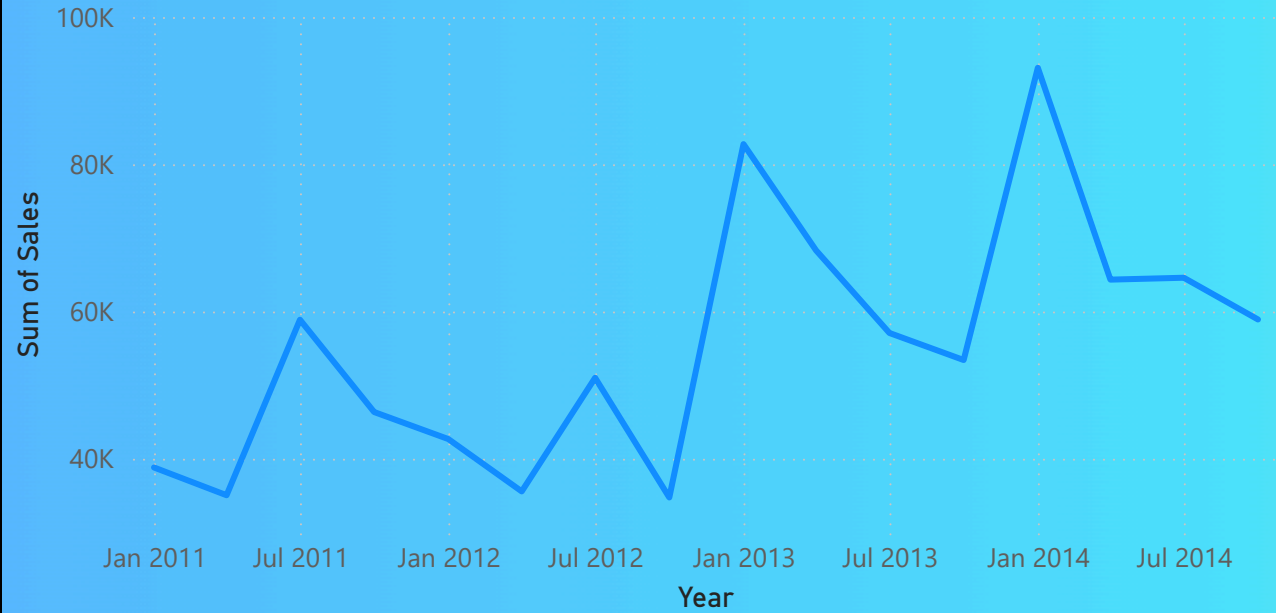


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Sales Trend Over Months



Region

Central

East

South

West

Total Revenue

885.46K

Sum of Sales

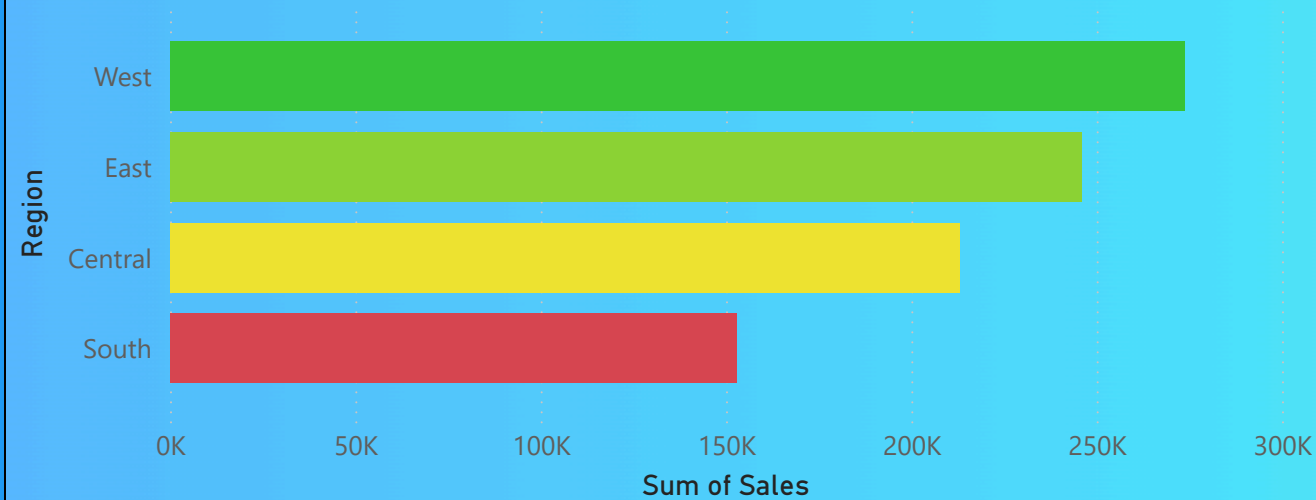
Total Profit

110.35K

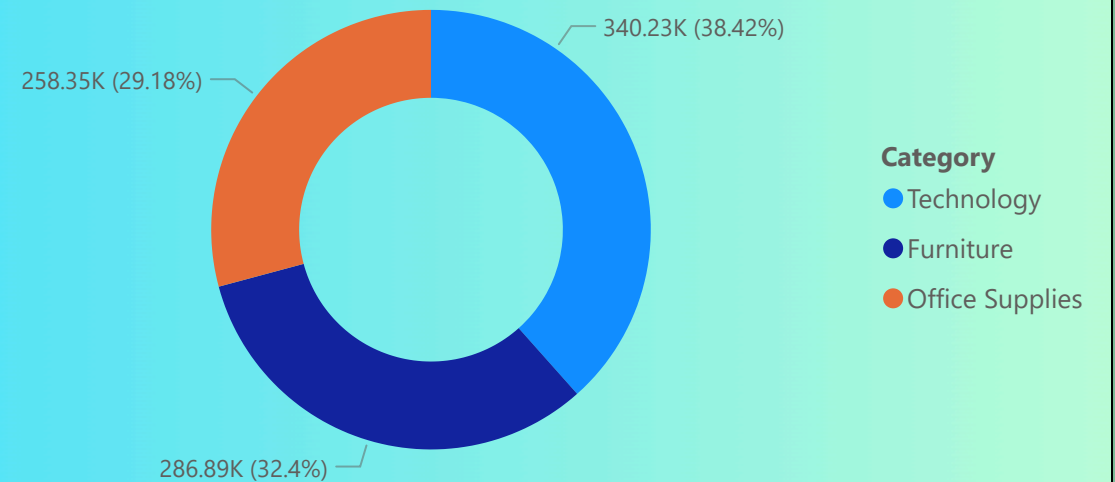
Sum of Profit

Sales by Region

Sum of Sales 0.15M 0.21M 0.27M



Sales by Category



Key Insights:

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- West region had the highest sales in Q3, driven mostly by Technology products.
- Furniture category sales dipped in February but rebounded strongly in April.
- Technology category consistently outperformed others across all months.
- March saw the highest monthly revenue overall, mainly due to increased Technology sales.
- East region had steady sales throughout the year, but growth was slower compared to West.
- Furniture category contributes less than 20% of total revenue, indicating potential for growth.