

# Aquapurite ERP - Finance & Operations User Guide

**For Finance Head, Accounts Head & Operations Team**

**Version: 1.0 Last Updated: January 2026**

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## 1. Getting Started - Setup Sequence

### **IMPORTANT: Follow This Order**

Before using the ERP for daily transactions, master data must be set up in the correct sequence. **If you skip steps, dropdown menus will appear empty.**

STEP 1: Company Setup  
↓  
STEP 2: Chart of Accounts (Finance)  
↓  
STEP 3: Financial Periods (Finance)  
↓  
STEP 4: Warehouses (Inventory)  
↓  
STEP 5: Product Categories & Brands (Catalog)  
↓  
STEP 6: Products (Catalog)  
↓  
STEP 7: Vendors (Procurement)  
↓  
STEP 8: Customers (CRM)  
↓  
STEP 9: Cost Centers (Finance) – Optional

↓  
NOW YOU CAN START TRANSACTIONS

## Quick Reference: What Depends on What

Feature	Requires First
<b>Receipts</b>	Customers must exist
<b>Auto Journal</b>	Chart of Accounts (Bank accounts) must exist
<b>Invoices</b>	Customers + Products must exist
<b>Purchase Orders</b>	Vendors + Products must exist
<b>GRN</b>	Purchase Order must be approved
<b>Stock Transfers</b>	Multiple Warehouses must exist
<b>Journal Entries</b>	Chart of Accounts must exist

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## 2. Master Data Setup

### 2.1 Chart of Accounts (MUST DO FIRST)

**Navigation:** Finance → Chart of Accounts

The Chart of Accounts is the foundation of all financial transactions. Without accounts, you cannot:

- Record receipts (need Bank/Cash accounts)
- Create journal entries
- Generate financial reports

#### Standard Account Structure for Aquapurite

Account Code	Account Name	Type	Purpose
<b>1000</b>	<b>ASSETS</b>	Header	
1100	Current Assets	Header	
1101	Cash in Hand	ASSET	Petty cash
1102	HDFC Bank - Current A/c	ASSET	Main bank account
1103	ICICI Bank - Current A/c	ASSET	Secondary bank
1104	Razorpay Settlement	ASSET	Payment gateway
1110	Accounts Receivable	ASSET	Customer dues
1120	Inventory	ASSET	Stock value
1130	Advance to Suppliers	ASSET	PO advances
<b>2000</b>	<b>LIABILITIES</b>	Header	
2100	Current Liabilities	Header	
2101	Accounts Payable	LIABILITY	Vendor dues
2102	GST Payable - CGST	LIABILITY	Tax liability

2103	GST Payable - SGST	LIABILITY	Tax liability
2104	GST Payable - IGST	LIABILITY	Tax liability
2105	TDS Payable	LIABILITY	TDS deducted
2110	Advance from Customers	LIABILITY	Customer advances
<b>3000</b>	<b>EQUITY</b>	Header	
3001	Share Capital	EQUITY	Owner's capital
3002	Retained Earnings	EQUITY	Accumulated profit
<b>4000</b>	<b>REVENUE</b>	Header	
4001	Sales - Water Purifiers	REVENUE	Product sales
4002	Sales - Spare Parts	REVENUE	Spare sales
4003	Sales - AMC	REVENUE	Service contracts
4004	Installation Income	REVENUE	Installation fees
<b>5000</b>	<b>EXPENSES</b>	Header	
5001	Cost of Goods Sold	EXPENSE	Product cost
5002	Freight & Logistics	EXPENSE	Shipping costs
5003	Salaries & Wages	EXPENSE	Employee cost
5004	Rent	EXPENSE	Office/warehouse rent
5005	Utilities	EXPENSE	Electricity, water
5006	Marketing & Advertising	EXPENSE	Promotions
5007	Bank Charges	EXPENSE	Transaction fees

## How to Create Accounts

1. Go to **Finance** → **Chart of Accounts**
2. Click **+ Add Account**
3. Fill in:
  - **Code:** Use the numbering system above
  - **Name:** Account name
  - **Type:** ASSET, LIABILITY, EQUITY, REVENUE, or EXPENSE
  - **Parent:** Select parent account (e.g., 1100 for 1101)
  - **Is Active:** Yes
4. Click **Save**

**TIP:** Create header accounts first (1000, 2000, 3000, 4000, 5000), then create sub-accounts under them.

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## 2.2 Financial Periods

**Navigation:** Finance → Financial Periods

Financial periods define your accounting year and control which months are open for transactions.

## Setup Steps

1. Go to **Finance** → **Financial Periods**
2. Click **+ Create Period**
3. Enter:
  - **Financial Year:** 2025-26 (or current year)
  - **Start Date:** 01-Apr-2025
  - **End Date:** 31-Mar-2026
4. The system will create 12 monthly periods
5. **Open** the current month for transactions
6. **Close** past months after reconciliation

## Period Status

Status	Meaning
<b>OPEN</b>	Transactions allowed
<b>CLOSED</b>	No new transactions (month-end done)
<b>LOCKED</b>	Audit complete, cannot modify

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## 2.3 Customers (Required for Receipts & Invoices)

**Navigation:** CRM → Customers

### Creating a Customer

1. Go to **CRM** → **Customers**
2. Click **+ New Customer**
3. **Required Fields:**
  - Name
  - Email or Phone
  - Billing Address
  - State (for GST)
  - GSTIN (if B2B customer)
4. **Optional but Recommended:**
  - Credit Limit
  - Payment Terms (e.g., Net 30)
  - Customer Type (B2B/B2C)
5. Click **Save**

**WHY THIS MATTERS:** The Receipts page shows "Select Customer" dropdown. If no customers exist, this dropdown will be empty.

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## 2.4 Vendors (Required for Procurement)

**Navigation:** Procurement → Vendors

## Creating a Vendor

1. Go to **Procurement** → **Vendors**
2. Click **+ New Vendor**
3. **Required Fields:**
  - Vendor Name
  - Email
  - Phone
  - Address
  - State
  - GSTIN
  - PAN
4. **Bank Details (for payments):**
  - Bank Name
  - Account Number
  - IFSC Code
5. Click **Save**

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## 2.5 Warehouses (Required for Inventory)

**Navigation:** Inventory → Warehouses

### Standard Warehouse Setup

Code	Name	Type	Purpose
WH-MAIN	Main Warehouse	OWNED	Primary storage
WH-DELHI	Delhi Hub	OWNED	Regional hub
WH-MUMBAI	Mumbai Hub	OWNED	Regional hub
WH-DEFECT	Defective Stock	OWNED	QC rejected items
WH-TRANSIT	In Transit	VIRTUAL	Goods in shipment

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## 3. Finance Module

### 3.1 Journal Entries

**Navigation:** Finance → Journal Entries

Journal entries record all financial transactions using double-entry bookkeeping.

### Golden Rule of Accounting

Account Type	Debit When	Credit When
ASSET	Increases	Decreases
LIABILITY	Decreases	Increases

EQUITY	Decreases	Increases
REVENUE	Decreases	Increases
EXPENSE	Increases	Decreases

### Creating a Manual Journal Entry

1. Go to **Finance** → **Journal Entries**
2. Click **+ New Entry**
3. Enter:
  - **Entry Date:** Transaction date
  - **Narration:** Description of the transaction
4. Add lines:
  - Select Account
  - Enter Debit OR Credit amount
  - Add description for line
5. **Total Debits MUST equal Total Credits**
6. Click **Save as Draft** or **Post**

### Example: Recording a Bank Deposit

Account	Debit	Credit	Description
HDFC Bank (1102)	50,000		Cash deposited
Cash in Hand (1101)		50,000	Cash deposited to bank

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## 3.2 Auto Journal (Automatic Entry Generation)

**Navigation:** Finance → Auto Journal

Auto Journal automatically creates journal entries from:

- Sales Invoices
- Payment Receipts
- Bank Transactions

### Prerequisites

Before using Auto Journal, you **MUST** have:

1. ☒ Chart of Accounts created (especially bank accounts)
2. ☒ Invoices created in the system
3. ☒ Receipts recorded

### How to Use Auto Journal

#### From Sales Invoice:

1. Go to **Finance** → **Auto Journal**
2. Click **From Sales Invoice** card
3. Select an invoice from dropdown
4. Check "Auto-post" if you want to post immediately
5. Click **Generate Journal**

**Generated Entry:**

Account	Debit	Credit
Accounts Receivable	Invoice Amount	
Sales Revenue		Net Amount
GST Payable - CGST		CGST Amount
GST Payable - SGST		SGST Amount

**From Payment Receipt:**

1. Click **From Payment Receipt** card
2. Enter Receipt ID
3. Select Bank Account (where money was received)
4. Click **Generate Journal**

**Generated Entry:**

Account	Debit	Credit
Bank Account (HDFC)	Receipt Amount	
Accounts Receivable		Receipt Amount

**WHY BANK ACCOUNT DROPDOWN IS EMPTY:** If you don't see bank accounts in the dropdown, it means no bank accounts have been created in Chart of Accounts. Go to Finance → Chart of Accounts and create bank accounts first (Account Type: ASSET).

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### 3.3 General Ledger

**Navigation:** Finance → General Ledger

View all transactions for a specific account.

1. Select Account from dropdown
2. Select Date Range
3. Click **View Ledger**

Shows: Opening Balance → All Transactions → Closing Balance

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### 3.4 Bank Reconciliation

**Navigation:** Finance → Bank Reconciliation

Match bank statement entries with recorded transactions.

1. Select Bank Account
  2. Upload Bank Statement (Excel/CSV) or enter manually
  3. System shows unmatched transactions
  4. Match each bank entry with system entry
  5. Mark as Reconciled
- 

## 3.5 TDS Management

**Navigation:** Finance → TDS Management

Record Tax Deducted at Source on vendor payments.

### Common TDS Sections

Section	Nature of Payment	Rate
194C	Contractor Payment	1% / 2%
194J	Professional Fees	10%
194H	Commission	5%
194I	Rent	10%

### Recording TDS

1. Go to **Finance → TDS Management**
  2. Click **+ Record Deduction**
  3. Enter:
    - Vendor (Deductee)
    - Section (194C, 194J, etc.)
    - Payment Amount
    - TDS Amount (auto-calculated)
  4. Mark as Deposited after paying to government
- 

## 4. Procurement Module

### 4.1 Procurement Workflow

Purchase Requisition (PR)  
↓ (Approval)  
Vendor Proforma / Quotation  
↓ (Selection)  
Purchase Order (PO)  
↓ (Approval & Send to Vendor)  
Goods Receipt Note (GRN)



↓ (Quality Check)  
Vendor Invoice  
↓ (3-Way Match)  
Payment to Vendor

## 4.2 Purchase Requisition

**Navigation:** Procurement → Requisitions

Create a request for items needed.

1. Click **+ New Requisition**
2. Enter:
  - Required Date
  - Priority (Low/Medium/High/Urgent)
  - Department
3. Add Items:
  - Select Product
  - Enter Quantity
  - Add specifications/notes
4. Submit for Approval

## 4.3 Purchase Order

**Navigation:** Procurement → Purchase Orders

After requisition approval, create PO.

1. Click **+ New PO**
2. Select Vendor
3. Add Items (can import from requisition)
4. Enter:
  - Unit Price
  - GST Rate
  - Delivery Date
5. Add Terms & Conditions
6. Save as Draft
7. Submit for Approval
8. After approval, **Send to Vendor**

### PO Statuses

Status	Meaning
DRAFT	Being prepared
PENDING_APPROVAL	Waiting for approval
APPROVED	Ready to send
SENT_TO_VENDOR	Vendor notified
PARTIALLY_RECEIVED	Some items received

FULLY_RECEIVED	All items received
CLOSED	PO completed

## 4.4 Goods Receipt Note (GRN)

**Navigation:** Procurement → GRN

Record goods received against a PO.

1. Click **+ Create GRN**
2. Select Purchase Order
3. Enter:
  - Received Date
  - Received Quantity (per item)
  - Quality Check Status (Accept/Reject)
  - Warehouse location
4. Scan or enter serial numbers (for serialized items)
5. Submit

**After GRN:**

- Inventory is updated automatically
- Vendor invoice can be matched

## 4.5 Vendor Invoice & 3-Way Match

**Navigation:** Procurement → Vendor Invoices → 3-Way Match

Before paying a vendor, verify:

1. **PO Amount** matches
  2. **GRN Quantity** matches
  3. **Invoice Amount** matches
  4. Go to **3-Way Match**
  5. Select Vendor Invoice
  6. System shows PO, GRN, and Invoice side by side
  7. Highlight any mismatches
  8. Approve if matched
  9. Process Payment
-

## 5. Billing Module

### 5.1 Billing Workflow

Sales Order  
↓  
Invoice Generation  
↓  
E-Way Bill (if applicable)  
↓  
Dispatch/Delivery  
↓  
Payment Receipt  
↓  
(If return) Credit Note

### 5.2 Creating an Invoice

**Navigation:** Billing → Invoices

1. Click **+ New Invoice**
2. Select Customer (MUST exist in CRM → Customers)
3. Select Sales Order (optional)
4. Add Line Items:
  - Product
  - Quantity
  - Unit Price
  - Discount (if any)
  - GST Rate
5. System calculates:
  - Subtotal
  - GST (CGST + SGST or IGST)
  - Grand Total
6. Add Payment Terms
7. **Save** or **Save & Send**

### 5.3 E-Way Bill

**Navigation:** Billing → E-Way Bills

Required for goods movement above ₹50,000.

1. Go to **E-Way Bills**
2. Select Invoice
3. Enter:
  - Transporter Name
  - Vehicle Number
  - Distance (km)
4. Generate E-Way Bill Number

## 5.4 Payment Receipts

**Navigation:** Billing → Receipts

**IMPORTANT:** Customers must exist before recording receipts.

### Recording a Receipt

1. Go to **Billing → Receipts**
2. Click **+ Record Payment**
3. Select **Customer** (from dropdown)
4. Select **Invoice** (optional - for allocation)
5. Enter:
  - Amount Received
  - Payment Date
  - Payment Mode (Cash/UPI/Bank Transfer/Cheque)
  - Reference Number (transaction ID, cheque number)
6. Click **Record Payment**

### Why Customer Dropdown is Empty?

If no customers appear:

1. Go to **CRM → Customers**
2. Create customers first
3. Return to Receipts page

## 5.5 Credit Notes

**Navigation:** Billing → Credit Notes

Issue when:

- Customer returns goods
- Pricing error in invoice
- Quality issues

1. Click **+ New Credit Note**
2. Select Original Invoice
3. Enter reason
4. Enter amount to credit
5. Submit

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## 6. Inventory Module

### 6.1 Stock Summary

**Navigation:** Inventory → Stock Summary

View current stock levels across all warehouses.

Column	Meaning
Available	Can be sold
Reserved	Allocated to orders
In Transit	Being shipped
Total	All stock

## 6.2 Stock Adjustments

**Navigation:** Inventory → Adjustments

Record inventory changes outside normal transactions.

**Reasons for Adjustment:**

- Physical count variance
- Damaged goods
- Expired products
- Sample/Demo units

1. Click **+ New Adjustment**

2. Select Warehouse

3. Select Product

4. Enter:

- Current System Qty (shown)
- Actual Qty (counted)
- Variance (calculated)
- Reason

5. Submit for Approval

## 6.3 Stock Transfers

**Navigation:** Inventory → Transfers

Move stock between warehouses.

1. Click **+ New Transfer**

2. Select:

- Source Warehouse
- Destination Warehouse

3. Add Products and Quantities

4. Submit

5. At destination, **Receive Transfer**

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## **7. Common Workflows**

### **7.1 Complete Sales Cycle**

1. Customer calls/orders online  
↓
2. Create Sales Order (Orders → New Order)  
↓
3. Check inventory availability  
↓
4. Generate Invoice (Billing → Invoices)  
↓
5. Create Shipment (Logistics → Shipments)  
↓
6. Generate E-Way Bill (if > ₹50,000)  
↓
7. Dispatch goods  
↓
8. Customer receives & pays  
↓
9. Record Receipt (Billing → Receipts)  
↓
10. Generate Journal Entry (Finance → Auto Journal)

### **7.2 Complete Purchase Cycle**

1. Identify need for stock  
↓
2. Create Purchase Requisition  
↓
3. Get approval  
↓
4. Request quotations from vendors  
↓
5. Create Purchase Order  
↓
6. Get PO approved  
↓
7. Send PO to vendor  
↓
8. Receive goods, create GRN  
↓
9. Quality check  
↓
10. Receive vendor invoice  
↓
11. 3-Way match (PO vs GRN vs Invoice)  
↓
12. Process payment (with TDS if applicable)  
↓
13. Record in journal

### **7.3 Month-End Closing**

1. Ensure all invoices are generated  
↓
  2. Ensure all receipts are recorded  
↓
  3. Ensure all vendor invoices are entered  
↓
  4. Bank reconciliation  
↓
  5. Review pending journal entries (Auto Journal → Post All)  
↓
  6. Run Trial Balance (Reports → Trial Balance)  
↓
  7. Check Debits = Credits  
↓
  8. Close the month (Finance → Periods → Close)
- 

## 8. Troubleshooting

### Problem: Dropdown is Empty

Dropdown	Solution
Customer (in Receipts)	Create customers in CRM → Customers
Bank Account (in Auto Journal)	Create bank accounts in Finance → Chart of Accounts
Vendor (in PO)	Create vendors in Procurement → Vendors
Product (in Invoice)	Create products in Catalog
Warehouse (in GRN)	Create warehouses in Inventory → Warehouses

### Problem: Cannot Create Invoice

#### Check:

1. Is customer created? (CRM → Customers)
2. Are products created? (Catalog)
3. Is current financial period OPEN?

### Problem: Cannot Create GRN

#### Check:

1. Is there an approved PO?
2. Is the PO sent to vendor?
3. Is warehouse created?

### Problem: Journal Entry Won't Post

#### Check:

1. Do Debits equal Credits?
2. Is the entry date in an OPEN period?
3. Are all accounts valid and active?

## **Problem: Reports Show Zero**

### **Check:**

1. Are journal entries posted (not just saved as draft)?
  2. Is the date range correct?
  3. Is the financial period correct?
- 

## **Quick Reference Card**

### **Daily Tasks (Accounts Executive)**

<b>Time</b>	<b>Task</b>	<b>Navigation</b>
Morning	Record yesterday's receipts	Billing → Receipts
Morning	Check pending invoices	Billing → Invoices
Midday	Enter vendor invoices	Procurement → Vendor Invoices
Midday	Process 3-way matches	Procurement → 3-Way Match
Evening	Bank reconciliation	Finance → Bank Reconciliation
Evening	Post pending journals	Finance → Auto Journal

### **Weekly Tasks (Accounts Manager)**

<b>Day</b>	<b>Task</b>	<b>Navigation</b>
Monday	Review pending approvals	Approvals
Wednesday	Check outstanding receivables	Reports
Friday	Review week's transactions	Finance → Journal Entries

### **Monthly Tasks (Finance Head)**

<b>Task</b>	<b>Navigation</b>
Bank reconciliation (all accounts)	Finance → Bank Reconciliation
GST filing preparation	Finance → GSTR-1, GSTR-3B
TDS deposit verification	Finance → TDS Management
Trial Balance review	Reports → Trial Balance
P&L review	Reports → Profit & Loss
Close month	Finance → Periods

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# Support

For technical issues:

- Check this guide first
- Contact system administrator
- Email: [support@aquapurite.com](mailto:support@aquapurite.com)

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*Document prepared for Aquapurite ERP v1.0*