

MANUEL MUNOZ

Social Science Division and Center for Behavioral Institutional Design (CBID) ◇
New York University Abu Dhabi ◇ Social Science Building – A178 ◇ Abu Dhabi, UAE
manumunoz@nyu.edu ◇ +971 50 176 9096 ◇ manumunoz.github.io ◇

EMPLOYMENT

New York University Abu Dhabi Social Science Division / CBID Adjunct Professor	2022 – Present
New York University Abu Dhabi Center for Behavioral Institutional Design (CBID) Behavioral Economist / Researcher	2020 – 2022
New York University Abu Dhabi Social Science Division Postdoctoral Associate	2017 – 2020
University of Valencia Economics Department, Juan de la Cierva Postdoctoral Fellow	2016 – 2017

EDUCATION

University of Groningen (Netherlands) Ph.D., Sociology	2010 – 2015
University of Valencia (Spain) MSc., Economics, <i>*with distinction</i>	2008 – 2010
Industrial University of Santander (Colombia) BSc., Economics	2001 – 2006

RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Social Networks, Game Theory.

PUBLISHED PAPERS

<i>The Limits of Transparency in Reducing Corruption.</i> Journal of Behavioral and Experimental Economics (with D. Parra, L.A. Palacio)	2021
<i>Web of lies: A Tool for Determining the Limits of Verification in Preventing the Spread of False Information on Networks.</i> Scientific Reports (with K. Makovi)	2021
<i>Integration and Diversity.</i> Experimental Economics (with S. Goyal, P. Hernández, G. Martínez, F. Moisan, A. Sánchez)	2020
<i>Collaborative Production Networks among Unequal Actors.</i> Network Science (with J. Dijkstra, R. Wittek, A. Flache)	2020
<i>Equilibrium Characterization of Networks under Conflicting Preferences.</i> Economic Letters (with P. Hernández, G. Martínez, A. Sánchez)	2017

The Bargaining Power of Commitment: An Experiment on the Effects of Threats in the Hawk-Dove Game. 2015
Rationality & Society (with L. A. Palacio, A. Cortés)

Heterogeneous Network Games: Conflicting Preferences. 2013
Games and Economic Behavior (with P. Hernández, A. Sánchez)

REVISE AND RESUBMIT

The Role of Personal and Impersonal Relational Contracts on Partner Selection and Efficiency
(with E. Reuben)

Conditional Acceptance - Journal of Law, Economics & Organization

Experimental Evidence Shows that Negative Motive Attribution Drives Counter-punishment
(with N. Nikiforakis)

R&R Journal of the Economic Science Association

Identity change and economic mobility: experimental evidence (single author)

Under revision - Journal of the European Economic Association

WORK IN PROGRESS

Gender bias in job referrals (with E. Reuben)

Data analysis stage

Social class, mobility and efficiency in job referrals (with E. Reuben)

Data analysis stage

Recency bias in credit attribution (with A. Baranski)

Data analysis stage

Professors' decision to help students in college: A correspondence study (single author)

Data collection stage

POLICY REPORTS

An Experimental Evaluation of the Forever Fit Program 2021
Policy Report - Department of Community Development Abu Dhabi, UAE
(with N. Nikiforakis, E. Reuben, A. Dariel, U. Afzal)

Exploring Nudges to Promote Physical Activity Among Senior Adults in Abu Dhabi 2020
Policy Report - Department of Community Development Abu Dhabi, UAE
(with N. Nikiforakis, E. Reuben, A. Dariel, U. Afzal)

Physical Activity for Senior Adults in Abu Dhabi 2020
Policy Report - Department of Community Development Abu Dhabi, UAE
(with N. Nikiforakis, E. Reuben, A. Dariel, U. Afzal)

CONSULTING

Specialist consultant: Debiasing performance evaluations 2022 - Present
Consulting for KPMG Middle East

External consultant: Subject matter expert in Behavioral Sciences 2022
KPMG Middle East – Dubai Executive Council

INVITED SEMINAR PRESENTATIONS

- 2022. U. Castellon.
- 2021. U. Paris Nanterre.
- 2019. U. Tilburg, LISER-Luxembourg, WZB-Berlin, Maastricht U.
- 2018. U. Cologne, Central Bank Colombia.
- 2015. UIS-Bucaramanga, UNAB-Bucaramanga.
- 2014. UIS-Bucaramanga, Maastricht U.
- 2012. U. Castellón, U. Utrecht.
- 2011. U. Valencia, Maastricht U.

CONFERENCE PRESENTATIONS

- 2022. iSee (NYU Abu Dhabi), BiNoMa workshop on Economic Networks (U. Navarra)
- 2021. Bogotá Exp. Econ. Conf. (U. Rosario), 7th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 6th Behav. Econ. Policy Symp. (Maastricht U.)
- 2020. ESA Global Conference.
- 2019. Winter Experimental Social Sciences Institute (Abu Dhabi), ESA Asia-Pacific Meeting (Abu Dhabi), Workshop in the Frontiers of Network Science – WTFNS (Abu Dhabi), IMEBESS (Utrecht U.)
- 2018. Bogotá Exp. Econ. Conf. (U. Rosario), iSee (NYU Abu Dhabi), Workshop on the Frontiers of Network Science (NYU Abu Dhabi), 4th Conf. on Network Science in Econ. (Vanderbilt U.), IMEBESS (E.U.I. Florence), ESA World Meeting (Berlin), 4th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 1st Workshop on Exp. Econ (UNAB)
- 2017. IMEBESS (U. A. Barcelona), 1st Workshop on Industrial Econ. (U. Valencia), 2nd Annual Research Poster Day (NYU Abu Dhabi)
- 2016. 26th Game Theory Festival (SUNY at Stony Brook, New York)
- 2013. Annual Conf. of the American Sociol. Assoc. (New York), Pre-conference Rat. Choice Sec.(Am. Sociol. Assoc., New York)
- 2012. U4 Workshop (University of Ghent), 23rd Game Theory Festival (SUNY at Stony Brook, New York)
- 2011. 10th Workshop on Networks in Econ. and Sociol. (U. Utrecht), 3rd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2010. 2nd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)
- 2009. 6th Int. Meeting on Exp. & Behavioral Econ. (U. Basque Country), Dynamics & Collective Phenomena of Socio-Economic Systems (U. Valencia)

CONFERENCE ORGANIZATION

<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2018
<i>ESA Asia-Pacific Conference, NYU Abu Dhabi</i>	2018
<i>International Symposium on Experimental Economics, NYU Abu Dhabi</i>	2017
<i>Workshop on the Frontiers of Network Science, NYU Abu Dhabi</i>	2017
<i>Dynamics & Collective Phenomena of Socio-Economic Systems, U. Valencia</i>	2009
<i>International Meeting on Exp. Behavioral Economics, U. Granada</i>	2008

COURSES, SUMMER SCHOOLS & RESEARCH VISITS

- 2017. Crash Course in oTree/oTree Hackathon – WZB, Berlin; Crash Course Experimental Economics Summer School – CREED, U. Amsterdam
- 2014. Visiting Scholar, Columbia Business School (April – May)
- 2013. Visiting Scholar, Columbia Business School (August - November)
- 2011. Bargaining Theory & Applications – U. Turku; Bounded Rationality - Max Plank Institute of Human Development in Berlin; The Math of Games: Strategies, Cooperation & Fair Division – U. Sevilla
- 2010. z-Tree Toolbox Programming Course – Lineex, U. Valencia (with Grant)

PROFESSIONAL ACTIVITIES

Referee for: *Economic Journal, Journal of Behavioral and Experimental Economics; J. Economics Psychology; Experimental Economics; Management Science; Games and Economic Behavior; J. Economic Behavior & Organizations; PlosOne; Theory & Decision; Mathematical Social Science; Rationality & Society; Advances in Complex Systems*

TEACHING INTERESTS AND EXPERIENCE

Interests: *Behavioral Economics, Experimental Economics, Social Networks, Microeconomics*

Fairness (NYU Abu Dhabi)	2022 – 2023
Application of Theories (University of Groningen)	2011 – 2014
Social Networks (Evangelisches Studienwerk Villigst, Germany)	2015

MISCELLANEOUS

Programming/Software: zTree, oTree, LaTeX, Python, HTML5, CSS

Languages: Spanish (native), English (proficient)

Citizenship: Colombian

REFERENCES

Prof. Sanjeev Goyal
University of Cambridge
Department of Economics
sg472@cam.ac.uk

Prof. Ernesto Reuben
NYU Abu Dhabi
Social Science Division
ereuben@nyu.edu

Prof. Pedro Rey Biel
ESADE Business School
Department of Economics
pedro.rey@esade.edu