

Manuela R Collis

Toronto, ON, Canada

manuela.collis@rotman.utoronto.ca | www.manuelacollis.com

Research Interests

Gender and Inequality, Organizations, Strategy, Science and Innovation, Strategic Human Capital, Future of Work, Experimental Methods

Education

University of Toronto, Rotman School of Management

Doctor of Philosophy (Ph.D.) in Management

Committee: András Tilcsik, Avi Goldfarb, Nicola Lacetera, Sarah Kaplan

Toronto, ON, Canada

2020 - Present

Tufts University, Fletcher School of Law and Diplomacy

Master of Arts in Law and Diplomacy

Medford MA, USA

2016 - 2018

Bern University of Applied Sciences

Bachelor of Science in Business Administration

Bern, BE, Switzerland

2012 - 2016

Research

PUBLICATIONS

Coffman, Katherine B., Manuela R. Collis, and Leena Kulkarni. 2024. Whether to apply. *Management Science*, 70(7), pp.4649-4669.

Coffman, Katherine, Manuela R. Collis, and Leena Kulkarni. 2024. Stereotypes and belief updating. *Journal of the European Economic Association*, 22(3), pp.1011-1054.

WORKING PAPERS

Collis, Manuela R. 2025. Sexual Misconduct and Scientific Production.

Collis, Manuela R and Clémentine Van Effenterre. 2025. Workplace Hostility.

Nominated for the SMS Annual Conference Responsible Research Paper Prize 2025 and the ZEW Research with and within Organizations Early Career Researcher Best Paper Award 2024.

Collis, Manuela R. 2023. "Institutional Determinants of Gender Diversity in Science: Evidence from the German Reunification." *Draft available upon request.*

SELECTED WORK IN PROGRESS

Collis, Manuela R. and Clémentine Van Effenterre. 2025. "Productivity under Hostility." *Data collection.*

Research Grants

TD-Management and Data Analytics Lab (TD-MDAL) Research Grant

Rotman School of Management, University of Toronto, \$3,000, 2025

Schwartz Reisman Institute for Technology and Society Graduate Fellowship Award

University of Toronto, \$7,500, 2024

Research Grants (*continued*)

Institute for Gender and the Economy (GATE) Research Grant

Rotman School of Management, University of Toronto, \$8,000, 2022 – 2023

Insights Development Grant (joint with Clémentine Van Effenterre and Avner Seror)

Social Sciences and Humanities Research Council (SSHRC), \$ 74,645, 2022

TD-Management and Data Analytics Lab (TD-MDAL) Research Grant

Rotman School of Management, University of Toronto, \$ 3,349.75, 2022

Awards, Fellowships, Recognitions

2025	Nomination for the SMS Annual Conference Responsible Research Paper Prize <i>Strategic Management Society (SMS) Annual Meeting, San Francisco.</i>
2024	Nomination for Early Career Researcher Best Paper Award <i>Research with and within Organizations, Leibniz Centre for European Economic Research (ZEW), Mannheim</i>
2024 - 2025	Schwartz Reisman Institute for Technology and Society Graduate Fellowship Award University of Toronto
2023	Best Symposium for the Organization and Management Theory Division (runner-up) <i>Academy of Management (AoM) Annual Meeting</i>
2022 – present	Institute for Gender and the Economy (GATE) PhD Fellow <i>Rotman School of Management at University of Toronto</i>
2020 - 2021	Director's Fellowship Award <i>Rotman School of Management at University of Toronto</i>
2018 - 2019	Women in Public Policy Program (WAPPP) Fellow <i>Harvard Kennedy School</i>
2016 - 2018	Scholarship Award <i>The Fletcher School at Tufts University</i>
2016 - 2018	Scholarship Award <i>Canton of Solothurn, Switzerland</i>

Teaching

Teaching Assistant and Guest Lecturer, Entrepreneurial Finance and Private Equity, Instructor: Prof. Camille Hebert (Winter 2023, 2024), Evaluation: 4.8/5.

Guest Lecturer, Experimental Economics (PhD level; class topic: Gender), Instructor: Prof. Tanjim Hossain (Fall 2023).

Selected Research Reports and Business Cases

Collis, Manuela R., “Unpacking Himpathy: Understanding and Addressing Bias in Sexual Assault Allegations.” *The Institute for Gender and the Economy*, 2024.

Collis, Manuela R., “Shining a light on boardroom diversity: Lessons from comply-or-explain regulations?” *The Institute for Gender and the Economy*, 2024.

Collis, Manuela R., “Was It Me or Was It Gender Discrimination?” *The Institute for Gender and the Economy*, 2024.

Collis, Manuela R., “How the “Specter of Motherhood” impacts All Women in STEM Fields – and Likely Beyond” *The Institute for Gender and the Economy*, 2024.

Coffman, Katherine B., Alison Wood Brooks, Judith A. Clair, Katherine Chen, **Manuela Collis**, and Kathleen L. McGinn. “The Boss Has the Wrong Idea.” Harvard Business School Teaching Note 920-053, March 2020.

Beshears, John, **Manuela Collis**, Christine L. Exley, and Davis Heniford. “Negotiating for Equal Pay: The US Women’s National Soccer Team (A),” Harvard Business School Case 920-029, December 2019.

Beshears, John, **Manuela Collis**, Christine L. Exley, and Davis Heniford. “Negotiating for Equal Pay: The US Women’s National Soccer Team(B),” Harvard Business School Case 920-0303, December 2019.

Presentations and Conferences

“Sexual Misconduct and Scientific Production”

- **Academy of Management (AoM) Annual Meeting**, Copenhagen, July 2025 (scheduled).
- **Consortium on Competitiveness and Cooperation (CCC) Doctoral Conference**, Harvard Business School, June 2025 (scheduled).

“Workplace Hostility”

- **Strategic Management Society (SMS) Annual Meeting**, San Francisco, October 2025 (scheduled).
 - *Nominated for the SMS Annual Conference Responsible Research Paper Prize*
- **Academy of Management (AoM) Annual Meeting**, Copenhagen, July 2025 (scheduled).
- **Conference on Field Experiments in Strategy**, INSEAD, Fontainebleau, December 2024.
- **Empirical Management Conference**, Harvard Business School, December 2024.
- **The Implications of Remote Work Conference**, Stanford Institute of Economic Policy Research (SIEPR) and the Hoover Institution, Stanford University, Stanford, October 2024.
- **Monthly Executive Meeting, Wharton Center for Human Resources**, The Wharton School at University of Pennsylvania, virtual, September 2024. *Invited presentation on incivility at work.*
- **People and Organizations Conference**, The Wharton School at University of Pennsylvania, Philadelphia, September 2024.
- **Research with and within Organizations**, Leibniz Centre for European Economic Research (ZEW), Mannheim, September 2024.
 - *Nominated for Early Career Researcher Best Paper Award.*
- **European Association of Labour Economists (EALE) Conference**, Norwegian School of Economics, Bergen, September 2024.
- **Advances with Field Experiments (AFE)**, London School of Economics, London, September 2024.

Presentations and Conferences (*continued*)

- **Stanford Institute for Theoretical Economics (SITE)**, Stanford University, Stanford, August 2024. At the “Experimental Economics” session.
- **European Group for Organizational Studies (EGOS) Colloquium**, University of Milan-Bicocca, Milan, July 2024. At Sub-Theme: “The Impact of Organizational Practices on Workplace Inequality and Diversity”
- **SMS Strategies for Sustainable Human Development**, Johns Hopkins University, Washington D.C., June 2024. At Sub-Theme “Managing Firm Human Capital Sustainably”
- **Canadian Economic Association (CEA) Annual Meeting**, Toronto, June 2024. Session title: “The Workplace.”
- **Annual Research Roundtable on Gender and the Economy**, Rotman School of Management, Toronto, May 2024.

“Institutional Determinants of Gender Diversity in Science: Evidence from the German Reunification.”

- **Annual Research Roundtable on Gender and the Economy**, Rotman School of Management, Toronto, May 2023.
- **TD-MDAL Research Roundtable**, Rotman School of Management, Toronto, May 2023.

“Whether to Apply”

- **European Group for Organizational Studies (EGOS) Colloquium**, Vienna, July 2022.
Sub-Theme: “The Impact of Organizational Practices on Workplace Inequality and Diversity”
- **Academy of Management (AOM) Annual Meeting**, Boston, August 2019.
Session: Gender and Workplace Decision-Making: Women’s Strategic Choices Throughout the Pipeline

Doctoral Consortia and Workshops

- **Medici Summer School, MIT Sloan School of Management, Cambridge, May 2023.**
Theme: “Rise of the Platform Economy and its Implications”
- **National Bureau of Economic Research – Economics of Digitization, San Francisco, March 2023.**
Doctoral Digitization Tutorial, NBER Workshop of Digital Economics
- **National Bureau of Economic Research – Digital Economics and AI, Toronto, September 2023.**
NBER Digital Economics and AI Tutorial, NBER Workshop of Digital Economics and AI
- **Collective Impact Doctoral Workshop, virtual, January 2023.**
- **National Bureau of Economic Research Summer Institute, Cambridge, July 2022.**
NBER Entrepreneurship Research Boot Camp, NBER SI Entrepreneurship Meeting
- **Academy of Management (AOM) Annual Meeting, Boston, August 2019.**
New Doctoral Student Consortium (NDSC)

Professional Affiliations and Activities

Referee Services for

- Management Science, Journal of Human Resources, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Comparative Economics, Academy of Management Annual Meeting.

Professional Affiliations and Activities (*continued*)

Member, Strategic Management Society	2024 – Present
Member, European Group for Organizational Studies	2021 – Present
Member, Academy of Management	2019 – Present

Community and Leadership Activities

- Chaired symposium entitled “Sexual Misconduct in the Workplace: Organizational Consequences and the Role of Toxic Culture.” Academy of Management (AoM) Annual Meeting, Copenhagen, July 2025 (scheduled).
- Co-chaired symposium entitled “Drivers of Racial and Gender Workplace Inequalities.” *Best Symposium for the Organization and Management Theory Division (runner-up)*. Academy of Management (AOM) Annual Meeting, Boston, August 2023.
- Co-chaired symposium entitled “Diversity in Entrepreneurship - An Experimental Investigation.” Academy of Management (AOM) Annual Meeting, Boston, August 2023.
- Host at Personal Development Workshop entitled “How to Succeed in the PhD Admissions Process: A Consortium for Pre-Doctoral Students.” Academy of Management (AOM) Annual Meeting, Boston, August 2023.
- Co-President of the Rotman PhD Student’s Association, 2023/2024
- Co-organizer of seminar series at the Institute for Gender and the Economy, 2023/2024, 2024/2025
- Co-organizer, speaker, and mentor at the Summer Research Opportunity Program (SROP) 2021, 2022
The goal of the Canada SROP is to increase the number of BIPOC (Black, Indigenous, and People of Color) PhD students and faculty members in the fields of Management, Economics, and Psychology across Canada.
- Organize a virtual PhD student coffee chat (randomized student pairing) during the pandemic year of 2020/2021 to reduce loneliness among students.

Student Advising and Placement

- Jia Jun (Jacob) Li (undergraduate): Predoctoral Fellow at Opportunity Insights, Harvard University
- Erin Famaran (undergraduate): Data Quality Lead at Cohere

Research Assistantship and Professional Experience

Harvard Business School	Boston, MA, USA
Research Associate	2018 - 2020
Research Assistant	2017 – 2018
Institute for Democracy and Higher Education / Tisch College of Civic Life at Tufts University	Medford, MA, USA
Quantitative Research Assistant	2018
The Fletcher School at Tufts University	Medford, MA, USA
Research Assistant	Jun 2017 – Dec 2017
Bern University of Applied Sciences	Bern, BE, Switzerland
Research Assistant	Jan 2017 – Oct 2017
Raiffeisenbank	Fulenbach, SO, Switzerland
Executive Assistant, Financial Advisor, Apprenticeship	2006 - 2016

Additional information

Nationality

- Swiss Citizen

References

András Tilcsik

Professor

Rotman School of Management

University of Toronto

andras.tilcsik@rotman.utoronto.ca

Nicola Lacetera

Professor

University of Bologna

University of Toronto (on Leave)

nicola.lacetera@utoronto.ca

Avi Goldfarb

Professor

Rotman School of Management

University of Toronto

avi.goldfarb@rotman.utoronto.ca

Sarah Kaplan

Distinguished Professor

Rotman School of Management

University of Toronto

sarah.kaplan@rotman.utoronto.ca