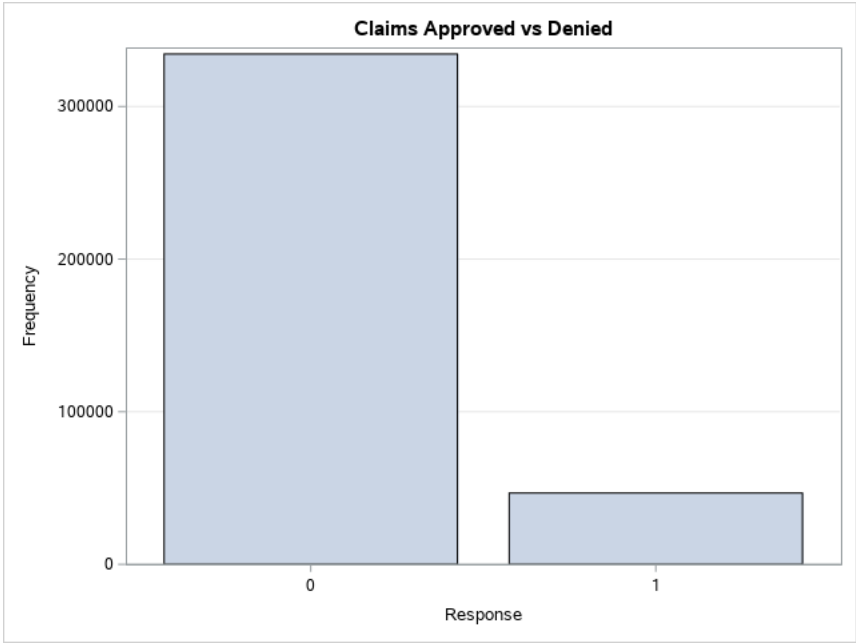


The MEANS Procedure

Variable	N	Mean	Std Dev	Minimum	Maximum
id	381109	190555.00	110016.84	1.0000000	381109.00
Age	381109	38.8225836	15.5116110	20.0000000	85.0000000
Driving_License	381109	0.9978694	0.0461095	0	1.0000000
Region_Code	381109	26.3888074	13.2298880	0	52.0000000
Previously_Insured	381109	0.4582101	0.4982512	0	1.0000000
Annual_Premium	381109	30564.39	17213.16	2630.00	540165.00
Policy_Sales_Channel	381109	112.0342947	54.2039948	1.0000000	163.0000000
Vintage	381109	154.3473967	83.6713036	10.0000000	299.0000000
Response	381109	0.1225634	0.3279358	0	1.0000000

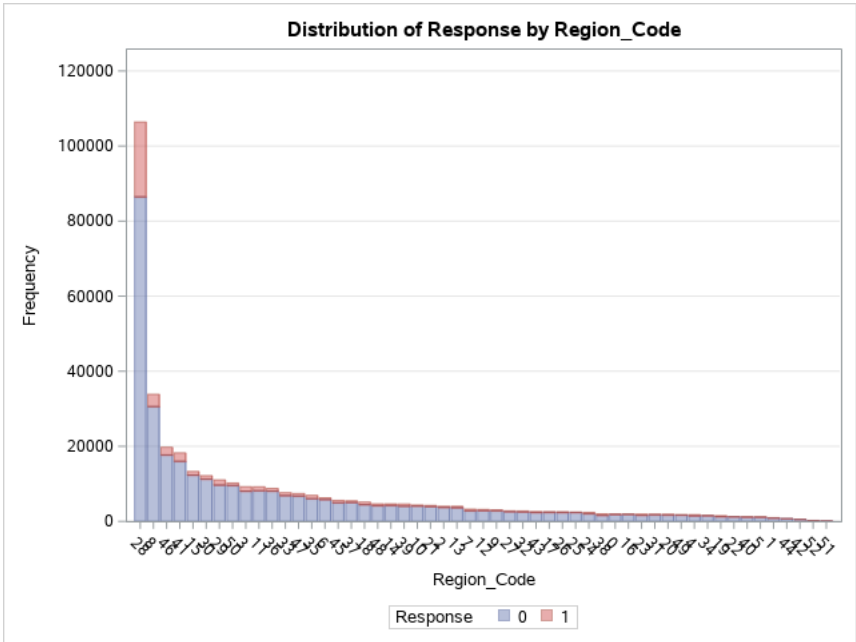


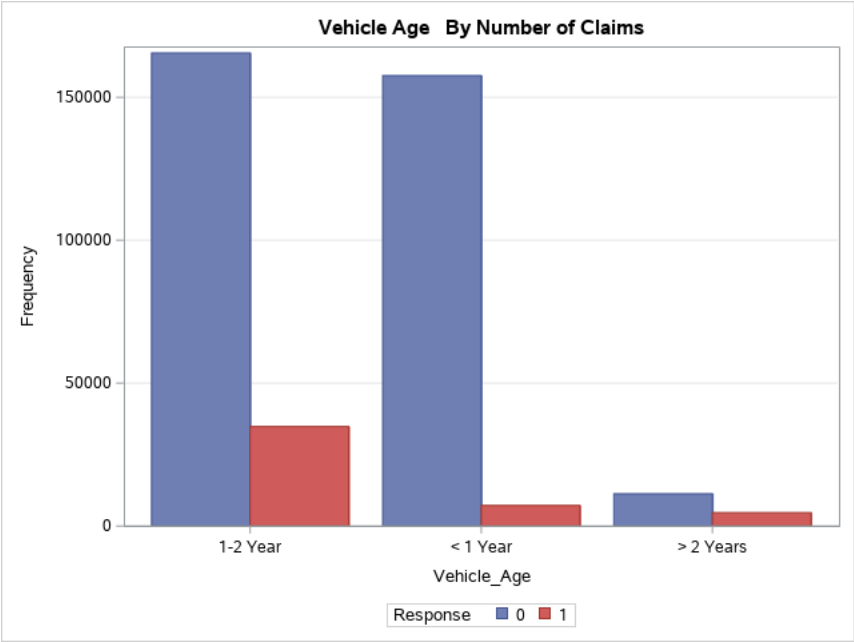
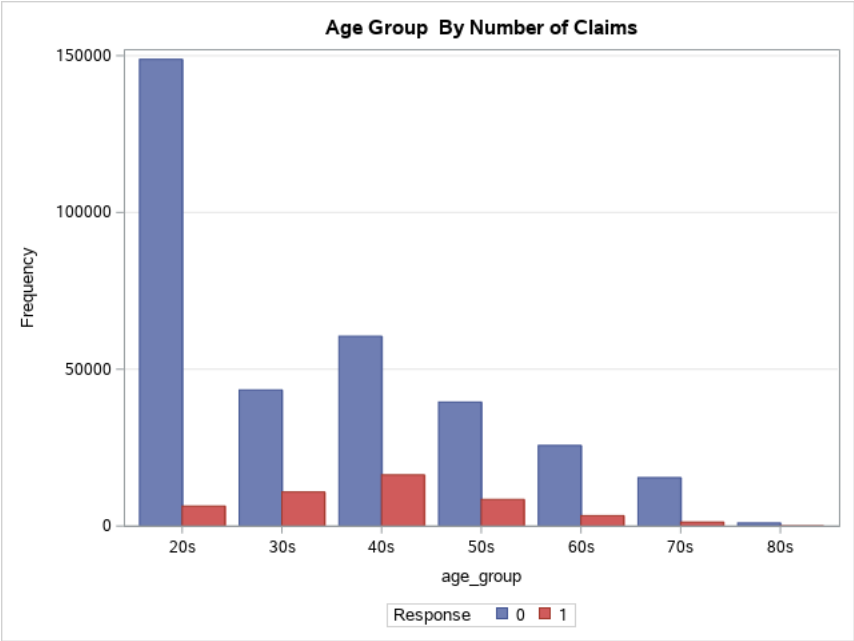
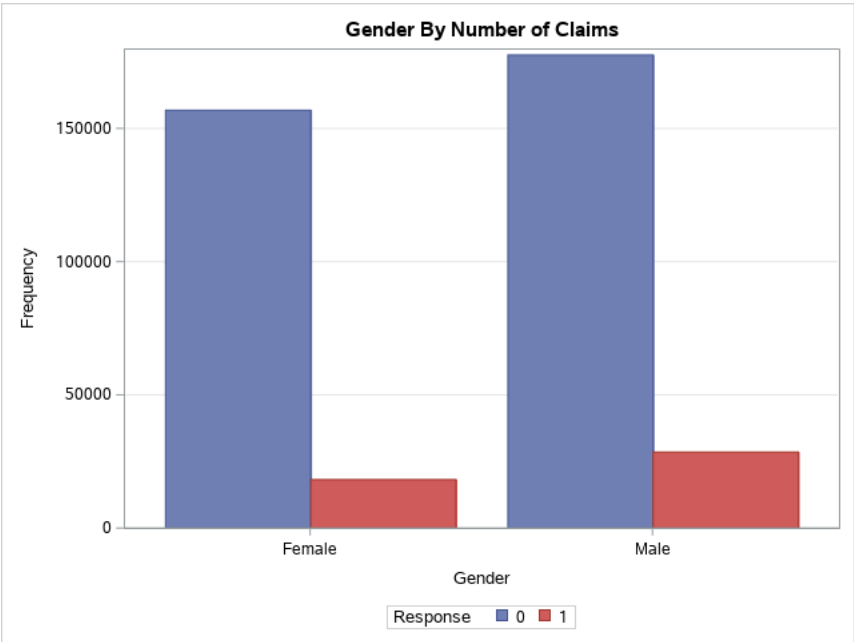
Claims Approved vs Denied

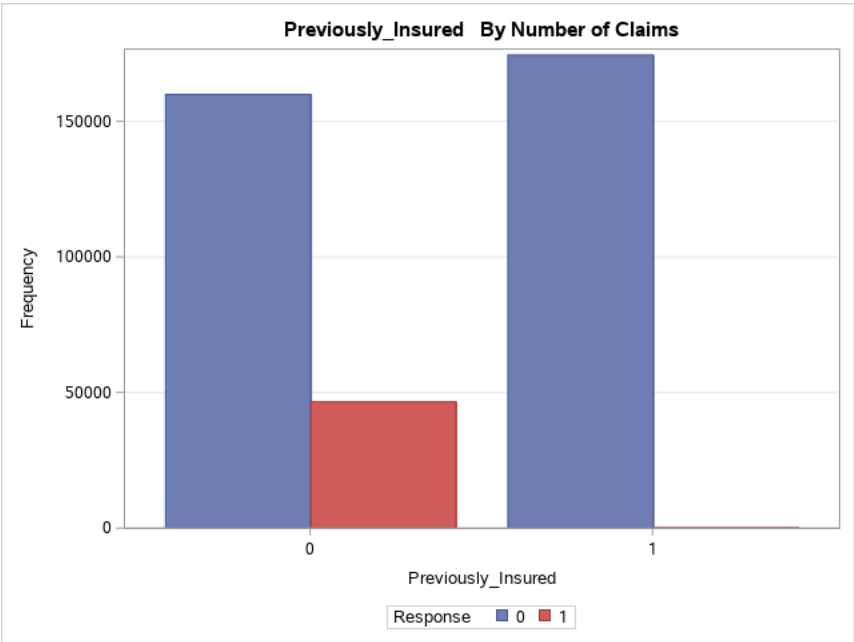
The FREQ Procedure

Frequency
Percent
Row Pct
Col Pct

Response	28	8	46	41	15	30	29	50	3	11	36	33	47	35	6	45	37	18	48	14	39	10	21	
0	86498 22.70 25.87 81.28	30620 8.03 9.16 90.39	17717 4.65 5.30 89.71	16039 4.21 4.80 87.82	12350 3.24 3.69 92.80	11291 2.96 3.38 92.62	9700 2.55 2.90 87.66	9601 2.52 2.87 93.73	8070 2.12 2.41 88.72	8191 2.15 2.45 92.01	8094 2.12 2.42 91.23	6894 1.81 2.06 87.54	6784 1.78 2.03 93.01	6077 1.59 1.82 89.03	5841 1.53 1.75 89.03	4990 1.31 1.49 92.07	5065 1.33 1.51 86.84	4475 1.17 1.26 89.81	4204 1.10 1.27 90.98	4256 1.12 1.22 87.64	4070 1.07 1.23 93.99	4111 1.08 1.23 92.90	3963 1.04 1.19 92.90	37 0 1 92
1	19917 5.23 42.64 18.72	3257 0.85 6.97 9.61	2032 0.53 4.35 10.29	2224 0.58 4.76 12.18	958 0.25 2.05 7.20	900 0.24 1.93 7.38	1365 0.36 2.92 12.34	642 0.17 1.37 6.27	1181 0.31 2.53 12.77	1041 0.27 2.23 11.28	703 0.18 1.51 7.99	760 0.20 1.63 9.93	652 0.17 1.40 8.77	865 0.23 1.85 12.46	439 0.12 0.94 6.99	615 0.16 1.32 10.97	436 0.11 0.93 7.93	678 0.18 1.45 13.16	477 0.13 1.02 10.19	422 0.11 0.90 9.02	574 0.15 1.23 12.36	263 0.07 0.56 6.01	303 0.08 0.65 7.10	2 0 0 7
Total	106415 27.92	33877 8.89	19749 5.18	18263 4.79	13308 3.49	12191 3.20	11065 2.90	10243 2.69	9251 2.43	9232 2.42	8797 2.31	7654 2.01	7436 1.95	6942 1.82	6280 1.65	5605 1.47	5501 1.44	5153 1.35	4681 1.23	4678 1.23	4644 1.22	4374 1.15	4266 1.12	40 1

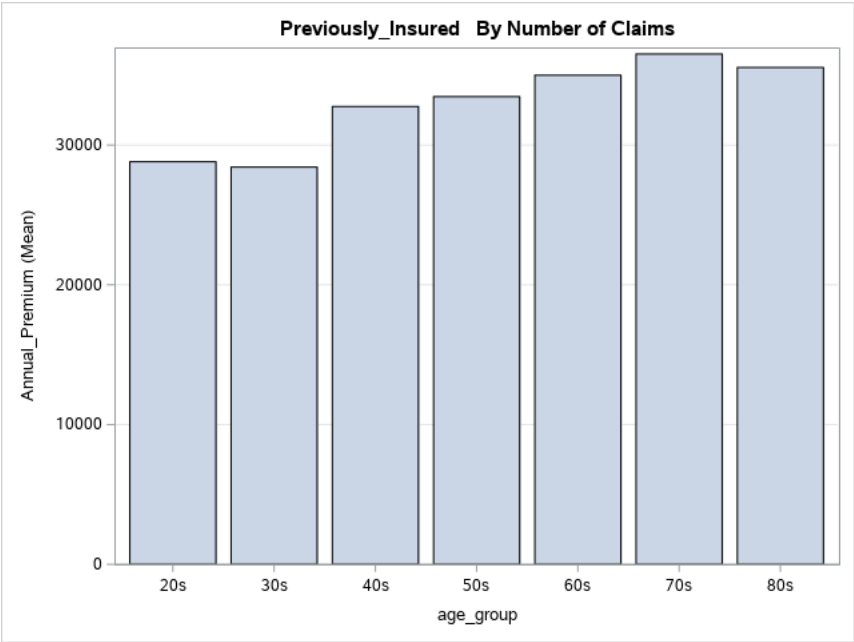


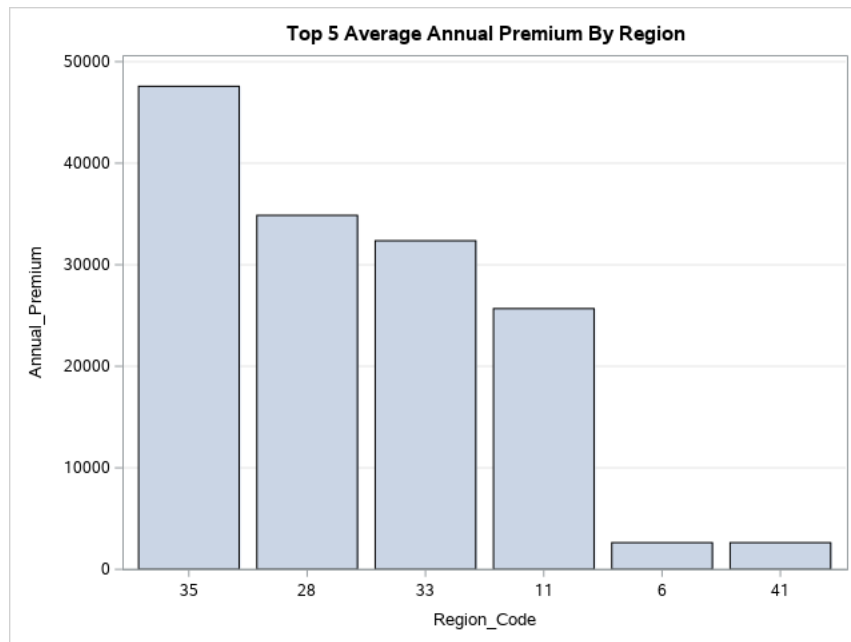




Previously_Insured By Number of Claims

Obs	Age	Response	age_group
1	44	1	40s
2	76	0	70s
3	47	1	40s
4	21	0	20s
5	29	0	20s
6	24	0	20s
7	23	0	20s
8	56	1	50s
9	24	0	20s
10	32	0	30s





Markerting strategy with most approved claims

