#### **FILTERS**

region	All
market	All
division	All

# customer net sales performance

#### All value in USD

			All value in USD
customer	2019	2020	2021 21vs20
Acclaimed Stores	1.4M	2.9M	<u> </u>
All-Out		0.2M	I —
Amazon	12.2M	37.5M	82.1M 218.9%
Argos (Sainsbury's)	0.4M	0.7M	2.3M <b>3</b> 06.0%
Atlas Stores	0.2M	0.7M	3.2M 470.3%
Atliq e Store	7.2M	23.7M	53.0M 223.8%
AtliQ Exclusive	9.6M	17.7M	61.1M <b>3</b> 45.8%
BestBuy	0.9M	1.8M	6.3M <b>3</b> 56.1%
Boulanger	0.2M	0.8M	4.1M 492.9%
Chip 7	0.6M	1.3M	5.5M <b>416.1%</b>
Chiptec		0.4M	3.0M <b>1</b> 722.0%
Control	0.9M	2.2M	7.7M <b>34</b> 9.2%
Coolblue	0.5M	1.2M	4.2M 360.0%
Costco	1.1M	2.8M	9.3M <b>337.4%</b>
Croma	1.7M	2.5M	7.5M <b>3</b> 05.1%
Currys (Dixons Carphone)	0.3M	0.8M	1.9M <b>1</b> 246.9%
Digimarket	0.8M	1.7M	4.1M <b>241.1%</b>
Ebay	2.6M	6.3M	15.2M <b>1</b> 242.2%
Electricalsara Stores	0.1M	0.6M	1.9M <b>1</b> 286.0%
Electricalsbea Stores		0.1M	0.7M <b>5</b> 04.6%
Electricalslance Stores	0.1M	0.7M	2.3M <b>3</b> 13.3%
Electricalslytical	1.8M	2.6M	11.9M <b>457.5</b> %
Electricalsocity	2.3M	3.5M	12.4M <b>3</b> 58.8%
Electricalsquipo Stores	0.2M	0.7M	3.6M <b>5</b> 35.3%
Elite	0.4M	0.8M	4.1M 495.5%
Elkjøp	0.5M	1.3M	5.2M <b>3</b> 91.9%
Epic Stores	0.4M	0.9M	4.2M 446.1%
Euronics	0.4M	0.9M	3.9M <b>444.7</b> %
Expert	0.8M	1.8M	6.4M <b>3</b> 64.0%
Expression	1.7M	3.0M	9.8M <b>328.2</b> %
Ezone	1.5M	2.0M	7.9M <b>3</b> 91.6%
Flawless Stores	0.1M	0.5M	1.8M <b>3</b> 96.3%
Flipkart	2.9M	8.3M	19.3M <b>1</b> 231.0%
Fnac-Darty	0.5M	0.8M	2.9M <b>3</b> 49.8%
Forward Stores	0.6M	1.5M	4.1M <b>272.0%</b>
Girias	1.5M	2.1M	8.7M 419.3%
Info Stores	0.1M	0.5M	1.8M <b>384.1%</b>
Insight	0.4M	1.0M	2.8M <b>271.8%</b>
Integration Stores		0.2M	1.4M 887.2%
Leader	4.7M	6.0M	18.8M 314.8%
Logic Stores	0.2M	0.9M	4.8M 515.2%
Lotus	1.5M		l

Neptune	1.0M	3.4M	16.1M 471.5%
Nomad Stores	0.5M	1.6M	4.0M 246.9%
Notebillig	0.2M	0.4M	1.1M 287.4%
Nova		0.0M	0.4M <u>2664.9%</u>
Novus	1.9M	3.7M	9.9M 264.2%
Otto	0.3M	0.4M	1.2M 298.6%
Premium Stores	0.5M	1.1M	3.9M <b>□</b> 353.1%
Propel	1.6M	2.5M	10.8M <b>4</b> 40.6%
Radio Popular	0.5M	1.5M	5.3M <b>3</b> 62.6%
Radio Shack	0.8M	1.7M	5.4M 311.5%
Reliance Digital	1.6M	2.6M	9.7M <b>377.9</b> %
Relief	0.4M	1.0M	4.1M 403.6%
Sage	4.8M	6.4M	20.7M 321.5%
Saturn	0.2M	0.4M	1.2M 310.5%
Sorefoz	0.6M	1.1M	4.7M 433.6%
Sound	0.6M	1.7M	4.4M 260.3%
Staples	1.2M	2.9M	8.8M <b>3</b> 07.0%
Surface Stores	0.1M	0.5M	2.1M 398.8%
Synthetic	1.9M	4.4M	12.2M 276.0%
Taobao	0.2M	1.3M	3.3M 248.7%
UniEuro	0.6M	1.6M	7.3M <b>4</b> 57.0%
Vijay Sales	1.7M	2.1M	8.5M <b>3</b> 97.8%
Viveks	1.6M	2.2M	7.8M <b>3</b> 48.1%
walmart	1.3M	2.6M	9.7M <b>370.4</b> %
Zone	0.3M	1.6M	5.3M 336.2%
Grand Total	87.5M	196.7M	598.9M 304.5%

#### **FILTERS**

region sub\_zone Fy

market

Australia

Austria

Bangladesh

Canada

China

France

Germany

India

Indonesia

Italy

Japan

Netherlands

Newzealand

Norway

Pakistan

Philiphines

Poland

Portugal

South Korea

Spain

Sweden

United Kingdom

USA

All All

P & L For Market

#### All value in USD

	All value in USD				
Net sales	cogs	Gross margin	GM%		
35.6M	22.1M	13.5M	37.87%		
3.0M	2.1M	0.9M	29.96%		
9.7M	6.3M	3.4M	35.43%		
52.0M	31.5M	20.5M	39.39%		
29.7M	17.6M	12.1M	40.82%		
37.5M	21.2M	16.2M	43.31%		
19.3M	13.5M	5.8M	29.91%		
241.9M	161.2M	80.7M	33.36%		
27.1M	16.3M	10.8M	39.77%		
19.1M	12.9M	6.2M	32.62%		
9.8M	5.4M	4.4M	44.68%		
11.6M	6.5M	5.0M	43.59%		
13.4M	7.4M	6.0M	44.98%		
16.2M	11.2M	5.0M	30.75%		
11.0M	6.7M	4.3M	39.19%		
50.9M	30.2M	20.8M	40.77%		
8.4M	4.9M	3.5M	41.52%		
16.2M	9.6M	6.6M	40.66%		
79.1M	50.2M	28.8M	36.47%		
14.4M	9.5M	4.8M	33.69%		
2.0M	1.2M	0.8M	40.59%		
44.2M	25.3M	18.9M	42.72%		
131.2M	82.5M	48.7M	37.10%		