

MANUEL MUNOZ

Center for Behavioral Institutional Design (CBID) ◇
New York University Abu Dhabi ◇ Social Science Building – A178 ◇ Abu Dhabi, UAE
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EMPLOYMENT

New York University Abu Dhabi Center for Behavioral Institutional Design (CBID) Behavioral Economist / Researcher	2020 – Present
New York University Abu Dhabi Social Science Division Postdoctoral Associate	2017 – 2020
University of Valencia Economics Department, Juan de la Cierva Postdoctoral Fellow	2016 – 2017

EDUCATION

University of Groningen (Netherlands) Ph.D., Sociology	2010 – 2015
University of Valencia (Spain) MSc., Economics, <i>*with distinction</i>	2008 – 2010
Industrial University of Santander (Colombia) BSc., Economics	2001 – 2006

REFERENCES

Prof. Sanjeev Goyal University of Cambridge Department of Economics sg472@cam.ac.uk	Prof. Nikos Nikiforakis NYU Abu Dhabi Social Science Division nikos.nikiforakis@nyu.edu	Prof. Ernesto Reuben NYU Abu Dhabi Social Science Division ereuben@nyu.edu
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RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Social Networks, Game Theory.

PUBLISHED PAPERS

<i>The Limits of Transparency in Reducing Corruption.</i> Journal of Behavioral and Experimental Economics (with D. Parra, L.A. Palacio)	2021
<i>Web of lies: A Tool for Determining the Limits of Verification in Preventing the Spread of False Information on Networks.</i> Scientific Reports (with K. Makovi)	2021
<i>Integration and Diversity.</i>	2020

- Experimental Economics** (with S. Goyal, P. Hernández, G. Martínez, F. Moisan, A. Sánchez)
Collaborative Production Networks among Unequal Actors. 2020
Network Science (with J. Dijkstra, R. Wittek, A. Flache)
James Andreoni and the Quest for Others in our Utility Functions. 2018
J. Public Econ. Theory (with N. Nikiforakis)
Equilibrium Characterization of Networks under Conflicting Preferences. 2017
Economic Letters (with P. Hernández, G. Martínez, A. Sánchez)
Conflict and Segregation in Networks: An Experiment on the Interplay between Individual Preferences and Social Influence. 2016
J. Dynamic and Games (with L. Ellwardt, P. Hernandez, G. Martinez)
The Bargaining Power of Commitment: An Experiment on the Effects of Threats in the Hawk-Dove Game. 2015
Rationality & Society (with L. A. Palacio, A. Cortés)
The Strategic Role of Non-Binding Communication. 2015
J. Applied Mathematics (with L. Palacio, A. Cortés)
Heterogeneous Network Games: Conflicting Preferences. 2013
Games and Economic Behavior (with P. Hernández, A. Sánchez)

REVISE AND RESUBMIT

- The Role of Personal and Impersonal Relational Contracts on Partner Selection and Efficiency*
(with E. Reuben)
R&R Journal of Law, Economics & Organization
Experimental Evidence Shows that Negative Motive Attribution Drives Counter-punishment
(with N. Nikiforakis)
R&R Journal of the Economic Science Association

WORK IN PROGRESS

- Gender bias in job referrals* (with E. Reuben)
Data analysis stage
Social class and in-group bias in job referrals (with E. Reuben)
Data analysis stage
Debiasing performance evaluations in a service firm: A natural experiment
Data collection stage
Using goal-pursuit training to promote aspirations in low-income college students
Design stage

POLICY REPORTS

- An Experimental Evaluation of the Forever Fit Program* 2021
Policy Report - Department of Community Development Abu Dhabi, UAE
(with N. Nikiforakis, E. Reuben, A. Dariel, U. Afzal, N. Ahmed, C. Figueroa, H. Khan)
Exploring Nudges to Promote Physical Activity Among Senior Adults in Abu Dhabi 2020
Policy Report - Department of Community Development Abu Dhabi, UAE
(with N. Nikiforakis, E. Reuben, A. Dariel, U. Afzal, N. Ahmed, C. Figueroa, H. Khan)

INVITED SEMINAR PRESENTATIONS

- 2021. U. Paris Nanterre.
- 2019. U. Tilburg, LISER-Luxembourg, WZB-Berlin, Maastricht U.
- 2018. U. Cologne, Central Bank Colombia.
- 2015. UIS-Bucaramanga, UNAB-Bucaramanga.
- 2014. UIS-Bucaramanga, Maastricht U.
- 2012. U. Castellón, U. Utrecht.
- 2011. U. Valencia, Maastricht U.

CONFERENCE PRESENTATIONS

- 2021. iSee (NYU Abu Dhabi)
- 2021. Bogotá Exp. Econ. Conf. (U. Rosario), 7th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 6th Behav. Econ. Policy Symp. (Maastricht U.)
- 2020. ESA Global Conference.
- 2019. Winter Experimental Social Sciences Institute (Abu Dhabi), ESA Asia-Pacific Meeting (Abu Dhabi), Workshop in the Frontiers of Network Science – WTFNS (Abu Dhabi), IMEBESS (Utrecht U.)
- 2018. Bogotá Exp. Econ. Conf. (U. Rosario), iSee (NYU Abu Dhabi), Workshop on the Frontiers of Network Science (NYU Abu Dhabi), 4th Conf. on Network Science in Econ. (Vanderbilt U.), IMEBESS (E.U.I. Florence), ESA World Meeting (Berlin), 4th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 1st Workshop on Exp. Econ (UNAB)
- 2017. IMEBESS (U. A. Barcelona), 1st Workshop on Industrial Econ. (U. Valencia), 2nd Annual Research Poster Day (NYU Abu Dhabi)
- 2016. 26th Game Theory Festival (SUNY at Stony Brook, New York)
- 2013. Annual Conf. of the American Sociol. Assoc. (New York), Pre-conference Rat. Choice Sec. (Am. Sociol. Assoc., New York)
- 2012. U4 Workshop (University of Ghent), 23rd Game Theory Festival (SUNY at Stony Brook, New York)
- 2011. 10th Workshop on Networks in Econ. and Sociol. (U. Utrecht), 3rd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2010. 2nd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2009. 6th Int. Meeting on Exp. & Behavioral Econ. (U. Basque Country), Dynamics & Collective Phenomena of Socio-Economic Systems (U. Valencia)

CONFERENCE ORGANIZATION

<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2018
<i>ESA Asia-Pacific Conference, NYU Abu Dhabi</i>	2018
<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2017
<i>Workshop on the Frontiers of Network Science, NYU Abu Dhabi</i>	2017
<i>Dynamics & Collective Phenomena of Socio-Economic Systems, U. Valencia</i>	2009
<i>International Meeting on Exp. Behavioral Economics, U. Granada</i>	2008

COURSES, SUMMER SCHOOLS & RESEARCH VISITS

- 2017.** Crash Course in oTree/oTree Hackathon – WZB, Berlin; Crash Course Experimental Economics Summer School – CREED, U. Amsterdam
- 2014.** Visiting Scholar, Columbia Business School (April – May)
- 2013.** Visiting Scholar, Columbia Business School (August - November)
- 2011.** Bargaining Theory & Applications – U. Turku; Bounded Rationality - Max Plank Institute of Human Development in Berlin; The Math of Games: Strategies, Cooperation & Fair Division – U. Sevilla
- 2010.** z-Tree Toolbox Programming Course – Lineex, U. Valencia (with Grant)

PROFESSIONAL ACTIVITIES

Referee for: *Economic Journal, Journal of Behavioral and Experimental Economics; J. Economics Psychology; Experimental Economics; Management Science; Games and Economic Behavior; J. Economic Behavior & Organizations; PlosOne; Theory & Decision; Mathematical Social Science; Rationality & Society; Advances in Complex Systems*

TEACHING INTERESTS AND EXPERIENCE

Interests: *Behavioral Economics, Experimental Economics, Social Networks, Microeconomics*

Undergraduate: Application of Theories (University of Groningen)	2011 – 2014
Social Networks (Evangelisches Studienwerk Villigst, Germany)	2015

MISCELLANEOUS

Programming/Software: zTree, oTree, LaTeX, Python, HTML5, CSS
 Languages: Spanish (native), English (proficient)
 Citizenship: Colombian