

AtliQ Hardwares

FILTERS

region All
customer All
division All

customer

net sales performance

All value in USD

NOT: 21VS20 is not part of pivot table

	Fiscal years			21VS20
customer	2019	2020	2021	
Australia				
Net sales	3.9M	10.7M	21.0M	96.2%
cogs	2.2M	5.8M	14.1M	143.2%
Gross margin	1.7M	4.9M	6.9M	40.8%
GM%	42.57%	45.88%	32.92%	-28.2%
Austria				
Net sales		0.1M	2.8M	2301.3%
cogs		0.1M	2.0M	2172.4%
Gross margin		0.0M	0.9M	2665.4%
GM%		26.15%	30.11%	15.2%
Bangladesh				
Net sales	0.5M	2.3M	7.0M	308%
cogs	0.3M	1.4M	4.5M	334%
Gross margin	0.1M	0.9M	2.4M	268%
GM%	28.73%	39.61%	34.54%	87%
Canada				
Net sales	4.8M	12.2M	35.1M	288%
cogs	2.8M	7.1M	21.7M	306%
Gross margin	2.0M	5.1M	13.4M	263%
GM%	41.67%	41.91%	38.21%	91%
China				
Net sales	1.4M	5.4M	22.9M	422%
cogs	0.8M	3.3M	13.5M	406%
Gross margin	0.6M	2.1M	9.4M	448%
GM%	44.94%	38.68%	41.07%	106%
France				
Net sales	4.0M	7.5M	25.9M	347%
cogs	2.3M	4.3M	14.7M	346%
Gross margin	1.8M	3.2M	11.2M	348%
GM%	44.09%	43.11%	43.24%	100%
Germany				
Net sales	2.6M	4.7M	12.0M	256%
cogs	1.6M	3.0M	8.9M	294%
Gross margin	0.9M	1.7M	3.1M	188%
GM%	36.97%	35.63%	26.18%	73%
India				
Net sales	30.8M	49.8M	161.3M	324%
cogs	17.8M	33.7M	109.7M	325%
Gross margin	13.1M	16.0M	51.6M	322%
GM%	42.35%	32.21%	32.00%	99%

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Indonesia

Net sales	2.5M	6.2M	18.4M	297%
cogs	1.5M	3.5M	11.3M	320%
Gross margin	1.1M	2.7M	7.1M	266%
GM%	42.03%	42.91%	38.41%	90%

Italy

Net sales	2.9M	4.5M	11.7M	263%
cogs	1.6M	3.1M	8.2M	265%
Gross margin	1.3M	1.4M	3.5M	258%
GM%	45.63%	30.68%	30.13%	98%

Japan

Net sales	1.9M	7.9M	421%
cogs	1.2M	4.2M	357%
Gross margin	0.7M	3.7M	530%
GM%	36.96%	46.52%	126%

Netherlands

Net sales	0.2M	3.4M	8.0M	238%
cogs	0.1M	1.8M	4.6M	264%
Gross margin	0.1M	1.6M	3.4M	209%
GM%	36.36%	47.79%	42.03%	88%

Newzealand

Net sales	2.0M	11.4M	574%
cogs	1.5M	5.9M	404%
Gross margin	0.5M	5.5M	1051%
GM%	26.36%	48.23%	183%

Norway

Net sales	2.5M	13.7M	552%
cogs	1.5M	9.6M	625%
Gross margin	0.9M	4.0M	431%
GM%	37.74%	29.48%	78%

Pakistan

Net sales	0.6M	4.7M	5.7M	121%
cogs	0.4M	2.7M	3.6M	134%
Gross margin	0.2M	2.0M	2.0M	102%
GM%	39.65%	42.75%	36.18%	85%

Philiphines

Net sales	5.7M	13.4M	31.9M	238%
cogs	3.4M	7.3M	19.4M	265%
Gross margin	2.3M	6.0M	12.5M	206%
GM%	39.90%	45.13%	39.09%	87%

Poland

Net sales	0.4M	2.8M	5.2M	186%
cogs	0.3M	1.7M	3.0M	178%
Gross margin	0.2M	1.1M	2.2M	197%
GM%	37.43%	40.20%	42.56%	106%

Portugal

Net sales	0.7M	3.6M	11.8M	330%
cogs	0.5M	2.3M	6.8M	299%
Gross margin	0.3M	1.3M	5.0M	385%
GM%	39.29%	36.13%	42.13%	117%

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South Korea

Net sales	12.8M	17.3M	49.0M	283%
cogs	6.7M	12.1M	31.4M	259%
Gross margin	6.1M	5.2M	17.6M	341%
GM%	47.54%	29.82%	35.92%	120%

Spain

Net sales		1.8M	12.6M	711%
cogs		1.1M	8.4M	763%
Gross margin		0.7M	4.2M	626%
GM%		37.67%	33.13%	88%

Sweden

Net sales	0.1M	0.2M	1.8M	782%
cogs	0.0M	0.1M	1.1M	836%
Gross margin	0.0M	0.1M	0.7M	714%
GM%	38.28%	44.06%	40.22%	91%

United Kingdom

Net sales	2.0M	8.1M	34.2M	423%
cogs	1.3M	5.3M	18.7M	352%
Gross margin	0.7M	2.8M	15.4M	559%
GM%	36.19%	34.13%	45.13%	132%

USA

Net sales	11.5M	31.9M	87.8M	275%
cogs	7.7M	19.5M	55.3M	284%
Gross margin	3.8M	12.4M	32.5M	261%
GM%	32.79%	38.97%	36.99%	95%
Total Net sales	87.5M	196.7M	598.9M	304%
Total cogs	51.2M	123.4M	380.7M	309%
Total Gross margin	36.2M	73.3M	218.2M	298%
Total GM%	41.43%	37.28%	36.43%	98%