



region, market  
All

customer  
All

segment, c...  
All

2019 2020 2021 2022 Est

Q1 Q2 Q3 Q4

YTD YTG

81.17%✓  
LY: 80.21% (+1.2%)

-3472.7K✓  
LY: -751.7K (-361.97%)

6899.0K✓  
LY: 9780.7K (-29.46%)

forecast accuracy

net error

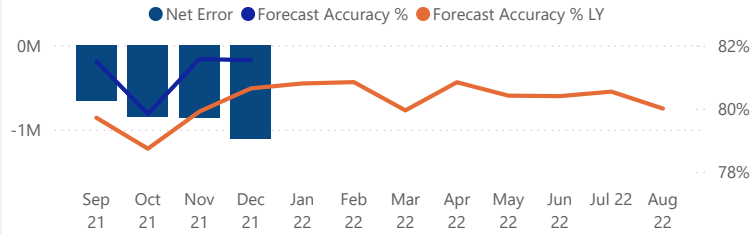
Absolute Error

### key metrics by customer

customer	Forecast Accuracy %	Net Error	Net Error %	Forecast Accuracy % LY	Risk
All-Out	43.96%	-150	-0.32%	29.09%	out of stock
Amazon	73.79%	-464694	-9.22%	74.54%	out of stock
Argos	54.78%	-73040	-17.60%	56.08%	out of stock
(Sain					
Atlas			31%	48.16%	out of stock
Atliq			.65%	74.59%	out of stock
AtliQ Exclusive	70.35%	-359242	-11.91%	71.69%	out of stock
Boulanger	52.69%	-48802	-20.21%	58.77%	out of stock
Chip 7	34.56%	-85293	-35.01%	53.44%	out of stock
Chiptec	50.49%	-20102	-11.36%	52.54%	out of stock
Coolblue	47.66%	-34790	-15.34%	52.95%	out of stock
Croma	36.58%	-77649	-16.54%	42.78%	out of stock
Digimarket	28.21%	-95328	-46.59%	40.79%	out of stock
Ebay	52.27%	-19127	-2.02%	50.49%	out of stock
Electricalsara	48.62%	-11256	-11.41%	52.02%	out of stock
Stores					
Electricalsbea	55.74%	-6352	-9.56%	51.56%	out of stock
Stores					
Electricalslance	41.07%	-39358	-41.89%	54.69%	out of stock
Total	81.17%	-3472690	-9.48%	80.21%	out of stock

### Accuracy /net Error Trend

#### top/bottom products & customer byNet Sales



### key metrics by product

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk
Storage	71.50%	83.54%	-628266	-25.61%	out of stock
Peripherals	68.17%	83.23%	-3204280	-31.83%	out of stock
Notebook	87.24%	79.99%	-47221	-1.69%	out of stock
Networkin	93.06%	90.40%	-12967	-1.69%	out of stock
Desktop	87.53%	84.37%	78576	10.24%	excess inventory
Accessories	87.42%	77.66%	341468	1.72%	excess inventory
Total	81.17%	80.21%	-3472690	-9.48%	out of stock