# **Peter Kappus**

+44 (0) 203 468 4224 hello@peterkappus.com http://kapp.us/cv

#### **Profile**

A data-savvy, highly technical, delivery-focused, business transformation consultant, Agile coach, programme/portfolio delivery manager and **certified scrum master** with a passion for problem-solving and 15+ years working across a diverse range of industries including banking/financial services, government, media/publishing, and bio-tech.

A natural servant-leader, I specialise in turning around failing programmes, and moving organisations to a state of continuous delivery. I build strong communities of practice and nurture lasting positive change in large organisations while rapidly understanding organisational context and strategy. Adept at combining deep, hands-on technical knowledge with excellent communication and leadership skills to influence and engage participants from individual contributors to C-Level executives bringing about steady, measurable, constant improvement in complex, evolving environments.

Posessing a naturally entrepreneurial mindset able to quickly devise and deliver innovative technological & managerial solutions to seemingly intractable problems.

## **Skills**

Portfolio/Programme Delivery

Agile / Lean Coaching

Service Design

Objectives & Key Results (OKRs)

Adaptive Risk Management

Management Information

Stakeholder Management

Goal Setting / Strategy

Behaviour Driven Dev (BDD)

Ruby on Rails / Python / Java

Basic Linux DevOps

Source Code Management (git)

HTML / CSS / javascript

**Business Transformation** 

Target Operating Model (TOM)

Systems Thinking, Cynefin

Agile Business Planning & Reporting

Workshopping / Facilitation

Basic accounting / Finance

Process Design / Modeling

Nonviolent Communication

Continuous Delivery

**Product Management** 

Cloud infrastructure (AWS)

Service Oriented Architecture (SOA)

## **Experience**

# Agile PMO | Benefits Realisation Manager

**Government Digital Service (Cabinet Office, UK Government)** 

Nov 2016 - April 2017

Developed robust flexible and simple processes to ensure the realisation of £1.5bn+ in cashable benefits by rolling out common technology solutions and stronger commercial arrangements across government.

- Used agile delivery methodologies to deliver benefits via rapid iteration
- Built bespoke tracking system using Google Sheets and Ruby on Rails to deliver real-time reporting for stakeholders and contributors
- Worked closely with strategy team to align delivery activity to business case goals
- Streamlined reporting and planning efforts and introduce a more real-time agile approach
- · Coached delivery teams in agile delivery methods
- Pioneered savings methodologies adopted by central economics team for other programmes of work

# **Portfolio Delivery Manager**

**Government Digital Service (Cabinet Office, UK Government)** 

Jun 2015 - Nov 2016

Through close engagement with finance, people, and delivery teams combined with strong technical ability I added significant operational agility to the business; enabling senior leadership to make informed, data-driven decisions around prioritisation, investment, delivery, risk, financial performance, headcount and benefits realisation to effectively manage a £500m complex change portfolio (£150m+ in 16/17) driving digital transformation across the UK government.

- Replaced complex, inflexible vendor ERP solution with bespoke BI platform
- Saved £100k+ while improving accuracy, engagement, and user satisfaction
- Reduced reporting cycles from quarterly to monthly
- Trained Del Ops team on tools, concepts, and techniques to ensure lasting change
- · Streamlined business planning to make it light-weight, continuous, and real-time
- Introduced impact-mapping and Objectives and Key Results (OKRs)
- Created bespoke OKR tracking tool (https://github.com/peterkappus/panoflex) using Ruby on Rails

# **Programme Delivery Manager | Agile Coach**

**Government Digital Service (Cabinet Office, HM Government)** 

Nov 2014 - Jun 2015

Responsible for delivering the Digital Marketplace (https://www.digitalmarketplace.service.gov.uk/), a revolutionary programme (comprising an online platform, legal & commercial frameworks, and customer support) transforming how the government buys digital. G-Cloud sales (https://www.gov.uk/performance/g-cloud) alone circa £1.4B as of July 2016.

Coached teams in **agile methodologies**, business planning and reporting: resource management, road-mapping, benefits realisation, risk mitigation, stakeholder management. Oversaw a **~£3M annual budget** for a 30+ person cross-functional team (spanning product design, user research, technology, procurement, engagement, support, legal, and analytics).

Active participant in the Agile delivery community at GDS providing coaching, training, and mentoring.

Pivotal Tracker, Java (Grails), Python (Flask), Jenkins, SQL Alchemy, git, Postgres, AWS Elastic Beanstalk, continuous integration (CI) with Jenkins, infrastructure automation with Ansible, AWS Relational Data Store (RDS). All code open sourced via github (https://github.com/alphagov/? utf8=%E2%9C%93&query=digitalmarketplace).

# **Delivery Manager | Agile Transformation Coach**

#### **Pearson PLC**

Jul 2013 - Nov 2014

Transformed two critical, at-risk programmes from dysfunctioal waterfall delivery methods to a high-functioning, lean/agile ones using Scrum, Lean, Kanban, BDD, etc. improving efficacy, efficiency, and quality ensuring timely accurate delivery, with high rates of customer and executive satisfaction.

- Complete redesign and rebuild of the Pearson Qualifications (https://qualifications.pearson.com) website (a £300M+ annual business with 60K+ pages and documents) from MS SharePoint to Adobe Experience Manager (AEM)
- A real-time analytics platform to predict subscription renewal rates and identify high-risk clients of their elearning platforms.

Mentored senior stakeholders in lean/agile methodologies supporting wider digital transformation of the world's largest publishing company.

Jira, Adobe CQ (Java), Solr, AngularJS, Apache, Jenkins, Cucumber (Ruby, Capybara, Poltergeist, PhantomJS), MySQL, CouchDB, MongoDB, Python/Flask, SOA/RESTful APIs

# Scrum Master | Agile Coach

ustwo™

Nov 2012 - May 2013

Managed user experience delivery and coached technical and leadership teams at a Fortune 100 credit-card company delivering a multi-million dollar customer loyalty programme.

- On-shore, near-shore, and off-shore teams in London, Boston, New York, Bangalore, Munich and Phoenix
- · Facilitated agile ceremonies including sprint planning, stand-ups, show & tells, and retrospectives
- Resulted in timely, high-quality delivery across multiple platforms

Tech stack included JIRA, Java EE, SDLC, SOA, Scrum, Agile, User Experience (UX), iOS, Android, Responsive Web

## **Product Owner | Data Scientist**

#### **Gray Metrics**

Apr 2012 - Nov 2012

Applied agile/lean principles and engineering capability enabling a **big data start-up** to conceive and deliver a first-gen social media data mining and trend analysis platform for the automobile industry. Included market strategy, product ownership, engineering, and business development. **AWS (EC2), MongoDB, Ruby on Rails, Jetty, D3.js, and R** 

# Scrum Master | Agile Coach

**JAM @ Engine People Limited** 

Aug 2011 - Mar 2012

Managed delivery of a real-time social media management and analytics platform to web and mobile channels. Servant leader to a team of engineers, designers, and business owners between the UK & South America. Provided individualised coaching to embed lasting agile transformation. JIRA, SOA, RESTful APIs, PHP, MySQL, Apache, Tomcat, Java EE, GNIP, Watir, jQuery, Automated Testing, iOS, Android, Windows Phone.

# **Project Manager | Senior Producer**

#### ustwo™ Studio Ltd.

Aug 2010 - Aug 2011

Managed front-end design and delivery of an award-winning **Fixed Income (forex)** Single Dealer Platform (SDP) for a **global Tier 1 investment bank** including support for **cash**, **options**, **and algorithmic trading**. Worked with multiple stake-holders across various lines of business including client services, product management, and information technology. Introduced bespoke agile design process within the bank's legacy SDLC. Employed **JIRA**, **Confluence**, **OmniPlan**, **OmniFocus**, **Axure**, **Nirvana**, **Java EE**, **XAML**, **Silverlight**, **HTML**, **CSS**, and **Javascript**.

# **Senior Project Management Consultant**

ustwo™ Studio Ltd.

Dec 2009 - Aug 2010

Managed delivery of a ground-breaking wireless web-enabled insulin pump with touch-screen UI (requiring CE Mark and EN-60601-1 compliant embedded software). Reported directly to Chief Executive Officer and liaised with in-house and vendor teams in London, Winchester, Poland, and Wales. Applied agile methods to create a robust engineering, UX, and defect management processes prior to arrival of VP of engineering. Routinely met with investors and board members. OmniGraffle, SpiraTeam, OmniPlan, C++, ANT-RF, GSM, ActionScript, WinCE, HaXe.

# **Owner, Director of Technology**

**Design Commission, Inc.** 

Sep 2006 - Aug 2009

Managing Director/Owner of a **full-service digital design and development agency**. Increased revenue 350% and grew headcount from 2 to 12 people. Responsibile for corporate strategy, account management, business development, forecasting and budgeting, employee development and retention, project management, technical delivery, user experience, information architecture and vendor management. **Ruby on Rails, PHP, jQuery, JavaScript, HTML, WordPress, ActionScript, Flash, Agile/Scrum, BaseCamp, Lighthouse, Rally, OmniFocus, OmniGraffle, GTD, Harvest, QuickBooks, MS Office, Google Analytics, Omniture, TextMate, MySQL.** 

### Founder / CTO

#### **Boom Bucket Mobile**

Sep 2005 - Aug 2010

Founder and CTO of a **mobile content** start-up. Built **digital asset management** platform for ingesting, cataloging, showcasing, distributing, and reporting on thousands of mobile wallpapers and ringtones. Also responsible for **business development and marketing** including the company's 2006 launch at *Mobile World Congress* in Barcelona Spain. **HTML, ActionScript, JavaScript, PHP, and MySQL.** 

#### **Senior Producer**

Corbis, Inc.

Feb 2000 - May 2006

Managed technical delivery of new Corbis Motion e-licensing platform and multiple online marketing campaigns. Designed, built, and deployed a Perl-based **content management and localisation product** enabling localised delivery of an E-Commerce platform with \$13M annual turn-over to five markets in under two weeks. **Flash, ActionScript, ASP.NET, SQLServer, Perl, HTML, and JavaScript.** 

## **Education**

## University of Colorado at Boulder, USA

Bachelor of Arts in Environmental Design (Architecture) - 3.75 GPA

Additional coursework in computer science

## Rhode Island School of Design, USA

European Honors Program (EHP) Art History/Architecture studio — 4.0 GPA

Additional courses, certifications, and conferences available upon request

# **Miscellany**

Dual-national (US & UK). Musician, composer, abstract artist, and conversational French-speaker. Self-appointed world diplomat. Able to leap tall buildings in a single bound.

Learn more at http://www.peterkappus.com