



mnp.manuel@gmail.com  
(+351) 91 343 49 04  
manuelpalmeira.xyz

Birth date: 04-10-1990  
Civil Status: Single

Rua Manuel José da Silva  
Nº 14  
1900-316 Lisboa  
Portugal

I'm an Entrepreneur with an engineering background who loves technology, innovation and DIY.

## SOFTWARE

Office  
 SCRUM  
 Adobe Photoshop  
 Final Cut Pro  
 C  
 C++  
 JavaScript  
 HTML/CSS  
 PHP  
 Git  
 SolidWorks  
 SolidEdge  
 OnShape  
 LaTeX

## LANGUAGES

Fluent  
 Native  
 Conversational  
 Basic

## OTHER

B driver's license

# Manuel João Domingues Palmeira

IT, Project and Product Manager

## WORK EXPERIENCE

**DELOITTE PORTUGAL** Mar 2020 - Now  
*Senior Technician - Webmaster at the Marketing Team, Lisbon*  
Responsible for all of Deloitte Portugal digital marketing platforms, both internal and external. Board member of several marketing internal products.

**IMATCH** Dec 2017 - Mar 2020  
*Chief Tetris Officer - IT and Project Manager, Lisbon*  
Worked focused on digital transformation and with a technology overview and input in all company projects. Responsible for everything IT related, from development to IT management.

**LANDING.JOBS** Dec 2017  
*Freelancer - Front End Developer, Lisbon*  
Worked with the product team to give a boost to the [www.landingfestival.com](http://www.landingfestival.com) platform creating new pages, features and fixing bugs mostly using SCSS and Slim.

**MINI NEWCO FESTIVAL PORTUGAL 2017** Oct 2017 - Dec 2017  
*Operations, Portugal*  
In addition to the 2016 responsibilities, in 2017 I was also in charge of maintaining the events platforms and acquiring participants and host companies.

**FUSE.WORKS** Jan 2017 - Jun 2017  
*Head of Operations, Lisbon*  
FUSE.Works is a Hardware Startup Accelerator and Incubator, the next step for No Bullshit Lab. Responsible for the makerspace and part of the acceleration program.

**MINI NEWCO FESTIVAL PORTUGAL 2016** Nov 2016  
*Operations, Portugal*  
Part of the team that planned and managed the logistics of the event while managing, coordinating and recruiting volunteers (around 100) while maintaining the website.

**NO BULLSHIT LAB** Feb 2016 - Jan 2017  
*Founder and COO, Lisbon*  
No Bullshit Lab was meant to be a one-of-a-kind accelerator for startups, makers and crafters. Planned part of the program, events around it and the makerspace.

**PRODUCTIZED** Aug 2015 - Nov 2015  
*Operations Manager, Lisbon*  
Responsible for the website, social media outlets and worked on logistics and sales, both acquiring customers and partnerships.

**ENGINEERED AIRSOFT SOLUTIONS** Feb 2015 - Dec 2016  
*Founder and CEO, Lisbon*  
EAS was a small company providing electronic solutions to the portuguese airsoft market. Our most popular product sold over 200 units with 0% failure rate.

**HACKERSCHOOL** Jan 2014 - Set 2016  
*Collaborator and Board Member, Lisbon*  
Student group promoting entrepreneurship and maker spirit. Helped with events, fund raising and legal issues. Was in charge of the LX Reactor 2015 pre-accelerator

**MATH TUTOR** Mar 2009 - Jul 2011  
*Self Employed, Lisbon*  
Helped students from the 4th grade to the 9th grade to improve their math skills and raise their math class grades.

## EDUCATION



### ATTENDED B.SC COMPUTER SCIENCE

Sep 2012 - Jul 2016

*Instituto Superior Técnico, Lisbon*

Studied for 4 years until I finally decided to drop out and focus on my entrepreneurial projects.



### ATTENDED B.SC & M.SC. MECHANICAL ENGINEERING

Set 2008 - Jul 2012

*Instituto Superior Técnico, Lisbon*

Reached the 3rd year of the degree when I decided to switch to Computer Sciences.



### SECONDARY EDUCATION

Set 2005 - Jul 2008

*Colégio Salesiano - Oficinas de São José, Lisbon*

Final Secondary school grade of 16/20.

## VOLUNTEER



### SOSCOVID

Mar - Jun 2020

*Co-Founder*

Together with a group of friends, we managed raise funds from over 100 partner companies to deliver, for free, over 250.000 face shields to frontline workers in Portugal, Cape Verde and São Tomé e Príncipe in just 3 months.



### BET24

Apr 2017

*Mentor*



### PRODUCTIZE.IT BOOTCAMP 2016

Jul 2016

*Mentor*



### BIG SMART CITIES 2016

May - Jun 2016

*Mentor and Volunteer*



### STARTUP WEEKEND LISBON

May 2016

*Mentor*

## PROJECTS

### www.pavnext.com

Jun 2017

*Web developer for Pavnext*

- Built, mobile-first, responsive website using HTML, CSS and JScript.

### Target System

Jan 2017

*Electronic and Programming project*

- Open source, target system for military, law enforcement and civilians to practice shooting.

### www.nesto.io

Nov 2016

*Web developer for Nesto*

- Built, mobile-first, responsive website using HTML, CSS and JScript in 2 hours.

### Tuly Cam

Jan 2016 - Feb 2016

*Action Cam Startup Project*

- Market study, concept development, patent study and business plan.
- BOM, procurement and supplier agreements.

### www.thecommunicationmakers.pt

Fev 2015

*Web developer for TCM*

- Built, mobile-first, responsive website using php (entirely modded Wordpress Theme).