

Task 2  
MIP-DA-05 Batch

# UNCOVER INSIGHTS FROM REAL SALES DATA

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# ■ Agenda

Introduction

Import Data

Analysis using SQL Query

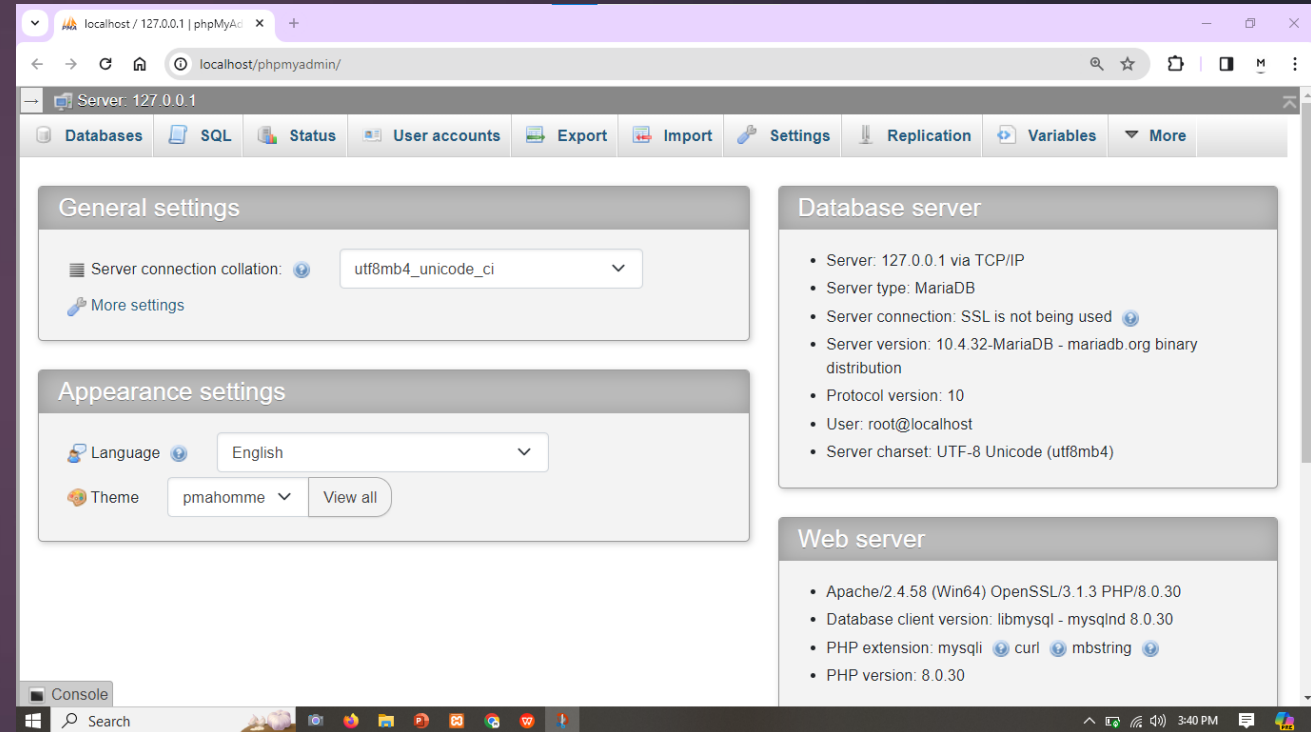
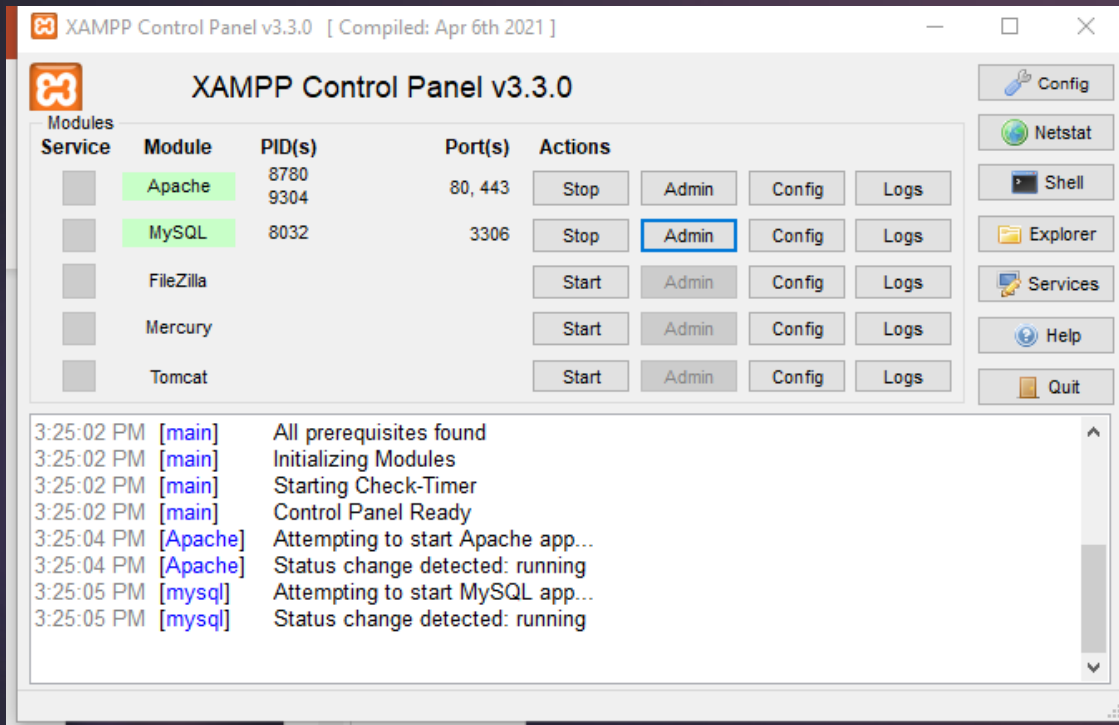
Conclusion



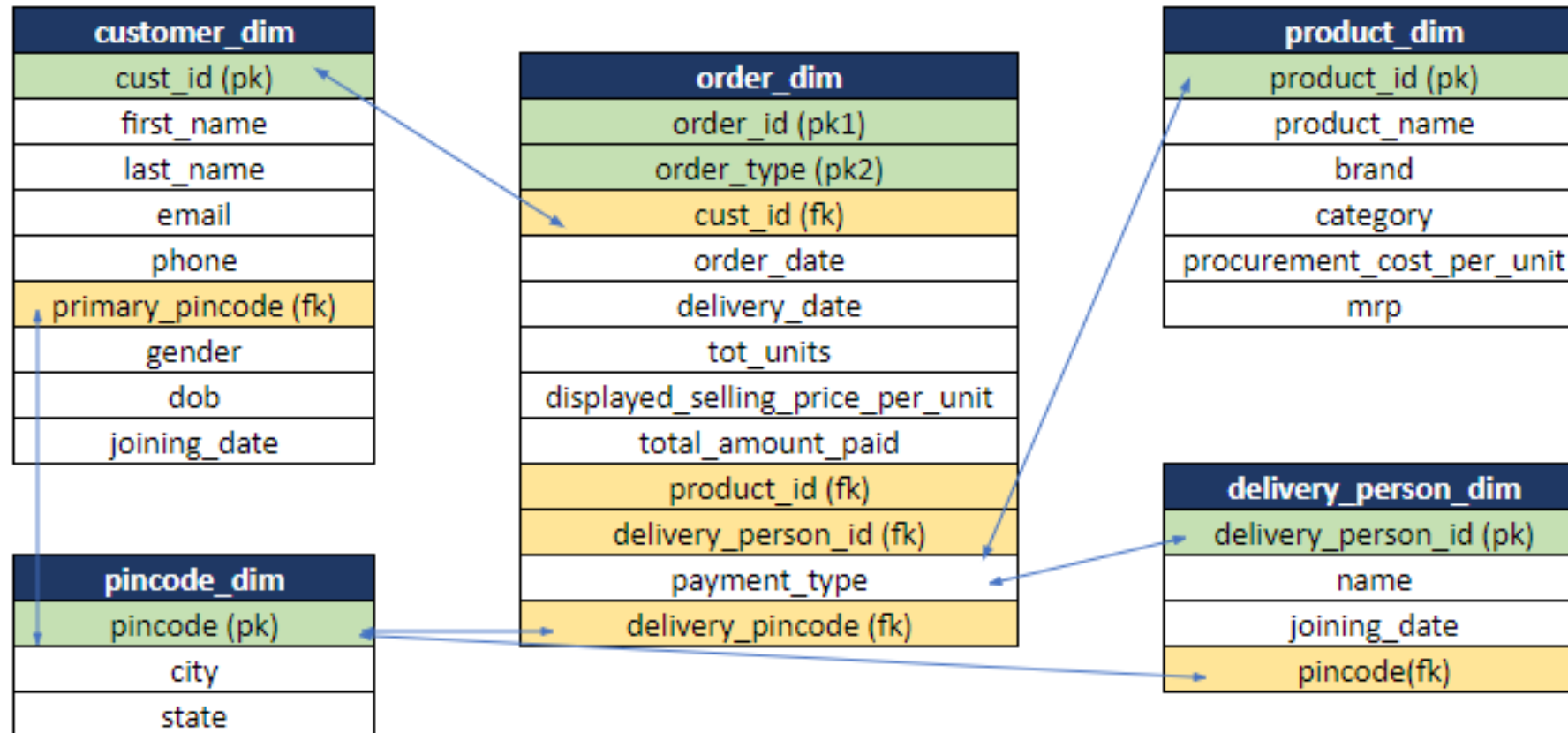
# Introduction

The database consists of several tables of a delivery service. The "Customers" table holds information regarding the customers, including their unique identifiers (cust\_id), names, contact details, demographics such as gender, date of birth and their joining dates. "Products," details the inventory available for delivery, featuring attributes like product name, brand, category, procurement cost per unit, and maximum retail price (mrp). Pincode-related data, such as cities and states, is stored in the "Pincode" table, facilitating location-based services. The "Delivery Person" table tracks information about the delivery person, containing their unique IDs (delivery\_person\_id), names, joining dates, and assigned pincode areas. "Orders" table consolidates order-specific details, including order IDs, dates, quantities, pricing information, product and customer associations, payment types, and delivery pincode destinations. These tables collectively provide a comprehensive framework for managing and tracking various aspects of the delivery service, from customer interactions to product inventory and logistics management.

I have use Xampp Server to do analysis of sales\_database. So first we will open Xampp Server and then we will start Apache and Mysql and Click on Mysql Admin and then localhost will get open.

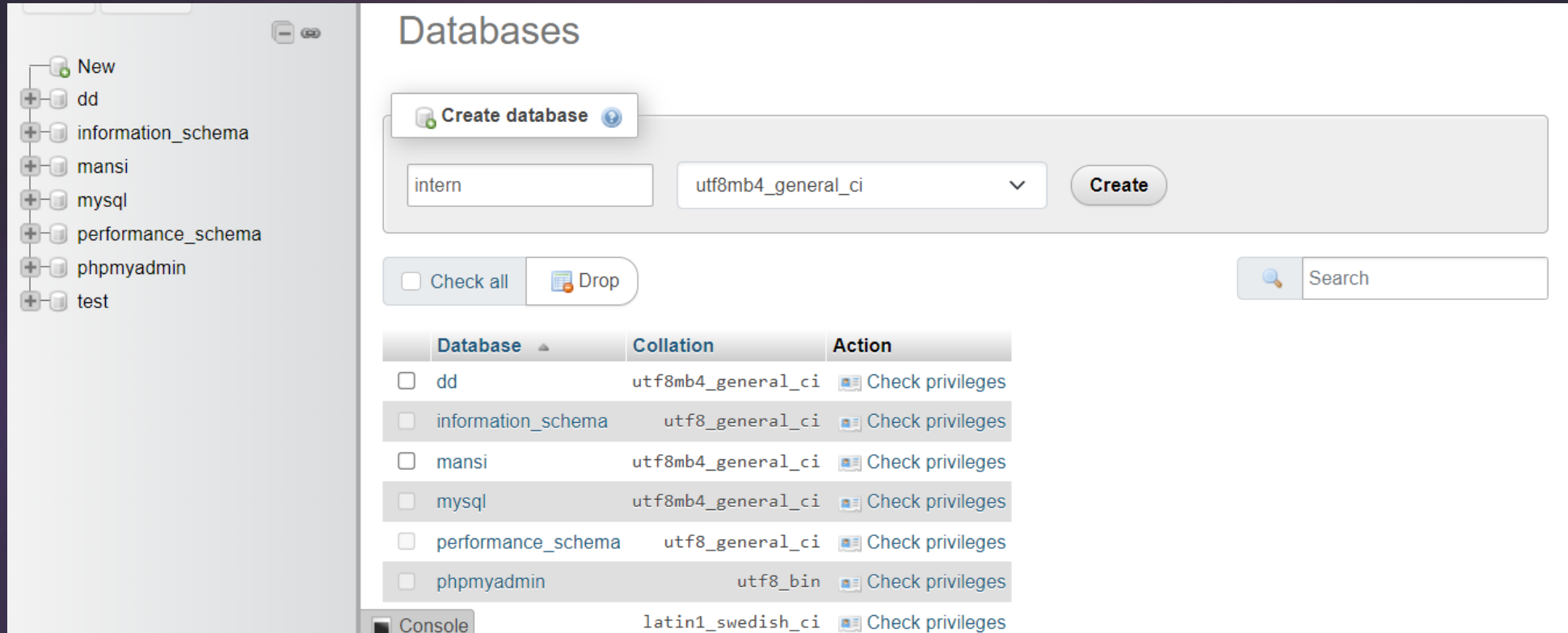


## Structure of the Database



# Create Database

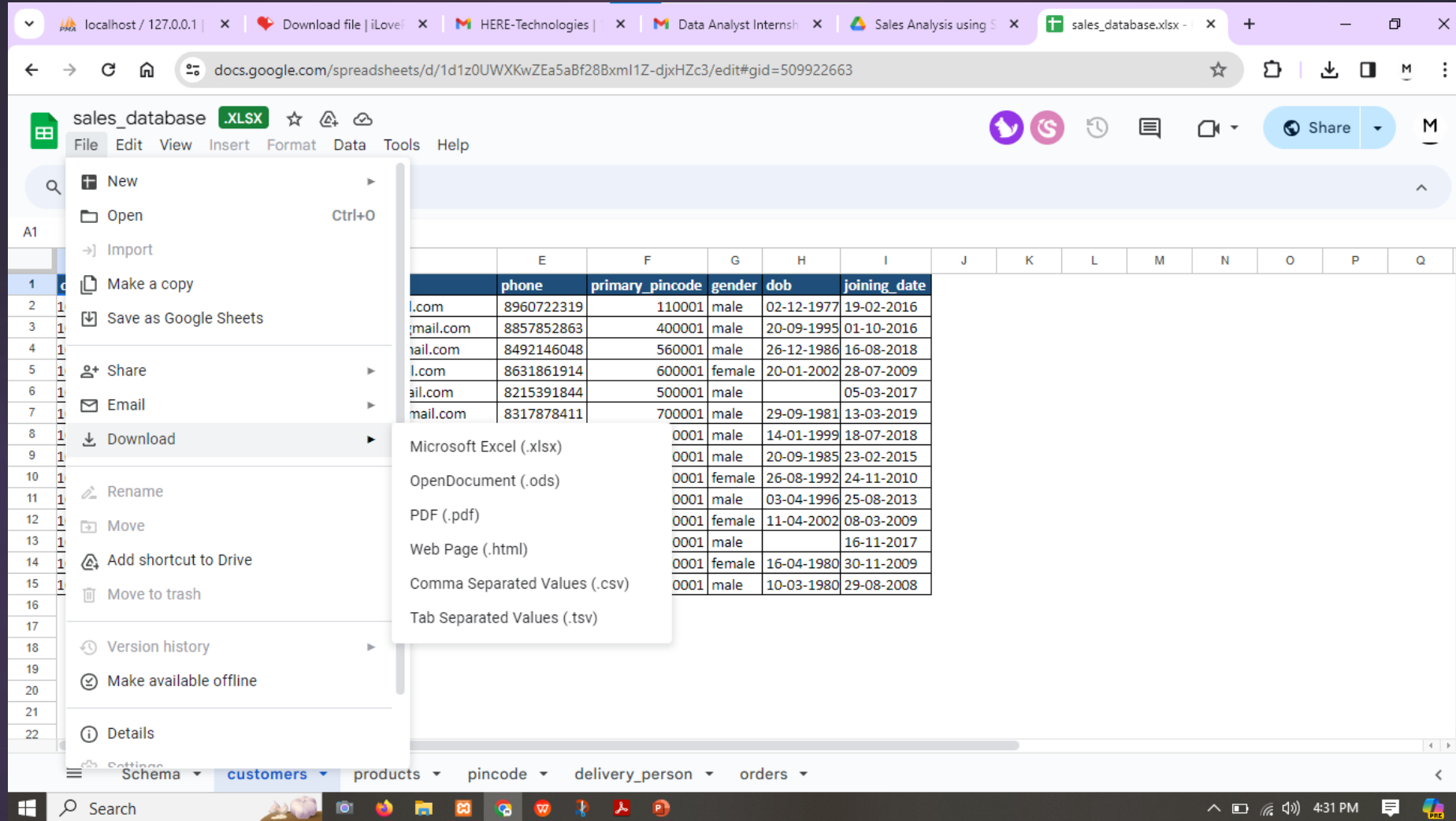
First we will create database and then import tables in it one by one.



The screenshot shows the phpMyAdmin interface. On the left is a sidebar with a tree view of databases: New, dd, information\_schema, mansi, mysql, performance\_schema, phpmyadmin, and test. The main panel is titled 'Databases' and contains a 'Create database' form. The form has a text input with 'intern', a dropdown menu with 'utf8mb4\_general\_ci', and a 'Create' button. Below the form are buttons for 'Check all' and 'Drop', and a search bar. At the bottom is a 'Console' tab. A table lists existing databases with their collations and a 'Check privileges' link for each.

Database	Collation	Action
<input type="checkbox"/> dd	utf8mb4_general_ci	Check privileges
<input type="checkbox"/> information_schema	utf8_general_ci	Check privileges
<input type="checkbox"/> mansi	utf8mb4_general_ci	Check privileges
<input type="checkbox"/> mysql	utf8mb4_general_ci	Check privileges
<input type="checkbox"/> performance_schema	utf8_general_ci	Check privileges
<input type="checkbox"/> phpmyadmin	utf8_bin	Check privileges
<input type="checkbox"/> Console	latin1_swedish_ci	Check privileges

Convert all the sheets of .xlsx into .csv one by one. In the same way convert all the sheets.



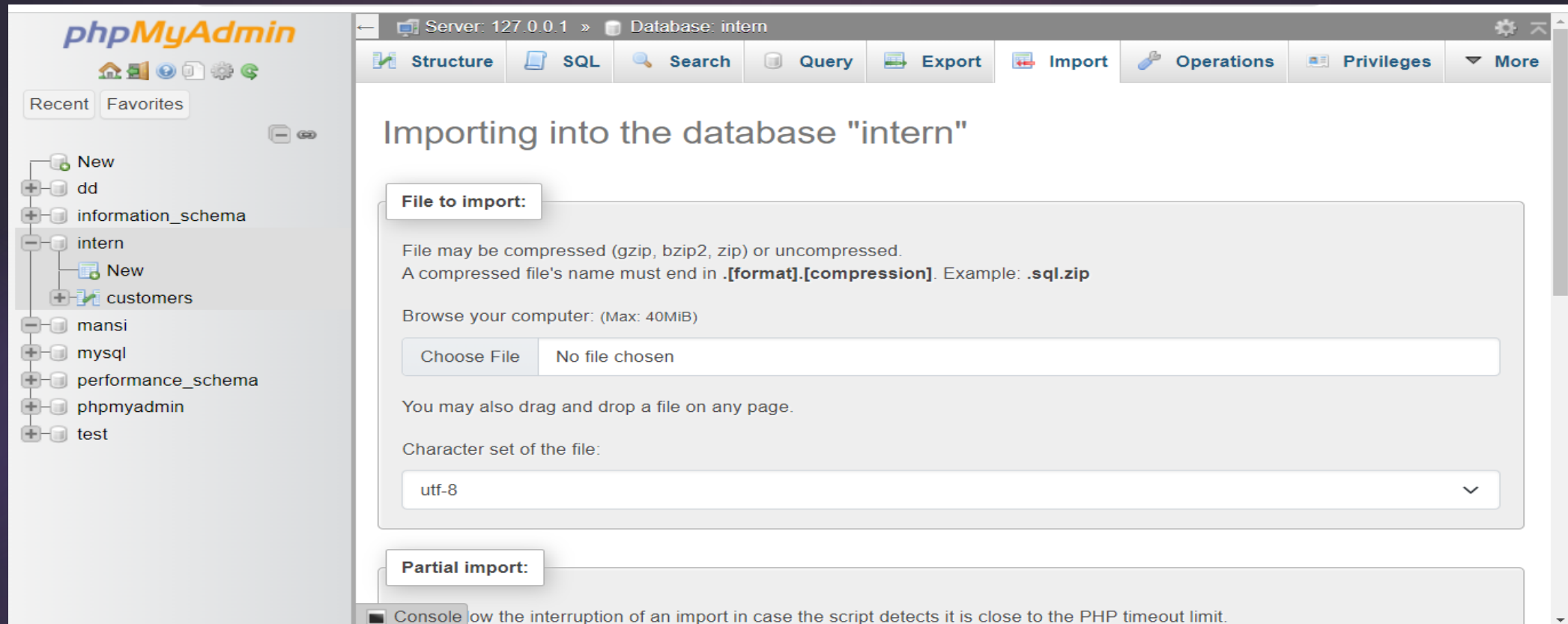
The screenshot shows a Google Sheets document titled 'sales\_database.xlsx' open in a web browser. The 'File' menu is open, and the 'Download' option is selected, which has opened a sub-menu showing various file formats for export. The formats listed are: Microsoft Excel (.xlsx), OpenDocument (.ods), PDF (.pdf), Web Page (.html), Comma Separated Values (.csv), and Tab Separated Values (.tsv). The spreadsheet data is visible in the background, showing columns for phone, primary\_pincode, gender, dob, and joining\_date.

	E	F	G	H	I	J	K	L	M	N	O	P	Q
	phone	primary_pincode	gender	dob	joining_date								
1	l.com	8960722319	110001	male	02-12-1977	19-02-2016							
2	yail.com	8857852863	400001	male	20-09-1995	01-10-2016							
3	ail.com	8492146048	560001	male	26-12-1986	16-08-2018							
4	l.com	8631861914	600001	female	20-01-2002	28-07-2009							
5	ail.com	8215391844	500001	male		05-03-2017							
6	mail.com	8317878411	700001	male	29-09-1981	13-03-2019							
7			0001	male	14-01-1999	18-07-2018							
8			0001	male	20-09-1985	23-02-2015							
9			0001	female	26-08-1992	24-11-2010							
10			0001	male	03-04-1996	25-08-2013							
11			0001	female	11-04-2002	08-03-2009							
12			0001	male		16-11-2017							
13			0001	female	16-04-1980	30-11-2009							
14			0001	male	10-03-1980	29-08-2008							



# Import Data to SQL Server

So first we will import 1 table



The screenshot displays the phpMyAdmin web interface. The left sidebar shows a tree view of databases, with 'intern' selected. The main panel is titled 'Importing into the database "intern"' and features the 'Import' tab. The 'File to import:' section includes instructions on file formats (gzip, bzip2, zip) and a 'Browse your computer' button. The 'Character set of the file:' dropdown is set to 'utf-8'. The 'Partial import:' section is partially visible at the bottom.

phpMyAdmin

Server: 127.0.0.1 » Database: intern

Structure SQL Search Query Export Import Operations Privileges More

### Importing into the database "intern"

**File to import:**

File may be compressed (gzip, bzip2, zip) or uncompressed.  
A compressed file's name must end in **.[format].[compression]**. Example: **.sql.zip**

Browse your computer: (Max: 40MiB)

Choose File No file chosen

You may also drag and drop a file on any page.

Character set of the file:

utf-8

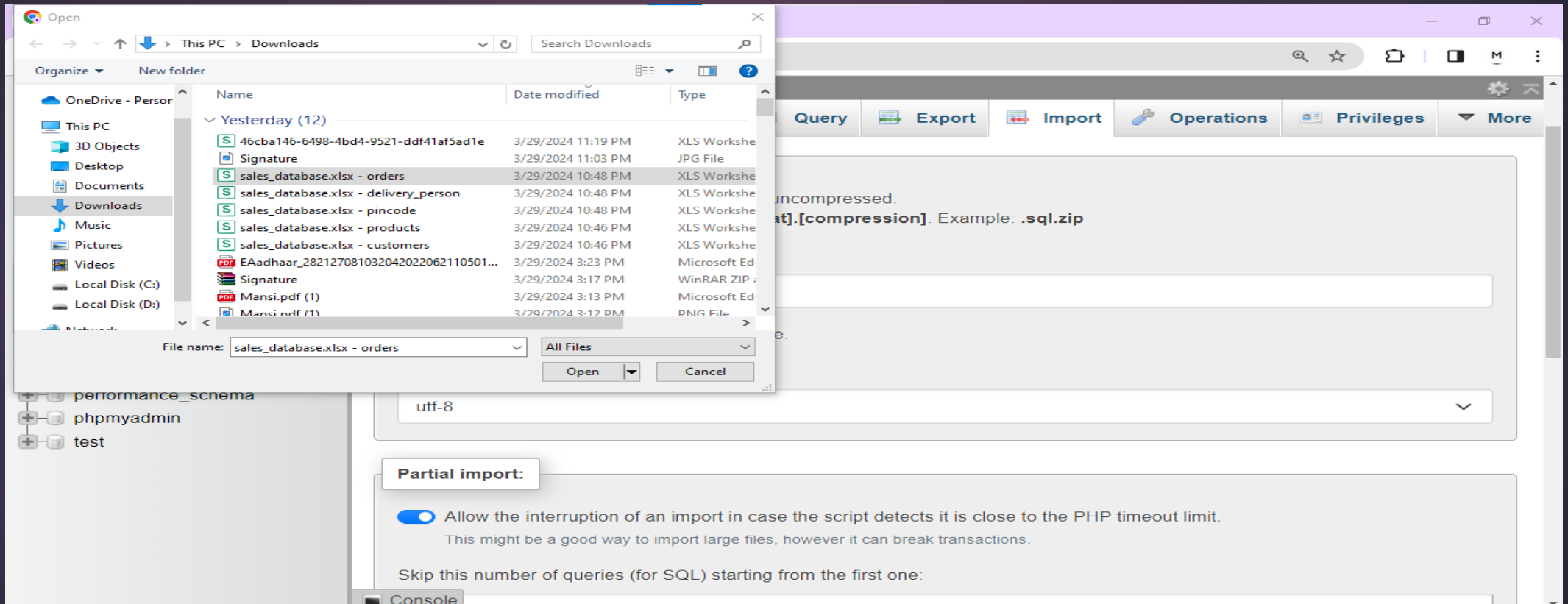
**Partial import:**

Console Now the interruption of an import in case the script detects it is close to the PHP timeout limit.



# Uploading csv file

I have impot orders table



# Table added successfully

In the same way import all other tables

The screenshot displays the phpMyAdmin web interface. On the left, the database structure tree shows the 'intern' database selected, with tables 'customers' and 'order\_dim' visible. The main panel shows the 'Import' tab active, with a green success message: 'Import has been successfully finished, 2 queries executed.' Below this, it lists the structures created or altered, including 'intern' and its sub-table 'order\_dim'. A second green message states: 'MySQL returned an empty result set (i.e. zero rows). (Query took 0.0011 seconds.)' The SQL query used for the import is displayed in a code block: 

```
CREATE TABLE IF NOT EXISTS `intern`.`order_dim` (`order_id` bigint(11), `order_type` varchar(6), `cust_id` int(8), `order_date` varchar(10), `delivery_date` varchar(10), `tot_units` int(2), `displayed_selling_price_per_unit` int(5), `total_amount_paid` int(7), `product_id` int(5), `delivery_person_id` int(7), `payment_type` varchar(10), `delivery_pincode` int(6)) DEFAULT CHARACTER SET utf8 COLLATE utf8_general_ci;;
```

 At the bottom, a console window shows a warning: 'Warning: Table 'order\_dim' already exists.'

Server: 127.0.0.1 » Database: intern

Structure SQL Search Query Export Import Operations Privileges More

Recent Favorites

New  
dd  
information\_schema  
intern  
New  
customers  
order\_dim  
mansi  
mysql  
performance\_schema  
phpmyadmin  
test

Import has been successfully finished, 2 queries executed.

The following structures have either been created or altered. Here you can:

- View a structure's contents by clicking on its name.
- Change any of its settings by clicking the corresponding "Options" link.
- Edit structure by following the "Structure" link.

- [intern \(Options\)](#)
  - [order\\_dim \(Structure\) \(Options\)](#)

(sales\_database.xlsx - orders.csv)

MySQL returned an empty result set (i.e. zero rows). (Query took 0.0011 seconds.)

```
CREATE TABLE IF NOT EXISTS `intern`.`order_dim` (`order_id` bigint(11), `order_type` varchar(6), `cust_id` int(8), `order_date` varchar(10), `delivery_date` varchar(10), `tot_units` int(2), `displayed_selling_price_per_unit` int(5), `total_amount_paid` int(7), `product_id` int(5), `delivery_person_id` int(7), `payment_type` varchar(10), `delivery_pincode` int(6)) DEFAULT CHARACTER SET utf8 COLLATE utf8_general_ci;;
```

[ Edit inline ] [ Edit ] [ Create PHP code ]

Console: Warning: Table 'order\_dim' already exists.

We will add constraints to the table

## Customer Table

```
ALTER TABLE customer_dim  
ADD CONSTRAINT pk_cust PRIMARY KEY (cust_id),  
ADD CONSTRAINT fk_cust FOREIGN KEY (primary_pincode) REFERENCES pincode_dim(pincode);
```

## Product Table

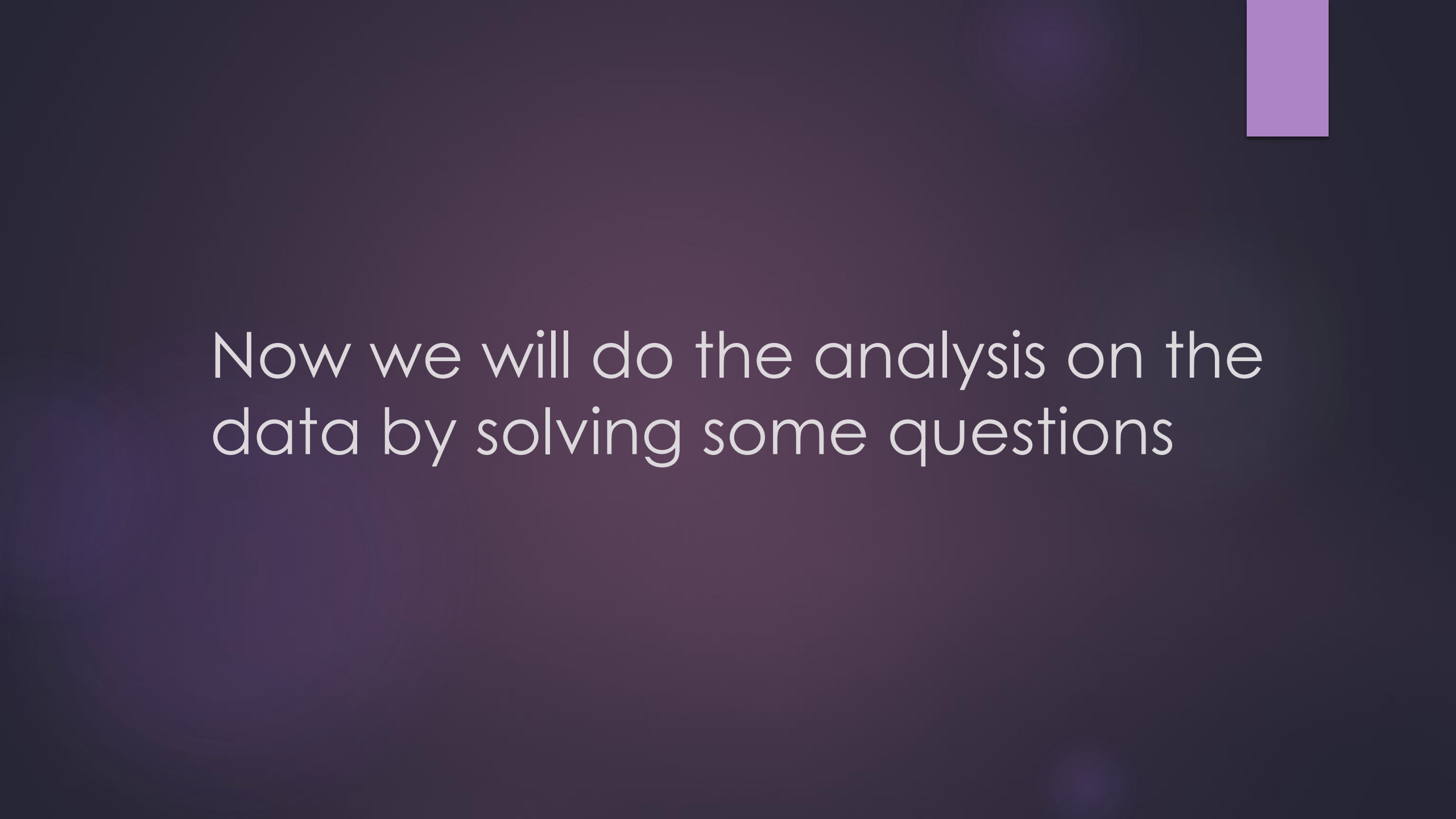
```
1 ALTER TABLE product_dim  
2 ADD CONSTRAINT pk_prod PRIMARY KEY (product_id);  
3
```

For delivery person

```
ALTER TABLE delivery_person_dim
ADD CONSTRAINT pk_deli_per PRIMARY KEY (delivery_person_id),
ADD CONSTRAINT fk_del_per FOREIGN KEY (zipcode) REFERENCES zipcode_dim(zipcode);
```

Order Table

```
ALTER TABLE order_dim
ADD CONSTRAINT pk_order PRIMARY KEY (order_id, order_type),
ADD CONSTRAINT fk_order FOREIGN KEY (cust_id) REFERENCES customer_dim(cust_id),
ADD CONSTRAINT fk_ord_pro FOREIGN KEY (product_id) REFERENCES product_dim(product_id),
ADD CONSTRAINT fk_ord_deli FOREIGN KEY (delivery_person_id) REFERENCES delivery_person_dim(delivery_person_id),
ADD CONSTRAINT fk_ord_pin FOREIGN KEY (delivery_zipcode) REFERENCES zipcode_dim(zipcode);
```



Now we will do the analysis on the data by solving some questions

Q1 How many customers do not have DOB information available ?

Query :-

```
select count(*) as cust_without_dob from customer_dim where dob='';
```

Output :-

cust_without_dob
------------------

2
---

Q2 How many customers are there in each pincode and gender combination?

Query :-

```
SELECT primary_pincode, gender, COUNT(*) AS num_customers FROM customer_dim GROUP BY primary_pincode, gender;
```

Output :-

primary_pincode	gender	num_customers
110001	male	3
400001	male	2
500001	female	1
500001	male	1
560001	female	1
560001	male	1
600001	female	1
600001	male	1
700001	female	1
700001	male	2










Q 3 Print product name and mrp for products which have more than 50000 MRP?

Query :-

```
SELECT product_name, mrp from product_dim where mrp>50000;
```

☐ Profiling [\[ Edit inline \]](#) [\[ Edit \]](#) [\[ Explain SQL \]](#) [\[ Create PHP code \]](#) [\[ Re \]](#)

Output :-

					product_name	mrp
<input type="checkbox"/>	 Edit	 Copy	 Delete		HP 241H	80000
<input type="checkbox"/>	 Edit	 Copy	 Delete		Dell AX420	75000

Q4 How many delivery person are there in each pincode?

Query :-

```
SELECT pincode,COUNT(delivery_person_id) from delivery_person_dim group by pincode;
```

☐ Profiling [ [Edit inline](#) ] [

Output :-

pincode	COUNT(delivery_person_id)
110001	1
400001	4
500001	1
560001	1
600001	1
700001	2

Q5 For each Pin code, print the count of orders, sum of total amount paid, average amount paid, maximum amount paid, minimum amount paid for the transactions which were paid by 'cash'. Take only 'buy' order types

Query :-

```
select delivery_pincode, count(order_id), sum(total_amount_paid), avg(total_amount_paid), max(total_amount_paid), min(total_amount_paid) from order_dim where payment_type='cash' and order_type='buy' group by delivery_pincode;
```

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Ref](#) ]

Output :-

☐ Show all

Number of rows: 25

Filter rows:

Sort by key: None

Extra options

<div><div><div>←</div><div>T</div><div>→</div></div></div>	delivery_pincode	count(order_id)	sum(total_amount_paid)	avg(total_amount_paid)	max(total_amount_paid)	min(total_amount_paid)
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	110001	19	4026734	211933.3684	608103	676
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	400001	105	11546300	109964.7619	669750	644
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	500001	28	4798422	171372.2143	646800	1314
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	560001	19	2829381	148914.7895	609120	662
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	600001	19	1456296	76647.1579	669600	1213
<div><div><input type="checkbox"/></div><div><div><div></div><div></div><div></div></div><div>Edit</div></div><div><div><div></div><div></div><div></div></div><div>Copy</div></div><div><div><div></div><div></div><div></div></div><div>Delete</div></div></div>	700001	53	6871936	129659.1698	721280	687

Q6 For each delivery\_person\_id, print the count of orders and total amount paid for product\_id = 12350 or 12348 and total units > 8. Sort the output by total amount paid in descending order. Take only 'buy' order types

Query :-

Server: 127.0.0.1 » Database: internship » Table: order\_dim

[Browse](#) [Structure](#) [SQL](#) [Search](#) [Insert](#) [Export](#) [Import](#) [Privileges](#) [Operations](#) [Triggers](#)

```
select delivery_person_id, count(order_id), sum(total_amount_paid) from order_dim where product_id=12350 or 12348 and tot_units> 8 and order_type='buy' group by delivery_person_id order by total_amount_paid desc;
```

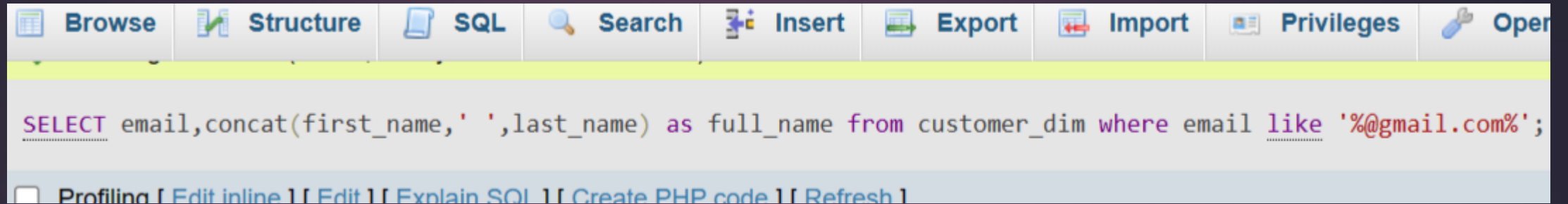
☐ Profiling [\[ Edit inline \]](#) [\[ Edit \]](#) [\[ Explain SQL \]](#) [\[ Create PHP code \]](#) [\[ Refresh \]](#)

Output :-

	delivery_person_id	count(order_id)	sum(total_amount_paid)
<input type="checkbox"/> Edit Copy Delete	1000005	37	3767885
<input type="checkbox"/> Edit Copy Delete	1000009	29	2566492
<input type="checkbox"/> Edit Copy Delete	1000007	27	5556506
<input type="checkbox"/> Edit Copy Delete	1000003	39	2795195
<input type="checkbox"/> Edit Copy Delete	1000004	37	3207737
<input type="checkbox"/> Edit Copy Delete	1000002	28	2194270
<input type="checkbox"/> Edit Copy Delete	1000001	32	2542828
<input type="checkbox"/> Edit Copy Delete	1000006	33	2761614
<input type="checkbox"/> Edit Copy Delete	1000008	41	6316347
<input type="checkbox"/> Edit Copy Delete	1000010	32	2110045

Q7 Print the Full names (first name plus last name) for customers that have email on "gmail.com"?

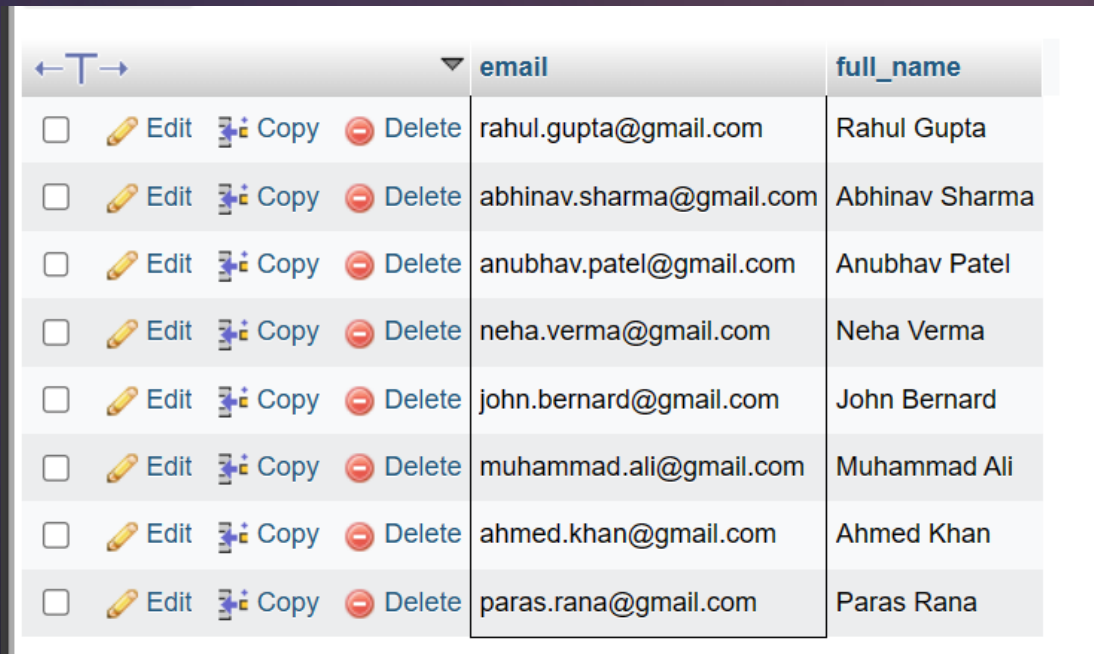
Query :-



The screenshot shows a database management tool interface with a menu bar containing 'Browse', 'Structure', 'SQL', 'Search', 'Insert', 'Export', 'Import', 'Privileges', and 'Operations'. Below the menu bar, a SQL query is entered in a text area: `SELECT email,concat(first_name,' ',last_name) as full_name from customer_dim where email like '%@gmail.com%';`. At the bottom of the text area, there are several links: 'Profiling', 'Edit inline', 'Edit', 'Explain SQL', 'Create PHP code', and 'Refresh'.

```
SELECT email,concat(first_name,' ',last_name) as full_name from customer_dim where email like '%@gmail.com%';
```

Output :-



The screenshot shows a table with two columns: 'email' and 'full\_name'. The table contains eight rows of data. Each row has a checkbox on the left, followed by 'Edit', 'Copy', and 'Delete' icons. The data is as follows:

	email	full_name
<input type="checkbox"/> Edit Copy Delete	rahul.gupta@gmail.com	Rahul Gupta
<input type="checkbox"/> Edit Copy Delete	abhinav.sharma@gmail.com	Abhinav Sharma
<input type="checkbox"/> Edit Copy Delete	anubhav.patel@gmail.com	Anubhav Patel
<input type="checkbox"/> Edit Copy Delete	neha.verma@gmail.com	Neha Verma
<input type="checkbox"/> Edit Copy Delete	john.bernard@gmail.com	John Bernard
<input type="checkbox"/> Edit Copy Delete	muhammad.ali@gmail.com	Muhammad Ali
<input type="checkbox"/> Edit Copy Delete	ahmed.khan@gmail.com	Ahmed Khan
<input type="checkbox"/> Edit Copy Delete	paras.rana@gmail.com	Paras Rana

Q8 Which pincode has average amount paid more than 150,000? Take only 'buy' order types





Query :-

```
SELECT delivery_pincode FROM order_dim WHERE order_type = 'buy' GROUP BY delivery_pincode HAVING AVG(total_amount_paid) > 150000;
```

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

☐ Show all | Number of rows: 25 ▼ Filter rows:

Output :-

		delivery_pincode
<input type="checkbox"/>	 Edit  Copy  Delete	110001

Q9 Create following columns from order\_dim data -

- ☐ order\_date
- ☐ Order day
- ☐ Order month
- ☐ Order year

Query :-

✓ Showing rows 0 - 499 (1050 total, Query took 0.0007 seconds.)

```
SELECT SUBSTRING(order_date, 1, 2) AS order_day, SUBSTRING(order_date, 4, 2) AS order_month, SUBSTRING(order_date, 7, 4) AS order_year FROM order_dim;
```

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

Output :-

✓ Showing rows 0 - 499 (1050 total, Query took 0.0007 seconds.)

```
SELECT SUBSTRING(order_date, 1, 2) AS order_day, SUBSTRING(order_date, 4, 2) AS order_month, SUBSTRING(order_date, 7, 4) AS order_year FROM order_dim;
```

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

1 > >> | Number of rows: 500 Filter rows: Search this table Sort by key: None

Extra options

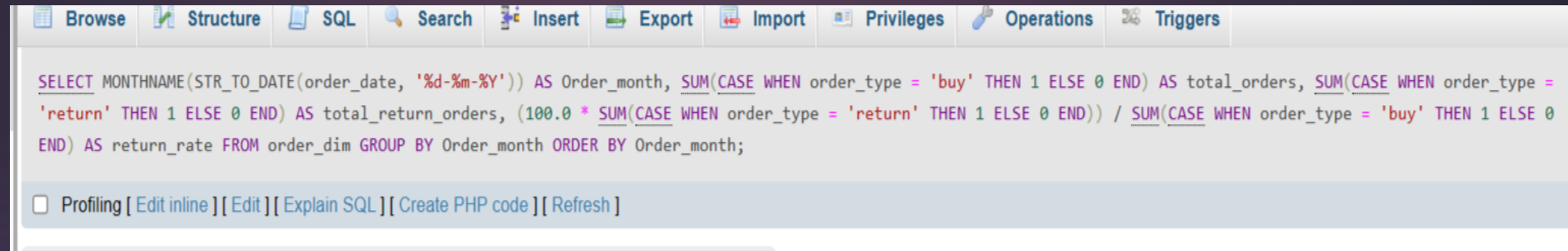
order_day	order_month	order_year
01	01	2020
01	01	2020
01	01	2020
01	01	2020
01	01	2020
01	01	2020
02	01	2020
02	01	2020
02	01	2020
01	01	2020

Console



Q10 How many total orders were there in each month and how many of them were returned? Add a column for return rate too.  $\text{return rate} = (100.0 * \text{total return orders}) / \text{total buy orders}$  Hint: You will need to combine SUM() with CASE WHEN

Query :-



```
SELECT MONTHNAME(STR_TO_DATE(order_date, '%d-%m-%Y')) AS Order_month, SUM(CASE WHEN order_type = 'buy' THEN 1 ELSE 0 END) AS total_orders, SUM(CASE WHEN order_type = 'return' THEN 1 ELSE 0 END) AS total_return_orders, (100.0 * SUM(CASE WHEN order_type = 'return' THEN 1 ELSE 0 END)) / SUM(CASE WHEN order_type = 'buy' THEN 1 ELSE 0 END) AS return_rate FROM order_dim GROUP BY Order_month ORDER BY Order_month;
```

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

Output :-

Order_month ▲ 1	total_orders	total_return_orders	return_rate
April	115	6	5.21739
August	109	5	4.58716
February	107	7	6.54206
January	119	3	2.52101
July	110	4	3.63636
June	106	3	2.83019
March	103	6	5.82524
May	117	8	6.83761
October	5	3	60.00000
September	109	5	4.58716

Q11 How many units have been sold by each brand? Also get total returned units for each brand.

Query :-

```
SELECT p.brand, SUM(o.tot_units) AS total_units, COUNT(o.order_type = 'return') as return_units FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id GROUP BY p.brand;
```

Output :-

brand	total_units	return_units
Dell	2813	523
HP	2811	527

Q12 How many distinct customers and delivery boys are there in each state?

Query :-

✓ Showing rows 0 - 1 (2 total, Query took 0.0020 seconds.)

```
SELECT p.brand, SUM(o.tot_units) AS total_units, COUNT(o.order_type = 'return') as return_units FROM order_dim o JOIN product_dim p ON  
o.product_id = p.product_id GROUP BY p.brand;
```

Output :-

state	distinct_customers	distinct_delivery_boys
Karnataka	2	1
Maharastra	2	4
New Delhi	3	1
Tamil Nadu	2	1
Telangana	2	1
West Bengal	3	2

Q13 For every customer, print how many total units were ordered, how many units were ordered from their primary\_pincode and how many were ordered not from the primary\_pincode. Also calculate the percentage of total units which were ordered from primary\_pincode(remember to multiply the numerator by 100.0). Sort by the percentage column in descending order.

Query :-

```
Server: 127.0.0.1 » Database: internship » Table: c
Browse Structure SQL Search Insert Export Import Privileges Operations Triggers

SELECT c.cust_id, SUM(o.tot_units) AS total_units_ordered, SUM(CASE WHEN o.delivery_pincode = c.primary_pincode THEN o.tot_units ELSE 0 END) AS units_ordered_from_primary, SUM(CASE WHEN o.delivery_pincode != c.primary_pincode THEN o.tot_units ELSE 0 END) AS units_ordered_not_from_primary, (100.0 * SUM(CASE WHEN o.delivery_pincode = c.primary_pincode THEN o.tot_units ELSE 0 END)) / SUM(o.tot_units) AS percentage_primary_pincode FROM order_dim o JOIN customer_dim c ON o.cust_id = c.cust_id GROUP BY c.cust_id ORDER BY `percentage_primary_pincode` ASC

Profiling [ Edit inline ] [ Edit ] [ Explain SQL ] [ Create PHP code ] [ Refresh ]
```

Output :-

Profiling [ Edit inline ] [ Edit ] [ Explain SQL ] [ Create PHP code ] [ Refresh ]				
Show all   Number of rows: 25   Filter rows: Search this table				
Extra options				
cust_id	total_units_ordered	units_ordered_from_primary	units_ordered_not_from_primary	percentage_primary_pincode
10000001	491	29	462	5.90631
10000010	395	31	364	7.84810
10000013	331	28	303	8.45921
10000011	356	35	321	9.83146
10000014	353	42	311	11.89802
10000004	398	48	350	12.06030
10000009	537	66	471	12.29050
10000003	413	61	352	14.76998
10000006	290	44	246	15.17241
10000005	375	59	316	15.73333
10000007	369	72	297	19.51220
10000012	534	109	425	20.41199
10000008	410	152	258	37.07317
10000002	372	164	208	44.08602

Q14 For each product name, print the sum of number of units, total amount paid, total displayed selling price, total mrp of these units, and finally the net discount from selling price. (i.e.  $100.0 - 100.0 * \text{total amount paid} / \text{total displayed selling price}$ ) & the net discount from mrp (i.e.  $100.0 - 100.0 * \text{total amount paid} / \text{total mrp}$ )

Query :-

✓ Showing rows 0 - 5 (6 total, Query took 0.0020 seconds.)

```
SELECT p.product_name, SUM(o.tot_units) AS total_units, SUM(o.total_amount_paid) AS total_amount_paid, SUM(o.displayed_selling_price_per_unit) AS total_displayed_selling_price, SUM(p.mrp) AS total_mrp, (100.0 - 100.0 * SUM(o.total_amount_paid) / SUM(o.displayed_selling_price_per_unit)) AS net_discount_selling_price, (100.0 - 100.0 * SUM(o.total_amount_paid) / SUM(p.mrp)) AS net_discount_mrp FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id GROUP BY p.product_name;
```

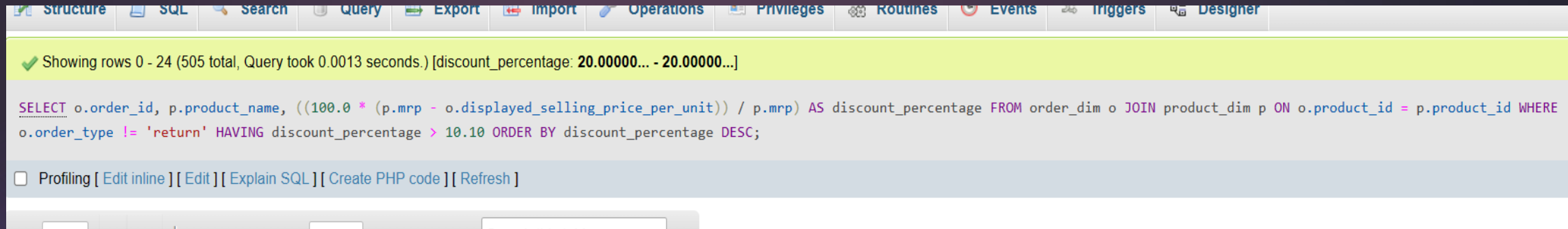
☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

Output :-

product_name	total_units	total_amount_paid	total_displayed_selling_price	total_mrp	net_discount_selling_price	net_discount_mrp
Dell 8GB Pendrive	889	574506	132211	148750	-334.53722	-286.22252
Dell ABC Mouse	942	809662	162844	182600	-397.20100	-343.40745
Dell AX420	982	58124196	12210000	13650000	-376.03764	-325.81829
HP 241H	884	51396664	12444800	13920000	-312.99711	-269.22891
HP 8GB Pendrive	904	578605	115520	128000	-400.86998	-352.03516
HP XYZ Mouse	1023	1155504	258105	289500	-347.68757	-299.13782

Q15 For every order\_id (exclude returns), get the product name and calculate the discount percentage from selling price. Sort by highest discount and print only those rows where discount percentage was above 10.10%.

Query :-



The screenshot shows a database management tool interface. At the top, there is a menu bar with options: Structure, SQL, Search, Query, Export, Import, Operations, Privileges, Routines, Events, Triggers, and Designer. Below the menu bar, a status bar indicates: "Showing rows 0 - 24 (505 total, Query took 0.0013 seconds.) [discount\_percentage: 20.00000... - 20.00000...]". The main area displays the following SQL query:

```
SELECT o.order_id, p.product_name, ((100.0 * (p.mrp - o.displayed_selling_price_per_unit)) / p.mrp) AS discount_percentage FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id WHERE o.order_type != 'return' HAVING discount_percentage > 10.10 ORDER BY discount_percentage DESC;
```

Below the query, there are several links: Profiling [ Edit inline ] [ Edit ] [ Explain SQL ] [ Create PHP code ] [ Refresh ].

Output :-



The screenshot shows the output of the SQL query in a table format. The table has three columns: order\_id, product\_name, and discount\_percentage. The output is sorted by discount\_percentage in descending order. The first row is highlighted in blue.

order_id	product_name	discount_percentage
10000000627	Dell AX420	20.00000
10000000443	Dell AX420	20.00000
10000000985	Dell AX420	20.00000
10000000889	HP 241H	20.00000
10000000091	Dell 8GB Pendrive	20.00000
10000000321	Dell 8GB Pendrive	20.00000
10000000786	HP XYZ Mouse	20.00000
10000000192	HP 241H	20.00000
10000000188	HP 8GB Pendrive	20.00000
10000000736	Dell ABC Mouse	20.00000
10000000714	Dell ABC Mouse	20.00000
10000000968	Dell AX420	20.00000
10000000139	HP XYZ Mouse	20.00000
100000002	HP 241H	20.00000

Q16 Using the per unit procurement cost in product\_dim, find which product category has made the most profit in both absolute amount and percentage

Absolute Profit = Total Amt Sold - Total Procurement Cost

Percentage Profit =  $100.0 * \text{Total Amt Sold} / \text{Total Procurement Cost} - 100.0$

Query :-

Showing rows 0 - 0 (1 total, Query took 0.0026 seconds.)

```
SELECT p.category, SUM(o.total_amount_paid - o.tot_units * p.procurement_cost_per_unit) AS absolute_profit, (100.0 * SUM(o.total_amount_paid) / SUM(o.tot_units * p.procurement_cost_per_unit) - 100.0) AS percentage_profit FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id GROUP BY p.category ORDER BY absolute_profit DESC LIMIT 1;
```

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Extra options

Output :-

category	absolute_profit	percentage_profit
laptop	40280860	58.17571



Q17 For every delivery person(use their name), print the total number of order ids (exclude returns) by month in separate columns i.e. there should be one row for each delivery\_person\_id and 12 columns for every month in the year

Query :-

```
SELECT dp.name AS delivery_person_name, MONTHNAME(STR_TO_DATE(o.order_date, '%d-%m-%Y')) AS Order_month, COUNT(o.order_id) AS total_orders FROM delivery_person_dim dp LEFT JOIN order_dim o ON dp.delivery_person_id = o.delivery_person_id WHERE o.order_type = 'buy' GROUP BY dp.name, Order_month;
```

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Output :-

☐ Profiling [ [Edit inline](#) ] [ [Edit](#) ] [ [Explain SQL](#) ] [ [Create PHP code](#) ] [ [Refresh](#) ]

1 > >> | ☐ Show all | Number of rows: 25 Filter rows:

Extra options

delivery_person_name	Order_month	total_orders
Anubhav Tyagi	April	8
Anubhav Tyagi	August	6
Anubhav Tyagi	February	12
Anubhav Tyagi	January	6
Anubhav Tyagi	July	10
Anubhav Tyagi	June	14
Anubhav Tyagi	March	15
Anubhav Tyagi	May	16
Anubhav Tyagi	September	13
Aviral Vats	April	15
Aviral Vats	August	12
Aviral Vats	February	12
Aviral Vats	January	11
Aviral Vats	July	10
Aviral Vats	June	14

Console

Q18 For each gender - male and female - find the absolute and percentage profit (like in Q15) by product name

Query :-

```
Showing rows 0 - 11 (12 total, Query took 0.0027 seconds.)

SELECT p.product_name, c.gender, SUM(o.total_amount_paid - (o.tot_units * p.procurement_cost_per_unit)) AS absolute_profit, (100.0 * SUM(o.total_amount_paid) / SUM(o.tot_units * p.procurement_cost_per_unit) - 100.0) AS percentage_profit FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id JOIN customer_dim c ON o.cust_id = c.cust_id WHERE o.order_type != 'return' GROUP BY p.product_name, c.gender;

Profiling [ Edit inline ] [ Edit ] [ Explain SQL ] [ Create PHP code ] [ Refresh ]
```

Output :-

product_name	gender	absolute_profit	percentage_profit
Dell 8GB Pendrive	female	113376	188.17593
Dell 8GB Pendrive	male	279335	184.37954
Dell ABC Mouse	female	142155	170.65426
Dell ABC Mouse	male	385565	165.40755
Dell AX420	female	8754950	111.81290
Dell AX420	male	22882542	110.70412
HP 241H	female	7071256	52.73122
HP 241H	male	11333480	47.88120
HP 8GB Pendrive	female	81375	94.89796
HP 8GB Pendrive	male	209816	95.00385
HP XYZ Mouse	female	143336	93.43937
HP XYZ Mouse	male	454289	95.74057

Q19 Generally the more numbers of units you buy, the more discount seller will give you. For 'Dell AX420' is there a relationship between number of units ordered and average discount from selling price? Take only 'buy' order types

Query :-

✓ Showing rows 0 - 9 (10 total, Query took 0.0010 seconds.)

```
SELECT o.tot_units, AVG(100.0 - 100.0 * (o.displayed_selling_price_per_unit/ p.mrp)) AS avg_discount FROM order_dim o JOIN product_dim p ON o.product_id = p.product_id WHERE p.product_name = 'Dell AX420' AND o.order_type = 'buy' GROUP BY o.tot_units;
```

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Output :-

tot_units	avg_discount
1	12.6666666666
2	9.8125000000
3	8.894736842
4	10.1250000000
5	9.368421052
6	10.2500000000
7	11.3888888888
8	12.7500000000
9	11.052631578
10	9.5000000000

# ■ Conclusion

There were 5 Columns and using that analysis is done by SQL query.

By leveraging insights from the "Customers" table, fostering stronger customer relationships.

The "Products" table enables efficient inventory management.

"Pincode" table allow for streamlined logistics.

"Delivery Person" table ensures accurate delivery of orders.

Overall, the comprehensive framework provided by these tables enables the delivery service to adapt to market dynamics, optimize resource allocation, and deliver exceptional service quality.



**Thank You!!**