MANUEL MUNOZ

New York University Abu Dhabi ◇ Social Science Building - 1159 ◇ Abu Dhabi, UAE

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**EMPLOYMENT**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**New York University Abu Dhabi** *2017 – Present*

Postdoctoral Associate in Economics, Social Science Division

**University of Valencia** *2016 – 2017*

Juan de la Cierva PostdoctoralFellowship, Economics Department

**EDUCATION**

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**University of Groningen** *2010 – 2015*

Ph.D., Sociology

*Dissertation*: The Influence of Individual Differences on Network Relations

*Dissertation committee:* Arno Riedl, Tom Snijders, Vincent Buskens

**University of Valencia** *2008 – 2010*

MSc., Economics, *distinction*

*Thesis*: Heterogeneous Network Games with Conflicting Preferences

**Industrial University of Santander** *2001 – 2006*

BSc., Economics

*Thesis*: An Economic Model of Drug Dealing in Bucaramanga (1994-2004)

**RESEARCH INTERESTS**

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Behavioral Economics, Experimental Economics, Social Networks, Game Theory.

**PUBLISHED PAPERS**

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*Web of lies: A Tool for Determining the Limits of Verification in Preventing the Spread 2021*

*of False Information on Networks.*

**Nature Scientific Reports** (with K. Makovi)

*Integration and Diversity.*  *2020*

**Experimental Economics** (with S. Goyal, P. Hernández, G. Martínez, F. Moisan, A. Sánchez)

*Collaborative Production Networks among Unequal Actors.*  *2020*

**Network Science** (with J. Dijkstra, R. Wittek, A. Flache)

*James Andreoni and the Quest for Others in our Utility Functions.* *2018*

**J. Public Econ. Theory** (with N. Nikiforakis)

*Equilibrium Characterization of Networks under Conflicting Preferences.* *2017*

**Economic Letters** (with P. Hernández, G. Martínez, A. Sánchez)

*Conflict and Segregation in Networks: An Experiment on the Interplay* *2016*

*between Individual Preferences and Social Influence.*

**J. Dynamic and Games** (with L. Ellwardt, P. Hernandez, G. Martinez)

*The Strategic Role of Non-Binding Communication.*  *2015*

**J. Applied Mathematics** (with L. Palacio, A. Cortés)

*The Bargaining Power of Commitment: An Experiment on the Effects*  *2015*

*of Threats in the Hawk-Dove Game.*

**Rationality & Society** (with L. A. Palacio, A. Cortés)

*Heterogeneous Network Games: Conflicting Preferences.*  *2013*

**Games and Economic Behavior** (with P. Hernández, A. Sánchez)

**WORKING PAPERS**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*The Role of Personal and Impersonal Relational Contracts on Partner Selection and Efficiency*

(with E. Reuben)

**R&R Journal of Law, Economics & Organization**

*The Limits of Transparency in Reducing Corruption* (with D. Parra, L.A. Palacio)

**R&R Journal of Behavioral and Experimental Economics**

*Experimental Evidence Shows that Negative Motive Attribution Drives Counter-punishment*

(with N. Nikiforakis)

**R&R Journal of the Economic Science Association**

*Social Norm Change and the Erosion of Unity* (single author)

**In preparation for submission**

*Communication and Contracts in Multitask Principal-Agent Relations* (with E. Reuben)

**In preparation for submission**

**WORK IN PROGRESS**

* *Job referrals and stereotypes in college networks* (with E. Reuben)

**Data collection stage**

* *Inter-group contact and prejudice between rich and poor students in college* (with J. Díaz)

**Data collection stage**

* *Indirect reciprocity and gossip* (with N. Nikiforakis and A. Kamm)

**Data collection stage**

* *Group diversity and spillovers* (with Y. Long)

**Data collection stage**

* *The role of effort in legitimizing privilege* (with E. Reuben and A. Baranski)

**Design stage**

* *The effects of recency bias on credit attribution* (with A. Baranski)

**Design stage**

**INVITED SEMINAR PRESENTATIONS**

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**2021**. U. Paris Nanterre.

**2019**. U. Tilburg, LISER-Luxembourg, WZB-Berlin, Maastricht U.

**2018**. U. Cologne, Central Bank Colombia.

**2015**. UIS-Bucaramanga, UNAB-Bucaramanga.

**2014**. UIS-Bucaramanga, Maastricht U.

**2012**. U. Castellón, U. Utrecht.

**2011**. U. Valencia, Maastricht U.

**CONFERENCE PRESENTATIONS**

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**2021**. Bogotá Exp. Econ. Conf. (U. Rosario), 7th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 6th Behav. Econ. Policy Symp. (Maastricht U.)

**2020**. ESA Global Conference.

**2019**. Winter Experimental Social Sciences Institute (Abu Dhabi), ESA Asia-Pacific Meeting (Abu Dhabi), Workshop in the Frontiers of Network Science – WTFNS (Abu Dhabi), IMEBESS (Utrecht U.)

**2018**. Bogotá Exp. Econ. Conf. (U. Rosario), iSee (NYU Abu Dhabi), Workshop on the Frontiers of Network Science (NYU Abu Dhabi), 4th Conf. on Network Science in Econ. (Vanderbilt U.), IMEBESS (E.U.I. Florence), ESA World Meeting (Berlin), 4th Annual Workshop on Behav. Game Theory (U. East Anglia, Norwich), 1st Workshop on Exp. Econ (UNAB)

**2017**. IMEBESS (U. A. Barcelona), 1st Workshop on Industrial Econ. (U. Valencia), 2nd Annual Research Poster Day (NYU Abu Dhabi)

**2016**. 26th Game Theory Festival (SUNY at Stony Brook, New York)

**2013**. Annual Conf. of the American Sociol. Assoc. (New York), Pre-conference Rat. Choice Sec.(Am. Sociol. Assoc., New York)

**2012**. U4 Workshop (University of Ghent), 23rd Game Theory Festival (SUNY at Stony Brook, New York)

**2011**. 10th Workshop on Networks in Econ. and Sociol. (U. Utrecht), 3rd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)

**2010**. 2nd UECE Lisbon Meetings - Game Theory and Applications (U. Lisbon)

**2009**. 6th Int. Meeting on Exp. & Behavioral Econ. (U. Basque Country), Dynamics & Collective Phenomena of Socio-Economic Systems (U. Valencia)

**CONFERENCE ORGANIZATION**

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*International Symposium on Experimental Economics, NYU Abu Dhabi 2018*

*ESA Asia-Pacific Conference, NYU Abu Dhabi* *2018*

*International Symposium on Experimental Economics, NYU Abu Dhabi* *2017*

*Workshop on the Frontiers of Network Science, NYU Abu Dhabi* *2017*

*Dynamics & Collective Phenomena of Socio-Economic Systems, U. Valencia* *2009*

*International Meeting on Exp. Behavioral Economics, U. Granada*  *2008*

**COURSES, SUMMER SCHOOLS & RESEARCH VISITS**

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**2017**. Crash Course in oTree/oTree Hackathon – WZB, Berlin; Crash Course Experimental Economics Summer School – CREED, U. Amsterdam

**2014**. Visiting Scholar, Columbia Business School (April – May)

**2013**. Visiting Scholar, Columbia Business School (August - November)

**2012**. Visiting Scholar, LINEEX – University of Valencia (May - August)

**2011**. Bargaining Theory & Applications – U. Turku (with Grant); Bounded Rationality - Max Plank Institute of Human Development in Berlin (with Grant); The Math of Games: Strategies, Cooperation & Fair Division – U. Sevilla (with Grant)

**2010**. z-Tree Toolbox Programming Course – Lineex, U. Valencia (with Grant)

**PROFESSIONAL ACTIVITIES**

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**Referee for:** *J. Economics Psychology; Experimental Economics; Management Science; Games and Economic Behavior; J. Economic Behavior & Organizations; PlosOne; Theory & Decision; Mathematical Social Science; Rationality & Society; Advances in Complex Systems*

**Translation of Academic Books (English to Spanish):** *Experimental Economics I: Economic Decisions; Experimental Economics II: Economic Applications (Ed. Brañas-Garza, P. & Cabrales, A) Palgrave Macmillan, UK. 2016*

**TEACHING**

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Undergraduate: Application of Theories (University of Groningen) *2011 – 2014*

Social Networks (Evangelisches Studienwerk Villigst, Germany) *2015*

**MISCELLANEOUS**

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*Software skills:* zTree, oTree, LaTex, Python, HTML5, CSS