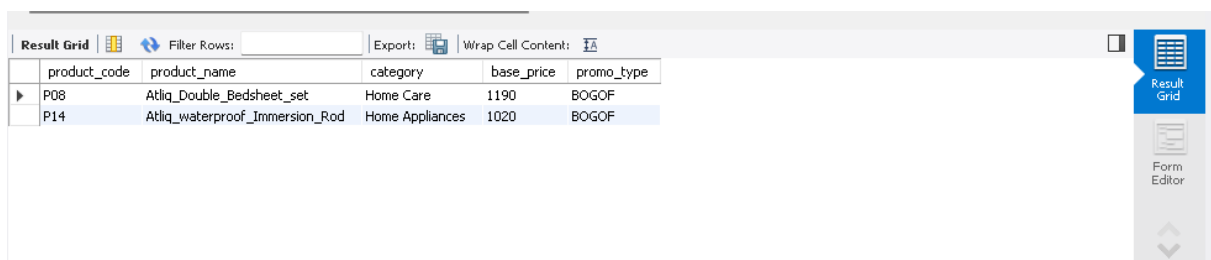


# SQL Queries

**Q.1 provide a list of products with a base price > 500 and that are featured in BOGOF**

```
select
    distinct p.product_code,
    p.product_name,
    p.category,
    f.base_price,
    f.promo_type
from fact_events as f
join dim_products as p
on p.product_code = f.product_code
where base_price >500 and promo_type ="BOGOF";
```

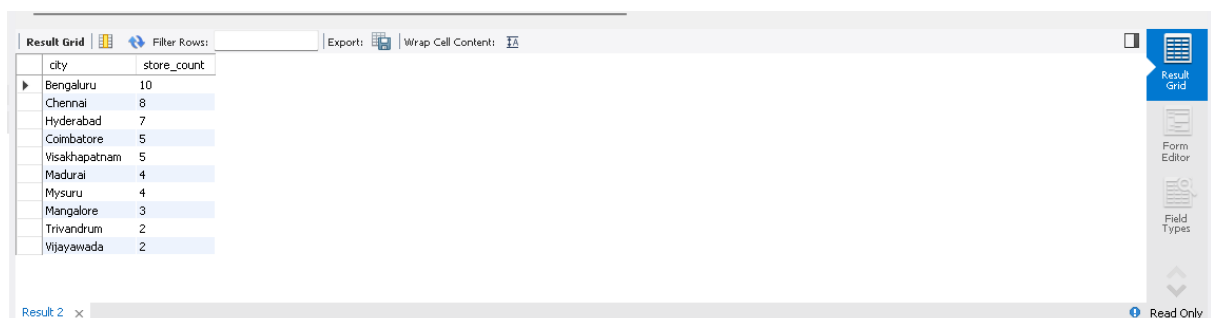


The screenshot shows a BI tool interface with a 'Result Grid' tab selected. The grid displays the results of the SQL query for Q.1. The columns are product\_code, product\_name, category, base\_price, and promo\_type. Two rows are visible: P08 (Atliq\_Double\_Bedsheet\_set, Home Care, 1190, BOGOF) and P14 (Atliq\_waterproof\_Immersion\_Rod, Home Appliances, 1020, BOGOF). The interface includes a 'Filter Rows' section, an 'Export' button, and a 'Wrap Cell Content' checkbox.

product_code	product_name	category	base_price	promo_type
P08	Atliq_Double_Bedsheet_set	Home Care	1190	BOGOF
P14	Atliq_waterproof_Immersion_Rod	Home Appliances	1020	BOGOF

**Q.2 generate a report that showcase number of stores in each city ,order by descending**

```
SELECT
    city,
    COUNT(distinct store_id) AS store_count
FROM
    dim_stores
GROUP BY
    city
ORDER BY store_count DESC;
```



The screenshot shows a BI tool interface with a 'Result Grid' tab selected. The grid displays the results of the SQL query for Q.2. The columns are city and store\_count. The results are ordered by store\_count in descending order. The interface includes a 'Filter Rows' section, an 'Export' button, and a 'Wrap Cell Content' checkbox.

city	store_count
Bengaluru	10
Chennai	8
Hyderabad	7
Coimbatore	5
Visakhapatnam	5
Madurai	4
Mysuru	4
Mangalore	3
Trivandrum	2
Vijayawada	2

**Q.3 Generate a report , showcase each campaign along with the total revenue before and after campaign.**  
**it includes**  
**campaign\_name,total\_revenue(before\_promotion),total\_revenue(after\_promotion)**

```
-- change column names
ALTER TABLE fact_events
CHANGE COLUMN `quantity_sold(before_promo)` quantity_sold_before_promo INT;

ALTER TABLE fact_events
CHANGE COLUMN `quantity_sold(after_promo)` quantity_sold_after_promo INT;

SELECT
    c.campaign_name,
    SUM(fe.base_price * fe.quantity_sold_before_promo) / 1000000 AS total_revenue_before_promo_millions,
    SUM(
        CASE
            WHEN fe.promo_type = '25% OFF' THEN fe.base_price * 0.75 * fe.quantity_sold_after_promo
            WHEN fe.promo_type = '33% OFF' THEN fe.base_price * 0.67 * fe.quantity_sold_after_promo
            WHEN fe.promo_type = '50% OFF' THEN fe.base_price * 0.5 * fe.quantity_sold_after_promo
            WHEN fe.promo_type = '500 Cashback' THEN (fe.base_price - 500) * fe.quantity_sold_after_promo
            WHEN fe.promo_type = 'BOGOF' THEN fe.base_price * 0.5 * fe.quantity_sold_after_promo
            ELSE fe.base_price * fe.quantity_sold_after_promo
        END
    ) / 1000000 AS total_revenue_after_promo_millions
FROM
    fact_events fe
JOIN
    dim_campaigns c ON fe.campaign_id = c.campaign_id
WHERE
    c.campaign_name IN ('Diwali', 'Sankranti')
GROUP BY
    c.campaign_name;
```

campaign_name	total_revenue_before_promo_millions	total_revenue_after_promo_millions
Sankranti	58.1274	87.695812
Diwali	82.5738	160.288722

**Q.4 Calculate ISU % for each category during diwali campaign . provides ranking based on ISU %,**

```

SELECT
    p.category,
    SUM(f.quantity_sold_before_promo) AS total_quantity_sold_before_promo,
    SUM(f.quantity_sold_after_promo) AS total_quantity_sold_after_promo,
    SUM(f.quantity_sold_after_promo) - SUM(f.quantity_sold_before_promo) AS increase_sold_
quantity,
    (SUM(f.quantity_sold_after_promo) - SUM(f.quantity_sold_before_promo)) / SUM(f.quantit
y_sold_before_promo) * 100 AS ISU_percentage

FROM
    fact_events AS f
JOIN
    dim_products AS p ON p.product_code = f.product_code
JOIN
    dim_campaigns as c ON f.campaign_id = c.campaign_id
WHERE
    c.campaign_name = 'Diwali'
GROUP BY
    p.category
ORDER BY
    ISU_percentage DESC;

```

Result Grid					
		Filter Rows:		Export:	Wrap Cell Content:
category	total_quantity_sold_before_promo	total_quantity_sold_after_promo	increase_sold_quantity	ISU_percentage	
Home Appliances	5230	18003	12773	244.2256	
Combo1	16791	50769	33978	202.3584	
Home Care	13326	23938	10612	79.6338	
Personal Care	16843	22074	5231	31.0574	
Grocery & Staples	58129	68620	10491	18.0478	

Result 4

**Q. 5 create a report featuring TOP 5 products by IR % across all campaigns**

```

SELECT
    fe.campaign_id,
    dp.product_name,
    dp.category,
    fe.quantity_sold_before_promo,
    fe.quantity_sold_after_promo,
    CASE
        WHEN fe.promo_type = '25% OFF' THEN (fe.base_price * 0.75 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
        WHEN fe.promo_type = '33% OFF' THEN (fe.base_price * 0.67 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
        WHEN fe.promo_type = '50% OFF' THEN (fe.base_price * 0.5 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
        WHEN fe.promo_type = '900 Cashback' THEN ((fe.base_price - 900) * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
        WHEN fe.promo_type = 'EDGOF' THEN (fe.base_price * 0.5 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
        ELSE (fe.base_price * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
    END AS incremental_revenue,
    CASE
        WHEN (fe.base_price * fe.quantity_sold_before_promo) <> 0 THEN
            ((CASE
                WHEN fe.promo_type = '25% OFF' THEN (fe.base_price * 0.75 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
                WHEN fe.promo_type = '33% OFF' THEN (fe.base_price * 0.67 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
                WHEN fe.promo_type = '50% OFF' THEN (fe.base_price * 0.5 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
                WHEN fe.promo_type = '900 Cashback' THEN ((fe.base_price - 900) * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
                WHEN fe.promo_type = 'EDGOF' THEN (fe.base_price * 0.5 * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
                ELSE (fe.base_price * fe.quantity_sold_after_promo) - (fe.base_price * fe.quantity_sold_before_promo)
            END) / (fe.base_price * fe.quantity_sold_before_promo)) * 100
        ELSE NULL
    END AS incremental_revenue_percentage
FROM
    fact_events fe
JOIN
    dim_products dp ON fe.product_code = dp.product_code
ORDER BY
    incremental_revenue_percentage DESC
LIMIT 5

```

campaign_id	product_name	category	quantity_sold_before_promo	quantity_sold_after_promo	incremental_revenue	incremental_revenue_percentage
CAMP_DIW_01	Atliq_Home_Essential_8_Product_Combo	Combo1	234	840	1398000	199.145299
CAMP_DIW_01	Atliq_Home_Essential_8_Product_Combo	Combo1	416	1472	2432000	194.871795
CAMP_DIW_01	Atliq_Home_Essential_8_Product_Combo	Combo1	393	1375	2258500	191.560645
CAMP_DIW_01	Atliq_Home_Essential_8_Product_Combo	Combo1	434	1514	2483000	190.706605
CAMP_DIW_01	Atliq_Home_Essential_8_Product_Combo	Combo1	448	1545	2518500	187.388393