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Birth date: 04-10-1990  
Civil Status: Single

Rua Manuel José da Silva  
Nº 14  
1900-316 Lisboa  
Portugal

I'm an Entrepreneur with an engineering background who loves technology, innovation and DIY.

## SOFTWARE

Office  
 SCRUM  
 Adobe Photoshop  
 Final Cut Pro  
 C  
 C++  
 Java  
 JavaScript  
 HTML/CSS  
 PHP  
 Python  
 Git  
 Matlab  
 SolidWorks  
 SolidEdge  
 OnShape  
 LaTeX

## LANGUAGES

Fluent  
 Native  
 Conversational  
 Basic

## OTHER

B driver's license

# Manuel João Domingues Palmeira

Tech Entrepreneur - Head of Operations at FUSE.Works

## WORK EXPERIENCE



### FUSE.WORKS

Jan 2017 - Now

*Head of Operations, Lisbon*

FUSE.Works is a Hardware Startup Accelerator and Incubator, the next step for No Bullshit Lab. Responsible for the makerspace and part of the acceleration program.



### MINI NEWCO FESTIVAL PORTUGAL

Nov 2016

*Operations, Portugal*

I was part of the team that planned and managed the logistics of the event while managing, coordinating and recruiting volunteers (around 100).



### NO BULLSHIT LAB

Feb 2016 - Jan 2017

*Founder and COO, Lisbon*

No Bullshit Lab was meant to be a one-of-a-kind accelerator for startups, makers and crafters. Planned part of the program, events around it and the makerspace.



### 3D PRINTING

Feb 2015 - Now

*Freelancer, Lisbon*

Designed, developed and printed solutions to several customers, both single clients and companies.



### PRODUCTIZED

Aug 2015 - Nov 2015

*Operations Manager, Lisbon*

Responsible for the website, social media outlets and worked on logistics and sales, both acquiring customers and partnerships.



### ENGINEERED AIRSOFT SOLUTIONS

Feb 2015 - Dec 2016

*Founder and CEO, Lisbon*

EAS was a small company providing electronic solutions to the Portuguese airsoft market. Our most popular product sold over 150 units with 0% failure rate.



### HACKERSCHOOL

Jan 2014 - Set 2016

*Collaborator and Board Member, Lisbon*

Student group promoting entrepreneurship and DIY maker spirit. Helped with events, fund raising, legal issues and lectures. Was in charge of LX Reactor 2015, a pre-accelerator turning ideas into viable projects.



### MATH TUTOR

Mar 2009 - Jul 2011

*Self Employed, Lisbon*

Helped students from the 4th grade to the 9th grade to improve their math skills and raise their math class grades.



### COLÉGIO SALESIANO - OFICINAS DE SÃO JOSÉ

Jul 2007

*Summer Camp Supervisor, Lisbon*

Supervised a class of 3rd graders during the school's summer camp.

## EDUCATION



### ATTENDED B.SC COMPUTER SCIENCE AND ENGINEERING

Sep 2012 - Jul 2016

*Instituto Superior Técnico, Lisbon*

Studied for 4 years until I finally decided to drop out and focus on my entrepreneurial projects.



### ATTENDED B.SC & M.SC. MECHANICAL ENGINEERING

Set 2008 - Jul 2012

*Instituto Superior Técnico, Lisbon*

Reached the 3rd year of the degree when I decided to switch to Computer Sciences.



### SECONDARY EDUCATION

Set 2005 - Jul 2008

*Colégio Salesiano - Oficinas de São José, Lisbon*

Final Secondary school grade of 16/20.

## VOLUNTEER

	<b>BET24</b> <i>Mentor</i>	Apr 2017
	<b>PRODUCTIZE.IT BOOTCAMP 2016</b> <i>Mentor</i>	Jul 2016
	<b>LANDING FESTIVAL 2016</b> <i>Volunteer</i>	Jun 2016
	<b>BIG SMART CITIES 2016</b> <i>Mentor and Volunteer</i>	May 2016 - Jun 2016
	<b>STARTUP WEEKEND LISBON</b> <i>Mentor</i>	May 2016
	<b>COE AIRSOFT EVENTOS</b> <i>Organizer and Marshall</i>	May 2016

## PROJECTS

<b>Target System</b> <i>Electronic and Programming project</i> <ul style="list-style-type: none"><li>• Open source, DIY, target system for airsoft, military, law enforcement and civilians to practice shooting.</li><li>• Built upon customer request but kept open to everyone.</li></ul>	Jan 2017
<b>www.nesto.io</b> <i>Web developer for Nesto</i> <ul style="list-style-type: none"><li>• Built Full-stack, mobile-first, responsive website using HTML, CSS and JScript.</li><li>• Setup the Mailchimp account and other social media outlets.</li></ul>	Nov 2016
<b>Tuly Cam</b> <i>Action Cam Startup Project</i> <ul style="list-style-type: none"><li>• Market study, concept development, patent study and business plan.</li><li>• BOM, procurement and supplier agreements.</li></ul>	Jan 2016 - Feb 2016
<b>www.thecommunicationmakers.pt</b> <i>Web developer for TCM</i> <ul style="list-style-type: none"><li>• Built Full-stack, mobile-first, responsive website using php.</li></ul>	Fev 2015
<b>Wood Record</b> <i>Collaborator at HackerSchool</i> <ul style="list-style-type: none"><li>• Laser engraved wood record, similar to a vinyl record.</li><li>• Created to fulfill an order made by Ogilvy.</li></ul>	Jun 2014
<b>HackerSupply</b> <i>Collaborator at HackerSchool</i> <ul style="list-style-type: none"><li>• Conversion of a pc power supply to a bench power supply.</li><li>• Market study, concept development and business plan.</li></ul>	Fev 2014
<b>Silver Phelps</b> <i>ThermoCup, Thermodynamics Class Competition</i> <ul style="list-style-type: none"><li>• Pop pop boat built out of trash.</li><li>• Ended in the 8th place out of 120 with a 2 second difference to the 1st place.</li></ul>	May 2011

Lisbon, June 30, 2017