduced bespoke agile design process within the bank's legacy SDLC. Employed **JIRA, Confluence, OmniPlan, OmniFocus, Axure, Nirvana, Java EE, XAML, Silverlight, HTML, CSS, and Javascript.**

Delivery Manager

Cellnovo (via ustwo)

Dec 2009 - Aug 2010

Managed delivery of a ground-breaking wireless web-enabled insulin pump with touch-screen UI (requiring CE Mark and EN-60601-1 compliant embedded software). Reported directly to Chief Executive Officer and liaised with in-house and vendor teams in London, Winchester, Poland, and Wales. Applied agile methods to create a robust engineering, UX, and defect management processes prior to arrival of VP of engineering. Routinely met with investors and board members. **OmniGraffle, SpiraTeam, OmniPlan, C++, ANT-RF, GSM, ActionScript, WinCE, HaXe.**

Owner, Managing Director (Technology)

Design Commission, Inc.

Sep 2006 - Aug 2009

Full-service design and development agency. 3.5x revenue and 6x headcount growth. Delivered corporate strategy, account management, biz-dev, forecasting/budgeting, employee development/retention, project management, technical delivery, UX, IA and vendor management.

Ruby on Rails, PHP, jQuery, JavaScript, HTML, WordPress, ActionScript, Flash, Agile/Scrum, BaseCamp, Rally, OmniFocus, OmniGraffle, GTD, Harvest, QuickBooks, Google Analytics, Omniture, TextMate, MySQL.

Founder / CTO

Boom Bucket Mobile

Sep 2005 - Aug 2010

Mobile content start-up. Built **digital asset management** platform for ingesting, cataloging, marketing, distributing, and reporting royalties on thousands of wallpapers and ringtones. Responsible for **business development and marketing** launching at *2006 Mobile World Congress* in Barcelona. **HTML, ActionScript, JavaScript, PHP, and MySQL.**

Senior Producer

Corbis, Inc.

Feb 2000 - May 2006

Delivered new Corbis Motion e-licensing platform and multiple online marketing campaigns. Designed, built, and deployed Perl-based **CMS and localisation engine** enabling localisation of an E-commerce platform with \$13M annual revenue to five markets in under two weeks.

Flash, ActionScript, ASP.NET, SQLServer, Perl, HTML, and JavaScript.

Additional experience available upon request

Education

University of Colorado at Boulder, USA

Bachelor of Arts in Environmental Design (Architecture) — **3.75 GPA**

Additional coursework in computer science

Rhode Island School of Design, USA

European Honors Program (EHP) Art History/Architecture studio — **4.0 GPA**

Additional courses, certifications, and conferences available upon request

Miscellany

Dual-national (US & UK). Musician, composer, abstract artist, and conversational French-speaker. Self-appointed world diplomat. Able to leap tall buildings in a single bound.

Learn more at <http://www.peterkappus.com>