



region, market

All

customer

All

segment, c...

All

2019202020212022 EstQ1Q2Q3Q4YTDYTG

\$3.74bn✓

LY: ₹ 823.85M (+353.5%)

38.08%✓

LY: 36.49% (+4.37%)

-13.98%!

LY: -0.07 (-110.79%)

net sales

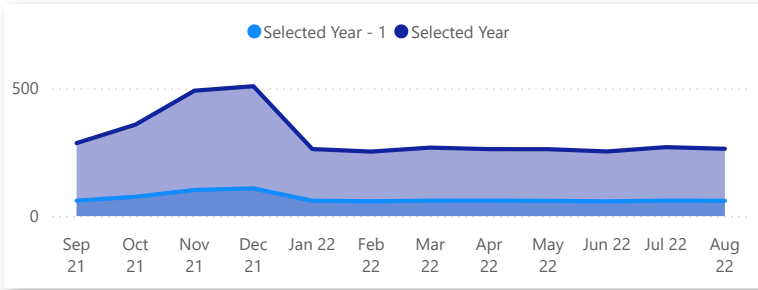
GM %

Net Profit %

profit and loss statement

Line Item	2022 Est	LY	YoY Chg	YoY Chg %
net profit %	-13.98	-6.63	-7.35	110.5
net profit	-522.42	-54.65	-467.77	855.5
operational expense	-1,945.30	-355.28	-1,590.02	447.5
GM / Unit	15.76	5.99	9.77	162.9
Gross Margin %	38.08	36.49	1.59	4.4
Gross Margin	1,422.88	300.63	1,122.25	373.3
Total COGS	2,313.29	523.22	1,790.07	342.0
- Other Cost	15.52	3.39	12.14	358.1
- Freight Cost	100.49	22.05	78.43	355.5
- Manufacturing Cost	2,197.28	497.78	1,699.50	341.0
Net Sales	3,736.17	823.85	2,912.32	353.5
Total Post Invoice Deduction	1,906.95	448.29	1,458.67	325.5
- Post Deductions	663.42	166.65	496.77	298.5
- Post Discounts	1,243.54	281.64	961.90	341.0
Net Invoice Sales	5,643.13	1,272.13	4,370.99	343.5
Pre Invoice Deduction	1,727.01	392.50	1,334.51	340.0
Gross Sales	7,370.14	1,664.64	5,705.50	342.0

top/bottom products & customer byNet Sales



top/bottom products & customer byNet Sales

region	P & L values	P & L YoY Chg %
EU	775.48	286.2
APAC	1,923.7	335.2
	7	
LATAM	14.82	368.4
NA	1,022.0	474.4
Total	3,736.1	353.5

segment	P & L values	P & L YoY Chg %
Storage	54.59	0.32
Peripherals	897.54	439.03
Notebook	1,580.4	493.06
	3	
Networking	38.43	-14.89
Desktop	711.08	1,431.55
Accessories	454.10	85.46
Total	3,736.1	353.50