

MANUEL MUNOZ

Center for Behavioral Institutional Design (CBID) ◇
New York University Abu Dhabi ◇ Social Science Building – A178 ◇ Abu Dhabi, UAE
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EMPLOYMENT

New York University Abu Dhabi Center for Behavioral Institutional Design (CBID) Postdoctoral Associate in Economics	2017 – Present
University of Valencia Economics Department, Juan de la Cierva Postdoctoral Fellowship	2016 – 2017

EDUCATION

University of Groningen Ph.D., Sociology <i>Dissertation:</i> The Influence of Individual Differences on Network Relations <i>Dissertation committee:</i> Arno Riedl, Tom Snijders, Vincent Buskens	2010 – 2015
University of Valencia MSc., Economics, <i>distinction</i> <i>Thesis:</i> Heterogeneous Network Games with Conflicting Preferences	2008 – 2010
Industrial University of Santander BSc., Economics <i>Thesis:</i> An Economic Model of Drug Dealing in Bucaramanga (1994-2004)	2001 – 2006

RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Social Networks, Labor, Education.

PUBLISHED PAPERS

<i>The Limits of Transparency in Reducing Corruption</i> Journal of Behavioral and Experimental Economics (with D. Parra, L.A. Palacio)	2021
<i>Web of lies: A Tool for Determining the Limits of Verification in Preventing the Spread of False Information on Networks.</i> Nature Scientific Reports (with K. Makovi)	2021
<i>Integration and Diversity.</i> Experimental Economics (with S. Goyal, P. Hernández, G. Martínez, F. Moisan, A. Sánchez)	2020
<i>Collaborative Production Networks among Unequal Actors.</i> Network Science (with J. Dijkstra, R. Wittek, A. Flache)	2020
<i>James Andreoni and the Quest for Others in our Utility Functions.</i> J. Public Econ. Theory (with N. Nikiforakis)	2018
<i>Equilibrium Characterization of Networks under Conflicting Preferences.</i>	2017

Economic Letters (with P. Hernández, G. Martínez, A. Sánchez)	
<i>Conflict and Segregation in Networks: An Experiment on the Interplay between Individual Preferences and Social Influence.</i>	2016
J. Dynamic and Games (with L. Ellwardt, P. Hernandez, G. Martinez)	
<i>The Strategic Role of Non-Binding Communication.</i>	2015
J. Applied Mathematics (with L. Palacio, A. Cortés)	
<i>The Bargaining Power of Commitment: An Experiment on the Effects of Threats in the Hawk-Dove Game.</i>	2015
Rationality & Society (with L. A. Palacio, A. Cortés)	
<i>Heterogeneous Network Games: Conflicting Preferences.</i>	2013
Games and Economic Behavior (with P. Hernández, A. Sánchez)	

WORKING PAPERS

The Role of Personal and Impersonal Relational Contracts on Partner Selection and Efficiency
(with E. Reuben)
R&R Journal of Law, Economics & Organization

Experimental Evidence Shows that Negative Motive Attribution Drives Counter-punishment
(with N. Nikiforakis)
R&R Journal of the Economic Science Association

The Cost of Social Division (single author)
In preparation for submission

Communication and Contracts in Multitask Principal-Agent Relations (with E. Reuben)
In preparation for submission

WORK IN PROGRESS

- *The role of effort in legitimizing privilege* (with E. Reuben and A. Baranski)
Data collection completed
- *Inter-group contact and prejudice between rich and poor students in college* (with J. Díaz)
Data collection completed
- *Job referrals and stereotypes in college networks* (with E. Reuben)
Data collection stage
- *Group diversity and spillovers* (with Y. Long)
Data collection stage
- *The effects of recency bias on credit attribution* (with A. Baranski)
Design stage
- *Indirect reciprocity and gossip* (with N. Nikiforakis and A. Kamm)
Design stage

AWARDS, GRANTS AND HONORS

- 2016 *Juan de la Cierva* Postdoctoral fellowship (Spanish Ministry of Science and Innovation)
- 2015 Research grant (3000 USD) – Universidad Católica de Colombia (USD)
- 2011 Traveling grant – Summer school on Bargaining Theory & Applications (U. Turku)
- 2011 Traveling grant – Summer school on Bounded Rationality (Max Plank Institute of Human Development - Berlin)
- 2011 Traveling grant – Summer school on the Math of Games: Strategies, Cooperation & Fair Division (U. Sevilla)
- 2010 Traveling grant - z-Tree Toolbox Programming Course (U. Valencia)

INVITED SEMINAR PRESENTATIONS

- 2021. U. Paris Nanterre.
- 2019. U. Tilburg, LISER-Luxembourg, WZB-Berlin, Maastricht U.
- 2018. U. Cologne, Central Bank Colombia.
- 2015. UIS-Bucaramanga, UNAB-Bucaramanga.
- 2014. UIS-Bucaramanga, Maastricht U.
- 2012. U. Castellón, U. Utrecht.
- 2011. U. Valencia, Maastricht U.

CONFERENCE PRESENTATIONS

- 2021. Bogotá Exp. Econ. Conf. (U. Rosario), 7th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 6th Behav. Econ. Policy Symp. (Maastricht U.)
- 2020. ESA Global Conference.
- 2019. Winter Experimental Social Sciences Institute (Abu Dhabi), ESA Asia-Pacific Meeting (Abu Dhabi), Workshop in the Frontiers of Network Science – WTFNS (Abu Dhabi), IMEBESS (Utrecht U.)
- 2018. Bogotá Exp. Econ. Conf. (U. Rosario), iSee (NYU Abu Dhabi), Workshop on the Frontiers of Network Science (NYU Abu Dhabi), 4th Conf. on Network Science in Econ. (Vanderbilt U.), IMEBESS (E.U.I. Florence), ESA World Meeting (Berlin), 4th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 1st Workshop on Exp. Econ (UNAB)
- 2017. IMEBESS (U. A. Barcelona), 1st Workshop on Industrial Econ. (U. Valencia), 2nd Annual Research Poster Day (NYU Abu Dhabi)
- 2016. 26th Game Theory Festival (SUNY at Stony Brook, New York)
- 2013. Annual Conf. of the American Sociol. Assoc. (New York), Pre-conference Rat. Choice Sec.(Am. Sociol. Assoc., New York)
- 2012. U4 Workshop (University of Ghent), 23rd Game Theory Festival (SUNY at Stony Brook, New York)

- 2011. 10th Workshop on Networks in Econ. and Sociol. (U. Utrecht), 3rd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2010. 2nd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2009. 6th Int. Meeting on Exp. & Behavioral Econ. (U. Basque Country), Dynamics & Collective Phenomena of Socio-Economic Systems (U. Valencia)

CONFERENCE ORGANIZATION

<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2018
<i>ESA Asia-Pacific Conference, NYU Abu Dhabi</i>	2018
<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2017
<i>Workshop on the Frontiers of Network Science, NYU Abu Dhabi</i>	2017
<i>Dynamics & Collective Phenomena of Socio-Economic Systems, U. Valencia</i>	2009
<i>International Meeting on Exp. Behavioral Economics, U. Granada</i>	2008

COURSES, SUMMER SCHOOLS & RESEARCH VISITS

- 2017. Crash Course in oTree/oTree Hackathon – WZB, Berlin; Crash Course Experimental Economics Summer School – CREED, U. Amsterdam
- 2014. Visiting Scholar, Columbia Business School (April – May)
- 2013. Visiting Scholar, Columbia Business School (August - November)
- 2012. Visiting Scholar, LINEEX – University of Valencia (May - August)
- 2011. Bargaining Theory & Applications – U. Turku; Bounded Rationality - Max Plank Institute of Human Development in Berlin; The Math of Games: Strategies, Cooperation & Fair Division – U. Sevilla
- 2010. z-Tree Toolbox Programming Course – Lineex, U. Valencia (with Grant)

PROFESSIONAL ACTIVITIES

Referee for: *Journal of Behavioral and Experimental Economics; J. Economics Psychology; Experimental Economics; Management Science; Games and Economic Behavior; J. Economic Behavior & Organizations; PlosOne; Theory & Decision; Mathematical Social Science; Rationality & Society; Advances in Complex Systems*

Translation of Academic Books (English to Spanish): *Experimental Economics I: Economic Decisions; Experimental Economics II: Economic Applications* (Ed. Brañas-Garza, P. & Cabrales, A) Palgrave Macmillan, UK. 2016

TEACHING

Undergraduate: Application of Theories (University of Groningen)	2011 – 2014
Social Networks (Evangelisches Studienwerk Villigst, Germany)	2015

MISCELLANEOUS

Software skills: zTree, oTree, LaTeX, Python, HTML5, CSS