

₹2.1M ₹142M 350K Revenue Trend Total Profit Margin Revenue Sales Qty Revenue Contribution % by Profit Contribution % by Profit % by market Market Market Luckn... Delhi ... Mum. ₹20M Kanpur 0.4% Mum... Delhi ... Delhi ... 0.6% Ahme.. Ahm... 19.0% 0.9% Surat ₹15M Nagpur Nagp.. Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Bhopal Bhopal Chen... Revenue Profit Margin Profit Margin % custmer_name Revenue Ahme.. Contribution Contribution % Kochi 2.3% Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Nagpur Chen... Bhopa**l** ₹30,02,834 -6.8% **Epic Stores** 2.1% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Mumbai Kanpur 1.5% Hyde... Insight ₹5,71,430 0.4% -0.5% -1.9% Synthetic ₹9,16,267 0.6% -0.4% -1.0% Hyder... 0.8% 2.0% Patna Integration Stores ₹19,09,611 1.3% -0.2% -0.2% Patna Relief ₹7,73,301 0.5% 0.1% 0.3% ₹6,56,41,977 11.9% Electricalsara Stores 46.2% 0.4% Patna 0.6% Kochi 0.8% Bhub.. Logic Stores ₹33,19,243 2.3% 0.6% 0.4% Electricalslytical ₹55,37,904 3.9% 1.3% 0.5% 0.3% Luckn... Kanpur Chennai Premium Stores ₹58,99,748 4.1% 1.4% 0.5% Zone ₹9,27,154 0.7% 0.2% 0.5% Surat 0.2% ₹17,23,307 1.2% 1.0% 0.1% Path 1.1% Surat Hyder... ₹41,82,662 2.9% 2.5% 1.2% Control ₹7,40,856 0.5% 0.5% Bhuba... 0.1% Sound 1.3% Luck.. Bhuba.. ₹2,58,543 0.2% Novus 0.2% 1.6% Tota ₹14,22,24,545 100.0% 100.0% 1.4%

2017

2018

2019

Jan 20

Feb 20

Mar 20

Apr 20

May 20

Jun 20

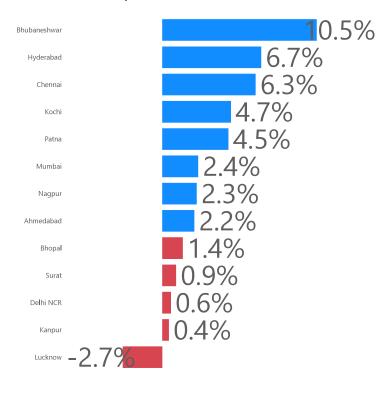
₹142M Revenue

350K Sales Qty

₹2.1M

Total Profit Margin

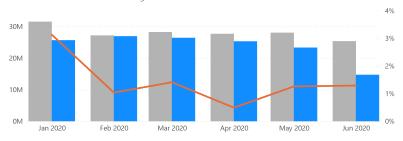
Revenue Contribution % by Market





Revenue Trend

■ Revenue LY ■ Revenue ■ Profit Margin %



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹6,56,41,977	46.2%	11.9%	0.4%
Excel Stores	₹79,28,385	5.6%	12.5%	3.3%
Premium Stores	₹58,99,748	4.1%	1.4%	0.5%
Electricalslytical	₹55,37,904	3.9%	1.3%	0.5%
Info Stores	₹50,64,374	3.6%	7.8%	3.2%
Control	₹41,82,662	2.9%	2.5%	1.2%
Surge Stores	₹39,53,600	2.8%	11.9%	6.2%
Logic Stores	₹33,19,243	2.3%	0.6%	0.4%
Acclaimed Stores	₹31,16,384	2.2%	6.1%	4.0%
Nixon	₹30,28,345	2.1%	4.7%	3.2%
Epic Stores	₹30,02,834	2.1%	-6.8%	-4.7%
Forward Stores	₹25,60,961	1.8%	5.4%	4.3%
Electricalsocity	₹25,20,938	1.8%	3.3%	2.7%
Modular	₹24,53,519	1.7%	5.0%	4.2%
Surface Stores	₹24,20,004	1.7%	3.2%	2.7%
Atlas Stores	₹21,89,613	1.5%	2.1%	2.0%
Tota	₹14,22,24,545	100.0%	100.0%	1.4%