

Executive Summary

The project values Autocallable Contingent Income Barrier Notes with Memory Coupon of a two-year term at \$970.81 with a face value of \$1000 based on the performance of the common stock of Lockheed Martin (LMT). The note provides a quarterly coupon of 1.65% per quarter (6.60% per annum), given that the LMT stock closes above 70% of its value on the pricing date of November 25, 2024. We also did a sensitivity analysis for different possible values of volatilities under given circumstances and concluded that the product is overvalued when using implied volatilities of maturity for valuation

Data Collection and Sources

See Annexure 1

The valuation is based on the following data sources:

- 1) Discount rates using Bloomberg command SWDF and then USD OIS to calculate OIS for the time period between **11/25/2024 (Pricing Date)** to **11/25/2026 (Valuation date)** of the product and then used the weightage average of the discount rates between the available future discount rate dates to calculate the risk-free rate between pricing date and the valuation date.

All discount rate collected are for base T_0 = Pricing Date,
 T_1 = Valuation Date

Date	Discount rate(d)	Days (T_1 -Discount Date)
05/27/2026	0.940738	182
11/27/2026	0.923229	2

$$d(T_0, T_1) = 0.940738 * 2/184 + 0.923229 * 182/184 \\ = 0.923419$$

$$T_1 - T_0 = 730 \text{ Days}$$

$$r(T_0, T_1) = (-365/(T_0 - T_1)) * \ln(d(T_0, T_1)) \\ = (-365/730) * \ln(0.923419) \\ = 3.984\%$$

- 2) For dividend yield between T_0 (Pricing Date) and T_2 (Valuation Date), we used the Bloomberg command Oracle OPDF and collected the continuous dividend yield = 2.647% for the period for common stock of LMT.

We are using the continuous divided yield for our valuation because we will be using Monte Carlo simulations to price our product, and will use only stock prices on coupon

observation date for valuation, thus negating the effect of using discreet dividend or continuous ones to a larger extent as both will have mostly similar effect.

- 3) For Implied Volatilities (IVs), we used Moneyneess and maturity matrix based on the underlying LMT Corporation, American Style. We used the Bloomberg command LMT OVM and extracted IVs with Moneyneess of 0.70 S0, 0.75 S0, 0.80 S0, 0.85 S0, 0.90 S0, 0.95 S0, S0, and 1.05 S0 for all Time period between the pricing date and various observation dates for coupons.

For our valuation we used the IVs of S0 and 0.7 S0 of the valuation dates and used the average pricing found using two IVs to find the price of product.

We used 0.7 S0 as it is the coupon barrier, and S0 as it is the notes' callable point.

We used different sets of volatilities as valuing the product using one specific IV(k,t) is difficult because of different conditions of payout for different values of K (strike price wrt S0), and since IV is function of K,T we decided to use the two most important inflation points for note valuation of S0, 0.7S0 IV at valuation date.

- 4) We used 1 million simulations of Monte Carlo to find the price of note, we use such a high number of N as Monte carlo has high error count therefore it requires large N.

Valuation of the Product

See Annexure 2

Product	Autocallable Contingent Income Barrier Notes with Memory Coupon
Underlying	One Share of Lockheed Martin Corporation
Term	2 Years if not called earlier
Coupon Payment	Dependent on the performance of the underlying
Contingent coupon rate	6.60% per Annum payable quarterly (1.65% per quarter)
Pricing Date (T0)	11/25/2024
Valuation Date (T1)	11/25/2026
Face Value	\$1000
S0 (Value of underlying on Pricing date)	\$521.89
Coupon Barrier	$0.70 * S0 = \$365.323$

Threshold value	$0.70 * S_0 = \$365.323$
Contingent Coupon Payment	If on observation dates underlying is greater than or equal to the Coupon barrier, the Contingent Coupon Payment of \$16.50 per \$1,000.00 in principal amount of Note will be made + and any previously unpaid Contingent Coupons, if applicable.
Auto Callability	The product will be automatically recalled early if the value of the underlying at the observation date is greater than or equal to its value on the pricing date. Autocallable feature is valid for all observation dates except the 1st observation date
Early Callable Value	\$1000 (Face value) + applicable coupon payable on the observation date and any previously unpaid Contingent Coupons, if applicable.
Redemption Amount at maturity	If the Note is not called till Maturity, the redemption amount per \$1000 will be If the Ending Value on the observation date is greater than or equal to the Threshold value, then \$1000 + applicable coupon based on the Coupon barrier + and any previously unpaid Contingent Coupons, if applicable. If the Ending value is below Threshold value than \$1000 + $(\$1000 * \text{Underlying Stock return})$ + Any Applicable coupon based on Coupon barrier
Underlying Stock Return	$(\text{Ending Value} - S_0) / S_0$
Observation Dates, Time period between observation dates, and T0	02/25/2025, 92 Days 05/27/2025, 183 Days 08/25/2025, 273 days 11/25/2025, 365 days 02/25/2026, 457 days 05/26/2026, 547 days 08/25/2026, 638 days 11/25/2026 (Valuation Date), 730 days
Callable Dates	Same as Observation dates except for the 1st observation date on which the Note is not callable

Implied Volatility (IV) used for the valuation of the Product (σ)	We used IV of 21.907% (moneyness 100) and IV of 26.773% (moneyness 70), and used the average of values from the two IV to value the note
Risk Free Rate $r(T_0, T_1)$	3.984%
Delta (Dividend Yield) (δ)	2.647%
Agent Commission	\$18.50

- For the valuation of the product, we will be using Monte Carlo simulations with a total of 1 million simulations to value the product
- To start off our Monte Carlo simulation, we 1st created an array of observation dates and then divided it by 365 to convert it into time steps, and created another array which stores the discount rate for various time periods wrt observation dates to discount any coupon back to T0 for its valuation.
ex 1st coupon is after 92 days therefore time step is 92/365
- In next steps, we created an empty array payoffs [] to store value of product for all 1 million simulations.
- Then we started our valuation code by starting a loop of N=1 million to value the product 1 million times
- In that loop, we 1st created an array of stock prices with $S[0] = S_0$ (initial value) and space for stock values at the observation date
For calculating the stock price on the observation date, we 1st calculated the time period between the two observation dates using the time step array (ons_times) calculated earlier, and then calculated the stock price using

$$S[j] = S[j-1] * e^{(r - \delta + 0.5 * \sigma^2) * dt} + \sigma * \sqrt{dt} * \phi$$

where $S[j]$ is stock on the jth observation dates starting from $j=1$, and $S[0]$ is the stock price on the pricing date
 r is the risk-free rate = 3.984%, δ is the continuous dividend yield = 2.647%, σ is the implied volatility, and ϕ is a random number from a normal distribution used in shock term of the stock price valuation.
 Here, the 1st term is called the drift term, while the other term is called the shock term in stock simulation as per the Monte Carlo

- Also created two variables: $PV = 0$ to store the value of the product, $missed_coupons = 0$ to capture the number of missed coupons on any observation dates, as the note has a callback option and gives all the coupons not given on previous observation dates on further observation dates if the condition is satisfied.

Then we created the following conditions for coupon valuation

- If We are in 1st observation date for coupon, since product is not callable, i.e. $j=1$ in $S [j]$ where j is the stock price on j th observation date starting from $j=1$
We created the condition if
 $S [1] \geq K$, where K is coupon barrier then
 $PV = PV + FV * coupon_rate * df [j-1]$
and if $S[1] < K$ then missed coupon = missed coupon +1

where FV is face value of not, coupon rate is quarterly coupon rate, Discount factor is discount factor array we created earlier

here df is discount factor where we used $[j-1]$ as discount period rate starts from 1st observation date and its stored in array as discount factor[0]

- For remaining of observation dates except for final one which is valuation date we used following measure

if $S [j] \geq CB$, where CB is the call barrier, then this condition plays if the underlying is above the call barrier

$TC = FV * coupon_rate * (1 + missed_coupons)$, TC = total Coupon

$PV = PV + ((TC + FV) * df [j-1])$

called = True

break to new simulation

elif $S [j] \geq K$

$TC = FV * coupon_rate * (1 + missed_coupons)$

$PV = PV + TC * df [j-1]$

missed coupons = 0

else missed coupons = missed coupon +1

- If not called till valuation date then

$S_f = S[-1]$ i.e. final stock price on valuation date

if $S_f \geq K$ then, here coupon barrier is same as threshold

$TC = FV * coupon_rate * (1 + missed_coupons)$, TC = total Coupon

$PV = PV + ((FV + TC) * df [-1])$

else, i.e., stock is below threshold, then

$$PV = PV + (FV * (Sf/S0) * df [-1])$$

then just append that PV of note to our created list payoffs

Run the same simulation 1 million times and take the mean of values in the payoff distribution in the end to find the PV of note for given variables.

- We do this for 2 IVs, IV of moneyness 100 = 22.041% and IV of moneyness 70 = 26.773% while keeping other variables same and then take the average of two to find value of the note.

Using this methodology value of note for IV of Moneyness 100 = \$982.4508

Using this methodology value of note for IV of Moneyness 70 = \$959.1655

Value of Note = (982.4508 + 959.1655)/2 = **\$970.8081**

- Value of Note including Commission = 970.8081 + 18.5 = **\$989.31**

```

IV = [.22041, 0.26773] #Expiry day Vols ranging for Moneyness of 100,70
My = [100,70]

Value = []

for sigma in IV:
    val = C.Contin(521.89, 0.03984, 0.02647,sigma, 365.323,521.89,1000,0.0165,1000000,42)
    Value.append(val)

for i in range(len(Value)):
    print(f" Moneyness = {My[i]}, Coupon Value = {Value[i]:.4f}")

average = np.mean(Value)

print (f"Average Coupon Value = {average:.4f}")

```

Moneyness = 100, Coupon Value = 982.4508
 Moneyness = 70, Coupon Value = 959.1655
 Average Coupon Value = 970.8081

Sensitivity Analysis

See Annexure 3

- We have used $r(T_0, T_1)$ for discounting all the coupons which are received during the life of product and since they are with different time periods, they will have different risk free rates and have considered observation date as payment date of coupon, both of which can cause over/under-valuation of product, though its a fairly cautious as risk free rate do not affect the value of option by large amount when compared to other variables such as implied volatility, coupon and call barrier, dividend yield.
And we are doing Monte Carlo simulations; therefore, large number of simulations we

can mostly negate this error

- As from the data collected for the implied volatilities at different moneyness and expiry, especially wrt the observation date, there are a lot of volatility choices which we can make while valuing the product

While doing our valuations, we used 2 IVs (moneyness 100 and 70) of the valuation date (T1) and took the average between the two values to find the note's value

We did a sensitivity analysis for different volatilities observed at moneyness of 0.70 S0 (Barrier value) and S0 for all the observation date time periods while keeping all other variables constant and plotting the volatility against observed product valuation.

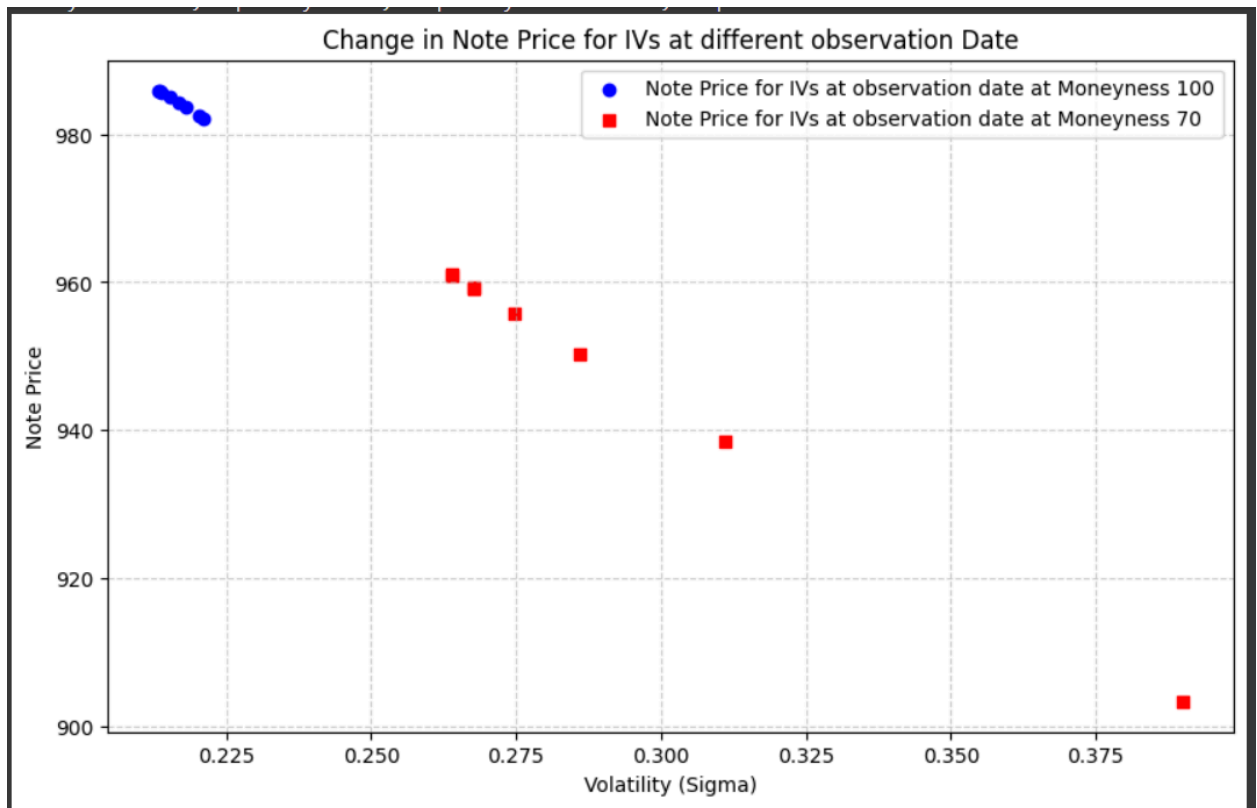
We observed when valuing for moneyness at S0 our product valuation varied from \$985.9043 to \$982.1597 with the lowest value observed when the IV of coupon day 638 and the Highest for the 1st observation date for coupon (92 days)

For moneyness 70 we observed even more variation, since its deep in the money strike with values varying from 960.9727 for coupon day 547 IV to 903.32 for coupon day 92 IV Even on removing the extreme outlier lower end values vary from 935.55 to 960.97

Here we observe, If we use only volatility of moneyness 100 we are overvaluing the product since our barriers is 07 S0 i.e. moneyness 70 while if we use volatility of moneyness 70, we undervalue product as our payout is same even if underlying is at 0.8S0 or 0.75 S0 or 0.7 S0

Also, even using volatility of valuation date (day 730 from pricing) we are overvaluing the product even when we are taking average of value based on two IVs as there is higher probability of stock going below 0.7S0 per IVs of moneyness 70 of earlier coupon days and even if we receive those coupon later on due to memory coupon, we are overvaluing that coupon present value and thus overvaluing the product in general This can result in investors overpaying for the product as it presents a higher probability of coupon being paid than it should

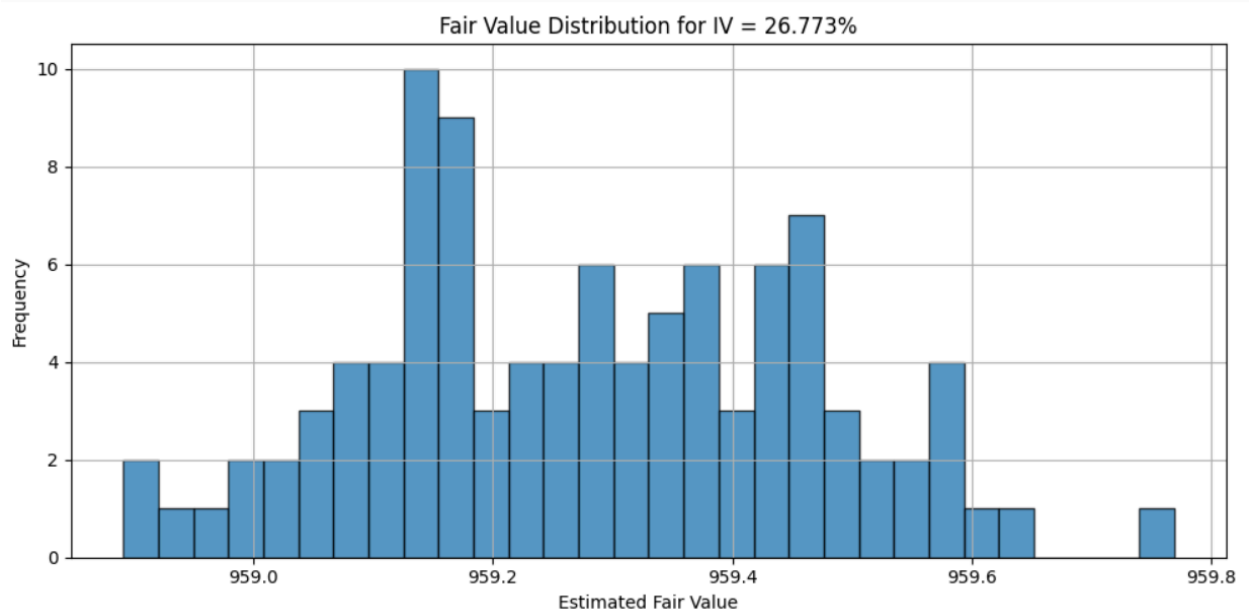
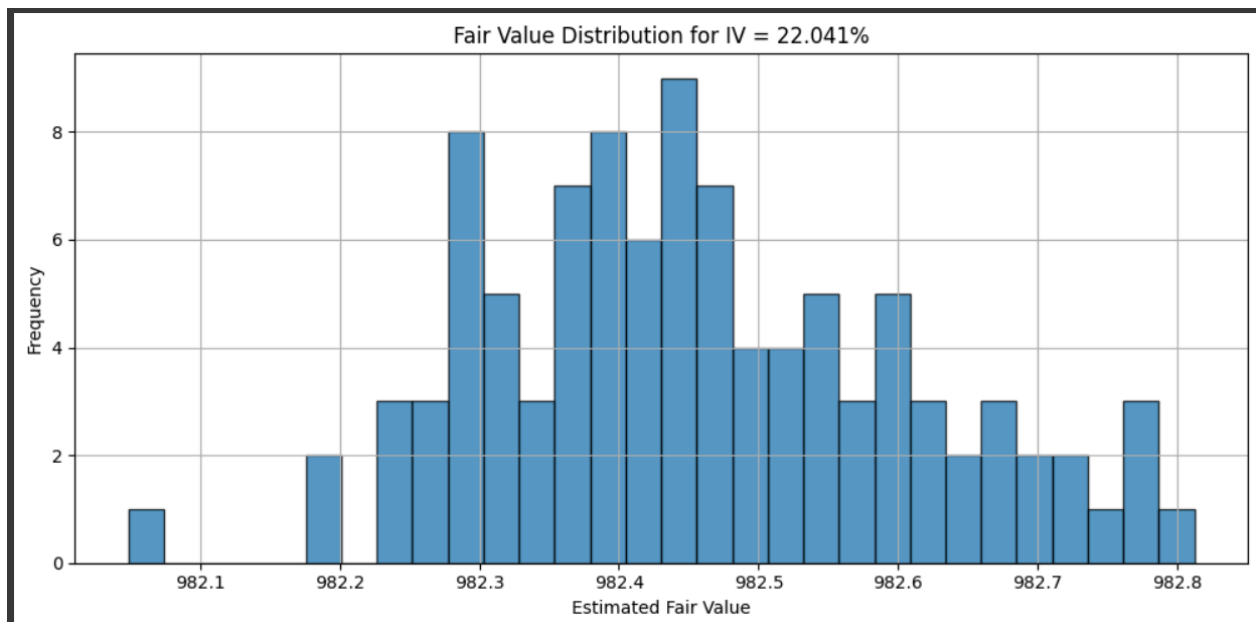
Moneyneess = 100 ,Coupon Day = 92, Coupon Day IV = 0.21329, Coupon Value = 985.9043
Moneyneess = 100 ,Coupon Day = 183, Coupon Day IV = 0.21684, Coupon Value = 984.1906
Moneyneess = 100 ,Coupon Day = 273, Coupon Day IV = 0.21522, Coupon Value = 984.9662
Moneyneess = 100 ,Coupon Day = 365, Coupon Day IV = 0.21349, Coupon Value = 985.8102
Moneyneess = 100 ,Coupon Day = 457, Coupon Day IV = 0.21379, Coupon Value = 985.6538
Moneyneess = 100 ,Coupon Day = 547, Coupon Day IV = 0.21797, Coupon Value = 983.6217
Moneyneess = 100 ,Coupon Day = 638, Coupon Day IV = 0.22101, Coupon Value = 982.1597
Moneyneess = 100 ,Coupon Day = 730, Coupon Day IV = 0.22041, Coupon Value = 982.4508
Moneyneess = 70 ,Coupon Day = 92, Coupon Day IV = 0.38991, Coupon Value = 903.3292
Moneyneess = 70 ,Coupon Day = 183, Coupon Day IV = 0.31096, Coupon Value = 938.5589
Moneyneess = 70 ,Coupon Day = 273, Coupon Day IV = 0.28606, Coupon Value = 950.2858
Moneyneess = 70 ,Coupon Day = 365, Coupon Day IV = 0.27472, Coupon Value = 955.7613
Moneyneess = 70 ,Coupon Day = 457, Coupon Day IV = 0.26763, Coupon Value = 959.2162
Moneyneess = 70 ,Coupon Day = 547, Coupon Day IV = 0.26402, Coupon Value = 960.9727
Moneyneess = 70 ,Coupon Day = 638, Coupon Day IV = 0.26396, Coupon Value = 961.0016
Moneyneess = 70 ,Coupon Day = 730, Coupon Day IV = 0.26773, Coupon Value = 959.1655



- We also ran our code 100 times in a loop for 1 million Monte carlo simulations for our our two IVs which we used in valuation i.e. 22.041% at moneyness 100 and 26.773% at moneyness 70 plotted the graph for same.

We observe it looks like a normal distribution (not perfectly as 1 million simulations were run 100 times only, due to constraints), but it gives us a fair idea of product value along with its Standard Deviation

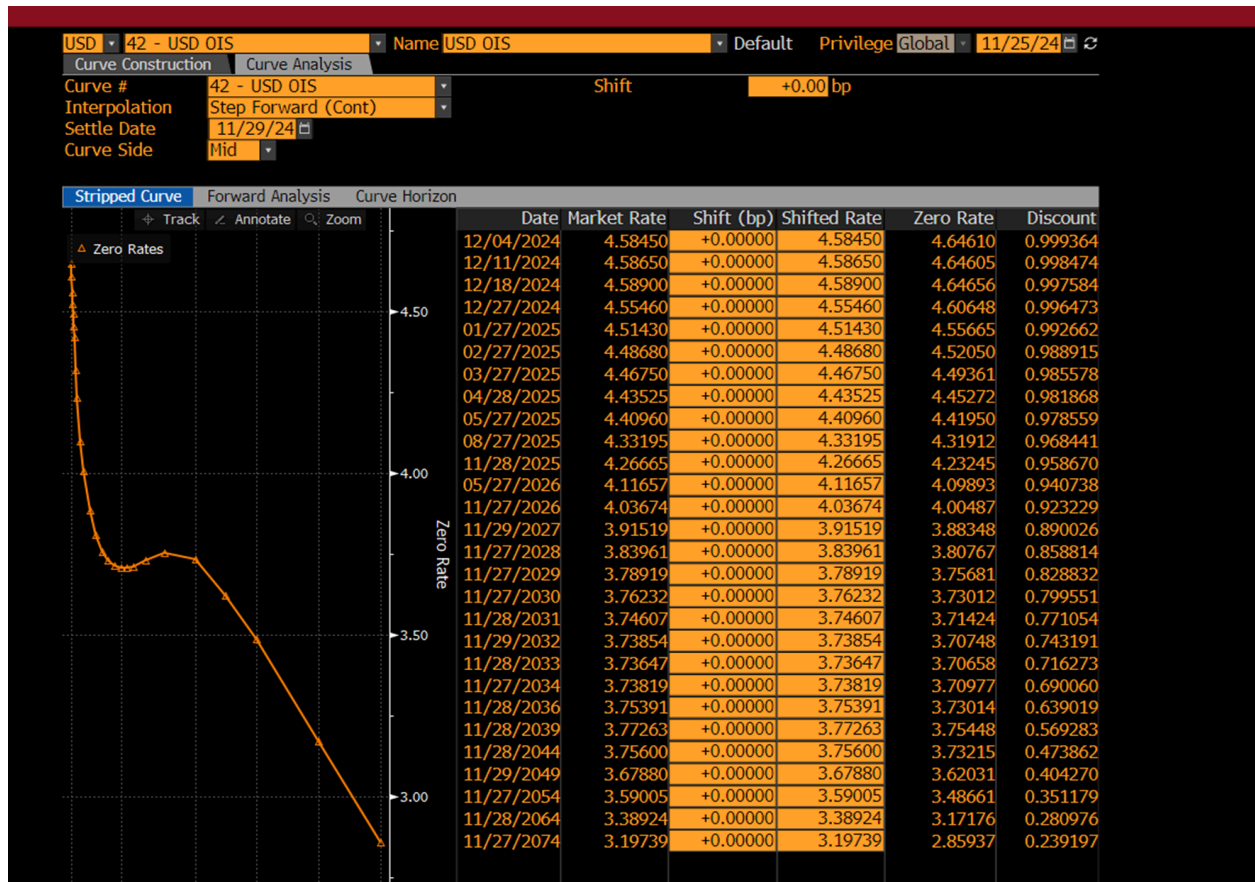
```
The Mean value of Product with IV of 22.041% at moneyness 100 is: 982.4554
The Standard Deviation of Product with IV of 22.041% at moneyness 100 is: 0.1813
The Mean value of Product with IV of 26.773% at moneyness 70 is: 959.2804
The Standard Deviation of Product with IV of 26.773% at moneyness 70 is: 0.1813
The Mean value of Product with IV of 22.041% and 26.773% at moneyness 100 and 70 is: 970.8679
```

- All these different assumptions of different variable values can lead to mispricing and overpaying for the product and lead to loss for the investor
- Our valuation of the product at \$970.81 is less than the term sheet valuation of the product of \$972.65, undervaluing the product by 0.18%

Annexure 1

1) Risk-Free rate



2) Dividend Yield

1) Solver (Vol) ▾		1) Load		1) Save		1) Trade ▾	
2) Deal 1 ▾ 2) +							
3) Pricing 3) Scenario 3) Matrix 3) Volatility 3) Backtest							
Underlying	LMT US Equity	LOCKHEED MARTIN		Trade	11/25/2024	16:30	
Und. Price	521.89	USD		Settle	11/25/2024		
Results							
Price (Total)	68.75	Currency	USD	Vega	2.76	Time Value	68.75
Price (Share)	68.7518	Delta (%)	59.10	Theta	-0.04	Gearing	7.59
Price (%)	13.1736	Gamma (%)	1.2639	Rho	0.05	Break-Even (%)	13.17
American Vanilla	Leg 1 ▾						
Style	Vanilla						
Exercise	American						
Call/Put	Call						
Direction	Buy						
Strike	521.89						
Strike	% Money ▾						
Shares	1.00						
Expiry	11/25/2026	16:30					
Time to Expiry	730	00:00					
Model	BS - disc.						
Vol	BVOL ▾	Ask	22.041%				
Forward	Carry ▾	537.291					
USD Rate	Semi ▾	4.085%					
Dividend Yield	2.647%						
Discounted Div Flow	26.23						
Borrow Cost	0.000%						

3) Implied Volatility

12 Solver (Vol) ▾		13 Load		14 Save		15 Trade ▾		16 Ticket ▾		
22 Deal 1 ▾		22 +								
32 Pricing		32 Scenario		32 Matrix		34 Volatility		35 Backtest		
Underlying	LMT US Equity	LOCKHE..	Exercise	American ▾	Trade	11/25/2024	16:30	98 Save Settings		
Und. Price	521.89	USD	Direction	Buy ▾ Call ▾		98 Export to Excel		97 Reset Settings		
Y-Axis X-Axis										
Moneyness Maturity		730D	638D	547D	457D	365D	273D	183D	92D	
70.00 Volatility		26.773%	26.396%	26.402%	26.763%	27.472%	28.606%	31.096%	38.991%	
75.00 Volatility		25.110%	24.939%	25.089%	25.436%	25.862%	26.641%	28.624%	34.479%	
80.00 Volatility		24.349%	24.493%	24.881%	25.153%	25.018%	25.098%	26.423%	30.323%	
85.00 Volatility		24.512%	24.287%	23.792%	23.429%	23.615%	23.966%	24.712%	26.536%	
90.00 Volatility		23.709%	23.663%	23.168%	22.630%	22.667%	22.941%	23.443%	23.963%	
95.00 Volatility		22.427%	22.491%	22.268%	21.946%	21.907%	22.098%	22.406%	22.273%	
100.00 Volatility		22.041%	22.101%	21.797%	21.379%	21.349%	21.522%	21.684%	21.329%	
105.00 Volatility		21.907%	22.039%	21.859%	21.454%	21.071%	20.948%	21.057%	20.614%	

Annexure2)

```
[1] import numpy as np
import matplotlib.pyplot as plt

def C_contii( S0, r, delta, sigma, K, CB, FV, coupon_rate, N, seed=None):

    #S0 initial Price, r ~ risk free, Delta ~diviyield, sigma ~ Impl Vol, K~Coupon barrier
    #CB ~ Call barrier, FV~ Face value, coupon_rate~ Quaterlu coupon rate, N~ No of simulations

    obs_days = np.array([92, 183, 273, 365, 457, 547, 638, 730])
    obs_times = obs_days / 365.0
    steps = len(obs_times)
    df = np.exp(-r * obs_times)

    #Observation Time for different Coupon days wrt Pricing Day

    #Discount Factor for different observation days

    if seed is not None:
        np.random.seed(seed)

    payoffs = []

    #List for Saving different Payoffs of all simulations

    for _ in range(N):
        S = np.zeros(steps + 1)
        S[0] = S0
        missed_coupons = 0
        PV = 0
        called = False

        for j in range(1, steps + 1):
            dt_j = obs_times[j - 1] - obs_times[j - 2] if j > 1 else obs_times[0]
            phi = np.random.normal()
            S[j] = S[j - 1] * np.exp((r - delta - 0.5 * sigma**2) * dt_j + sigma * np.sqrt(dt_j) * phi) #Simulating Stock prices on observation days using Monte Carlo

            if j == 1:
                if S[j] >= K:
                    PV += FV * coupon_rate * df[j - 1]
                else:
                    missed_coupons += 1
                #Condition for 1st observation day Coupon

            elif S[j] >= CB:
                TC = FV * coupon_rate * (1 + missed_coupons)
                PV += TC * df[j - 1]
                PV += FV * df[j - 1]
                called = True
                break
                #Total number of missed Coupons
                #Condition for Observation day bw 2nd and 2nd last
                #TC = Total coupon
                #PV = Present Value of Coupon on the observation day in question

            elif S[j] >= K:
                TC = FV * coupon_rate * (1 + missed_coupons)
                PV += TC * df[j - 1]
                missed_coupons = 0

            else:
                missed_coupons += 1

        if not called:
            Sf = S[-1]
            if Sf >= K:
                TC = FV * coupon_rate * (1 + missed_coupons)
                PV += TC * df[-1]
                PV += FV * df[-1]
            else:
                PV += (FV * (Sf / S0)) * df[-1]
            #Condition for last observation day which is also Valuation day

        payoffs.append(PV)

    return np.mean(payoffs)

#Mean of all Notes value Calculated using Monte carlo Simulations
```

Annexure 3)

```

IV100 = [0.21329, 0.21684, 0.21522, 0.21349, 0.21379, 0.21797, 0.22101, 0.22041] #Vols for Moneyness 100 with Pricing and different Coupon dates
IV70 = [0.38991, 0.31096, 0.28606, 0.27472, 0.26763, 0.26402, 0.26396, 0.26773] #Vols for Moneyness 70 with Pricing and different Coupon dates
Days = [92, 183, 273, 365, 457, 547, 638, 730]
Value100 = []
Value70 = []

for sigma in IV100:
    val100 = C_Conti1(521.89, 0.03984, 0.02647, sigma, 365.323, 521.89, 1000, 0.0165, 1000000, 42)
    Value100.append(val100)

for sigma in IV70:
    val70 = C_Conti1(521.89, 0.03984, 0.02647, sigma, 365.323, 521.89, 1000, 0.0165, 1000000, 42)
    Value70.append(val70)

for i in range(len(Value100)):
    print(f" Moneyness = {100}, Coupon Day = {Days[i]}, Coupon Day IV = {IV100[i]}, Coupon Value = {Value100[i]:.4f}")

for i in range(len(Value70)):
    print(f" Moneyness = {70}, Coupon Day = {Days[i]}, Coupon Day IV = {IV70[i]}, Coupon Value = {Value70[i]:.4f}")

plt.figure(figsize=(10, 6))
plt.scatter(IV100, Value100, color = 'b', label='Note Price for IVs at observation date at Moneyness 100', marker='o')
plt.scatter(IV70, Value70, color = 'r', label='Note Price for IVs at observation date at Moneyness 70', marker='s')
plt.xlabel('Volatility (Sigma)')
plt.ylabel('Note Price')
plt.title('Change in Note Price for IVs at different observation Date')

```

```

plt.grid(True, linestyle='--', alpha=0.6)
plt.legend()
plt.show()

```

```

distribution100 = []
distribution70 = []

for seed in range(100):
    val100 = C_Conti1(521.89, 0.03984, 0.02647, 0.22041, 365.323, 521.89, 1000, 0.0165, 1000000, seed = seed)
    distribution100.append(val100)
    val70 = C_Conti1(521.89, 0.03984, 0.02647, 0.26773, 365.323, 521.89, 1000, 0.0165, 1000000, seed = seed)
    distribution70.append(val70)

mean_val100 = np.mean(distribution100)
std_val70 = np.std(distribution100)
mean_val70 = np.mean(distribution70)
std_val70 = np.std(distribution70)
Product_Value = np.mean([mean_val100, mean_val70])

# Plot
plt.figure(figsize=(10, 5))
plt.hist(distribution100, bins=30, edgecolor='k', alpha=0.75)
plt.title("Fair Value Distribution for IV = 22.041%")
plt.xlabel("Estimated Fair Value")
plt.ylabel("Frequency")
plt.grid(True)
plt.tight_layout()
plt.show()

```

```
plt.figure(figsize=(10, 5))
plt.hist(distribution70, bins=30, edgecolor='k', alpha=0.75)
plt.title("Fair Value Distribution for IV = 26.773%")
plt.xlabel("Estimated Fair Value")
plt.ylabel("Frequency")
plt.grid(True)
plt.tight_layout()
plt.show()

print(f"The Mean value of Product with IV of 22.041% at moneyness 100 is: {mean_val100:.4f}")
print(f"The Standard Deviation of Product with IV of 22.041% at moneyness 100 is: {std_val70:.4f}")
print(f"The Mean value of Product with IV of 26.773% at moneyness 70 is: {mean_val70:.4f}")
print(f"The Standard Deviation of Product with IV of 26.773% at moneyness 70 is: {std_val70:.4f}")
print(f"The Mean value of Product with IV of 22.041% and 26.773% at moneyness 100 and 70 is: {Product_Value:.4f}")
```