

AtliQ Hardwares

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FILTERS

region	All
market	All
division	All
customer	All
Fy	2019

customer

net sales performance

All value in USD

NOT: 21VS20 is not part of pivot table

metrics	Quarters					
	Q1			Q2		
	Jun	Jul	Aug	Sep	Oct	
Net sales	6.2M	6.5M		6.3M	6.5M	8.0M
cogs	3.6M	3.8M		3.7M	3.8M	4.7M
Gross margin	2.6M	2.7M		2.6M	2.6M	3.4M
GM%	42.00%	41.48%		41.39%	40.87%	41.97%

region	All
market	All
division	All
customer	All
Fy	2020

net sales performance

All value in USD

NOT: 21VS20 is not part of pivot table

metrics	Quarters					
	Q1			Q2		
	Jun	Jul	Aug	Sep	Oct	
Net sales	14.9M	16.1M		16.5M	17.1M	20.6M
cogs	9.3M	10.2M		10.5M	10.6M	12.8M
Gross margin	5.5M	5.9M		6.1M	6.5M	7.8M
GM%	37.27%	36.68%		36.79%	37.77%	37.78%

region	All
market	All
division	All
customer	All
Fy	2021

net sales performance

All value in USD

NOT: 21VS20 is not part of pivot table

metrics	Quarters					
	Q1			Q2		
	Jun	Jul	Aug	Sep	Oct	
Net sales	41.5M	44.0M		43.0M	44.8M	54.6M
cogs	26.4M	28.0M		27.4M	28.4M	34.7M
Gross margin	15.1M	16.0M		15.6M	16.4M	19.9M
GM%	36.45%	36.37%		36.26%	36.65%	36.52%

Net sales

Comparison

AtliQ Hardwares

20 vs 21	178.6%	173.9%	160.3%	162.1%	164.7%
20 vs 19	140.7%	148.0%	162.0%	164.6%	156.6%

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NOT = Do not modify the pivot table

Q2	Q3	Q4					Grand Total
Nov	Dec	Jan	Feb	Mar	Apr	May	
10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	87.5M
6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	51.2M
4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	36.2M
41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	41.43%

Q2	Q3	Q4					Grand Total
Nov	Dec	Jan	Feb	Mar	Apr	May	
28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	196.7M
18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	123.4M
10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	73.3M
37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.28%

Q2	Q3	Q4					Grand Total
Nov	Dec	Jan	Feb	Mar	Apr	May	
74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	598.9M
47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	380.7M
27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	218.2M
36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.43%

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159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	204.5%
167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	124.8%