

Pitch de vente

Bonjour, je suis Prénom & Nom de VoxSun Telecom.

Nous sommes fournisseur de téléphonie d'affaires et d'internet certifié par le CRTC, nous maîtrisons les nouvelles technologies pour vous aider à réduire vos factures jusqu'à 50% et de vous permettre d'augmenter votre productivité avec toutes nos options novatrices comme la reconnaissance vocale, l'enregistrement des appels, la communication unifiée et bien plus...

Nous fournissons nos services partout au Canada et au USA et nous faisons déjà affaire avec des clients que vous connaissez... comme les restaurants Benny&co, Remax, Century 21, les municipalités du Nord du Québec et bien d'autres...

Donc l'objectif de mon appel c'est de vous aider...

- Comment fonctionnez-vous avec votre système téléphonique ?
- Qu'est ce qui serait à améliorer dans votre système téléphonique actuel ?
- Combien de lignes téléphoniques avez-vous avec votre fournisseur actuel
- Combien de postes téléphoniques ou combien d'extensions téléphoniques avez-vous ?
- Quel est le type de téléphones que vous avez ? (vérifier si compatible avec notre système)
- Combien de bureaux, localisations ou succursales avez-vous ?

Quelle est la vitesse de votre connexion internet actuelle ?

[A la suite des réponses, faire une proposition commerciale en développant les avantages de notre système de téléphonie d'affaires et internet.]

English version:

Hello, I'm FIRSTNAME LASTNAME from VoxSun Telecom.

We are a business phone service provider, certified by the CRTC and the FCC, and we use new technologies to help you reduce your monthly bills by up to 50% all while improving your productivity with new features such as voice recognition, call recording, unified communications and many others...

We provide our services across the United States and Canada and many companies that you might know already do business with us, such as the Benny & Company restaurants, Remax, Century 21, C.A.T., etc.

My goal for this call is to help you... How are you using your phone system, at the moment?

- What kind of phone system are you using?
- What would you like to improve on your current phone system?
- How many phone lines do you currently have with your provider?
- How many phones or phone extensions do you currently have?
- What type of phones do you have? (To verify if the models are compatible with our system)
- How many offices, locations or branches do you have?
- What is the speed of your Internet connection?

[After getting these answers, send a quote to the client as well as elaborate on our system's advantages]

Version 1:

Hi! This is (First & Last Name), I'm a business manager(Account Manager) with VoxSun Telecom.

VoxSun is a CRTC certified business phone and Internet provider. We would like to help you reduce your monthly phone bill by up to 50%, while still providing you with a high quality (excellent) phone experience. VoxSun makes use of the latest technology and provides you with new features to improve your productivity, such as voice recognition, unified communication, call statistics, and much more.

We provide our services across the United States and Canada. And you might already know many of the companies that are doing business with us, such as Benny and Co, Restaurants, Remax, Century 21, C.A.T. among others.

I would like to know more about your business so that we can recommend to you the best solution that fits your unique needs. How are you using your phone system at the moment?

- What kind of phone system are you using?
- What would you like to improve on your current phone system?

- How many phone lines do you currently have with your provider?
- How many phones or phone extensions do you currently have?
- What type of phones do you have? (To verify if the models are compatible with our system)
- How many offices, locations or branches do you have?
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[After getting these answers, send a quote to the client as well as elaborate on our system's advantages]