



**Manuj Pandey**

Email:[manujk321@gmail.com](mailto:manujk321@gmail.com)

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### Career Objective:

To sustain in the global competitive cutting edge and to the day-to-day upgrading technology one should have the knowledge of different fields and as well as relating them to manage an organization with the sophisticated tools, with a combination of technical, software, and as well as managerial skills acquired in the process of my education up to now, I am looking forward to firing up my carrier with an organization in which I can explore myself and can work to my maximum potential.

### Career Profile Highlights:

- Since 2016 I Am working as Salesforce Consultant/Developer with several product-based, CMM Level 5, Level 3 organizations.
- Worked as **Senior Salesforce Consultant – CRM Support Team** in Cvent Inc., Gurugram from 2019 to 2020.
- Worked as a **Salesforce Lead(Sales Cloud)** in **Deutsche Telekom Digital Labs**, Gurugram from 2021 to 2024.
- Worked as a Salesforce Consultant in **Hindustan Times Media Marketing Pvt Ltd.**, Gurugram from 2018 to 2019.

### Professional Summary:

- **Around 8+** years of overall experience in CRM, Enterprise, and Web Technologies.
- Good implementation knowledge in **Salesforce Classic, Lightning Experience, Aura Components, Lightning Web Components, Visualforce, Apex, JavaScript, Integration, and REST Api** Technologies.
- Involved in many projects across the full development life cycle, including requirements gathering, analysis, complete architecture and design, implementation, deployment, and support.
- Quick adaptive nature to new technologies and possesses good conceptual knowledge and skills.

### Education Qualification:

**Bachelor Of Technology** from College of Engineering Roorkee(COER), Hardwar Road, Roorkee in 2014 with first division.

### Technical Skills:

Programming Languages : Apex, Javascript



|                         |   |
|-------------------------|---|
| Web Technologies        | : LWC, Visualforce Pages, CSS, HTML, Javascript |
| Frameworks              | : Lightning Experience, LWC, Aura Components    |
| CRM Technologies (SAAS) | : Salesforce                                    |
| IDE's                   | : Sublime Text 3, Visual Studio Code            |
| Third Party Tools       | : GIT   |
| API Integrations        | : REST API                                      |

### Projects:

Since 2016 as a consultant, I have worked on a lot of interesting projects that involve **analyzing, designing, implementing, testing, deploying, and maintaining** the project with respect to client requirements.

Here are some of the recent projects which I have worked upon.

### Key Metrics:

Key metrics is a **widget built on LWC framework**. Its feature set includes aggregated information based on reports built by users in Salesforce org.

#### Roles and Responsibilities:

- I worked extensively with JavaScript, Apex, Lightning Web Components, and other entities of Salesforce.
- Implemented solutions and workarounds for bottlenecks.
- Developed LWC component to display aggregated information related to a record on Lightning page
- Leveraged existing reports to fetch and calculate metrics information considering logged-in user's currency.
- Enabled the widget to respect logged-in user's access levels in the organization hierarchy while fetching the data.

### Person Contact Management:

Person Contact Management is a utility tool that enables users to perform changes to customer details including emails and addresses which are further validated in external systems.

#### Roles and Responsibilities:

- Experienced in Developing **Salesforce Lightning Applications** with the combination of Lightning Bundles, Salesforce **Lightning Design System**, Apex Controllers, Aura Framework, and Lightning App Builder.
- Expert in Salesforce Administrative tools and automation.
- Experienced in handling Salesforce **data import/export** through Salesforce **Data Loader and Import Wizard**.
- Professional in **Integrating** Salesforce to other platforms like EBS, ODS etc. through prebuilt Mulesoft and SACO apis.



- Experienced in deployments using Salesforce **Continuous Integration** and **Continuous Deployments** tools like Gitlab, Sourcetree

## Fiber B2C Migration

### Description:

I have been involved in migration of B2C Sales customers using Fiber telecom subscription and building related lightning widgets using LWC

In this process of complex migration, my expertise lies in Apex Trigger frameworks, API integrations and using asynchronous Apex features to handle bulk of data upsert requests. I was also involved in setting up platform events for daily transfer of information related to changed entities in Salesforce to other integrated external systems like Marketing Cloud.

This also involves me interacting with various stakeholders across Sales, Service and Marketing teams in the best light to prospects and customers, evoking confidence in Salesforce.com's technology solutions, and removing all technical bottlenecks in the sales cycle. This includes understanding the needs of businesses and translating those needs into a demonstration of Salesforce.com's functional and technical capabilities and leading the technical sales strategy.

### Highlights:

- Coordinated with Mulesoft, testing team and onboarded new developers in Sales Team.
- Conducted Hands-on Sessions for business users.

## Product Items Navigator

### Technology:

**Sales Cloud, Apex, Aura Components, LWC**

### Role:

**Lead Salesforce Developer, Design, Coding, and Implementation**

### Description:

This is an application that handles two primary processes that take care of displaying current subscribed products and updating the related purchased features. The need to consolidate these products was felt to provide business users a complete view of product lifecycle for a single customer.

### Roles and Responsibilities:

- Analyzing the technical requirements.
- Developing applications using SFDC technologies Apex, Aura and LWC.
- Developing utility framework to fetch data from an external database.



## **Email Verification**

**Technology**

**Sales Cloud, Apex, Visualforce, Sites, Flows**

**Role**

**Lead Salesforce Developer, Design, Coding, and Implementation**

### **Description:**

This is a visualforce based solution that is triggered through an email alert to customer. On checking the link provided in email, customer is navigated to visualforce page that provides an intelligent UI to validate email address. In the backend the customer record is validated with confirmed email address.

### **Roles and Responsibilities:** As Team Member

- Involved in implementing Salesforce Site with Visualforce page.
- Implemented expired email check and retrigger of email verification
- Built the complete solution using Flows, Apex and Salesforce Sites

## **Work Experience:**

### **Brillio LLC**

#### **Salesforce Senior Lead Consultant**

**February 2024 till present**

### **Deutsche Telekom Digital Labs**

#### **Salesforce Lead Engineer**

**October 2021 to February 2024**

### **Maantic Inc.**

#### **Salesforce Lead**

**Nov 2020 to August 2021**

Worked as Salesforce Lead Consultant in lightning and Community Cloud projects.

### **Cvent Inc.**

#### **Salesforce Consultant**

**April 2019 to Nov 2020**

Worked as a Salesforce Consultant while providing support to end users and coordinating with internal stakeholders.



## **Hindustan Times Media Pvt. Ltd.**

### **Salesforce Developer**

Apr 2018 to April 2019

## **Navatar Consulting Pvt. Ltd.**

### **Salesforce Developer**

March 2016 to Apr 2018

#### **Personal Profile:**

|                 |   |                       |
|-----------------|---|-----------------------|
| Name            | : | Manuj Pandey          |
| Father's Name   | : | Bhuwan Chandra Pandey |
| Date of Birth   | : | 07-09-1991            |
| Gender          | : | Male                  |
| Mobile #        | : | + 91 - 9599104677     |
| Marital Status  | : | Married               |
| Nationality     | : | Indian                |
| Languages known | : | English, Hindi        |

#### **Personal Skills:**

Comprehensive problem-solving abilities, excellent verbal and written communication skills, ability to deal with people diplomatically, willing to learn, and Team facilitator.

#### **Declaration:**

I hereby declare that all the details are true to the best of my knowledge.

**Place: Gurugram**

**Date :**

**Signature**  
**( Manuj Pandey )**