





## Statistella

### In association with



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## INTRODUCTION

Welcome to Statistella: Round 2—a focused exploration of analysis and visualization! This round challenges you to delve deep into the data, uncover patterns, and craft compelling visual narratives that tell a story beyond the numbers. Designed to test your analytical thinking and creativity, Round 2 emphasizes the importance of transforming raw data into actionable insights through clear and impactful visuals. It's your chance to showcase your expertise in interpreting data and communicating results effectively





## **Problem Statement**

Design and develop an interactive, datadriven dashboard that analyzes customer retention metrics and behaviors for a bank's customer base. The dashboard should explore customer demographics, transaction and retention indicators patterns, uncover actionable insights for enhancing long-term customer relationships. Participants should focus on identifying trends and generating recommendations to improve customer satisfaction and reduce churn. Additionally, participants should create a presentation deck that highlights key insights, actions, and recommendations derived from the dashboard





## **Deliverables:**

#### 1. Interactive Dashboard:

- Develop an interactive dashboard that visualizes key metrics like customer demographics, transaction patterns, and retention indicators.
- Participants can use tools such as Tableau, Power BI, Excel, or Pandas to build the dashboard.

#### 2. Presentation Deck:

- Create a presentation deck (with a slide limit of 5 excluding intro and thank you slides) that provides actionable insights and recommendations based on the dashboard's findings.
- The deck should highlight the key trends, data-driven insights, and strategic actions that can improve customer retention and reduce churn.





## **Evaluation Criteria**

#### 1. Dashboard Design and Visualization:

- Originality, clarity, and effectiveness of visuals in conveying customer retention trends and insights.
- Interactive features that allow for dynamic exploration of data.

#### 2. Insight Generation and Practical Recommendations:

- Depth of insights related to customer retention, satisfaction, and behaviors.
- Clear, customer loyalty and reduce churn.

#### 3. Innovation and Narrative Coherence:

- Creative and innovative approaches to solving the problems with a clear narrative.





# Submission format and deadline

- Submit the dashboard file in one of the following formats: Tableau (.twb or .twbx), Power BI (.pbix), Excel (.xlsx), or Pandas (.py).
- Submit the presentation deck in PowerPoint (.pptx) or PDF (.pdf) format.
- Submissions are due by 20th January, 12:00 PM.
- Submissions will be on Unstop itself.

Link for Dataset: Link

**Thank You!** 

